Business banking sectors

The Department's services are provided via seven sectors specializing in the various industries the clients operate in:

The Diamond Sector

- Finance of trade in polished and rough diamonds
- General banking services for diamond dealers

Director of the Department and Diamond Sector	Telephone number	Fax number	Email
Ziva Barak	03-5196937	03-5196694	Barak.Z@Fibi.co.il

Construction and Real Estate Sector

- Financial guidance and support in the residential construction sector, from purchase of the land to financing the construction and guarantees for buyers in accordance with the Sales Law.
- Financial consultancy and guidance in the field of office, commercial and industrial construction.
- Provision of a line of credit for financing yielding assets.
- Financing residential and office purchase groups.

Head of Sector	Telephone number	Fax number	Email
Vered Golan	03-5196316	03-5102084	<u>Golan.V@fibi.co.il</u>

Chemical Energy, Infrastructure and Heavy Industries Sector

- Financing companies in the various fields of the chemical industry, pharmaceutical industry, metals and construction materials industry.
- Financing projects in the transport, energy, water and gas sectors and ongoing financing of infrastructure contractors and companies in these sectors.

Head of Sector	Telephone number	Fax number	Email
Limor Klein	03-5196141	03-5196694	Klein.L@Fibi.co.il

The Capital Market and Financial Services Sector

• Activity with local, clients active in all types of capital market activities and the derivatives thereof.

Head of Sector	Telephone number	Fax number	Email
Ruth Daniel	03-5196132	03-5196694	Daniel.Ru@Fibi.co.il

Communication, Technology And Services Sector

- Financing for communications companies including multichannel television, Internet, international communications, intra-country and cellular telecommunications, etc.
- Financing communications of infrastructure IT companies, companies developing and manufacturing communications equipment, direct trading in electronic components, etc.
- Financing companies from the advertising, medical, security, and Non-Profit Institution sectors.

Head of Sector	Telephone number	Fax number	Email
Gazit Arad	03-5196289	03-5196694	Arad.G@Fibi.co.il

Light and Medium Industries Sector

- Financing for the various plastic, paper and cardboard industries.
- Financing for the various categories of the food industry.

Head of Sector	Telephone number	Fax number	Email
Limor Fintz	03-5196165	03-5196694	Fintz.L@Fibi.co.il

Transport, Commerce and Tourism Sector

- Financing for the automotive industry including importers, rental and leasing companies and freight shipping companies.
- Financing of the various trade industries.
- Financing working capital for all categories of the tourism industry.

Head of Sector	Telephone number	Fax number	Email
Moti Biran	03-5196077	03-5196694	Biran.M@Fibi.co.il

Main Branch Tel Aviv	Telephone number	Fax number	Email
David Petel - Branch Manager	03-5196401/402	03-5196887	Petel.D@Fibi.co.il
Dalit Brunstein - Director of Business Development	03-5196486	03-5196661	<u>Brunstein.D@Fibi.co.il</u>

We will be happy to share the vast amount of experience and expertise we have accumulated by accompanying private and public companies with you. For further information:

Avi Ziv - Director of Marketing and Business Development, Business Division Tel: 03-5196038, 03-5196043; email: <u>Ziv.A@fibi.co.il</u>

International Trade Department

The department specializes in consulting on the matter of execution of complex import and export transactions, the finance thereof and the provision of bank guarantees for this activity.

Members of the department join meetings with the heads of sectors whenever complex import and export activity is involved.