



Financial Statements as of June 30,



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# Report of the Board of Directors and Management

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# **REPORT OF THE BOARD OF DIRECTORS AND MANAGEMENT AS OF JUNE 30, 2022**

The meeting of the Board of Directors held on August 16, 2022, resolved to approve and publish the unaudited consolidated financial statements of the First International Bank of Israel Ltd. (hereinafter - "the Bank") and its consolidated subsidiaries (hereinafter - "the Bank Group"), as of June 30, 2022.

# GENERAL OVERVIEW, OBJECTIVES AND STRATEGY Description of the Bank Group's activity

The business operations of the Bank Group focus on several principal areas:

- Financial brokerage between depositors and borrowers, which is the basis for commercial banking. Income from such operation is reflected in net interest income comprising the main source of profit of the Group.
- Financial and banking services producing commission income in a variety of operations in the foreign currency, international trade, securities, information services, credit cards, derivative financial instruments, etc.
- Investment and pension consulting.
- The "nostro" investments of the Bank and market and liquidity risk management.
- Operational banking services for the capital market.
- Trusteeship services for institutional customers through the Bank's trust company.

The Bank operates through three principal business divisions:

- The corporate division, which conducts all operations relating to corporate and middle-market customers, as well as business and institutional customers active on the capital market.
- The banking division, which through the branches provides banking and mortgages services to all customers segments- households, private banking and small businesses. In this framework operate Ubank branches specializing in private banking and capital market operations and Otsar Hahayal branches, specializing in providing services to retail and commercial customers with emphasis on the employees and retirees of the defence forces. In addition, the PAGI sub-division branches specialize in the religious and orthodox segment.
- The customer asset division centralizing the whole operation in the capital market, money market and foreign currency operation with private customers, business customers, institutional customers and capital market professionals. Within the division operating dealing rooms of securities, foreign currency and deposits as well as investment and pension advisement settings, investment center and the trust company and portfolio management company.

In addition to the Bank, the Group includes Massad Bank specializing in providing services to the teachers population in Israel.

The Bank's auditors KPMG Somekh Chaikin serve as the external auditors of the Bank since 1972.

#### **RATIFICATION OF THE BANK'S RATING BY RATING AGENCIES**

- On January 4, 2022, S&P Maalot ratified the issuer rating of the Bank at iIAAA/Stable and the rating of the subordinate debt notes with a loss absorption mechanism at iIAA-.
- On May 18, 2022, the international rating agency Moody's ratified the rating of long-term deposits with the Bank in foreign currency and in Israeli currency at A2, the short-term deposits with the Bank at Prime-1, and the rating outlook at "stable".
- On August 8, 2022, Midrug ratified the evaluation of the Bank's internal financial stability at the rank of aa2.il, the Bank's short-term deposits at the rank of P-1.il, the Bank's long-term deposits and the senior debt at the rank of Aaa.il/stable outlook and its subordinate debt notes with a loss absorption mechanism at Aa3.il (hyb)/stable outlook rating.

#### FORWARD-LOOKING INFORMATION

Part of the information detailed in these reports which does not refer to historical facts comprises forward-looking information as defined in the Securities Law, 1968. Actual results are likely to be substantially different from those included in the context of forward-looking information, including, inter alia, due to the results of changes in capital markets in Israel and around the world, macro-economic changes, regulatory changes, accounting changes, as well as other changes that might lead to the nonrealization of the assessments.

Forward-looking information is notable for such words or expressions as: "goal", "forecast," "assessment", "scenario", "predicted", "anticipated", "expected," "in the Bank's estimation" and "the Bank intends," as well as similar expressions, in addition to adjectives such as "will be able," "might be" and "will be." These forward-looking expressions involve risks and uncertainty because they are based on the Management's assessments regarding future events that may not occur or that may occur in a different manner than expected as the result, inter alia, of the aforementioned factors or as the result of the materialization of one or more of the risk factors detailed in the Chapter on risk review presented in this report.

The information in this report is based, among other, on publications of different entities, such as: the Central Bureau of Statistics, the Treasury department and the data from the Bank of Israel, as well as on public information given by different factors operating and connected with the capital and money markets, or those having an influence on these markets.

# **CONDENSED PRINCIPAL FINANCIAL INFORMATION AND PRINCIPAL EXECUTION INDICES**

Principal financial ratios		ix months J June 30.		
	2022	2021	December 31, 2021	
			percent	
Execution indices			poroona	
Return on equity attributed to shareholders of the Bank <sup>(1)(3)</sup>	13.3%	*15.1%	14.7%	
Return on average assets <sup>(1)</sup>	0.73%	*0.83%	0.82%	
Ratio of equity capital tier 1	10.15%	*11.70%	11.46%	
Leverage ratio	5.02%	*5.51%	5.34%	
Liquidity coverage ratio	125%	137%	128%	
Net stable funding ratio <sup>(2)</sup>	134%		**139%	
Ratio of total income to average assets <sup>(1)</sup>	2.6%	2.6%	2.6%	
Ratio of interest income, net to average assets <sup>(1)</sup>	1.8%	1.6%	1.6%	
Ratio of fees to average assets <sup>(1)</sup>	0.8%	0.8%	0.8%	
Efficiency ratio	56.6%	*58.2%	58.3%	
Credit quality indices				
Ratio of provision for credit losses to credit to the public	0.98%	1.19%	1.05%	
Ratio of non-accruing debts or in arrears of 90 days or more to credit to the public	0.55%	***0.71%	***0.62%	
Ratio of provision for credit losses to total non-accruing credit to the public	185%	***239%	***244%	
Ratio of net write-offs to average total credit to the public <sup>(1)</sup>	0.04%	-	(0.01%)	
Ratio of expenses (income) for credit losses to average total credit to the public <sup>(1)</sup>	0.06%	(0.30%)	(0.23%)	
Principal data from the statement of income			the six months Inded June 30,	
		2022	2021	
			NIS million	
Net profit attributed to shareholders of the Bank		664	*708	
Interest Income, net		1,603	1,380	
Expenses (income) from credit losses		31	(137)	
Total non-Interest income		775	*866	
Of which: Fees		755	711	
Total operating and other expenses		1,346	1,308	
Of which: Salaries and related expenses		815	800	
Primary net profit per share of NIS 0.05 par value (NIS)		6.62	*7.06	
Principal data from the balance sheet	30.6.22	30.6.21	31.12.21	
			NIS million	
Total assets	192,026	*173,075	180,470	
of which: Cash and deposits with banks	56,305	56,673	57,370	
Securities	15,349	*16,291	15,091	
Credit to the public, net	112,811	95,191	101,164	
Total liabilities	181,606	*162,774	170,033	
of which: Deposits from the public	164,539	146,276	153,447	
Deposits from banks	5,429	5,035	5,144	
	4,187	2,833	3,356	
Bonds and subordinated capital notes		*9,880	10,003	
·	9,973	3,000	,	
Capital attributed to the shareholders of the Bank	· · · · · · · · · · · · · · · · · · ·			
	9,973 	<b>30.6.21</b> 10,440	<b>31.12.21</b> 12,950	

\* Immaterial adjustment of comparative data. See Note 1.E to the condensed financial statements.

\*\* Restated.

\*\*\* Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

(1) Annualized.

(2) According to instructions of the Bank of Israel the Net stable funding ratio was calculated since 2021. Therefor no comparative data for the six months ended June 30, 2021 is stated.

(3) According to instructions of the Bank of Israel, beginning in 2022, the method for the conversion of return per period into annualized terms was changed, from exponential calculation to linear calculation. Comparative data have been restated.

#### Principal Risks to which the Bank is exposed

The Bank Group activity involves exposure to risk, the more significant of which are: Credit risk, including credit concentration (borrower and sectorial); Market risks, the principal of which is interest rate risk; Liquidity risks; Operating risks, including cyber and information security and IT risk; Compliance and Money Laundering risks; Strategic risk; Reputation risk; Legal risk and Model risk.

All material risks are managed by members of Management or by other senior officeholders. A regulatory requirement for capital adequecy exists in respect of credit, market and operating risks, according to the instructions of Pillar I of Basel.

Within the framework of the Internal Capital Adequacy Assessment Process ("ICAAP"), the Group performs an intensive process for the identification of additional risk centers and the challenging of identified risk centers, in accordance with Pillar I. Where required, a supplementory allocation of capital is made in respect of Pillar I risks, and an additional allocation of capital in respect of other risks and sub-risks.

Additional information is detailed in the financial statements for 2021.

#### **Developing risks**

Developing risks are risks which may be created in new areas, or new risk centers developing in existing areas, which stem, inter alia, from changes in the environment affecting areas of banking activity, including the regulatory, competitive, digital and additional environments.

The principal developing risks are macro-economic risk, the strategic/business model risk, regulatory risk, cyber and data protection risks, information technology risk, cross-border risks and fair banking risk and environmental risks. For additional details regarding developing risks – see the Risk Report on the Internet website of the Bank.

#### Macro economic background

During the first half of 2022, the regular economic activity in Israel continues alongside the Coronavirus and the recourence of the waves of morbidity. However, a certain measure of uncertainty still exists in view of the risk of outbreak of additional waves of the pandemic in the future and discovery of additional variants of the virus. In addition, the ongoing moderation in the global economic activity, on the ackground of the raising rate of inflation, the increasing global interest rates, effect of developments in the fighting in the Ukraine, the deceleration of the manufacturing activity in Chaina and the political uncertainty in Israel, may shade on the economic activity in Israel.

The Bank continues the monitoring and follow-up of the different risks, including those the probability of their materialization has increased following the events, the implications and impact of which on the Bank, inter alia, credit risks, cyber and data protection risks, business continuity risk, money laundering risks, startegic risks, and more. For additional details, see "Principal economic developments", hereunder.

#### **Objectives and Strategy**

The Bank operates according to a multi-annual startegic plan validated smi-annually by the Board of Directors. In November 2019, The Board of Directors approved an updated corporate strategy for the years 2020-2022. These days, the Bank acts to formalize new corporate strategy for the years 2023-2025.

Management of the Bank is guided and directed by the Board of Directors and its committees, with respect to the strategy and business policy of the Bank. In this framework, the Board of Directors approves the quantitative and qualitative targets and goals as well as the lines of operation of the Bank.

The Board of Directors and its committees supervise and control the work of Management in everything relating to the implementation of the strategy and business policy, as approved by them. The Board of Directors approves also the comprehensive risk management policy, including the determination of different limitations to exposure regarding credit risk and market and liquidity risks. The various units of the Bank, of the branch layout and of the Head Office, operate within the framework of written procedures and circular letters, guiding them in their current operations. These procedures define, among other things, the authority of the different units of the Bank and the manner of operation which they have to adopt.

The Bank acts to strengthen its position among its customers, and is directed to provide updated and customized banking services adapted to their needs, in an efficient, professional and secured way, agreeing with the changing banking environment and maintaining a measured level of risk.

Business focal points had been determined in the strategic plan, the aim of which is to lead forward the Bank in a competitive environment and subject to conditions of uncertainty. The plan contains super targets in terms of return on capital and efficiency ratios, and concurrently with an educated risk management, the bank emphasizes the following matters:

- Providing added value to its customers in accordance with the needs of each of them, including in the digital and technological response fields;
- Maintaining its leadership in the capital market;
- Segment focused growth in the business sector;
- Focusing by the subsidiary company Massad and the brand names UBANK, PAGI and Otzar Hachayal on their unique niches of operation;
- Leading efficiency moves in expenditure, while making the manpower strength more efficient, improving processes, continuation of efficiency measures at the branches and continuing the transition to the digital banking channels;
- Structuring and strengthening of the critical core abilities, such as: data management and business development.

Additional strategic processes conducted by the Bank in recent years included the infrastructure and computer strategy, a strategy for digital operations, the aim of which is to provide an advanced technological response to customers and a data strategy leveraging the multitude of information in the organization for the creation of a significant value to the Bank and the branching strategy, the ai of which, is to adjust the branches array to the changing banking environment.

#### Principal environmental, social, and governance aspects (ESG)

The Bank attributes great importance to the promotion of environmental, social and governance (ESG) aspects, in its business operations and invests relevant resources in this respect, in accordance with its business strategy.

During the second quarter of the year, the bank formed a comprehensive ESG strategy, that in its framework, a multi-annual goals were set, while focusing on several central areas as detailed bellow:

- Integration of ESG aspects in the capital market area within the framework of the Bank's leadership in the capital market, the Bank has decided to integrate ESG considerations in investment advisory services, and make information on the subject accessible to its customers, through the Bank investment consultants and trading systems. In this framework, the Bank acts to make accessible ESG information regarding different securities by way of the trading systems, and examines the possibility to integrate ESG scoring in the analysis methodology of the Bank for securities. Concurrently, the Bank consummates, presently, a training layout in the matter, directed at bank investment consultants, with a view of assisting them in integrating the ESG area in consultation processes, in accordance with customer needs.
- Environmental and climate risk management regarding business credit The Bank studies regularly, the processes of environmental risks with respect to material credit transactions, and strictly considers environmental risk aspects upon making credit granting decisions, to the extent that the matter is relevant to the transaction. On background of the significant developments in recent years regarding practices for the management of environmental risks, the Bank plans to conduct a renewed examination of the processes regarding evaluation and management of the environmental risk, while modifying them, to the extent possible, to accepted practices in the world. In this framework, the Bank shall examine its risk appetite, including determination of goals and limitations.
- Promotion of financial understanding of Bank customers, with a focus on the capital market the Bank is continuously acting to promote the financial understanding of its various customers, through digital means, such as study courses and video clips. The contents are presented on the Internet website of the Bank and published to customers, with the aim of expanding the scope of exposure to such content, and increase the financial knowledge of customers and assist them in making more educated financial decisions. Some of the contents are modified to the unique needs of customers belonging to specific sectors, such as small businesses and self-employed. Over and above the plentiful social value

of this move, the Bank recognizes the importance of the financial knowledge of its customers, also as part of its risk management tools.

- Promotion of diversity in employment – Within the strategic focusing of the Bank Group on customers coming from different groups of population, through the different banking brands, the Bank sees great importance in attracting employees from divers' groups of the Israeli society.

# **EXPLENATION AND ANALYSIS OF RESULTS AND BUSINESS POSITION**

# TRENDS, EVENTS, DEVELOPMENTS AND MATERIAL CHANGES

#### **PRINCIPAL ECONOMIC DEVELOPMENTS**

Following are the main economic developments that affected the economic environment in which the banking system operates in Israel, during the first half of 2022.

The Israeli economy continues in an orderly economic activity also during the first half of 2022, alongside recurrence of the Corona pandemic waves. This recovery was reflected, inter alia, in the full opening of the economy, with no material restrictions on economic activity, in view of the policy of containment of the Corona pandemic, adopted by the Government of Israel, as recommended by the Ministry of Health, advising the return to activity of the economy alongside the pandemic. Notwithstanding this, the macro-economic forecast, issued in July 2022, by the office of the Chief Economist of the Ministry of Finance, states that certain uncertainty still exists regarding the force of economic activity, on background of risk of continuing recurrence of the pandemic waves in the future with the parallel development of new variants of the virus, the efficiency of the immunization against it might be less effective, and the economic implications of additional general elections for the Knesset on November 1, 2022 (for the fifth time within a period of three years), in the shadow of the political crisis in Israel.

The labor market reverted to levels similar to those prevailing prior to the crisis. Manpower review data indicate a decline in the rate of wide unemployement, on background of the opening of the economy and removal of most of the Corona restrictions.

In its report on the monetary policy for the first half of 2022, Bank of Israel notes that during the reported period, the rate of inflation crossed the upper limit of the targeted inflation. The rise in prices, and in particular in prices of energy and commodities, reflected, inter alia, the increasing global demand, in view of disruptions in the manufacturing activity in China, the rise in prices of marine transportation, developments in the war in Ukraine and the following sanctions imposed on Russia.

#### Growth

The Research Division of Bank of Israel updated its forecasts on July 7, 2022, according to which the GDP is expected to grow in 2022 at a rate of 5.0%, and in 2023, the GDP is expected to grow by a rate of 3.5% (the growth forecasts for 2022-2023 were reduced by 0.5 percentage point as compared to the previous forecast of April 2022) on background of expectations for a more restraining monetary policy, as well as due to the rising prices of imported products and inputs, contributing to moderation in private consumption and investments. The forecasts by the Research Division with respect to imports and exports in 2023, were also reduced, as compared to the previous forecast of April 2022, amounting to 3% (reduction of 1.5%) and 2.5% (reduction of 0.5%) respectively, following the decline in global growth forecasts.

The macro-economic forecast, issued by the office of the Chief Economist of the Ministry of Finance stated that in the first quarter of 2022, the GDP shrank by an annualized rate of 1.8%. It was further noted that the decline in the GDP indicates an amendment stemming from a timing factor and not representing a negative trend, this following a sharp rise in the GDP in the last quarter of 2021, at an annualized rate of 15.6%

#### Credit risk of the economy

The risk level of the Israeli economy, as reflected by ratings issued by the rating agencies and by the capital markets, is relatively low.

Fitch, the global rating agency ratified in February 2022, the credit rating of the State of Israel at a level of "A+" leaving it with a "stable" forecast.

The global rating agency Moody's, ratified in April 2022, the credit rating outlook of the State of Israel at a level of "A1" and raised the rating forecast for Israel from "stable" to "positive". Moody's states that the raising of the forecast is made in view of the strong budgetary performance and economic solidness of Israel, as the country emerges from the Corona crisis.

The global rating agency S&P ratified in May 2022, the credit rating of the State of Israel regarding the debt in foreign currency, at a level of "AA-", with a "stable" rating forecast.

#### State budget

In October of last year, the Knesset approved the State budget and the economic plan (Arrangement Act) for the years 2021-2022. The state budget for 2021 amounted to NIS 432.3 billion and for 2022 amounted to NIS 452.5 billion.

According to the budget performance estimate of the Accountant General at the Ministry of Finance, published in July 2022, in the first half of 2022 as compared to the corresponding period last year, tax revenues increased by 25%, with direct tax revenues rising by 32% (a leap in tax collection, mainly from corporations and self-employed and from real estate taxes) and indirect tax revenues also recording a fair real-time increase of 15%. The volume of Government expenditure was also reduced during the period, in view of a reduction in expenses designed to fight the Corona pandemic. All these have led to a decline in the deficit.

In Bank of Israel forecast regarding the fiscal policy, published in July 2022, the Research Division anticipates that in 2022, the Government deficit (in terms of GDP percentage) would amount to 0.7% (1.4% according to the forecast of April 2022) and is expected to amount to 1.2% in 2023 (2.3% according to the forecast of April 2022), this in view of estimates for higher than expected tax revenues.

#### Inflation

A rise in inflation was recorded in the first half of 2022 in continuation of the trend in 2021. The CPI "for the month" rose by 3.2%, in comparison to a rise of 1.6% in the corresponding period last year, whereas the "known" CPI rose by 3.1%, in comparison to 1.4% in the corresponding period last year. During the past twelve months (the CPI for the month of June 2022 as compared to June 2021) the CPI rose by 4.4%.

In accordance with an update by the Research Department of Bank of Israel dated July 2022, the rate of inflation expected for the years 2022 and 2023 amounts to 4.5% (higher by 1% in comparison with the previous forecast of April 2022) and to 2.4% (higher by 0.5% in comparison with the previous forecast of April 2022), respectively.

In its latest announcement of the interest rate, Bank of Israel noted that the inflation in Israel in the past twelve months exceeded the upper limit of the targeted inflation, though it is still significantly lower then inflation in most of the developed countries. Bank of Israel further noted in the report on the monetary policy for the first half of 2022, that the inflationary expectations in Israel for the time range of one to three years are also found above the targeted inflation. On the other hand, expectations for longer time ranges are set within the targeted inflation range.

#### Housing market

In accordance with the apartment price index of the CBS, published in July 2022, the upward trend regarding apartment prices continues. Comparison of transactions effected in the period April-May 2022, as compared with the corresponding period in 2021, shows that prices of all apartments rose by 15.9%, with prices of new apartments rising by 18.7%. This increase in prices is the highest and the most continuous in Israel in the last decade, and this following moderation in the rate of rising prices that had started in 2016, reaching a decline in prices in 2018.

#### Labor market

According to the manpower survey published by the CBS, the wide unemployment rate declined in June to a level of 4.6% (approximately 204 thousands of unemployed), as compared to 4.7% (206 thousand) in the preceding month, 6% (262 thousand) in December 2021, and 13% (553 thousand) in December 2020. The continuous decline in the rate of unemployment occurred on background of the opening in full of the economy with no material restrictions on economic activity.

The updated forecast of the Research Division of Bank of Israel of July 2022, anticipates a decline in the rate of the wide unemployment from 4.6% in 2021 to 3.3% in 2022 (lower by 0.2% than the April forecast) and to 3.5% in 2023 (higher by 0.1% than the April foecast), still lower than the level existing prior to the crisis (3.8%).

According to the open positions survey published by the CBS in July 2022, the number of open positions in the economy in June (net of seasonality) amounted to 152 thousands positions (as against 151 thousand positions in March) and the rate of open positions amounted to 5.0%.

#### Exchange rate

Following the decline in the exchange rate of the shekel against the US dollar in 2021, by 3.3%, the shekel recovered in the first half of 2022 by 10.5% (most of the appreciation, 8.2%, occurring in the second quarter of 2022).

During 2021, Bank of Israel purchased an amount of US\$35 billion, in order to support the goals of Bank of Israel and the recovery of the Israeli economy from the Corona crisis, and in particular in order to support exports and replacements of imports that had been affected by the negative effect of the decline in the exchange rate of the shekel against the dollar (this in continuation of purchases of US\$21 billion in 2020).

During the first half of 2022, the foreign currency balances held by Bank of Israel decreased by 9% (most of the reduction, approximately 6%, occurring in the second quarter of the year) on background of the decline in exchange rates in the market, reducing the value of the foreign currency portfolio held by Bank of Israel, concurrently with the discontinuation of foreign currency purchases by Bank of Israel in the period from February to June 2022.

Subsequent to the date of the financial statements, the rate of exchange of the shekel against the dollar decreased so that as of August 5, 2022, the representative exchange rate for the dollar was NIS 3.335, reflecting a decline of approximately 3%, as compared to June 30, 2022.

#### Bank of Israel interest rate

Following a long period of time, in which Bank of Israel had left the interest rate unchanged at a level of 0.1%, it raised the interest rate three times successively. In April 2022, by 0.25% to a level of 0.35%, in May by 0.40% to a level of 0.75%, and at the beginning of July by 0.50% to a level of 1.25%.

According to an updated estimate of the Research Department of Bank of Israel of July 2022, the interest rate is expected to continue rising reaching a level of 2.75% on an average in the second quarter of 2023, this on background of the rise in inflation and with the aim of maintaining the determined inflationary targets.

#### The global environment

During the first half of 2022, the Corona Regulations and the restrictions that had been imposed in this respect were reduced or totally removed in most developed countries around the world. In contrast, China continues to adhere to a policy of "zero tolerance to the Coronavirus", which causes continuing disruptions in production and in the chains of supply. In addition, developments in the war in Ukraine and the sanctions imposed on Russia in the wake of it, also contribute to the rise in commodity prices, increase inflationary pressures and intensify the global economic uncertainty.

The global Purchase Managers' Index published by JPMorgan, declined slightly in May to a level of 52.4 points, as compared to a level of 53.0 points in March, and 54.2 points in December 2021.

In its announcement of the interest rate in July 2022, Bank of Israel noted that the Global Purchase Managers' Index of the developed countries remained in May 2022 with no significant change, continuing to indicate expansion in the rate of economic activity, whereas, in contrast, the Index for the emerging markets indicates moderation. The volume of international trade is found at high levels in recent months, though it slowed down slightly in April 2022, and based upon preliminary indices is expected to continue slowing down.

Inflation continues to rise globally. In most countries, the inflation indices are significantly higher than the targets of the central banks, accordingly, the global monetary tightening continues.

In the United States, the FED raised the interest rate by 0.75% by two successive decisions in the months of June and July 2022, comprising a cumulative increase of 1.5% to a level of 2.5% (the upper limit of the interest range), this being the steepest increase since the beginning of the eighties of the last century. Accordingly, the interest forecast of the FED until the end of 2022, increased sharply to a level of 3.4%. In the Eurozone, the ECB raised the interest rate by 0.5% in July, a higher rate than forecasted, changing it from a negative rate of 0.5% to 0%, the first raising of the interest rate in eleven years.

#### Capital market

Trading on the capital markets around the world during the first half of 2022, was marked by considerable fluctuations and falling quotations, on background of anticipated rise in the interest rates in the leading economies. As regards the leading indices: The NASDAQ Index decreased by 30%, the S&P 500 decreased by 21% and the Dow Jones Index decreased by 15%. Decline in quotations on the leading indices was recorded also in the leading stock exchanges in Europe.

Prices of government bonds around the world are found at a downward trend in view of the reduced supply of liquidity by the central banks, accelerated inflation and anticipation for continuing interest rises in the leading economies.

On the local markets, in total for the first half of 2022, most equities indices recorded falling quotations, the TA35 Index and the TA90 Index dropping by 8.4% on an average. The segmental indices also recorded outstanding decline, except for the Oil and Gas Index leaping by 33%, due to the growing demand for the import of natural gas from Israel.

In the hi-tech sector, the TA Global-Blutech Index dropped by 26% and the Upper-tech Index dropped by 22%. In the construction and real estate sector, the TA- Construction Index dropped by 21%, and the TA-Israel Income bearing Index and the TA-Foreign Income bearing Index both dropped by 15.5% on an average.

Prices of government bonds dropped significantly, with the TelGov-General Index dropping by 7% since the beginning of the year.

In July 2022, on background of market estimates that the global rise in interest rates is reaching its end, and that an agreement between Russia and the Ukraine allows Ukraine to renew its export of grain and fertilizers, equities markets in Israel and abroad, were marked by a considerable rise in prices. As of July 2022, the TA 125 Index rose by 7.0%, as compared to the end of the June 2022, while capital markets in the world recorded increases of 13% in the NASDAQ Index, 9% in the S&P 500 Index, and an average increase of 7% in leading stock exchanges in Europe.

# MATERIAL DEVELOPMENTS IN REVENUES, EXPENSES AND OTHER COMPREHENSIVE INCOME

#### **PROFIT AND PROFITABILLITY**

**Net profit attributed to the shareholders of the Bank** amounted to NIS 664 million in the first half of 2022, as compared to NIS 708 million in the same period last year, a decrease of 6.2%.

The return of net profit to the capital attributed to the shareholders of the Bank (annualized) amounted to 13.3% in the period January-June 2022, as compared to 15.1% in the same period last year and 14.7% in 2021.

Net profit attributed to the shareholders of the Bank in the second quarter of the year amounted to NIS 342 million, compared with NIS 404 million in the same period last year, a decrease of 15.3%.

The return of net profit to the capital attributed to the shareholders of the Bank (annualized) amounted to 13.8% in the second quarter of the year, compared with 16.8% in the same period last year.

#### Condensed statement of income

				For the three months For the six mo ended June 30, ended Jun				e six months led June 30,	
	2022	2021	change	2022	2021	change			
		NIS million	%		NIS million	%			
Net financing earnings <sup>(1)</sup>	837	*785	6.6	1,615	*1,531	5.5			
Expenses (income) from credit losses	31	(128)		31	(137)				
Net financing earnings after Expenses from credit losses	806	913	(11.7)	1,584	1,668	(5.0)			
Fees and other income	371	350	6.0	763	715	6.7			
Operating and other expenses	662	652	1.5	1,346	1,308	2.9			
Profit before taxes	515	611	(15.7)	1,001	1,075	(6.9)			
Provision for taxes on profit	179	*216	(17.1)	348	*377	(7.7)			
The bank's share in profit of equity-basis investee, after taxes	20	23	(13.0)	37	36	2.8			
Net profit:									
Before attribution to non-controlling interests	356	418	(14.8)	690	734	(6.0)			
Attributed to non-controlling interests	(14)	(14)	-	(26)	(26)	-			
Attributed to shareholders of the Bank	342	404	(15.3)	664	708	(6.2)			
Net return on equity attributed to the Bank's shareholders <sup>(2)</sup>	13.8%	16.8%		13.3%	15.1%				

\* Immaterial adjustment of comparative data. See Note 1.E to the condensed financial statements.

(1) The items of profit and loss above were presented in a different format then the condensed statement of income in a manner enables better analysis of the financial results. The change is expressed by sorting of non-interest income from the item non-interest income to the Net financing earnings.

(2) Annualized.

#### **DEVELOPMENT IN INCOME AND EXPENSES**

#### The Net Financing earnings

Set out below is the composition of net financing earnings<sup>(2)</sup>

		2022				2021		First Half
	Q2	Q1	Q4	Q3	Q2	Q1	2022	2021
						NIS million		NIS million
Interest income	1,104	871	758	807	856	729	1,975	1,585
Interest expenses	245	127	54	97	146	59	372	205
Net interest income	859	744	704	710	710	670	1,603	1,380
Non-interest financing income (expenses)	(22)	34	89	63	75	76	12	151
Net reported financing earnings	837	778	793	773	785	746	1,615	1,531
Elimination of non-current activities:								
Reconciliations to fair value of derivative instruments	(4)	(14)	2	(5)	5	(3)	(18)	2
Income (expenses) from realization and reconciliations to fair value of bonds	(1)	11	-	8	10	3	10	13
Earnings (losses) from investments in shares	(56)	4	77	46	45	65	(52)	110
Total non-current activities	(61)	1	79	49	60	65	(60)	125
Financing earnings from current activity <sup>(1)</sup>	898	777	714	724	725	681	1,675	1,406

(1) Of which in respect of changes in the CPI- an income of NIS 129 million in the first half of 2022, in comparison with an income of NIS 50 million in the same period last year (in the second quarter of 2022 - an income of NIS 82 million, in comparison with an income of NIS 48 million in the same period last year).

(2) In order to analyze profit from financing activity, in addition to interest income and expenses, non-interest financing income and expenses must also be included in profit. This income includes financing income in respect of derivative instruments which serve as an integral element of the Bank's exposure management. Income from derivatives includes, among other things, the effect of the time value in the fair value of derivatives, which is integral part of interest rate risk management and the effect of the rate of raise in the known CPI on derivatives, which is an integral part of the management of the exposure to the CPI risk.

The financing earnings from current activity in the first half of the year amounted to NIS 1,675 million, compared with NIS 1,406 million in the corresponding period last year, an increase of 19.1%. The financing earnings in the second quarter of the year amounted to NIS 898 million, compared with NIS 725 million in the same quarter last year, an increase of 23.9%. The ibcrease is explained by the effect of the changes in the CPI and from the effect of the increase in the interest rate.

Set out below are main data regarding interest income and expenses:

		six months d June 30,
	2022	2021
		in %
Income rate on asset bearing interest	2.48	2.11
Expense rate on liabilities bearing interest	0.84	0.50
Total interest spread	1.64	1.61
Ratio between net interest income and assets bearing interest balance	2.01	1.84

For details regarding the report on rates of interest income and expenses of the Bank and of its consolidated subsidiaries and the analysis of changes in interest income and expenses, see Appendix 1 to the Chapter "Corporate governance ".

**Expenses from credit losses** amounted to NIS 31 million in the first half of 2022 compared with an income of NIS 137 million in the same period last year, an increase of NIS 168 million, stemming mainly from the collective provision for credit losses. In the first half of the year expenses deriving from an increase in the collective provision, in an amount of NIS 44 million, due to an increase in the volume of proper credit. In the same period last year, income were recorded amounting to NIS 126 million, deriving from a decrease in the collective provision for credit losses, explained by an improvement in the macro-economic indices and indicators that indicated on the level of risk embedded in the credit portfolio of the Bank.

**Expenses from credit losses** amounted to NIS 31 million in the second quarter of 2022 compared with income of NIS 128 million in the same period last year, an increase of NIS 159 million.

Set out below are details of expenses (income) in respect of credit losses in respect of debts and off-balance sheet credit instruments:

	For the three months ended June 30,			six months d June 30,
	2022	2021	2022	2021
		NIS million		NIS million
Individual expense in respect of credit losses	32	27	54	55
Decrease in individual expense in respect of credit losses and collection of debts written off in accounting	(39)	(41)	(67)	(66)
Individual income, net in respect of credit losses	(7)	(14)	(13)	(11)
Collective expense (income) in respect of credit losses	38	(114)	44	(126)
Total expenses (income) in respect of credit losses	31	(128)	31	(137)
Of which:				
Expenses (income) in respect of commercial credit	32	(132)	21	(145)
Expenses(income) in respect of housing credit	10	(5)	11	2
Expenses (income) in respect of other private credit	(11)	9	(1)	6
		In %		In %
Ratio of individual income in respect of credit losses to average total credit to the public <sup>(1)</sup>	(0.03%)	(0.06%)	(0.03%)	(0.02%)
Ratio of collective expense (income) in respect of credit losses to average total credit to the public <sup>(1)</sup>	0.14%	(0.49%)	0.09%	(0.28%)
Ratio of total expenses (income) in respect of credit losses to average total credit to the public <sup>(1)</sup>	0.11%	(0.55%)	0.06%	(0.30%)

(1) Annualized.

In respect of the initial implementation of accounting principles accepted by US banks in the matter of credit losses stemming from financial instruments (ASC-326), as detailed in Item 326 of the Codification, see Note 1(c) to the condensed financial statements.

For additional information regarding expenses for credit losses, see Chapter "Review of Risks" below.

Fees totaled NIS 755 million in the first half of 2022, compared with NIS 711 million in the same period last year, an increase of 6.2%.

Set out below are details of fees income:

	For the six	months ended
	June 30, 2022	June 30, 2021
		NIS million
Account management	106	101
Credit cards	58	53
Transactions in securities	389	380
Conversion differentials	100	83
Fees from financing transactions	49	39
Other Fees	53	55
Total Fees	755	711

**Operating and other expenses** totaled NIS 1,346 million in the first six months of 2022, compared with NIS 1,308 million in the same period last year, an increase of 2.9%.

Set out below are details of operating and other expenses:

	For the six	x months ended
	June 30, 2022	June 30, 2021
		NIS million
Salaries and related expenses	815	800
Maintenance and depreciation of premises and equipment	163	171
Amortization of intangible assets	55	51
Dismissals	3	5
Other expenses except dismissals	310	281
Total operating and other expenses	1,346	1,308

**Salaries and related expenses** totaled NIS 815 million in the first six months of 2022, compared with NIS 800 million in the same period last tear, an increase of 1.9%, explained mainly by the adjustments of variable compensation components to the return and earning of the Bank.

**Maintenance and depreciation of buildings and equipment expenses** amounted to NIS 163 million in comparison to NIS 171 million in the same period last year, a decrease of 4.7%, stemming from the decrease in the volume of real estate assets in the Group, due to the efficiency measures.

**Other expenses** totaled NIS 313 million in the first six months of 2022, compared with NIS 286 million in the same period last year, an increase of 9.4%, stemming among others, from an increase in marketing and advertising expenses, insurance expenses and expenses in respect of lawsuits.

**The provision for taxes on operating earnings** amounted to NIS 348 million in the first six months of 2022, compared with NIS 377 million in the same period last year. The effective tax rate as a proportion of earnings before taxes amounted to 34.8%, compared with 35.1% in the same period last year and compared with the statutory rate of tax of 34.2%.

The Bank's share in the operating earnings of investee company after the tax effect amounted to NIS 37 million, compared with NIS 36 million in the same period last year.

The total comprehensive profit attributed to the shareholders of the Bank amounted to NIS 554 million. This amount was affected by the net profit for the period attributed to the shareholders of the Bank of NIS 644 million, by other comprehensive income in respect of employees' benefits in an amount of NIS 127 million and by other comprehensive loss in respect of adjustments of available-for-sale bonds in an amount of NIS 237 million.

# COMPOSITION AND DEVELOPMENT OF ASSETS, LIABILITIES, CAPITAL AND CAPITAL ADEQUACY

The consolidated balance sheet as of June 30, 2022 amounted to NIS 192,026 million compared with NIS 180,470 million as of December 31, 2021, an increase of 6.4%.

A. Set out below are developments in the principal balance sheet items:

	June 30, 2022	December 31, 2021	Change
		NIS million	%
Credit to the public, net	112,811	101,164	11.5
Securities	15,349	15,091	1.7
Cash and deposits with banks	56,305	57,370	(1.9)
Deposits from the public	164,539	153,447	7.2
Bonds and subordinated capital notes	4,187	3,356	24.8
Shareholders' equity	9,973	10,003	(0.3)

B. Set out below are developments in the principal off-balance sheet financial instruments:

	June 30, 2022	December 31, 2021	Change
	2022	NIS million	<u> </u>
Off-balance sheet financial instruments excluding derivatives:			
Documentary credit	334	179	86.6
Guarantees and other liabilities	10,461	9,136	14.5
Unutilized credit lines for derivatives instruments	3,144	2,715	15.8
Unutilized revolving credit and other on-call credit facilities	11,768	11,738	0.3
Unutilized credit lines for credit card facilities and Facilities for the lending of securities	9,589	9,198	4.3
Irrevocable commitments to grant credit, not yet executed and commitments to issue guarantees	8,076	8,832	(8.6)
Total	43,372	41,798	3.8

#### Derivative financial instruments:

		June 30, 2022			December 31, 2021	
	Positive fair value	Negative fair value	Face value	Positive fair value	Negative fair value	Face value
						NIS million
nterest contracts	317	232	20,765	157	256	18,215
Currency contracts	1,442	1,060	70,200	555	785	73,326
Contracts in respect of shares	1,119	1,118	56,553	951	951	72,711
Commodities and other contracts	2	2	105	46	46	1,117
Total	2,880	2,412	147,623	1,709	2,038	165,369

**Credit to the public**, net as of June 30, 2022 amounted to NIS 112,811 million compared with NIS 95,191 million as of June 30 2021 and NIS 101,164 million as of December 31, 2021, an increase of 18.5% and 11.5%, respectively.

The following is information on credit to the public by linkage segment:

		As of			Segment's share credit to the public as	
	June 30, 2022	December 31, 2021		Change	June 30, 2022	December 31, 2021
		NIS million	NIS million	%	%	%
Local currency						
- Non-linked	93,084	84,013	9,071	10.8	82.5	83.0
- CPI-linked	13,467	12,634	833	6.6	11.9	12.5
Foreign currency (including f-c linked)	5,301	3,819	1,482	38.8	4.7	3.8
Non-monetary items	959	698	261	37.4	0.9	0.7
Total	112,811	101,164	11,647	11.5	100.0	100.0

Gross Credit to the public, before provision for credit losses, by supervisory operation segments

		As of			Change	
	June 30, 2022	June 30, 2021	December 31, 2021	June 30, 2021	December 31, 2021	
			NIS million		%	
Large business segment	24,089	17,316	18,571	39.1	29.7	
Medium business segment	7,601	5,696	6,101	33.4	24.6	
Small and minute business segment	22,277	19,576	21,044	13.8	5.9	
Households segment excluding housing loans	23,468	22,023	22,622	6.6	3.7	
Housing loans	34,695	30,159	32,260	15.0	7.5	
Private banking segment	129	74	95	74.3	35.8	
Institutional entities	1,673	1,496	1,547	11.8	8.1	
Total	113,932	96,340	102,240	18.3	11.4	

Total credit risk to the public is comprised of balance-sheet credit risk, which includes credit to the public, investments in bonds of the public and assets deriving from financial derivative instruments purchased by the public, and from off-balance-sheet credit, which includes transactions in off-balance-sheet financial instruments, unutilized credit lines and liabilities for the granting of credit.

Total credit risk to the public amounted to NIS 157,297 million on June 30, 2022 compared with NIS 143,872 million on December 31, 2021, an increase of 9.3%.

Set out below is information on the distribution of total credit risk to the public by sectors of the economy.

Sector	As	of June 30, 2022	As of De		
	Total credit risk	Sector's share in total credit risk	Total credit risk	Sector's share in total credit risk	Change
	NIS million	%	NIS million	%	%
Financial services (including holding companies)	21,967	14.0	19,307	13.4	13.8
Construction and real estate	23,552	15.0	20,409	14.2	15.4
Industry	12,193	7.8	10,738	7.5	13.6
Commerce	9,394	6.0	7,608	5.3	23.5
Private customer, including housing loans	74,691	47.4	71,433	49.6	4.6
Others	15,500	9.8	14,377	10.0	7.8
Total	157,297	100.0	143,872	100.0	9.3

Set out below is the sector-specific distribution of the six largest borrowers at the Group (by size of gross indebtedness before deduction of collateral whose deduction is permissible for the purpose of limiting the indebtedness of a borrower and group of borrowers):

					As of June 30, 2022
Borrower no. Sector of the economy	Balance-sheet credit risk (*)	Off-balance- sheet credit risk	Aggregate credit risk	Aggregate credit risk after permitted deductions	
					NIS million
1.	Financial services	1,336	271	1,607	612
2.	Financial services	551	514	1,065	1,065
3.	Construction and real estate- construction	707	275	982	920
4.	Industry	26	898	924	924
5.	Financial services	1	800	801	801
6.	Financial services	668	-	668	9

				As	of December 31, 2021
Borrower no.	Sector of the economy	Balance-sheet credit risk (*) s	Off-balance- sheet credit risk	Aggregate credit risk	Aggregate credit risk after permitted deductions
					NIS million
1.	Financial services	1,177	334	1,511	625
2.	Construction and real estate- construction	800	254	1,054	997
3.	Financial services	1	1,000	1,001	1,001
4.	Industry	18	863	881	881
5.	Financial services	674	64	738	368
6.	Financial services	578	4	582	28

\* Including credit to the public, investment in bonds and other assets in respect of derivative instruments.

The investment in securities as of June 30, 2022 totaled NIS 15,349 million compared with NIS 15,091 million at the end of 2021, an increase of 1.7%.

Set out below is the composition of the portfolio:

		As of	Share of total securities		
	June 30, 2022	December 31, 2021	June 30, 2022	December 31, 2021	
		NIS million		%	
Government bonds	13,602	13,542	88.6	89.7	
Banks' bonds <sup>(1)</sup>	585	359	3.8	2.4	
Corporate bonds	391	447	2.6	3.0	
Corporate bonds guaranteed by governments	-	11	-	0.1	
Shares <sup>(2)</sup>	771	732	5.0	4.8	
Total	15,349	15,091	100.0	100.0	

(1) The balance includes bonds that were issued by banks' issuing companies.

(2) Investment in shares includes inter alia investment in private equity funds, investment in foreign currency shares and EITF, investment in hedging funds and investment in shares and EITF traded on the Tel Aviv Stock Exchange.

Set out below is the distribution of the securities portfolio by linkage segments:

		As of			-	ment's share tal securities
	June 30, 2022	December 31, 2021		Change	June 30, 2022	December 31, 2021
		NIS million	NIS million	%	%	%
Local currency						
- Non-linked	7,346	8,323	(977)	(11.7)	47.9	55.2
- CPI-linked	922	241	687	282.6	6.0	1.6
Foreign currency denominated & linked	6,310	5,795	515	8.9	41.1	38.4
Non-monetary items	771	732	39	5.3	5.0	4.8
Total	15,349	15,091	258	1.7	100.0	100.0

Set out below are the sources for the price quotations which the Bank used for determining the fair value of securities on June 30, 2022:

	Price quoted in active market	Indicative price*	Counter-party price**	Total
				NIS million
Shares and private investment funds	576	86	109	771
Local currency government bonds	7,656	-	-	7,656
Local currency corporate bonds	475	137	-	612
Non-asset backed foreign-currency and f-c linked bonds	42	6,268	-	6,310
Total	8,749	6,491	109	15,349
% of portfolio	57.0	42.3	0.7	100.0

\* Indicative price-An indication determined by the Bank and which is based mainly on price quotations obtained from an external entity or entities specializing in the matter, and the remainder is based on internal models determined by the Bank.

\*\* Counter-party price-Price quotation obtained from the entity with which the transaction is conducted.

Below are additional details of bonds denominated in and linked to foreign currency, which are not asset-backed, by country/continent:

		As of
	June 30, 2022	December 31, 2021
		NIS million
Israel (incl. Israel Government - NIS 3,450 million, 31.12.21 - NIS 4,079 million)	3,492	4,137
USA (incl. USA Government - NIS 2,496 million, 31.12.21 - NIS 1,342 million)	2,569	1,396
France	27	26
Canada	81	26
Germany	18	47
Far East, Australia and others (1 country; 31.12.21 - 3 countries)	39	67
Europe (3 countries)	84	96
Total	6,310	5,795

It should be noted that there is no issuer (except the Israel Government and USA Government) whose bond balance exceeds 0.5% of the shareholders' equity of the Bank.

Set out below are additional details on local currency corporate bonds by sector:

		As of
	June 30, 2022	December 31, 2021
		NIS million
Electricity and water	71	88
Construction and real estate	120	138
Financial services	37	24
Banks	309	115
Industry	19	21
Commerce	14	14
Transportation	42	45
Total	612	445

#### Set out below is the composition of the foreign-currency bond portfolio at the Bank Group:

- Non-asset-backed bonds denominated in or linked to foreign currency-amounting to NIS 6,310 million (Dollar 1,803 million) (includes foreign currency denominated Israel Government bonds amounting to NIS 3,450 million and bonds of USA government amounting to NIS 2,496 million). All of the foreign bonds are investment grade and 98% rated A or higher. This portfolio is diversified, in a manner whereby exposure to any single issuer (which is not a government) does not exceed 0.7% of the total foreign currency bond portfolio. The duration (average term-to-maturity) of the foreign currency bond portfolio is 2.4 years. The balance of unrealized gross losses (included in shareholders' equity under reconciliations to fair value in respect of the presentation of bonds available for sale) as of the report date in respect of this portfolio amounted to NIS 45 million (Dollar 13 million) compared with gross earnings of NIS 53 million (Dollar 17 million) on December 31, 2021.

The balance of losses, net (before the tax effect), included in other cumulative comprehensive profit, in respect of the difference between the fair value of bonds included in the available-for-sale portfolio and their amortized cost, as of June 30, 2022, amounted to NIS 272 million (NIS 170 million after taxes).

As of August 2, 2022, the balance of losses, gross, amounted to NIS 191 million (NIS 119 million after taxes).

Cash and deposits at banks on June 30, 2022 totaled NIS 56,305 million compared with NIS 57,370 million at the end of 2021, a decrease of 1.9%.

**Deposits from the public** on June 30, 2022 totaled NIS 164,539 million compared with NIS 153,447 million at the end of 2021, a decrease of 7.2%.

Set out below is the distribution of deposits from the public by linkage segments:

		As of			•	t's share of total om the public on
	June 30, 2022	December 31, 2021		Change	June 30, 2022	December 31, 2021
		NIS million	NIS million	%	%	%
Local currency						
- Non-linked	127,870	120,343	7,527	6.3	77.7	78.4
- CPI-linked	6,527	6,298	229	3.6	4.0	4.1
Foreign currency denominated & linked	29,183	26,108	3,075	11.8	17.7	17.0
Non-monetary items	959	698	261	37.4	0.6	0.5
Total	164,539	153,447	11,092	7.2	100.0	100.0

Deposits from the public by supervisory operation segments

			As of		Change
	June 30, 2022	June 30, 2021	December 31, 2021	June 30, 2021	December 31, 2021
			NIS million		%
Large business	17,213	12,085	15,553	42.4	10.7
Medium business	6,872	5,764	7,028	19.2	(2.2)
Small and minute business	27,786	24,661	25,949	12.7	7.1
Household	67,771	64,272	63,792	5.4	6.2
Private banking	10,325	9,047	9,253	14.1	11.6
Institutional entities	34,572	30,447	31,872	13.5	8.5
Total	164,539	146,276	153,447	12.5	7.2

#### Securities portfolios belonging to customers of the Bank Group

The total of the securities portfolios of customers of the Bank Group as of June 30, 2022, amounted to NIS 398 billion, as compared to NIS 448 billion at the end of 2021, a decrease of 11.2%.

Bonds and subordinated capital notes amounted at June 30, 2022 to NIS 4,187 million, as compared with NIS 3,356 million at December 31, 2021, an increase of 24.8%.

In the month of March 2022, First international issuance Ltd. a wholly owned subsidiary of the Bank, issued on public placement subordinated capital notes with loss absorption mechanism, the face value of which amounted to NIS 300 million, in consideration of NIS 300 million.

In the month of June 2022, First international issuance Ltd. issued on public placement, by way of extensions of the series, subordinated capital notes with loss absorption mechanism, the face value of which amounted to NIS 608 million, in consideration of NIS 569 million.

The considerations of the placements were deposited with the Bank. The Bank is obligated to fullfil the terms of the subordinated capital notes which were issued.

# **CAPITAL AND CAPITAL ADEQUACY**

The capital attributed to the shareholders of the Bank amounted on June 30, 2022 to NIS 9,973 million, as compared to NIS 10,003 million on December 31, 2021, a decrease of 0.3%. The change in capital attributed to the Bank's shareholders was affected by net earnings of NIS 664 million, and by other comprehensive profit in respect of employees benefits of NIS 127 million. On the other hand, the capital decreased due to the payment of dividends amounting to NIS 540 million, to other comprehensive loss of NIS 237 million stemming from the presentation of available-for-sale bonds at fair value, and to NIS 44 million reflecting the effect of the initial implementation of US accounting principles regarding expected credit losses. For detailes regarding the development of the other comprehensive profit, see the Chapter "Material developments in income, expenditure and in other comprehensive profit".

# **CAPITAL ADEQUACY**

#### Minimal capital ratios

The Bank implement Proper Conduct of Banking Business Directives Nos. 201-211 in the metter of "Measurement and capital adequacy" as were amended in order to reconcile them with the Basel guidelines. In accordance with Proper Conduct of Banking Business Directives regarding minimal capital ratios, the Bank is required to maintain a minimal Tier I equity capital ratio of 9% and a comprehensive capital ratio of 12.5%, being a banking corporations, the total consolidated stated assets of which does not exceeds 24% of total stated assets of the banking sector.

Likewise, in accordance with Proper Conduct of Banking Business Directive No. 329 regarding "limitation on the granting of residential loans", the Bank is required to raise the targeted Tier I equity capital level by one percent of the outstanding balance of residential loans at the reporting date, excluding residential loans granted during the Provisional Instruction period, as stated hereunder.

In view of the spreading of the Coronavirus and as part of the adjustment to Proper Conduct of Banking Business directives, the Supervisor of Banks published, Proper Conduct of Banking Business Directive No. 250, which, inter alia, contained the Provisional Instruction concerning the update of Directive 201, which includes a reduction of 1% of the minimal capital requirements applying to banks and an update to Directive 329, which cancels the demand of additional 1% applying to residential loans for the purpose of the purchase of a residential apartment granted in the period from March 19, 2020 to September 30, 2021, and to residential loans, secured by a mortgage on an apartment, not for the purpose of purchasing rights in real estate (hereinafter – "loans for any purpose"), granted since March 19, 2020.

All along the crisis period, the Supervisor of Banks published updates extending the effect of the Provisional Instruction. On December 27, 2021, the Supervisor of Banks issued a letter, according to which, the effect of the Provisional Instruction expires as from January 1, 2022. Likewise, the letter amends Proper Conduct of Banking Business Directive No. 329 regarding limitations on residential loans, according to which, the additional capital requirement of 1% shall apply to loans for residential purposes only and not to loans for any other purpose.

In view of all that stated above, the minimal Tier I equity capital ratio and the minimal comprehensive capital ratio required from the Bank by the Supervisor of Banks, amount on a consolidated basis, as of June 30, 2022, to 9.24% and 12.50%, respectively.

In addition to the above, the process of setting the capital goals was based on the following main parameters:

- The findings of the ICAAP based on the risk profile of the Group, taking into consideration the business goals of the Group and the planned growth.
- The result of the stress tests as detailed below.
- The capital goals comprise the higher of the capital requirement according to the findings of the ICAAP and that required by the stress tests.
- Conservativeness coefficient and confidence cushion combining estimates and forcasts in respect of the risk profile and capital base.

For detailed information, see the risk report for 2021 on the Bank's website.

The internal capital goals as were set by the Board of Directors are as follows:

- In a regular business situation Tier I equity capital will be no less than 9.25%, and the ratio of the comprehensive capital will be no less than 12.50%.
- In stress situations the ratio of Tier I equity capital shall not be less than 6.50%, and the ratio of comprehensive capital shall not be less than 9.00%.

The capital goals take into consideration the risks to which the Bank is exposued to, the main of which are: credit risks, financial risks (including interest risk), operational risks including cyber and data protection, information technology risk, compliance risk and anti- money laundering risk, strategy risk, legal risk, reputation risk and model risk. All of this is carried out in congruence with the dialog with the Bank of Israel.

# Stress tests

The Bank implements infrastructure of stress tests in order to examine the capital propriety and examines the capital ratios according to the triennial capital planning. The outline includes, inter alia, holistic stress tests, "rolling" over three years, in respect of credit risks, financial risks, operational risks including cyber, AML, compliance, strategy, reputation, operational etc. The outline of the stress tests also includes extreme effects of the corona crisis.

For detailed information, see the risk report as of December 31, 2021, published on the Bank's website.

# **Basel 3 guidelines**

According to the transitional instructions, the capital instruments no longer qualified as regulatory capital shall be recognized up to a maximum of 80% on January 1, 2014, this maximum level being reduced by an additional 10% in each following year until January 1, 2022. Accordingly, in 2021 the maximum level of instruments qualified as regulatory capital amounted to 10%, and as from January 1, 2022, the transitional instructions have expired and nonqualified capital instruments may no longer be recognized as regulatory capital.

# **Operational Efficiency**

On January 12, 2016, Bank of Israel issued a letter, in the matter of "operational efficiency of the banking sector in Israel". In accordance with the letter, the board of directors of a banking corporation has to outline a multi-annual program for the improvement of efficiency.

A banking corporation that conforms with the terms of the letter would be entitled to a relief, whereby it may spread, by the "straight line" method, over a period of five years, the effect of the cost of the program. On December 16, 2019 the Supervisor of Banks published a letter that extends the effectiveness of these guidelines, until December 31, 2021.

- A decision was taken in the third quarter of 2018, for the merger of Otsar Hachayal, and accordingly, on January 1, 2019, Otsar Hachayal merged with and into the Bank. In respect of this move, the Group has recorded an enlarged allowance for severance compensation in the amount of NIS 82 million. (NIS 53 million after the tax effect). Save for the said relief, the implementation of efficiency measures as of March 31, 2022, would have led to an additional reduction of 0.01% in the capital adequacy ratios.
- On July 28, 2020 and on November 3, 2020, the Board of Directors approved an efficiency plan, according to which 60 regular employees of the Bank, belonging to the defined target population, will be allowed to opt for early retirement under preferred conditions.

The plan increased other comprehensive loss (gross) in an amount of NIS 48 million, in respect of severance compensation liability and post-retirements benefits.

In addition, in the fourth quarter of the year 2020, an additional provision for enlarged severance compensation was recorded, in an amount of NIS 50 million, in respect of another early retirement anticipated in the coming years. Total net effect, after tax in respect of these actions amounted to NIS 65 million. Save for the said relief, the implementation of efficiency measures as of June 30, 2022, would have led to an additional reduction of 0.05% in the capital adequacy ratios.

#### Initial implementation of accounting principles in the matter of expected credit losses

Starting with January 1, 2022, the Bank applies the new rules regarding provisions for credit losses, while recognizing in retained earnings the cumulative effect at date of initial implementation.

On December 1, 2020, the Supervisor of Banks published a letter in the matter of "regulatory capital - effect of implementation of accounting principles regarding expected credit losses", which included, inter alia, an update of Proper Conduct of Banking Business Directive No. 299, according to which, it is stated that to the extent that as a result of the initial implementation of these rules, the Tier I equity capital of a banking corporation has declined, then the bank may spread the amount of the decline over a period of three years (hereinafter – "the transition period"). Save for this relief, as stated, the initial implementation of the said rules, would have led to an additional decline of 0.03% in the capital adequacy ratio as of June 30, 2022.

#### Effect of the amendment to Proper Conduct of Banking Business Directive No. 203

According to the estimation of the Bank, the finance to purcahse certain lands, will result in a decrease of the Tier 1 capital ratio by 0.06%-0.09%, after full implementation of the said amendment. According to the relief, set in the directive, this effect will be spread from the third quarter of the year and until the second quarter of 2023. The addition to the risk assets, in accordance with the amendment of the directive, may be influenced by measures which the Bank takes during the third quarter of 2022. In addition, the estimate is based on a range of assumptions as to the calculation of the addition to the risk assets required according to the directive. This estimate may change, as much as clarifications may be received in respect of the implementation of the said amendment.

#### Implementation of the instructions

Within the framework of Pillar I, the Bank is implementing the standard approach in accordance with Bank of Israel instructions regarding credit, market and operational risks.

Within the framework of Pillar II - the Bank is required to conduct an internal process for the assessment of capital adequacy (the ICAAP process). This process is designed to ensure the maintenance of an adequate level of capital means supporting the overall risks inherent in the operations of the Bank. The ICAAP document relating to the data as of June 30, 2021, has been dully submitted to Bank of Israel. The infrastructure for the capital adequacy, as approved by the Bank, serves as a basis for the internal process conducted at the banking subsidiary, subject to required adjustments, and on the basis of its specific risk profile.

			As of
		June 30, 2022	December 31, 2021
1.	Capital for calculation of capital ratio, after deduction and supervisory adjustments		
	Tier 1 capital, after deductions and supervisory adjustments	10,214	10,199
	Tier 2 capital, after deductions	2,836	1,891
	Total capital	13,050	12,090
2.	Weighted balances of risk assets		
	Credit risk	92,726	81,660
	Market risk	654	683
	Operational risk	7,255	6,645
	Total weighted balances of risk assets	100,635	88,988
3.	Ratio of capital to risk assets		
	Raito of tier 1 equity capital to risk assets	10.15%	11.46%
	Comprehensive ratio of capital to risk assets	12.97%	13.59%
	Minimal ratio of equity capital tier 1 required by the Supervisor of banks	9.24%	8.25%
	Minimal ratio of comprehensive capital required by the Supervisor of Banks	12.50%	11.50%

The Tier I equity capital ratio as of June 30, 2022, amounted to 10.15% in comparison with 11.46% on December 31, 2021. The ratio of comprehensive capital to risk components as of June 30, 2022, amounted to 12.97%, in comparison with 13.59% on December 31, 2021.

The comprehensive capital as of June 30, 2022 amounted to NIS 13,050 million, in comparison with NIS 12,090 million on December 31, 2021.

The capital base was affected from earnings of NIS 664 million, from other comprehensive profit in respect of employees' benefits in the amount of NIS 127 million and by an increase in instruments issued by the Bank qualified for inclusion in the regulatory capital in the amount of NIS 874 million. However, this increase was offset by dividend paid in the amount of NIS 540 million and by other comprehensive loss in respect of presentation of available for sale bonds at fair value in the amount of NIS 237 million.

Risk assets as of June 30, 2022 amounted to NIS 100,635 million as compared with NIS 88,988 million on December 31, 2021, an increase of 13.1%, stemming from an increase in credit to the public.

The comprehensive capital ratios and the Tier I equity capital ratios of the significant subsidiary, in accordance with the "framework for measurement and capital adequacy" of Basel, are:

	June 30, 2022	December 31, 2021
		In percent
Bank Massad Ltd.		
Ratio of Tier 1 capital to risk assets	14.66%	14.71%
Ratio of comprehensive capital to risk assets	15.78%	15.72%

Leverage ratio - The Bank implements the Proper Conduct of Banking Business Directive No. 218 in the matter of leverage ratio (hereinafter – "the Directive"). The leverage ratio is expressed in percentages and is defined as the ratio between capital measurement and exposure measurement. Capital for the purpose of measuring the leverage ratio is the Tier I equity capital, as defined in Proper Conduct of Banking Business Directive No. 202. In accordance with the Directive, a banking corporation should attain a leverage ratio of no less than 5% on a consolidated basis, applying to a banking corporation, the total consolidated stated assets of which do not exceed 24% of total stated assets of the banking Business Directive No. 250 – Adjustments to Proper Conduct of Banking Business Directives in order to cope with the Coronavirus crisis (Provisional Instruction), within its framework was updated Proper Conduct of Banking Business directive No. 218 in the matter of Leverage Ratio. The update mitigates the requirement of the leverage ratio by 0.5 percent point, so the Bank has to comply with leverage ratio of no less than 4.5% (instead of 5%) on a consolidated basis, being a banking corporation, the total consolidated stated assets of which does not exceed 24% of total stated assets of the banking sector as a whole. In accordance with the letter amending Proper Conduct of Banking Business Directive No. 218 in the matter of Leverage Ratio. The update mitigates the requirement of the leverage ratio by 0.5 percent point, so the Bank has to comply with leverage ratio of no less than 4.5% (instead of 5%) on a consolidated basis, being a banking sector as a whole. In accordance with the letter amending Proper Conduct of Banking Business Directive No.250, of May 15, 2022, the relief will be valid until June 30, 2024, provided that the leverage ratio will not be less than the leverage ratio at December 31, 2023, or the minimal leverage ratio applying to the Bank prior to the Provisional Instruction, whichever is lower.

The leverage ratio of the Bank as of June 30, 2022, amounts to 5.02%, compared to 5.34% as of December 31, 2021.

#### **DIVIDEND DISTRIBUTION POLICY**

According to the profit distribution policy adopted by the Board of Directors of the Bank (as was updated from time to time), the Bank will distribute annual dividends of up to 50% of its distributable net earnings in the current year, subject to the Bank's ratio of capital to risk elements being no less than the regulatory targets and the targets specified or which would be specified by the Bank's Board of Directors from time to time. Such distributions will be made subject to legislative provisions and to Proper Conduct of Banking Business Regulations, providing that no adverse changes occur in the Bank's earnings and/or business and/or financial position and/or the overall state of the economy and/or in the legal environment.

This resolution is not to be construed as detracting from the Board of Directors' authority to review policy from time to time and to resolve at any time, after taking due account of business considerations and of the legislative provisions applying to the Bank, changes in policy or the rate of dividend to be distributed for a specific period, or to resolve not to distribute any dividend at all.

It is clarified that any dividend distribution shall be subject to specific approval by the Board of Directors and to all the restrictions applying to the Bank regarding dividend distribution, and shall be made public in accordance with the provisions of the law, together with all required details.

It should be noted that in addition to the provisions of the Companies Law, dividend distribution by the Bank is subject to additional restrictions that are detailed in Note 24A.b. to the financial statements for 2021.

Declaration date	Payment date	Total dividend paid	Dividend per share
		NIS million	NIS
March 12, 2019	March 20, 2019	105	1.05
May 28, 2019	June 17, 2019	85	0.85
August 13, 2019	August 29, 2019	110	1.10
November 26, 2019	December 12, 2019	110	1.10
March 15, 2020	March 31, 2020	125	1.25
August 17, 2021	September 1, 2021	225	2.25
November 23,2021	December 13, 2021	320	3.20
January 6, 2022	January 24, 2022	215	2.14
March 7, 2022	March 24, 2022	165	1.65
May 24, 2022	June 12, 2022	160	1.60

Following are details regarding dividends distributed by the Bank, as from the year 2019:

The Bank had applied and accepted the position of Bank of Israel, according to which, nothing avoids considerations by the Bank for the distribution of a one-time dividend distribution, which includes an amount of NIS 150 million (completing the distribution of 50% of net earnings of 2020, in accordance with the dividend policy) and an additional one-time amount of dividend of up to NIS 350 million.

On August 16, 2022, the Board of Directors of the Bank, decided, in accordance with the Bank's dividend distribution policy, to approve the distribution of dividend in cash to the shreholders of the Bank, in an amount of NIS 170 million (gross), comprising 50% of the net profit of the Bank in accordance with the financial statements of the Bank for the second quarter of 2022. The ex-dividend date was fixed for August 24, 2022, and payment of the dividend shall be made on September 1, 2022. The amount of the dividend is before any tax, including tax which the Bank has to withhold according to the law. In addition, the Board of Directors decided that at this date, the Bank does not consider the distribution of one-time dividend, as stated above.

# SUPERVISORY OPERATION SEGMENTS

The reporting on operation segments is in accordance with the format and classification set in the Directive of the Reporting to the Public of the Supervisor of Banks. This reporting is materially defferent from the operation segments used by the Bank according to Management approach, which are detailed in Note 11A to the financial statements. The supervisory operation segments are reported in a uniform format that was set by the Supervision of Banks to the entire banking system, and they are based on the customers characteristics, such as: the volume of assets protfolio- for private customers, or the business turnover- for business customers.

For the definitions of the supervisory operation segements and for details regarding main instructions, estimates and principals of reporting, see Note 28 to the financial statements for the year 2021.

For details regarding operation segments according to management's approach, see Note 28A to the financial statements for the year 2021.

The following is a summary of the results by operation segments:

#### a. Total income\*

		ee months d June 30,		•	t's share of otal income
	2022	2021	Change	30.6.22	30.6.21
		NIS million	%		%
Large business	126	101	24.8	10.4	8.9
Medium business	69	51	35.3	5.7	4.5
Small and minute business	274	236	16.1	22.7	20.8
Households	503	455	10.5	41.7	40.1
Private banking	33	25	32.0	2.7	2.2
Institutional entities	74	60	23.3	6.1	5.3
Financial management	129	**207	(37.7)	10.7	18.2
Total	1,208	1,135	6.4	100.0	100.0

		e six months led June 30,		Segment's sha total inc	
	2022	2021	Change	30.6.22	30.6.21
		NIS million	%		%
Large business	237	201	17.9	10.0	8.9
Medium business	128	104	23.1	5.4	4.6
Small and minute business	532	478	11.3	22.4	21.3
Households	972	913	6.5	40.9	40.7
Private banking	63	53	18.9	2.6	2.4
Institutional entities	139	119	16.8	5.8	5.3
Financial management	307	**378	(18.8)	12.9	16.8
Total	2,378	2,246	5.9	100.0	100.0

# b. Net profit attributed to the shareholders of the bank

		For the three months ended June 30,		For the six months ended June 30,	
	2022	2021	2022	2021	
		NIS million		NIS million	
Large business	58	75	105	119	
Medium business	15	29	30	50	
Small and minute business	59	87	122	134	
Households	90	58	148	116	
Private banking	9	5	16	12	
Institutional entities	21	15	36	27	
Financial management	90	**135	207	**250	
Total	342	404	664	708	

\* Including net interest income and non-interest income.

\*\* Immaterial adjustment of comparative data. See Note 1.E to the condensed financial statements.

# c. Average balance sheet balances\*

		Credit to the public			
	For the	six months		For the six month	
	end	ended June 30,		ended June 3	
	2022	2021	Change	30.6.22	30.6.21
		NIS million	%	%	%
Large business	21,110	17,062	23.7	19.8	18.5
Medium business	6,631	5,457	21.5	6.2	5.9
Small and minute business	21,529	18,592	15.8	20.2	20.2
Households	55,500	49,843	11.3	52.2	54.1
Private banking	126	58	117.2	0.1	0.1
Institutional entities	1,605	1,095	46.6	1.5	1.2
Total	106,501	92,107	15.6	100.0	100.0

		Deposits fror	n the public	% of depos	its from the public
	For the	For the six months	For the six month		
	en	ded June 30,		ende	ed June 30,
	2022	2021	Change	30.6.22	30.6.21
		NIS million	%	%	%
Large business	16,375	11,879	37.8	10.5	8.3
Medium business	6,935	5,568	24.6	4.4	3.9
Small and minute business	26,791	24,103	11.2	17.2	16.8
Households	65,057	63,573	2.3	41.7	44.3
Private banking	9,644	8,987	7.3	6.2	6.2
Institutional entities	31,169	29,413	6.0	20.0	20.5
Total	155,971	143,523	8.7	100.0	100.0

\* Average balances are calculated on the basis of balances at the beginning of quarter or the beginning of month.

# **BUSINESS SEGMENTS - SMALL AND MINUTE BUSINESS SEGMENT, MEDIUM BUSINESS SEGMENT AND LARGE BUSINESS SEGMENT**

Following are main data concerning business segments - Small and minute, medium and large business - activity in Israel

	For th	ne three mont	hs ended June	e 30, 2022	For th	e three mont	hs ended Jur	ne 30, 2021
	Small and minute business	Medium business	Large business	Total	Small and minute business	Medium business	Large business	Total
								NIS million
Net interest income	178	51	89	318	150	36	74	260
Non-interest income	96	18	37	151	86	15	27	128
Total income	274	69	126	469	236	51	101	388
Expenses (income) from credit losses	21	20	(9)	32	(58)	(19)	(55)	(132)
Operating and other expenses	159	26	45	230	158	24	39	221
Net profit attributed to the shareholders of the Bank	59	15	58	132	87	29	75	191
Average balance of credit to the public	21,955	7,016	22,799	51,770	18,846	5,460	16,683	40,989
Balance of credit to the public at the end of the reported period	22,277	7,601	24,089	53,967	19,576	5,696	17,316	42,588
Average balance of deposits from the public	27,303	6,799	17,048	51,150	24,406	5,600	11,710	41,716
Balance of deposits from the public at the end of the reported period	27,786	6,872	17,213	51,871	24,661	5,764	12,085	42,510

	Foi	the six mont	hs ended June	e 30, 2022	2 For the six months ended June			
	Small and minute business	Medium business	Large business	Total	Small and minute business	Medium business	Large business	Total
								NIS million
Net interest income	336	92	166	594	301	73	150	524
Non-interest income	196	36	71	303	177	31	51	259
Total income	532	128	237	897	478	104	201	783
Expenses (income) from credit losses	11	27	(17)	21	(54)	(25)	(65)	(144)
Operating and other expenses	330	53	91	474	321	49	81	451
Net profit attributed to the shareholders of the Bank	122	30	105	257	134	50	119	303
Average balance of credit to the public	21,529	6,631	21,110	49,270	18,592	5,457	17,062	41,111
Balance of credit to the public at the end of the reported period	22,277	7,601	24,089	53,967	19,576	5,696	17,316	42,588
Average balance of deposits from the public	26,791	6,935	16,375	50,101	24,103	5,568	11,879	41,550
Balance of deposits from the public at the end of the reported period	27,786	6,872	17,213	51,871	24,661	5,764	12,085	42,510

#### Main changes in the results of activity in the first half of 2022 compered with the coresponding period last year

Total net interest income amounted to NIS 594 million, compared with NIS 524 million in the same period last year, an increase of 13.4%, stemming from an increase in the volume of activity and from the increase in the interest rate.

Non-interest income amounted to NIS 303 million, compared to NIS 259 million in the corresponding period last year, an increase of 17.0%, stemming from an increase in income from activity in the capital market and from income from exchange differences.

Expenses in respect of cresit losses amounted to NIS 21 million, in comparison with an income of NIS 144 million in the same period last year. In the first half of the year expenses deriving from an increase in the collective provision, due to an increase in the volume of proper credit. In the same period last year, income was recorded deriving from a decrease in the collective provision for credit losses, explained by an improvement in the macro-economic indices and indicators that indicated on the level of risk embedded in the credit portfolio of the Bank.

The operating and other expenses amounted to NIS 474 million, compared to NIS 451 million in the corresponding period last year, an increase of 5.1%, deriving, among other things, from commission paid due to the increase in activity in the capital market.

The net profit attributed to the shareholders of the Bank amounted to NIS 257 million, in comparison with NIS 303 million in the same period last year.

Average balance of credit to the public amounted to NIS 49,270 million, in comparison with NIS 41,111 million in the same period last year, an increase of 19.8%.

Credit to the public as of June 30, 2022 amounted to NIS 53,967 million, in comparison with NIS 42,588 million on June 30, 2021, an increase of 26.7%.

Average balance of deposits from the public amounted to NIS 50,101 million, in comparison with NIS 41,550 million in the same period last year, an increase of 20.6%.

Deposits from the public as of June 30, 2022 amounted to NIS 51,871 million, in comparison with NIS 42,510 million on June 30, 2021, an increase of 22.0%.

# **PRIVATE INDIVIDUALS SEGMENTS - HOUSEHOLDS AND PRIVATE BANKING**

Following are main data concerning Private individuals segments - households and private banking - activity in Israel

		For the three months ended June 30, 2022				For the three months ended June 30, 2021	
	households	private banking	Total	households	private banking	Total	
						NIS million	
Net interest income	353	11	364	301	4	305	
Non-interest income	150	22	172	154	21	175	
Total income	503	33	536	455	25	480	
Expenses (income) from credit losses	(2)	1	(1)	4	-	4	
Operating and other expenses	352	18	370	347	17	364	
Net profit attributed to the shareholders of the Bank	90	9	99	58	5	63	
Average balance of credit to the public	56,331	160	56,491	50,550	59	50,609	
Balance of credit to the public at the end of the reported period	58,163	129	58,292	52,182	74	52,256	
Average balance of deposits from the public	65,676	9,763	75,439	63,850	8,955	72,805	
Balance of deposits from the public at the end of the reported period	67,771	10,325	78,096	64,272	9,047	73,319	

		For the six months ended June 30, 2022			For the six months ended June 30, 2021		
	households	private banking	Total	households	private banking	Total	
						NIS million	
Net interest income	665	16	681	600	9	609	
Non-interest income	307	47	354	313	44	357	
Total income	972	63	1,035	913	53	966	
Expenses from credit losses	9	1	10	8	-	8	
Operating and other expenses	711	37	748	701	35	736	
Net profit attributed to the shareholders of the Bank	148	16	164	116	12	128	
Average balance of credit to the public	55,500	126	55,626	49,843	58	49,901	
Balance of credit to the public at the end of the reported period	58,163	129	58,292	52,182	74	52,256	
Average balance of deposits from the public	65,057	9,644	74,701	63,573	8,987	72,560	
Balance of deposits from the public at the end of the reported period	67,771	10,325	78,096	64,272	9,047	73,319	

#### Main changes in the results of activity in the first half of 2022 compered with the coresponding period last year

Total net interest income amounted to NIS 681 million, as compared with NIS 609 million in the corresponding period last year, an increase of 11.8%, which mainly derived from the increase in the volume of the business activity and the effect of the rise in the interest rate.

Non-interest income amounted to NIS 354 million, in comparison with NIS 357 million in the corresponding period last year, a decrease of 0.8%.

Expenses in respect of cresit losses amounted to NIS 10 million, in comparison with NIS 8 million in the same period last year.

Operating and other expenses amounted to NIS 748 million, as compared to NIS 736 million in the corresponding period last year, an increase of 1.6%.

The net profit attributed to the shareholders of the Bank amounted to NIS 164 million, compared with NIS 128 million in the corresponding period last year, an increase of 28.1%.

Average balance of credit to the public amounted to NIS 55,626 million, in comparison with NIS 49,901 million in the same period last year, an increase of 11.5%.

Credit to the public as of June 30, 2022 amounted to NIS 58,292 million, in comparison with NIS 52,256 million on June 30, 2021, an increase of 11.6%.

Average balance of deposits from the public amounted to NIS 74,701 million, in comparison with NIS 72,560 million in the same period last year, an increase of 3.0%.

Deposits from the public as of June 30, 2022 amounted to NIS 78,096 million, in comparison with NIS 73,319 million on June 30, 2021, an increase of 6.5%.

#### FINANCIAL MANAGEMENT SEGMENT

Total income attributed to this segment in the first half of the year amounted to NIS 307 million compared with NIS 378 million in the corresponding period last year.

The net earnings of the Financial Management Segment in the first half of the year amounted to NIS 207 million compared with NIS 250 million in the corresponding period last year.

# **PRINCIPAL INVESTEE COMPANIES**

**Bank Massad Ltd.** (hereinafter - "Massad") - in which the Bank owns 51.0% of the share capital and voting rights, is a commercial bank which specializes in providing services to the teaching staff population in Israel.

The Bank's investment in Massad amounted to NIS 466 million on June 30, 2022.

Total assets of Massad on June 30, 2022 amounted to NIS 11,447 million compared with NIS 10,835 million on December 31, 2021, an increase of 5.6%.

Shareholders' equity of Massad on June 30, 2022, totaled NIS 914 million compared with NIS 886 million on December 31, 2021, an increase of 3.2%.

Net earnings of Massad for the first half of the year totaled NIS 53.2 million compared with NIS 52.4 million in the same period last year.

The Bank's share in Massad's operating results for the first half of the year amounted to NIS 27.1 million compared with NIS 26.7 million in the same period last year.

In 2021, Massad distributed dividend in the amount of NIS 20 million. The Bank's share in the devidend amounted to NIS 10 million.

Net return on equity (on an annualized basis) amounted to 11.8% compared with 12.7% in the corresponding period last year. The comprehensive ratio of capital to risk assets amounted to 15.78%, compared with 15.72% at the end of 2021. The Tier 1 equity capital ratio amounted to 14.66% compare with 14.71% at the end of 2021.

In the framework of the ICAAP process for the data of June 30, 2021 the minimal capital targets were set by the Board of Directors of Massad, as follows: tier 1 equity capital ratio will not be less than 10.5% until December 31, 2022 and the comprehensive capital ratio will be no less than 12.65% until December 31, 2022.

#### Israel Credit Cards Ltd. ("ICC") - The Bank holds 28.2% of equity and 21.0% of voting rights in ICC.

ICC markets and issues credit cards and settles credit card transactions of the international Visa and MasterCard brands, markets and operates Diners credit cards on an exclusive basis in Israel, and also settles credit cards of Isracard brand.

The Bank's investment in ICC amounted to NIS 669 million on June 30, 2022.

The ratio of comprehensive capital to risk assets amounted to 13.9%, compare with 16.3% at the end of 2021.

The Bank's share in the net earnings of ICC, before the tax effect, for the first half of the year amounted to NIS 42.0 million compared with NIS 40.3 million in the same period last year.

On May 15, 2022, the General Meeting of ICC approved dividend distribution in an amount of NIS 340 million. The Bank's share in the dividend amounted to NIS 96 million. The dividend was paid on May 17, 2022.

In accordance with ICC reports, on March 23, 2022, within the framework of the preparations for the relocation to the Discount Campus, ICC signed an agreement for the sale of the ICC Building in Givataim. Consumation of the sale transaction is expected in the second quarter of 2023, and according to ICC's assessment, it is expected to record a net gain on the sale in the amount of NIS 220 million. The Bank's share in the said net gain amounts to NIS 60 million.

On August 11, 2021, Bank of Israel informed ICC that it examines the possibility of cross-clearing with respect to the "Diners" brand and its ramifications, requesting ICC to provide any information, which in its opinion, might assist in forming a position in the matter. On December 21, 2021, the Ministry of Finance updated ICC that examination of the possibility of imposing cross-clearing also with respect to the "Diners" and "Amercan Express" brands, had begun.

In continuation of the above, in a letter dated August 1, 2022, the Ministry of Finance presented to ICC the outline, within the framework of which, the issuers of the closed brands ("Diners" and "American Express") would allow any clearing license holder to engage in a consolidating agreement with them and summarize debits and credits of trading houses in respect of transactions effected by use of charge cards of the closed brands. According to the position of the Ministry, to the extent that the said outline would take effect within 120 days, there will be no need to involve the authority of the Minister of Finance

under the law, to determine that an issuer having a wide scope of operations (which includes ICC) shall not refuse to engage with a clearing agent for the purpose of cross-clearing of transactions made by charge cards issued by him, based on unreasonable arguments, also with respect to the closed brands. According to the letter, The Ministry of Finance intends to examine the situation in the market and the progress made by the parties in regularizing the said outline, and accordingly, reach a conclusion regarding the necessity to involve the authority of the Minister.

It is noted that at the reporting date, the subsidiary of ICC, Diners Club Israel Ltd., is engaged in agreements with several consolidators, providing them the ability to offer clearing services to trading houses with respect to the "Diners" brand, under terms agreed with each consolidator.

ICC is examining the proposed outline and its possible implications upon its business.

ICC estimates that implementation of the outline may on the one hand, increase competition in the clearing sector in general, and in the closed brands "Diners" and "American Express" in particular, and respectively, may lead to a reduction in income of the clearing sector of ICC. On the other hand, the outline may lead to expansion of the market coverage of the closed brands in the clearing field, introducing them to additional trading houses. It should be noted, that according to the outline, ICC would be able to serve as consolidator in respect of the "American Express" brand.

See Note 9 to the condensed financial statements, with respect to motions for approval of class actions against ICC, and regarding the assessments that had been issued to ICC by the Value Added Tax Commissioner.

# **REVIEW OF RISKS**

This chapter was written in great detail in the financial statements for 2021. Therefore, it should be read together with the chapter of the risk review published in the annual reports for 2021. Additional information about the risks can be found on the report on risks and additional supervisory reporting in the Bank's internet website.

## General

- a. The Group's activity is accompanied by exposure to risks, the most significant of which are: credit risk (including concentration of economy segments and borrowers), market risk, for which the main risk is the interest risk (cross system risk), liquidity risk, operational risk including cyber and information security risk and information technology risk, compliance risk and AML risk, strategy risk, legal risk, reputation risk and model risk. Members of the Board of Management are responsible for management of these risks. With respect to credit risk, market risk and operational risk, a regulatory requirement for capital adequacy in accordance with the Pillar 1 Basel directives exists. Within the ICAAP process, the Group performs an in-depth process of identifying additional risks focal and challenging the risks focal identified in the first pillar. If needed the Group makes an additional capital allocation in respect of Pillar 1 risks and other risks.
- b. The Group's risk management policy is directed at achieving the strategic and business objectives defined by the Group and at increasing its earnings expectancy by developing areas of specialization at the Group, exploiting economies of diversity and scale, keeping to the levels of risk which have been approved, and by operating suitable management, control and reporting mechanisms.
- c. The overall risk perceptive of the Group is in line with the regulatory framework set by the Supervisor of Banks and in line with the Sound Practices of the Basel Committee, based on the principal that every banking activity involving risk, the following will be defined and characterized: risk policy and appetite, limitations for bordering and defining the volume of exposure, control and auditing circles, reporting arrangement and earnings estimation mechanism, its measurement and reporting according to acceptable standard.
- d. Risk management and control at the Group are implemented by means of a suitable infrastructure of control, supervision, review and auditing mechanisms, and are applied via three lines of defense: The first line of defense consists of those responsible for the creation and management of risk. The second line is maintained by units of the Risk Management Division and Chief Accountant by means of independent control. The third line consists of the internal and external auditing functions.
- e. Chief Risk Manager is a member of Management in charge of the risk management division and across the organization risk management infrastructure.
- f. Those responsible for risk management at the Group are:

Mr. Eli Cohen, CPA - serves as the Head of risk management division, CRO, operational risk manager, supervisor of the internal enforcement and manager of business continuity.

Mr. Bentzi Adiri CPA, Head of the Business Division-serves as Credit Risk Manager;

The financial risks are managed by Mrs. Ella golan, head of resources and financial management division. In addition, under her responsibility are also regulation and legislation risks.

The Strategic risk, as from May 10, 2022 is managed by Mrs. Shirli Shoham Klein, which were appointed as the Head of the Digital, innovation, strategy and business developing department. Until that date, the Strategy risk was managed by Mrs. Ella Golan, Head of the resources and financial management division.

Mrs. Ziva Barak- as from April 24, 2022, compliance manager, including, among other things, Money Laundering risk, Finance of Terror risks and internal enforcement and cross border risks. Also appointed as Responsible Officer incharge of implementation of the FATCA and CRS directives and QI agreement. Also responsible for privacy defense. Mrs. Barak replaced Mr. Amir Birenboim, which was officiated in these positions until that date.

Mr. Ophir Kadosh - the CEO of MATAF -IT risk manager.

Mrs. Iris Chen, stand-in for manager of cyber defense and information security - as from May 31, 2022, - Cyber Risks manager. Until that date were managed by Mr. Yehoshua Peleg, which served as manager of cyber defense and information security.

Adv. Haviva Dahan, head of the legal sub-division - Legal Risk Manager;

Mr. Nachman Nitzan, CPA- head of the chief accounting division- Reputation Risk manager;

- g. Additional risks to which the Bank is exposed- regulatory and legislative risks are managed and supervised as part of overall business management by members of the Board of Management and department heads in the areas for which they are responsible.
- h. Risk management at the Bank Group is carried out separately by each subsidiary company engaged in business activity, in accordance with the policy determined by the subsidiary's board of directors on the basis of Group policy, and on the basis of Group risk management methodology with an emphasis on the special nature of the subsidiary's activity. A Chief Risk Manager officiates at the banking subsidiary, subordinate to the subsidiary's CEO and guided professionally by the Bank's Chief Risk Manager.
- i. Every quarter, the Risk Management Division, which is independent of the risk-taking units, compiles a risks document which is presented to the Management of the Bank, the Risk Management Committee and the Board of Directors of the Bank.
- j. The risks document contains an examination of all the risks to which the Bank Group is exposed in the course of its activity, with details of the findings at the specific risk level as well as the results of stress scenarios that were conducted. Presented in the document is the Chief Risk Manager's review of the risk management situation at the group and of the effectiveness and the quality of the risk management. Also reviewed in the document are developments in the business environment and in the financial markets, and the measures taken by the division with respect to the main process involved with the different types of risks and special action which the division took during the relevant quarter.
- k. The Bank and the Group have diverse stress tests for the unique risks, as embedded in the various policy documents. The Bank applies stress tests for reviewing capital adequacy and the capital ratio according to the triennial capital planning. The stress tests combine the realization of a number of risk centers at the same time. The stress tests used by the Bank are based on sensitivity analysis, historical scenarios, hypothetical scenarios and macro-economic scenarios. The stress tests were updated during 2021, reflecting also the possible effects of the Corona crisis, while identifying and mapping the relevant risk centers, in accordance with the nature and developments taking place in the crisis.

The stress tests comprise a complementary tool for the mapping and managing the risks embedded in the overall activities of the Bank and the risks derived from them. The scenarios and their results are tool for identifying weakness points and taking decisions. The Bank has management plans for coping with the stress scenarios, by taking different measures. In addition, according to the Bank of Israel requirement, the Bank calculates stress test on the basis of parameters which are uniform to the banking system. The uniform stress tests are tool for the Bank of Israel, in order to receive an updated holistic image of the Israeli economy and the ability of the banking system to continue and grant credit to the public while maintaining its stability. At the beginning of 2022, a uniform scenario based on the data for June 2021, was submitted at the request of Bank of Israel. The scenario was structured in accordance with two level of severity - basic (representing the anticipated path of the economy) and stressed. The capital ratios in all scenarios exceed the relevant limitations.

For discussion of the risk appetite and risk management principles, see reference in the description of principal risks, presented in the financial statements for the year 2021.

For detailed information regarding risk, provided in accordance with the disclosure requirements of Pillar III of Basel, and additional information regarding risks - see additional supervisory disclosure and report on risks on the Internet website of the Bank.

# **CREDIT RISK**

Credit risk is the risk borrowers' inability or counterparty's inability to fulfill their obligations to the Bank.

The Group implements the standard approach, within the implementation of the Basel Directives, with respect to the exposure to credit risk. Within Pillar 2 the capital allocation of Pillar 1 is challenged, and if required, a complementary capital allocation is carried in respect of the credit risks.

In July 2022, The Bank of Israel continued with the raise of the interest rate and the current rate is 1.25%. According to the macro economic forecast of the research department of the Bank of Israel, the interest rate will rise to 2.75% until the second quarter of 2023. The interest rise is expected to increase the financing expenses of household and business companies, which alongside the rise in the inflation, make the current expsenses more expansive, which may aggravate the financial situation of borrowers, part of which, are customers of the Bank.

The Bank examined the effect of the rise in the interest rate on the different activity segments and among other things, the effect was examined on customers, which the rise in the interest rate, may result in segnificant increase in their debts repayments. At the Bank's estimate, the rise in interest rate, according to the expectations, may result in a decline in debts repayments ability of certain customers, but at this time, with no material effect on the Bank.

## Credit quality and problematic credit risk

Problematic credit risk, including off-balance-sheet components, totaled NIS 1,654 million as of June 30, 2022, compared with NIS 1,936 million at the end of 2021, a decrease of 14.6%

The ratio of problematic credit risk to total credit risk at the group amounted to 1.2% at the end of June 2022, compared to 1.4% at the end of 2021.

18.8% of problematic credit risk at the Group are attributed to the manufacturing sector, 18.1% to the real estate sector, 13.0% to the commercial sector, and 28.1% to the private customers including residential loans.

The ratio of problematic credit risk to total credit to the public amounted to 1.3%, compared to 1.7% at the end of 2021.

In respect of the initial implementation of accounting principles accepted by US banks in the matter of credit losses stemming from financial instruments (ASC-326, as detailed in Item 326 of the Codification), see Note 1(c) to the condensed financial statements.

For additional information in respect of credit quality see note 12B(1) to the financial statements.

## Problematic credit risk, non-performing assets and credit quality analysis

			Jun	e 30, 2022			Jun	e 30, 2021
	Commercial	Housing	Private	Total	Commercial	Housing	Private	Tota
								NIS millior
Credit risk in credit granting rating <sup>(1)</sup>								
Balance sheet credit risk	56,140	34,166	22,633	112,939	42,895	29,491	21,106	93,492
Off-balance sheet credit risk	23,705	3,458	12,960	40,123	20,831	3,741	12,707	37,279
Total credit risk in credit granting rating	79,845	37,624	35,593	153,062	63,726	33,232	33,813	130,77
Credit risk not in credit granting rating:								
Non problematic	1,325	327	599	2,251	1,506	325	683	2,514
Problematic <sup>(2)</sup>	978	203	251	1,432	1,254	343	262	1,859
Of which:								
Problematic accruing interest	622	51	149	822	875	343	158	1,376
Problematic not-accruing interest	356	152	102	610	379	-	104	483
Total balance sheet credit risk	2,303	530	850	3,683	2,760	668	945	4,373
Off-balance sheet credit risk	458	-	94	552	565	6	129	700
Total credit risk not in credit granting rating	2,761	530	944	4,235	3,325	674	1,074	5,073
Of which: accruing debts in arrears of 90 days or more	6	-	13	19	11	184	11	206
Total overall credit risk of the public	82,606	38,154	36,537	157,297	67,051	33,906	34,887	135,844
Non-performing assets								
Debts not accruing interest income	353	152	102	607	376	-	104	480

			Decembe	er 31, 2021
	Commercial	Housing	Private	Total
				NIS million
Credit risk in credit granting rating <sup>(1)</sup>				
Balance sheet credit risk	46,468	31,647	21,607	99,722
Off-balance sheet credit risk	22,813	3,575	12,778	39,166
Total credit risk in credit granting rating	69,281	35,222	34,385	138,888
credit risk not in credit granting rating:				
Non problematic	1,444	338	759	2,541
Problematic <sup>(2)</sup>	1,174	275	269	1,718
Of which:				
Problematic accruing interest	833	275	166	1,274
Problematic not-accruing interest	341	-	103	444
Total balance sheet credit risk	2,618	613	1,028	4,259
Off-balance sheet credit risk	540	3	182	725
Total credit risk not in credit granting rating	3,158	616	1,210	4,984
Of which: accruing debts in arrears of 90 days or more	10	167	22	199
Total overall credit risk of the public	72,439	35,838	35,595	143,872
Non-performing assets				
Debts not accruing interest income	338	-	103	441

Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
 Not accruing, inferior or special supervision credit risk.

# Changes in impaired debts in respect of credit to the public

	For the three months ended June 30, 2022			For the three months ende June 30, 202		
	Commercial	Private	Total	Commercial	Private	Total
					NIS million	
Balance of nonaccrual debts at beginning of year following initial implementation	369	253	622	375	112	487
Classified as nonaccrual during the period	27	12	39	29	8	37
Removed from nonaccrual classification	(4)	(3)	(7)	(5)	(4)	(9)
Accounting write-offs of nonaccrual debts	(25)	-	(25)	(10)	(6)	(16)
Collection of nonaccrual debts	(14)	(8)	(22)	(13)	(6)	(19)
Balance of nonaccrual debts at end of period	353	254	607	376	104	480
Of which: movement in problematic restructured debts				1		
Balance of restructured debts at beginning of the period	64	86	150	89	74	163
Restructure made during the period	8	9	17	9	11	20
Debts reversed into accrual classification following consequent restructure	(3)	(3)	(6)	-	(3)	(3)
Accounting write-offs of restructured debts	(3)	(4)	(7)	(3)	(4)	(7)
Collection of restructured debts	(5)	(9)	(14)	(12)	(9)	(21)
Balance of problematic restructured debts at end of period	61	79	140	83	69	152
Changes in provision for credit losses in respect of nonaccrual debts						
Balance of provision for credit losses at the beginning of the period	120	37	157	143	36	179
Increase in provisions	9	-	9	19	2	21
Collection and write-offs	(28)	(3)	(31)	(16)	(5)	(21)
Balance of provision for credit losses at the end of the period	101	34	135	146	33	179

	For the s	ix months June 3		For the six months ended June 30, 2021				or the yea ecember 3	
	Commercial		Total	Commercial		Total	Commercial		Total
	-				N	IS million		NIS	
Balance of nonaccrual debts at beginning of period	338	103	441	376	107	483	376	107	483
Adjustment to opening balance due to effect of initial									
implementation*	6	146	152						
Balance of nonaccrual debts at beginning of year following initial implementation	344	249	593						
Classified as nonaccrual during the period	97	38	135	79	31	110	166	203	369
Removed from nonaccrual classification	(7)	(8)	(15)	(5)	(13)	(18)		- (138)	(138)
Accounting write-offs of nonaccrual debts	(48)	(9)	(57)	(29)	(11)	(40)	(62)	) (19)	(81)
Collection of nonaccrual debts	(33)	(16)	(49)	(45)	(10)	(55)	(142)	) (50)	(192)
Balance of nonaccrual debts at end of period	353	254	607	376	104	480	338	103	441
Of which: movement in problematic restructured debts									
Balance of restructured debts at beginning of the period	67	69	136	95	80	175	95	80	175
Adjustment to opening balance due to effect of initial implementation*	-	19	19						
Balance of restructured problematic debts at beginning		· ·							
of year following initial implementation	67	88	155	95	80	175			
Restructure made during the period	17	23	40	19	23	42	43	52	95
Debts reversed into accrual classification following									
consequent restructure	(7)	.,	(14)	-	(5)	(5)	-	(7)	(7)
Accounting write-offs of restructured debts	(5)	• •	(14)	(7)	. ,	(15)	(13)		(29)
Collection of restructured debts	(11)	(16)	(27)	(24)	(21)	(45)	(58)	(40)	(98)
Balance of problematic restructured debts at end of period	61	79	140	83	69	152	67	69	136
Changes in provision for credit losses in respect of nonaccrual debts									
Balance of provision for credit losses at the beginning of the period	129	33	162	144	37	181	144	37	181
Adjustment to opening balance due to effect of initial									
implementation*	(8)	-	(8)						
Balance of provision following initial implementation	121	33	154	144	37	181			
Increase in provisions	30	9	39	37	10	47	62	20	82
Collection and write-offs	(50)	(8)	(58)	(35)	(14)	(49)	(77)	(24)	(101)
Balance of provision for credit losses at the end of the period	101	34	135	146	33	179	129	33	162

	For the six months ended June 30		For the year ended December 31	
	2022	2021	2021	
Risk Indices				
Ratio of nonaccrual credit to the public or in arrears of 90 days + to total credit to the public	0.55%	0.71%	0.62%	
Of which:				
Ratio of nonaccrual credit to the public to total credit to the public	0.53%	0.50%	0.43%	
Ratio of accruing credit to the public in arrears of 90 days+ to total credit to the public	0.02%	0.21%	0.19%	
Ratio of problematic credit risk in respect of the public to overall credit risk in respect of the public	1.05%	1.54%	1.35%	
Ratio of expenses (income) for credit losses to average total credit to the public*	0.06%	(0.30%)	(0.23%)	
Ratio of net write-offs in respect of credit to the public to average total credit to the public*	0.04%	-	(0.01%)	
Ratio of provision for credit losses in respect of credit to the public to credit to the public	0.98%	1.19%	1.05%	
Ratio of provision for credit losses in respect of credit to the public to total nonaccrual credit to the public	184.7%	239.4%	243.9%	
Ratio of provision for credit losses in respect of credit to the public to nonaccrual credit to the public plus credit to the public in arrears of 90 days or more	179.1%	167.5%	168.1%	
Ratio of net write-offs in respect of credit to the public to provision for credit losses in respect of credit to the public*	3.4%	(0.3%)	(0.7%)	

\* Annualized.

## Total credit risk according to economic sectors

(NIS million)

						as at Jur	ne 30, 2022
						Cred	it losses (2)
	Total credit risk <sup>(1)</sup>	Of which: Credit execution rating <sup>(3)</sup>	Of which: Problematic credit risk <sup>(4)</sup>	Of which: Problematic not accruing credit risk	Expenses (income) for credit losses	Net accounting write-offs	Provision for Credit losses
In respect of borrowers in Israel							
Public-Commercial:							
Industry	12,081	11,655	305	89	17	20	172
Construction and Real estate - construction (5)	15,619	15,140	167	100	39	2	161
Construction and Real estate - real estate activities	7,908	7,631	133	103	18	1	74
Commerce	9,315	8,807	215	88	4	(7)	165
Financial services	21,505	21,340	7	4	-	(2)	14
Other business services	15,382	14,487	356	88	(55)	6	171
Total commercial <sup>(6)</sup>	81,810	79,060	1,183	472	23	20	757
Private individuals - housing loans	38,154	37,624	203	152	11	(2)	138
Private individuals - others	36,537	35,593	262	104	(1)	1	328
Total public - activity in Israel	156,501	152,277	1,648	728	33	19	1,223
Banks and Israeli government in Israel	14,177	14,177	-	-	-	-	2
Total activity in Israel	170,678	166,454	1,648	728	33	19	1,225
In respect of borrowers abroad							
Total public - activity abroad	796	785	6	6	(2)	-	7
Banks and foreign governments abroad	6,154	6,154	-	-	-	-	-
Total activity abroad	6,950	6,939	6	6	(2)	-	7
Total	177,628	173,393	1,654	734	31	19	1,232

NOTES:

(1) Balance sheet credit risk and off-balance sheet credit risk, including in respect of derivative instruments. Includes debts, bonds, securities borrowed, assets in respect of derivative instruments and credit risk in off balance sheet instruments as were calculated in respect of limitations of a borrower of NIS 118,837, 14,578, 289, 2,880 and 41,044 million, respectively.

(2) Including in respect of off-balance sheet credit instruments (presented in the balance sheet under the item "other liabilities").

(3) Credit risk wherein the credit rating at the date of the report, congruent with the credit rating for the execution of new credit, according to the policy of the Bank.

(4) Balance sheet and off-balance sheet credit risk that is problematic accruing and not accruing interest, including in respect of housing loans.

(5) Including balance sheet credit risk amounting to NIS 118 million and off-balance sheet credit risk amounting to NIS 36 million, in respect of loans extended to certain purchasing groups currently in the process of construction.

## Total credit risk according to economic sectors

(NIS million)

						as at June	e 30, 2021*
						Cred	it losses (2)
	Total credit risk <sup>(1)</sup>	Of which: Credit execution rating <sup>(3)</sup>	Of which: Problematic credit risk <sup>(4)</sup>	Of which: Problematic not accruing credit risk	Expenses (income) for credit losses	Net accounting write-offs	Provision for Credit losses
In respect of borrowers in Israel							
Public-Commercial:							
Industry	10,371	9,812	365	136	(26)	12	201
Construction and Real estate - construction (5)	12,389	12,052	166	48	(9)	(2)	83
Construction and Real estate - real estate activities	6,039	5,659	121	109	(9)	1	28
Commerce	7,038	6,434	253	55	(40)	(3)	179
Financial services	16,199	16,102	17	7	(8)	(8)	29
Other business services	13,833	12,650	534	129	(51)	3	208
Total commercial <sup>(6)</sup>	65,869	62,709	1,456	484	(143)	3	728
Private individuals - housing loans	33,906	33,232	343	-	2	1	165
Private individuals - others	34,887	33,813	273	106	6	(6)	330
Total public - activity in Israel	134,662	129,754	2,072	590	(135)	(2)	1,223
Banks and Israeli government in Israel	15,262	15,262	-	-	-	-	-
Total activity in Israel	149,924	145,016	2,072	590	(135)	(2)	1,223
In respect of borrowers abroad							
Total public - activity abroad	1,182	1,017	17	14	(2)	-	5
Banks and foreign governments abroad	3,511	3,511	-	-	-	-	-
Total activity abroad	4,693	4,528	17	14	(2)	-	5
Total	154,617	149,544	2,089	604	(137)	(2)	1,228

\* Restated according to the new representation format in respect of non-accruing debts instead of impaired debts.

NOTES:

(1) Balance sheet credit risk and off-balance sheet credit risk, including in respect of derivative instruments. Includes debts, bonds, securities borrowed, assets in respect of derivative instruments and credit risk in off balance sheet instruments as were calculated in respect of limitations of a borrower of NIS 99,290, 15,650, 32, 1,307 and 38,338 million, respectively.

(2) Including in respect of off-balance sheet credit instruments (presented in the balance sheet under the item "other liabilities").

(3) Credit risk wherein the credit rating at the date of the report, congruent with the credit rating for the execution of new credit, according to the policy of the Bank.

(4) Balance sheet and off-balance sheet credit risk that is problematic accruing and not accruing interest, including in respect of housing loans.

(5) Including balance sheet credit risk amounting to NIS 64 million and off-balance sheet credit risk amounting to NIS 91 million, in respect of loans extended to certain purchasing groups currently in the process of construction.

## Total credit risk according to economic sectors

(NIS million)

					as	at Decembe	r 31, 2021*
						Cred	it losses (2)
	Total credit risk <sup>(1)</sup>	Of which: Credit execution rating <sup>(3)</sup>	Of which: Problematic credit risk <sup>(4)</sup>	Of which: Problematic not accruing credit risk	Expenses (income) for credit losses	Net accounting write-offs	Provision for Credit losses
In respect of borrowers in Israel							
Public-Commercial:							
Industry	10,585	10,031	366	125	(28)	14	191
Construction and Real estate - construction (5)	13,840	13,381	143	55	(1)	(2)	92
Construction and Real estate - real estate activities	6,549	6,144	113	100	(16)	1	25
Commerce	7,520	6,933	252	49	(58)	(8)	166
Financial services	18,602	18,486	10	5	(15)	(8)	22
Other business services	14,233	13,215	495	114	(88)	3	171
Total commercial <sup>(6)</sup>	71,329	68,190	1,379	448	(206)	-	667
Private individuals - housing loans	35,838	35,222	275	-	(6)	(1)	159
Private individuals - others	35,595	34,385	280	105	2	(6)	326
Total public - activity in Israel	142,762	137,797	1,934	553	(210)	(7)	1,152
Banks and Israeli government in Israel	14,875	14,875	-	-	-	-	-
Total activity in Israel	157,637	152,672	1,934	553	(210)	(7)	1,152
In respect of borrowers abroad							
Total public - activity abroad	1,110	1,091	2	-	(6)	(1)	3
Banks and foreign governments abroad	4,070	4,070	-	-	-	-	-
Total activity abroad	5,180	5,161	2	-	(6)	(1)	3
Total	162,817	157,833	1,936	553	(216)	(8)	1,155

\* Restated according to the new representation format in respect of non-accruing debts instead of impaired debts.

NOTES:

(1) Balance sheet credit risk and off-balance sheet credit risk, including in respect of derivative instruments. Includes debts, bonds, securities borrowed, assets in respect of derivative instruments and credit risk in off balance sheet instruments as were calculated in respect of limitations of a borrower of NIS 105,661, 14,359, 845, 1,709 and 40,243 million, respectively.

(2) Including in respect of off-balance sheet credit instruments (presented in the balance sheet under the item "other liabilities").

(3) Credit risk wherein the credit rating at the date of the report, congruent with the credit rating for the execution of new credit, according to the policy of the Bank.

(4) Balance sheet and off-balance sheet credit risk that is problematic accruing and not accruing interest, including in respect of housing loans.

(5) Including balance sheet credit risk amounting to NIS 84 million and off-balance sheet credit risk amounting to NIS 80 million, in respect of loans extended to certain purchasing groups currently in the process of construction.

## Counter-party credit risk management

## Present credit exposure to counter-parties that are foreign financial institutions

Most of the Bank Group's credit exposure to foreign financial institutions is to banks, mainly the banking systems in Western Europe and North America.

#### Present credit exposure to foreign financial institutions,(1) consolidated

External credit rating		As of Ju	ine 30, 2022	As of December 31, 202				
	Balance- sheet credit risk <sup>(2)</sup>	Current Off- balance-sheet credit risk <sup>(3)</sup>	Aggregate credit risk	Balance- sheet credit risk <sup>(2)</sup>	Current Off- balance-sheet credit risk <sup>(3)</sup>	Aggregate credit risk		
			NIS million			NIS million		
AAA to AA-	247	2	249	85	2	87		
A+ to A-	3,402	36	3,438	2,717	33	2,750		
BBB+ to BBB-	135	2	137	119	2	121		
BB+ to B-	47	-	47	194	-	194		
Total credit exposure to foreign financial institutions	3,831	40	3,871	3,115	37	3,152		
Of which: Balance of problem loans (4)	-	-	-	-	-	-		

NOTES:

(1) Foreign financial institutions include: banks, investment banks, brokers/dealers, insurance companies, institutional investors and entities under their control.

(2) Deposits at banks, credit to the public, investments in bonds, securities that have been lent and other assets in respect of derivative instruments.

(3) Mainly guarantees and liabilities for the granting of credit, including guarantees for securing third-party indebtedness.

(4) Credit risk that is not accruing, inferior or under special supervision.

(5) For the purpose of rating the financial institutions, the Bank used the ratings that were determined for the purpose of applying the Basel standardized approach. The Bank uses the rating of S&P for rating the foreign financial institutions to which credit exposure exists. When no S&P rating is available, the Bank uses the ratings of other rating agencies.

#### GENERAL NOTES:

a. Credit positions and problematic loans balances are presented after deduction of the provision for credit losses.

b. For further information regarding the composition of credit positions in respect of derivative instruments against banks and (local and foreign) dealers/brokers, see Note 10 to the financial statements. Off-balance-sheet credit risk in respect of transactions in derivative financial instruments which were conducted with foreign financial institutions as calculated for the purpose of borrower indebtedness restrictions totaled NIS 302 million on June 30, 2022 (December 31, 2021 - NIS 299 million).

Most of the exposure is to foreign financial institutions with high financial resilience, which most of them are included in investment grade A- and above. During the first half of the year no material change has occurred in the credit exposure of the Bank to these financial institutions and these financial institutions did not lose their external grading.

The conservative risk appetite defined by the Board of Directors of the Bank is reflected by the distribution of the exposure of credit to financial institutions that are almost entirely graded at high ratings.

Most of the Group's present credit exposure (95%) is attributed to leading financial institutions in OECD countries, which are graded AAA to A-, and 6% of the total exposure is rated in the range between AAA to AA-.

The Group's balance-sheet credit exposure to foreign financial institutions includes an NIS 276 million investment in foreign currency bonds.

The bonds portfolio, included in the foreign financial institutions exposure, is deversified and all these bonds are investment grade bonds, of which 57% are rated A- or higher.

The average duration of the portfolio is 2.4 years.

In addition, balance-sheet credit risk includes NIS 2.9 billion of deposits placed with foreign banks, mainly for a short period of a day to a week.

Set out below is the credit exposure to sovereings of the Bank group exceeding 15% of the Bank's equity capital, which amounted to NIS 1,957 million (as defined in Proper Conduct of Banking Business Regulation No. 202 concerning capital components), as of June 30, 2022:

Country	Total credit exposure
	NIS million
United States	2,198

## Exposure to foreign countries

Balance-sheet exposure to foreign countries consists of deposits, bonds, credit to the public and the fair value of financial instruments.

Off-balance-sheet exposure consists of guarantees, off-balance-sheet credit risk with respect to financial derivatives and unutilized facilities.

## Main exposures to foreign countries\*(1) (NIS million)

		June	30, 2022	December 31, 2021		
	exposure			exposure		
	Balance sheet <sup>(2)</sup>	Off Balance sheet <sup>(2)(3)</sup>	Total	Balance sheet <sup>(2)</sup>	Off Balance sheet <sup>(2)(3)</sup>	Total
United States	4,816	54	4,870	3,122	65	3,187
Other	3,206	417	3,623	2,738	386	3,124
Total exposure to foreign countries	8,022	471	8,493	5,860	451	6,311
Off which: Total exposure to PIGS countries (Portugal, Italy, Greece and Spain)	35	1	36	21	1	22
Off which: Total exposure to LDC countries	138	43	181	219	39	258
Off which: Total exposure to countries with liquidity problems	(4)14	2	16	(4) <sub>17</sub>	2	19

\* Including countries, the exposure to which exceeds 1% of total assets of the Bank on consolidated basis or 20% of capital, the lower of them.

(1) On the basis of final risk, after effect of guarantees, liquid collateral and credit derivatives.

- (2) Balance sheet and off-balance sheet credit risk are presented before the effect of provision for credit losses and before the effect of deductible collateral for the purpose of indebtedness of borrower and group of borrowers.
- (3) Off-balance sheet credit risk as calculated for the purpose of the limits on indebtedness of borrower.
- (4) Most of the exposure is fully insured

## Risks in the Housing loans portfolio

## Credit policy at the Bank Group regarding mortgages

The Bank adopts a conservative credit policy that is approved by the Board of Directors of the Bank and that is examined yearly, and is updated in accordance with changes and transformations taking place in Israel, changes in regulation, etc. As part of this policy, the Bank currently follows developments in the mortgages portfolio and adopts different measures for the management of the risk inherent therein.

Risks are examined in accordance with the policy adopted in respect of risk appetite in the mortgage field, both at the level of the single transactions and at the level of the whole mortgage portfolio of the Group. The Bank manages the risks, inter alia, by imposing restrictions regarding certain parameters, such as the financing ratio (LTV), ratio of repayment to income, the rate of loans carrying variable interest, the rate of loans for long periods (exceeding 25 years), and more. Upon the granting of a mortgage loan, the Bank examines the probability of default by using a statistical model, modified to customers of the Group, as well as examines the repayment ability of the borrower in possible scenarios of changes in interest rates. The Bank takes extra care in cases of assets the registration position of which is complex, while giving greater consideration to the quality of the borrower and to the financing ratio.

The Bank performs monthly control on the development of risk characteristic of the mortgage portfolio, in accordance with restrictions according to parameters of the credit policy. In addition, the Bank monitors changes in the volume of problematic debts in the mortgage portfolio, as well as the rate of arrears thereof, comparing the data with that of the whole banking sector.

## Volume of housing loans

		For the six months ended June 30			
	2022	2021	Change		
		NIS million	%		
Housing loans extensions					
Loans from bank funds	4,535	3,754	20.8		
Loans from treasury funds	9	13	(30.8)		
Grants from treasury funds	8	7	14.3		
Total new loans	4,552	3,774	20.6		
Refinanced loans from bank funds	372	425	(12.5)		
Total extensions	4,924	4,199	17.3		

	As	s at June 30,	
	2022	2021	Change
		NIS million	%
Balance of housing loans, net			
Loans from bank funds	34,680	30,057	15.4
Loans from treasury funds*	250	276	(9.4)
Grants from treasury funds*	68	49	38.8
Total balance of housing loans	34,998	30,382	15.2

\* The amounts are not included in the balance sheet balances

## Loan to value

One of the main parameters used by the Bank in examining the risk in the housing loan portfolio is the loan to value ratio (LTV). The LTV is calculated in accordance with the Banking Supervision Division's Directive No. 876 - "Report on housing loans," and is the ratio between the amount of credit and the value of the assets serving as collateral on the date at the time the loan is approved. It should be noted that in itself, a rise in the value of the property does not constitute an event for the purpose of re-calculating the LTV. However, when additional credit secured by the same property is granted, the LTV can be calculated on the basis of a revised value appraisal.

The portfolio of housing loans extended from the Bank's sources on June 30, 2022 included 69% of credit granted at an LTV of up to 60% compared with 70% on June 30, 2021. 98% of total loans were granted at an LTV of up to 75%, compared with 97% on June 30, 2021.

Housing loan extensions from the Bank's sources in the first six months of 2022 included 62% of credit granted at an LTV of up to 60%, compared with 65% in the same period last year. All loan extensions were granted at an LTV of up to 75%, similar to the same period last year.

The calculation of the LTV does not include loans which are not secured by an asset.

### Debt-income ratio

Another key parameter used by the Bank in examining the risk in the housing loan portfolio is the debt-income ratio. This ratio enables the Bank to assess a borrower's ability to maintain current loan repayments in an orderly manner from the borrower's regular income at the date of the extension of the loan.

The portfolio of housing loans extended from the Bank's sources as of June 30, 2022 included 90% of credit granted at a debt-income ratio of up to 35%, similar to June 30, 2021. 99% of the credit was extended to borrowers on the basis of a debt-income ratio of up to 50%,, compared with 98% on June 30, 2021.

Housing loan extensions from the Bank's sources in the first half of 2022 included 89% of credit granted at a debt-income ratio of up to 35% compared to 92% in the same period last year. All of the credit was extended to borrowers on the basis of a debt-income ratio of up to 50% similar to the same period last year.

The calculation of the ratio does not include loans which are bullet and balloon.

### Floating-rate loans

The portfolio of housing loans from the Bank's sources as of June 30, 2022 includes 60% of credit that was granted at floating-rate interest and amounts to NIS 20,850 million.

Housing loan extensions from the Bank's sources in the first half of 2022 include NIS 2,338 million of credit granted at floating-rate interest of up to five years constituting 52% of extentions. An amount of NIS 389 million is floating-rate credit for five years and above, constituting 9% of extentions.

### Long-term loans

The portfolio of housing loans from the Bank's sources as of June 30, 2022 includes 76% of credit whose redemption period as of the report date is up to 25 years and amounts to NIS 26,546 million.

Housing loan extensions from the Bank's sources in the first half of 2022 include 57% of credit whose redemption period as of the report date is up to 25 years and amounts to NIS 2,590 million.

Set out below are data on the development of the housing loan portfolio at the Bank alone by linkage segments (excluding credit from Treasury funds and after deduction of the allowance for credit losses)

						For residential purposes		For residential purposes			Secured		
		I	Jnlinked se	gment		C	PI-linked se	gment	Foreign-cu linked se		Total	by a residential apartment	Total
	Fixe	d-rate	Floatir	ng rate	Fixe	Fixed-rate		e Floating rate		Floating rate			
	Balance	Rate	Balance	Rate	Balance	Rate	Balance	Rate	Balance	Rate	Balance	Balance	Balance
	NIS million	%	NIS million	%	NIS million	%	NIS million	%	NIS million	%	NIS million	NIS million	NIS million
30.6.22	9,936	29.4	14,890	44.1	3,673	10.9	5,281	15.6	7	-	33,787	893	34,680
31.12.21	9,100	29.1	13,686	43.7	3,568	11.4	4,951	15.8	8	-	31,313	872	32,185

Set out below are data on the development of housing loan extensions at the Bank alone (excluding credit from Treasury funds)

	six months 2022	six months 2021	2021	2020	2019	2018
Total housing loan extensions (NIS million)	4,535	3,754	8,005	5,915	4,374	4,149
Rate of change in housing loan extensions compared with previous year	20.8%	39.2%	35.3%	35.2%	5.4%	10.5%
Rate of expense (income) on credit losses relative to mortgages at the Bank's risk Cumulative rate of allowance for credit losses relative to mortgages at the	0.7%	-	(0.02%)	0.14%	0.01%	-
Bank's risk	0.40%	0.56%	0.50%	0.59%	0.49%	0.50%

#### Update of Proper Conduct of Banking Business Directive No. 451 - "procedures for extension of housing loans"

On January 31, 2022, Bank of Israel published an update to Proper Conduct of Banking Business Directive No. 451 – "procedures for extension of housing loans". The purpose of the update is to facilitate the procedures regarding a mortgage loan application with respect to three aspects: transparency and comparability of loan terms, simplicity and easy understanding of the terms and efficiency in the processing of the loan.

The amendment to the Directive contains, inter alia, changes in procedures for the granting of an approval in principle, including formation of a uniform structure for the approval in principle, setting out three uniform mortgage options with the possibility of customizing an option in accordance with the needs of the borrower, presentation of the total anticipated interest and the total anticipated repayments, determining a defined time-schedule for replying to the application for an approval in principle, the possibility of submitting an application and obtaining approval also online or by telephone, providing the public with an online calculator allowing simulation of different loan structures at different time ranges, including the uniform options, as well as information that a bank has to present on the Internet Application offered to customers, regarding the advisability of premature repayment of the loan.

The amendments to the Directive take effect on August 31, 2022, however, a banking corporation may act in accordance with the updated Directive, or a part thereof, even prior to the effective date of the amendments.

The Bank is preparing for the implementation of the amendment.

## Limitation on the handling fees of application for a housing loan

On June 22, 2022, the Banking Law (customer service)(amendment no. 34)-2022 was published, which determined that in respect of handling of application for housing loan, the Banking corporation is entitled for a fee, the rate of which will not exceed NIS 360.

## Private individuals credit risk (excluding housing loans and derivatives)

## General

The banks in the Group grant consumer credit to a variety of households, made up mainly of individuals in employee positions, part of whom in the education system and part in the defense system.

The credit policy for private individuals reflects the risk apetite of the Bank and its intensions as to the risk levels it wants to take as well as the wanted profile for the private individuals credit portfolio and its volume in respect to the overall credit portfolio.

The policy is based on an internal system for the rating of credit risk relating to private individuals according to statistical models being currently updated, and to business rules and principles for the granting of credit, which take into account the repayment ability of the customer at the individual level as well as the analysis and evaluation by a range of additional parameters, which have an effect upon the financial stability of the customer.

This perception is well reflected in the credit policy of the Bank through quantitative and qualitative restrictions for the granting of credit in the level of the single customer and in the level of the Bank, as well as in control procedures and structured work procedures, in the different control lines.

Models of credit rating used by the banks both for the direct granting of credit via the Internet, the cellular application and via "International Bank Call", and in the underwriting process of credit at the branches. The credit recommendations derived from the statistical models together with procedures of the Bank based on the credit policy of the Bank and the qualitative and quantitative limitations included therein - shape the proportional risk appetite of the Group as regards the consumer credit field.

The Bank focuses on retail credit, typified by a high level of distribution and a low level of risk. Taking into account the fact that the subsidiary Massad Bank is engaged in the credit field, the Bank operates from a Group viewpoint and acts for the implementation of an orderly work format of the Group, which defines, inter alia, a business focused format for each population in the Group. The targeted population is mostly a population having stable sources of income, which requires finance in the consumer field and has credit repayment ability, inter alia, salaried persons and those having a fixed income, designated populations having a joint connection on a country-wide level (such as: teaching personel, Ministry of Defense personnel, etc.) having repayment ability or realizable collateral.

Teaching personnel loan tender are loans repaid by the direct withholding from salary. Most of the customers in the households segments at Otsar Hahayal branches are salaried employees, large part of them are former employees of the defense forces. Loans to Ministry of Defense personnel are granted within the framework of different tender, reflect the capitalization of rights for interim periods and are characterized by large amounts and long periods. Moreover, within the framework of the terms of the tender, the responsibility of the Ministry of Defense for the repayment of the credit in default cases is determined, thus reducing to a minimum the risk of credit granted to Ministry of Defense personnel within this framework.

These loan repayments and additional loans to the defense personnel population as well as loans granted in the framework of collective agreements, deducted directly from salaries.

82% of the balance of the credit risk to private individuals is in respect of customers with fixed income credited to the account in an amount exceeding NIS 10 thousands.

Set out below is the distribution of Private individuals credit risk (excluding housing loans) in Israel:

			As of		Change
	30.6.22	30.6.21	31.12.21	30.6.21	31.12.21
			NIS million		%
Current account and utilized balances of credit cards	5,577	5,092	5,449	9.5	2.3
Other loans	17,902	16,941	17,184	5.7	4.2
Total balance credit risk	23,479	22,033	22,633	6.6	3.7
Unutilized current account credit lines	4,735	4,663	4,686	1.5	1.0
Unutilized credit lines in credit cards	7,661	7,208	7,346	6.3	4.3
Other off-balance credit risks	640	967	910	(33.8)	(29.7)
Total off-balance credit risk	13,036	12,838	12,942	1.5	0.7
Total credit risk	36,515	34,871	35,575	4.7	2.6
Average volume of credit, including overdrafts, credit cards and loans	22,018	20,649	21,254	6.6	3.6

Set out below is the distribution of problematic private individuals credit risk (excluding housing loans) in Israel:

			As of		Change
	30.6.22	30.6.21	31.12.21	30.6.21	31.12.21
			NIS million		%
Problematic, not accruing interest income, credit risks	104	106	105	(1.9)	(1.0)
Problematic, accruing interest income, credit risk	158	167	175	(5.4)	(9.7)
Non-problematic credit risk	36,253	34,598	35,295	4.8	2.7
Total credit risk	36,515	34,871	35,575	4.7	2.6
Of which: accruing debts in arrears of 90 days or more	13	18	22	(27.8)	(40.9)
Balance of restructured debts out of the problematic credit	81	103	102	(21.4)	(20.6)
Expense rate of credit losses out of total credit to the public*	-	0.05%	0.01%		

\*Annualized

Following is the distribution of credit risk relating to private individuals in Israel by fixed income credited to the account

				June 30, 2022
Fixed income credited to the account*	Total financial assets** lower than NIS 50 K	Total financial assets** higher than NIS 50 K	Balance sheet Credit risk	Off-balance sheet credit risk
NIS thousands				NIS million
No fixed income	292	48	340	209
Up to 10	3,411	488	3,899	2,117
From 10 to 20	4,897	1,510	6,407	3,448
Over 20	6,888	5,945	12,833	7,262
Total	15,488	7,991	23,479	13,036

				June 30, 2021
Fixed income credited to the account*	Total financial assets** lower than NIS 50 K	Total financial assets** higher than NIS 50 K	Balance sheet Credit risk	Off-balance sheet credit risk
NIS thousands				NIS million
No fixed income	381	65	446	203
Up to 10	3,544	499	4,043	2,220
From 10 to 20	4,855	1,555	6,410	3,588
Over 20	5,772	5,362	11,134	6,827
Total	14,552	7,481	22,033	12,838

			D	ecember 31, 2021	
Fixed income credited to the account*	Total financial assets** lower than NIS 50 K	Total financial assets** higher than NIS 50 K	Balance sheet Credit risk	Off-balance sheet credit risk	
NIS thousands				NIS million	
No fixed income	323	39	362	213	
Up to 10	3,458	491	3,949	2,196	
From 10 to 20	4,897	1,505	6,402	3,508	
Over 20	6,411	5,509	11,920	7,025	
Total	15,089	7,544	22,633	12,942	

\* Fixed income credited to the account as defined in the reporting instruction to the Supervisor of Banks No.836 (which includes actual salary in average calculation of the last 12 months, total annuities, cash deposits and check deposits).

\*\* The financial assets portfolio related to the account, such as: monetary deposits (including current account balances), securities portfolios and other financial assets.

Distribution by average period to redemption (according to the last repayment date of the loan)

		Ba	lance sheet credit risk
	June 30, 2022	June 30, 2021	December 31, 2021
Period to redemption			NIS million
Up to one year	6,104	5,576	5,953
From one to three years	3,231	3,112	3,203
From three to five years	4,944	4,715	4,752
From five to seven years	2,976	2,999	2,925
Over seven years	6,224	5,631	5,800
Total	23,479	22,033	22,633

## Distribution by size of credit to the borrower\*

		Jun	e 30, 2022		Jun	ie 30, 2021	December 31, 2021			
Credit range to the borrower	Balance sheet credit risk	Off- balance sheet credit risk	Total credit risk**	Balance sheet credit risk	Off- balance sheet credit risk	Total credit risk**	Balance sheet credit risk	Off- balance sheet credit risk	Total credit risk**	
NIS thousands			NIS million			NIS million			NIS million	
Up to 10	210	447	657	206	463	669	213	456	669	
From 10 to 20	425	858	1,283	404	865	1,269	421	866	1,287	
From 20 to 40	1,168	1,998	3,166	1,145	2,017	3,162	1,180	2,015	3,195	
From 40 to 80	2,913	3,374	6,287	2,881	3,358	6,239	2,944	3,382	6,326	
From 80 to 150	5,808	3,289	9,097	5,711	3,251	8,962	5,772	3,267	9,039	
From 150 to 300	7,135	2,215	9,350	6,786	2,162	8,948	6,875	2,181	9,056	
Over 300	5,820	855	6,675	4,900	722	5,622	5,228	775	6,003	
Total	23,479	13,036	36,515	22,033	12,838	34,871	22,633	12,942	35,575	

\* Definition of borrower - in accordance with the definition included in Proper Conduct of Banking Business Directive No. 313.
 \*\* Total credit risk - excluding indebtedness in respect of derivatives and excluding residential loans.

Distribution by type and extent of exposure to a significant growth in payments

	June 30, 2022	June 30, 2021	December 31, 2021	
	Balance sheet credit risk	Balance sheet credit risk	Balance sheet credit risk	
Type of credit	NIS million	NIS million	NIS million	
Current account	1,571	1,446	1,538	
Credit card	4,006	3,646	3,911	
Credit carrying variable interest	17,372	16,364	16,559	
Credit carrying fixed interest	530	577	625	
Total	23,479	22,033	22,633	

\* Reclassified.

#### Collateral

		Jun	ie 30, 2022	June 30, 2021			December 31, 2021		
	Balance sheet credit risk	Off- balance sheet credit risk	Total credit risk	Balance sheet credit risk	Off- balance sheet credit risk	Total credit risk	Balance sheet credit risk	Off- balance sheet credit risk	Total credit risk
			NIS million			NIS million			NIS million
Total credit secured by collateral*	4,656	404	5,060	4,325	649	4,974	4,467	638	5,105
* Of which:									
Non-liquid collateral	4,231	375	4,606	3,914	624	4,538	4,048	612	4,660
Liquid collateral	425	29	454	411	25	436	419	26	445

## **Description of operations**

## A. The underwriting of credit to private individuals

The underwriting of consumer credit is conducted taking into consideration of personal parameters of the customer and reflects readiness for proportional acceptance of credit risk. This concept is well reflected in quantitative and qualitative limitations, as well as by means of a wide array of structured work procedures and close control processes in the different control lines.

The banks in the Group offer credit to their customers in an initiated fashion on the basis of monitoring the risk characteristics of the borrower and identifying his needs. As part of the underwriting process, several criteria that form a decision supporting tool are examined, inter alia, general information regarding the customer (his identity, financial stability, conduct of his account and any additional information which might assist in the underwriting process), the object of the credit, the volume of activity of the customer with the Bank in relation to the pricing of the transaction, repayment ability, the total credit mix in the account and the modification thereof to the customer's needs. This process is based upon values of fairness and transparency towards the customer.

### B. The manner of supervising and monitoring risk characteristics

The banks in the Group have a high level of skill and expertise in the field of retail credit due to many years of experience in household credit.

The Group trains its employees at a high level of professional skill in the credit field, having decision supporting computer systems and control and monitoring systems for the early discovery of borrowers in default or of negative symptoms.

The Group hedges acceptance of credit risks, inter alia, by means of the distribution of risk among customers.

Risk management and the control thereof are conducted at the Bank by means of an appropriate infrastructure of restraint, supervision, control and audit mechanisms. Control in the matter of consumer credit is conducted by means of three defense lines.

Controls conducted within the framework of the first line of defense include: the monitoring of deviation from current account and revolving debit account credit facilities, examination of problematic credit in arrears and follow-up of developments in the problematic consumer credit at the branches.

The second line of defense includes different controls, the essence of which are intended to test the financial management of accounts and to identify signs for deterioration in the debt situation. Deterioration signs may stem from a decline in the volume of operations, deviation from approved credit facilities, etc. In addition, the Bank uses supporting computer systems, such as a system for the identification and treatment of debts showing trouble symptoms and a statistical system forecasting credit default.

The third line of defense is the internal audit group, which is responsible for performing independent audits of risk management, work framework and controls over consumer credit risks, including the work of the first and second lines of defense in respect of this risk.

## Construction and real estate sector risks

The Bank adopts a proportional and careful credit policy, approved by the Board of Directors of the Bank, examined every year and revised in accordance with changes in conditions in the country, both in the real estate sector in general and in the credit field inparticular, changes in regulation (such as: directives of the Supervisor of Banks and Government regulations), etc. The said proportionality and care are reflected in the examination of the financing ratio, sensitivity analisys examination of the financing of construction projects and examination of the ratio of the borrower's equity and early sales, this in order to reduce the risk to the extent possible.

Moreover, The Bank has adopted a specific policy in respect of the different lines of operation in the real estate and construction field, including the financing of housing construction, financing of income producing property construction, as well as financing of construction of income producing property designed for office, commercial and industrial use.

The examination by the Bank of new requests for the financing of real estate projects is typified by different parameters, in ter alia, the location of the property, geographic distribution, designation (residential/office/commercial), type of transaction (National Outline Plan/"price for the house purchaser"/"target price" etc.). Also examined is the level of risk involved in each financing transaction in relation to the ratio of finance, period of the loan, quality of the borrower and his financial stability. The level of pricing and the profitability of the case are determined in accordance with the parameters stated above as well as additional parameters.

Over and above examination performed on a current basis, the Bank conducts periodic discussions with respect of all credit portfolios and examines the condition of the projects as well as the level of risk inherent in each, and reduces exposure accordingly. As a general rule, examination of the projects is performed on a monthly basis, based on construction progress reports by the supervisor of the project, where the examined risks are both at the level of market risk and at the level of execution risk.

The pricing of each transaction is strictly calculated in accordance with the risk involved and the required capital allocation, using tools for the calculation of returns.

The provision for credit losses is computed in accordance with instructions of the Supervisor of Banks, and is determined for the construction and real estate segment in accordance with its characteristics. It is noted that in addition to this quantitative measurement, the Bank tests, subjectively, in each quarter the need for an additional increase in the coefficients used for the provision for the construction and real estate segment, taking into account developments in the business environment and additional indications relevant to the level of risk inherent in the credit portfolio, increasing, where required, the collective provision coefficients. An additional tests are performed also in respect of specific borrowers, and where required, a specific provision is recorded.

As of the reporting date, the real estate market in Israel is experiencing an accelerated growth and development trend, focused on the residential segment. This trend might change due to observed changes in inflation and global capital markets, causing the rise of the interest. The Bank is monitoring, on a current base, this trends. The proportional policy of the Bank, resulted in no material impact on the credit portfolio being recorded.

Following are data of credit to the public risk in the construction and real estate field:

		June 30,	
	2022	2021	2021
			NIS million
Overall credit risk <sup>(1)</sup>			
Projects not yet completed			
Of which: Open land	6,612	2,922	3,630
Property under construction	4,733	5,202	4,893
Completed building projects	5,801	4,728	5,185
Other <sup>(2)</sup>	6,381	5,576	6,681
Total	23,527	18,428	20,389

(1) Of which: credit secured by residential property in the amount of NIS 10,042 million (a stated balance of NIS 6,841 million and off-balance sheet amount of NIS 3,201 million), credit secured by industrial property in the amount of NIS 965 million (a stated balance of NIS 845 million and off-balance sheet amount of NIS 120 million), and credit secured by commercial property in the amount of 6,139 million (a stated balance of NIS 5,618 million and off-balance sheet amount of NIS 521 million) (31.12.21 - NIS 7,522 million, NIS 800 million and NIS 5,386 million, respectively).

(2) Includes credit to borrowers in the construction and real estate field in Israel, the collateral provided by them does not include real estate, or borrowers where the value of their property for prompt realization purposes secures less than 50% of the credit risk of the borrower.

The ratio of credit not having a credit granting rating, to total credit risk in the construction and real estate sector as of June 30, 2022, amounts to 3.2%, as compared to 4.2% at December 31, 2021.

The ratio of problematic credit to total credit risk in the construction and real estate sector as of June 30, 2022, amounts to 1.3%, similar to December 31, 2021.

## Leveraged Finance

Leveraged finance is defined as credit granted for financing capital transaction in corporation (as defined in the Bank of Israel directive 323) that meets certain criteria, and credit granted to debtors characterized with high finance leverage. The criteria according to which the Bank defines credit as leveraged finance were set in a conservative manner. Additional information can be found in the financial statements for 2021.

As of June 30, 2022 total aggregate balances (balance sheet credit and off-balance sheet credit net of provisions for credit losses and deductible collateral) considered as leveraged finance, amounted to NIS 511 million, compared to NIS 559 million on June 30, 2021 and NIS 489 million at the end of 2021.

## Significant exposures to borrower groups

As of June 30, 2022, there is no borrower group which its indebtness on consolidated basis, after deductions of permissible deduction according to section 5 of Directive 313, exceeds 15% of the bank's capital, calculated according to Proper Conduct of Banking Business Directive concerning measurement and capital adequacy.

## **MARKET RISK**

Market risk (financial risk) is the actual or future existence of a risk to a loss or impairment derived from a change in the economic value of financial instrument, certain portfolio or a group of portfolios and on an aggregate level, due to changes in prices, rates, margins and other parameters in the financial markets. Including: interest risk, currency risk, inflation risk, securities prices risk and volatility risk.

The developments in the war between Russia and the Ukraine, the rise in energy prices and the delays in the chains of supplies due to imposition of lockdowns, mainly in China, contribute to a sharp rise in inflation and bring about change in the global monetary policy, that is changing from expansionary policy, which characterized the Corona period and the previous years, to restraining policy with raise in interest rates, by central banks around the world.

The recent interest raises, combined with the expectations to a continuance rise in the interest rate, caused sharp fluctuations in the capital markets, a decline in the equity prices and an increase in the yield of bonds, locally and globally. Following these changes, other comprehensive loss was recorded in respect of available for sale bonds.

### Methodology for the estimation of exposure to market risk

The Bank manages and controls exposure to market risks by means of a number of generally accepted models and tools which include VaR calculations and the operation of stress tests and management and exposure control tools such as: duration, fair value and sensitivity tests for changes in the interest curve.

### Interest exposure

Interest risk is the actual or future existence of a risk to the Group's income or capital deriving from movement in interest rates, effecting the Bank's earnings by changes in net income, and the value of the Bank's assets, liabilities and off-balance-sheet instruments, since the fair value of future cash-flows (and in certain cases the cash-flows themselves) changes when the interest rates are changing. The main shapes of the interest risk to which the Bank is exposued to are: risk of repricing, yield curve risk, basis risk and option risk. Interest risks in respect of the entire portfolio are the dominant risks to which the Bank is exposed in all matters relating to their effect on the fair value of assets and liabilities and its effect on earning s. The Bank manages the interest risks in accordance with the Bank of Israel directive 333, a specific directive in the area of interest risk management with emphasis on the banking portfolio. The Bank implemented policy for the management of interest risk, in accordance with the regulations.

# Analysis of sensitivity to the effect of exposure to interest rate adjustments based on the fair value of financial instruments

Set out below is information on assets and liabilities that are exposed to changes in interest rates on the basis of their fair value, including a sensitivity analysis of the effect of theoretical changes in the interest rate on the fair value of financial instruments, excluding non monetary items, according to accounting rules:

Following are the details of the effect of changes in the interest rate on the fair value of the asset surplus in the segment:

1. Fair value of financial instruments of the Bank and consolidated subsidiaries, excluding non-financial items (before the effect of potential changes in the interest rates):

	June 30, 2022			Jun	June 30, 2021		December 31, 2021		
	NIS	Foreign currency	Total	NIS	Foreign currency (7)	Total	NIS	Foreign currency	Total
			NIS million		·	NIS million			NIS million
Adjusted fair value, net <sup>(1)</sup> Of which: banking	8,222	6	8,228	8,336	(155)	8,181	8,165	4	8,169
portfolio	7,842	(28)	7,814	7,638	188	7,826	8,301	(166)	8,135

Additional details as to the assumptions used to calculate the adjusted fair value of the financial instruments, see note 14A to the financial statements.

<sup>2.</sup> Effect of scenarios of changes in interest rate on the adjusted fair value<sup>(1)</sup> of the Bank and its consolidated subsidiaries:

	June 30, 2022				Jur	ie 30, 2021	December 31, 2021		
	NIS <sup>(5)</sup>	Foreign	<b>-</b>	NUO(5)(7)	Foreign currency <sup>(5</sup> )(7)	<b>-</b>	NIIQ(5)	Foreign currency <sup>(5</sup>	
	NI5(3)	currency	Total	NIS <sup>(5)(7)</sup>		Total	NIS <sup>(5)</sup>		Total
			NIS million			NIS million			NIS million
Parallel changes									
Parallel increase of 1%	(10)	11	1	44	(44)	-	(27)	17	(10)
Of which: banking									
portfolio	(11)	17	6	55	(38)	17	(14)	18	4
Parallel decrease of 1%	57	(7)	50	125	49	174	105	(14)	91
Of which: banking									
portfolio	59	(11)	48	117	44	161	95	(15)	80
Non-parallel changes									
Steeping <sup>(2)</sup>	(203)	20	(183)	(127)	(12)	(139)	(132)	5	(127)
Flattening <sup>(3)</sup>	206	(17)	189	198	(6)	192	167	(10)	157
Interest increase in short									
term	171	(10)	161	186	(21)	165	134	(1)	133
Interest decrease in short									
term	(170)	13	(157)	(53)	43	(10)	(26)	3	(23)

The table presents the adjusted net fair value of all financial instruments, with the assumption that the change in interest occurred in all interest rate and in all linkage segments

#### 3. Effect of scenarios of changes in interest rate on interest income, net and non-interest income: (6)

	June 30, 2022				Jun	ie 30, 2021	December 31, 2021		
	Interest income	Non- interest income	Total <sup>(4)</sup>	Interest income	Non- interest income	Total <sup>(4)</sup>	Interest income	Non- interest income	Total <sup>(4)</sup>
			NIS million			NIS million			NIS million
Parallel changes									
Parallel increase of 1%	643	2	645	409	(1)	408	529	5	534
Of which: banking									
portfolio	642	-	642	407	-	407	528	-	528
Parallel decrease of 1%	(540)	(1)	(541)	(712)	1	(711)	(646)	(6)	(652)
Of which: banking portfolio	(539)	-	(539)	(712)	-	(712)	(646)	-	(646)

 Fair value of financial instruments, excluding non-financial items and after the effect of liability in respect to employees' rights and attribution of demand deposits to periods. Additional detail as to the assumptions used in the calculation of the adjusted fair value of financial instruments, see note 14A to the financial statements.
 Steeping- decline of interest in the short term and increase in interest in the long term.

(3) Flattening- Increase in interest in short term and decline in interest in the long term.

(4) After offsetting effects.

(5) Components for which a negative interest environment is taken into account- financial derivative instruments, assets and liabilities in the CPI segment and bonds in the foreign currency segment.

(6) In interest decline scenarios reflecting negative interest, the effect of the scenario on interest income, net was calculated according to deferent assumptions.

(7) An update of the premature repayment of mortgage loans and demand deposits (NIS and foreign currency) model was made during the fourth quarter leading to an increase as of date of the update (31.12.2021) of NIS 100 million in the fair value, in a scenario of a 1% increase in interest and to a decrease in fair value of NIS 86 million in a scenario of a 1% decrease in interest. Corresponding data as of 30.6.2021 were not restated.

## **Basis exposure**

#### Actual basis exposure

Set out below is a description of the actual exposure of active capital, at the Group level (NIS millions):

	Ехро	Exposure of Active Capital		% of active capital
	As of June 30,	As of June 30, As of December 31, As of June 30,		As of December 31,
	2022	2021	2022	2021
Non-linked local currency	3,534	3,906	34	37
CPI-linked local currency	4,130	3,654	40	35
Foreign currency and f-C linked	(226)	(103)	(2)	(1)

### Sensitivity of capital to changes in the exchange rate

The Bank operates in the currency markets by means of spot transactions, forward transactions and options on its own behalf and on behalf of its customers. The Bank operates using global negotiable currencies, and the total net currency exposure for the Group is low.

Most of the activity in derivative financial instruments is carried in the currency derivatives Shekel/Dollar for the Bank's customers. The Bank is not exposued in its derivative activity to material currency risks.

Set out below is the sensitivity of the Bank's capital to theoretical changes in the exchange rates of the principal currencies as of June 30, 2022 (NIS millions).

The measurement refers to the effect of changes on capital and includes activity in balance-sheet and off-balance-sheet instruments:

Percentage change in exchange rate	Dollar	Euro
5% decrease	1	2
10% decrease	6	5
5% increase	4	(3)
10% increase	11	(8)

NOTES:

(1) This effect is calculated in accordance with the expected change in the economic positions managed in different currencies, given the scenarios that were determined by the Supervisor of Banks.

(2) An increase implies a strengthening of the currency in question against the shekel.

(3) The data express the effects of changes in exchange rates on fair value after the tax effect.

 $(4) \quad \mbox{Changes in the exchange rates of other currencies have a negligible effect on the Bank's earnings. }$ 

### Sensitivity of capital to changes in the CPI

The Bank operates in the CPI market by extending uses such as loans, mortgages and the purchase of bonds and by raising CPI linked funds. In addition, the Bank performs CPI forward transactions on behalf of its customers and itself.

The Bank is not exposed in its forward activity to material CPI risks.

Set out below is the sensitivity of the Bank's capital to theoretical changes in the CPI as of June 30, 2022 (NIS millions).

The measurement refers to the effect of changes on capital and includes activity in balance-sheet and off-balance-sheet instruments:

Percentage change in CPI	
3% decrease	(86)
3% increase	87

## Management of risks in derivative financial instruments

Set out below is the volume of activity in derivative financial instruments (nominal value NIS millions):

	As of June 30, 2022			As of December 31, 2021			
	Derivatives not for trading		Total	Derivatives not for trading		Total	
Hedging transactions:							
Interest rate contracts	3,486	-	3,486	3,245	-	3,245	
Other transactions:							
Interest rate contracts	735	16,544	17,279	1,499	13,471	14,970	
Foreign currency contracts	21,085	49,115	70,200	22,552	50,774	73,326	
Contracts on shares, share indexes, commodities and other contracts	1	56,657	56,658	39	73,789	73,828	
Total derivative financial instruments	25,307	122,316	147,623	27,335	138,034	165,369	

# LIQUIDITY RISK

Liquidity risk is the risk that the Bank will have difficulty in honoring its liabilities due to unexpected withdrawals of deposits from the public, unexpected demand for credit, uncertainty regarding the availability of sources and other unexpected liabilities, including sharp decline in the value of liquid assets available to the Bank. Materialization of the risk might cause the Bank shortage in liquid means, that will force the Bank to realize assets in prices lower than the market prices and/or raise funds in a price higher than market prices and in extreme situations might endanger the stability of the Bank.

## Liquidity coverage ratio

The liquidity coverage ratio of the Group for the three months ended June 30, 2022 amounted to 125%, compared with 128% in the three months ended December 31, 2021.

The minimal liquidity coverage ratio required by the Supervisor of Banks is 100%.

For additional information in respect of the liquidity coverage ratio see Note 8 to the condensed financial statements.

## Net stable financing ratio - NSFR

On June 21, 2021, the Supervisor of Banks published Proper Conduct of Banking Business Directive No.222 in the matter of Net stable financing ratio – NSFR. The Directive states the manner of computing the ratio, as stated in the Basel 3 Reform of the Basel Committee (BCBS). The ratio is intended to improve the long-term durability of the liquidity risk profile of banking corporations, by requiring banking corporation to maintain a stable financing ratio, in accordance with the composition of their stated assets and of their off-balance sheet operations. The ratio limits over reliance by banking corporations on short-term wholesale finance.

The NSFR contains two components: available stable financing items and required stable financing items.

Available stable financing is defined as part of the capital and liabilities that can be relied on over the time range taken into account in the NSFR, covering a period of one year. The amount of the required stable financing is a function of the nature of liquidity and the outstanding periods to redemption of the different assets held by the Bank, as well as the off-balance sheet exposures.

As from December 31, 2021 (the effective date of the Directive), the Bank is required to maintain on a current basis a NSFR equal to or higher than 100%.

The Bank holds a considerable rate of retail deposits, which in accordance with the Directive are considered as available stable finance.

Set out below is the net stable financing ratio:

	June 30	December 31
	2022	2021
		percent
Net stable financing ratio (consolidated)	134%	139%
Minimal net stable financing ratio required by the Supervisor of Banks	100%	100%

## Liquidity position and the composition of assets and liabilities

The liquidity assets at the group, which includes cash, deposits at the Bank of Israel, deposits at banks and liquid securities, amounted to NIS 70.5 billion on June 30, 2022, compared with NIS 71.3 billion at the end of 2021. Of this amount, the balance of cash, deposits with the Bank of Israel and deposits with banks accounted for NIS 56.3 billion, and NIS 14.2 billion were invested in securities, principally Israel government bonds.

The ratio of deposits from the public to credit to the public on June 30, 2022 amounted to 145.9% compared with 151.7% on December 31, 2021.

At the end of June 2022, deposits from the public, bonds and subordinated notes totaled NIS 168.7 billion compared with NIS 156.8 billion at the end of 2021.

The composition of the assets and liabilities of the Bank shows high liquidity. This, as a result of the policy to raise deversified and stable funds, while emphsizing on raising sources for medium and long periods from deversified customers sectors and in different currencies.

The Bank has sources in a short-medium contructual duration, which the Bank anticipates that they will be held for a long time. The uses are both for short term and medium-long term.

Balance of deposits of the three largest depositors in the Group:

	As of June 30, 2022	As of December 31, 2021
		NIS million
1	6,063	4,436
2	3,394	2,689
3	2,483	2,275

## **OTHER RISKS**

For information regarding other risks, among others, the operational risks and the way they are managed (including business continuity, data security and cyber events), compliance risk, anti money laundering and terror finance risk (including cross border risks), finance risk, legal risk, reputation risk and strategy risk- see the chapter on risk review in the annual financial statements of the Bank for 2021 and the risk report for 2021 on the Bank's website.

## **DISCUSSION OF RISK FACTORS**

For discussion of risk factors see the chapter of risk review in the annual financial statements of the Bank for 2021. No change occurred in the table of risk factors during the first half of 2022 compared with the table published in the annual financial statements for 2021.

# **CRITICAL ACCOUNTING POLICIES AND ESTIMATES, CONTROLS AND PROCEDURES**

#### General

The estimates and assessments regarding critical accounting policy matters were made in accordance with the best knowledge and judgment of the professional entities engaged in their preparation, and that they were applied in an appropriate manner in the financial statements of the Bank.

A review of the significant areas, to which, in the opinion of the Bank Management, critical accounting policies apply, are detailed in the Directors and Management report for 2021, with no changes therein, except as stated hereunder.

#### **Provision for credit losses**

As from January 1, 2022, the Bank applies the accounting principles accepted by US banks with respect to measurement of credit losses stemming from financial instruments, as detailed in Item 326 of the Codification (ASC-326) – financial instruments credit losses.

According to the new rules, the purpose of the provision for credit losses is to assess credit losses expected over the lifespan of the credit. The process of determining the provision, is based on a method developed for the purpose of assessing expected losses while taking into consideration historical data and supported reasonable forward looking forecasts. Likewise, such assessment is based on qualitative modifications as well as adjustments to macro-economic factors, including forecasts and sujective estimates by Management, which involve uncertainty. Changes in assessments or in estimates may have a material impact on the provision for credit losses.

In addition, in each quarter the Bank tests the reasonableness of the overall provision, a process that includes also aspects of judgment, assessments and estimates regarding the level of risk inherent in the credit portfolio of the Bank.

As a general rule, the provision for expected credit losses on a collective basis is assessed with respect to assets having similar risk characteristics, while with respect to commercial credit classified as nonaccrual, the contractual balance of which is higher than NIS 1 million, the Bank assesses the provision on a specific basis, using the capitalized cash flow method and/or on the basis of the fair value of the collateral, for loans the collection of which depends on collateral.

The specific provision is based on estimation of the expected receipts for repayment of the debt is based upon the diverse relevant sources of repayment, including the borrower's business activity, the value of the collateral provided by the borrower, and the realization value of the guarantees provided by the borrower or by third parties, and requires the use of judgement and estimates which the Management of the Bank regards as reasonable at date of assessment, although there is naturally no certainty that the amounts actually received will be the same as the determined estimates.

The collective provision is computed for each group of financial instruments having similar risk characteristics, when, with respect to commercial credit, the Bank applies a method based on historical loss rates (WARM), and as regards private individuals and residential credit, the Bank applies the failure/loss probability method given a failure (PD/LGD).

In order to determine the qualitative modifications and adjustments to macro-ecoconomic factors, the Bank takes into account the characteristics of the financial assets environmental factor data relating to different aspects, including changes in the scope of credit, changes in the volume of problematic debts, the quality of controls, the concentration of credit, and more. Existing economic conditions and future economic forecasts have an effect in the models applied in periods defined by the Bank as the supported reasonable forecast period that can be established.

In addition to the collective provision accepted according to the relevant models, the Bank examines, in respect of the qualitative adjustments, if additional uncertainties exisit, which are not taken into account in the results. The Bank

implements discretion in respect of these uncertainties and to the extent required, updates the collective provision.

During 2020, in view of the high uncertainty created by the Coronavirus crisis, the Bank had increased by significant rates the qualitative adjustment produced by the quantitative models.

Starting with the second quarter of 2021, in view of the possitive developments in the economy, reflected in the ability to manage the pandemic without imposing severe restriction on the economic activity, in adaptation to conduct continuous economic activity alongside the existence of the pandemic, in positive macro-economic parameters, such as: encouraging

growth data and reduction in unemployment, the Bank has reduced in part the increases in the qualitative modifications imposed during the crisis. However, within the framework of the considerations for determining the level of provision as of June 30, 2022, account had been, inter alia, taken of the uncertainty that still exists with respect to the impact of the Corona crisis. The adequacy of the provision had been tested also in relation to the uncertainty prevailing in the global economy, inter alia, following the war between Russia and the Ukraine.

In view of the fact that the implementation as from January 1, 2022, of the new guidelines for the computation of the provisions for credit losses had required the development of a number of new and complex models, which as yet have not been teststed against actual results, and which may require calibration in the future, and in view of limitations existing in the historical data required to establish the models in an optimal manner, the Bank has increased the qualitative modifications used in the computation of the collective provision.

It is emphasized that the credit loss expense depends on a wide range of factors in respect of which uncertainty exists. Assessment of the provision for credit losses requires Management to use assessments and estimates, which are generally based upon economic forecasts, estimates regarding the markets and assessment of their effect of credit risk and on the future realization of credit losses. Use of assessments and estimates requires the use of judgment, which Management believes to be reasonable at date of signing the financial statements. Notwithstanding that, and in the nature of things, there is no certainty that the credit losses that might arise in the future with respect to the existing credit portfolio, would be identical to the assessments and estimates made.

Estimates made by the Bank with respect to provisions for credit losses, are considered forward-looking information, as defined by the Securities Act, 1968, which is based, inter alia, on information, publications by third parties and assessments existing in the hands of the Bank at this date. Such assessments are uncertain and actual credit losses may be materially different from the assessments made.

With respect to updates to accounting principles accepted by US banks in the matter of the provision for expected credit losses (CECL), which are being applied by the Bank as from January 1, 2022, see Note 1(c) to the financial statements.

## **CONTROLS AND PROCEDURES**

## ASSESSMENT OF CONTROLS AND PROCEDURES CONCERNING DISCLOSURE IN THE FINANCIAL REPORT

In accordance with the Supervisor of Banks' directives for reporting to the public and the guidelines of Proper Conduct of Banking Business Regulation 309 that was issued in September 2008, the Bank has maintained controls and procedures regarding disclosure, and has deployed an internal control network for financial reporting.

The directives, which concern Management's responsibility on the internal control of financial reporting and the external auditor's statement of opinion regarding the audit of the internal control of financial reporting, were compiled in accordance with the provisions of Sections 302 and 404 of the law known as the Sarbanes-Oxley Act of 2002 that was enacted in the USA, and directives and guidelines that were determined in the USA, including those determined by the PCAOB.

Enclosed with the financial statements are declarations by the CEO of the Bank and the Chief Accountant, each one separately, concerning the assessment of controls and procedures in the matter of disclosure.

The Management of the Bank, in cooperation with the CEO of the Bank and the Chief Accountant, assessed for June 30, 2022 the effectiveness of the controls and procedures in the matter of disclosure by the Bank. On the basis of this assessment, the CEO of the Bank and the Chief Accountant concluded that as at the end of this report period, the controls and procedures in the matter of disclosure by the Bank were effective for the purpose of recording, processing, summarizing and reporting the information which the Bank is required to disclose in the report in accordance with the Supervisor of Banks' directives for reporting to the public, and at the time determined in those directives.

During the quarter ending on June 30, 2022, no change occurred in the Bank's internal control over financial reporting which exerted a material effect, or which can reasonably be expected to exert a material effect on the Bank's internal control over financial reporting.

Ror koviich of the Board

Tel Aviv, August 16, 2022

Smadar Barber-Tsadik Chief Executive Officer

Nachman Nitzan Executive Vice President, Chief Accountant

# CERTIFICATION

I, Smadar Barber-Tsadik, declare that:

- 1. I have reviewed the quarterly report of the First International Bank of Israel Ltd. (hereinafter: "the Bank") for the quarter ended June 30, 2022 (hereinafter: "the Report").
- 2. Based on my knowledge, the Report contains no incorrect presentation of a material fact, and there is no presentation of a material fact missing from the Report that is necessary so that the presentations included therein, in light of the circumstances under which such presentations were included, are not misleading with regard to the period covered by the Report.
- 3. Based on my knowledge, the financial statements and other financial information included on the Report correctly reflect the financial condition (including the comprehensive income), results of operations, changes in shareholders' equity, and cash flows of the Bank, in all material aspects, for the dates and periods covered in the Report.
- 4. I, and others at the Bank making this declaration, are responsible for the establishment and application of controls and procedures with regard to the Bank's disclosure <sup>(1)</sup> and internal control of financial reporting. furthermore:
  - A. We have established such controls and procedures or caused such controls and procedures to be established under our supervision, aimed at ensuring that material information pertaining to the Bank, including its consolidated corporations, is brought to our knowledge by others at the Bank and at such corporations, in particular during the preparation of the Report.
  - B. We have established such internal controls of financial reporting or caused such internal control of financial reporting to be established under our supervision, intended to provide a reasonable degree of confidence with regard to the reliability of the financial reporting, and that the financial reports for external purposes are prepared in accordance with generally accepted accounting principles and with the directives and guidelines of the Supervisor of Banks.
  - C. We have assessed the effectiveness of the controls and procedures concerning disclosure at the Bank, and we have presented our findings with regard to the effectiveness of the controls and procedures concerning disclosure, as at the end of the period covered in the Report, based on our assessment; and
  - D. We have disclosed in the Report any change in the internal control of financial reporting at the Bank that occurred during the fourth quarter, and that had a material effect, or could reasonably be expected to have a material effect, on the internal control of financial reporting at the Bank; and
- 5. I, and others at the Bank making this declaration, have disclosed to the auditor, to the Board of Directors, and to the Audit Committee of the Board of Directors of the Bank, based on our most current assessment of the internal control of financial reporting;
  - A. Any significant deficiencies or material weaknesses in the establishment or application of internal control of financial reporting that can reasonably be expected to impair the Bank's ability to record, process, summarize, or report financial information; and
  - B. Any fraud, whether material or immaterial, in which the Board of Management was involved, or in which other employees were involved who have significant role in the internal control of financial reporting at the Bank.

The aforesaid shall not detract from my responsibility, or from the responsibility of any other person, under any law.

wer win

Smadar Barber-Tsadik Chief Executive Officer

Tel-Aviv, August 16, 2022

# CERTIFICATION

I, Nachman Nitzan, declare that:

- 1. I have reviewed the quarterly report of the First International Bank of Israel Ltd. (hereinafter: "the Bank") for the quarter ended June 30, 2022 (hereinafter: "the Report").
- 2. Based on my knowledge, the Report contains no incorrect presentation of a material fact, and there is no presentation of a material fact missing from the Report that is necessary so that the presentations included therein, in light of the circumstances under which such presentations were included, are not misleading with regard to the period covered by the Report.
- 3. Based on my knowledge, the financial statements and other financial information included on the Report correctly reflect the financial condition (including the comprehensive income), results of operations, changes in shareholders' equity, and cash flows of the Bank, in all material aspects, for the dates and periods covered in the Report.
- 4. I, and others at the Bank making this declaration, are responsible for the establishment and application of controls and procedures with regard to the Bank's disclosure <sup>(1)</sup> and internal control of financial reporting. furthermore:
  - A. We have established such controls and procedures or caused such controls and procedures to be established under our supervision, aimed at ensuring that material information pertaining to the Bank, including its consolidated corporations, is brought to our knowledge by others at the Bank and at such corporations, in particular during the preparation of the Report.
  - B. We have established such internal controls of financial reporting or caused such internal control of financial reporting to be established under our supervision, intended to provide a reasonable degree of confidence with regard to the reliability of the financial reporting, and that the financial reports for external purposes are prepared in accordance with generally accepted accounting principles and with the directives and guidelines of the Supervisor of Banks.
  - C. We have assessed the effectiveness of the controls and procedures concerning disclosure at the Bank, and we have presented our findings with regard to the effectiveness of the controls and procedures concerning disclosure, as at the end of the period covered in the Report, based on our assessment; and
  - D. We have disclosed in the Report any change in the internal control of financial reporting at the Bank that occurred during the fourth quarter, and that had a material effect, or could reasonably be expected to have a material effect, on the internal control of financial reporting at the Bank; and
- 5. I, and others at the Bank making this declaration, have disclosed to the auditor, to the Board of Directors, and to the Audit Committee of the Board of Directors of the Bank, based on our most current assessment of the internal control of financial reporting;
  - A. Any significant deficiencies or material weaknesses in the establishment or application of internal control of financial reporting that can reasonably be expected to impair the Bank's ability to record, process, summarize, or report financial information; and
  - B. Any fraud, whether material or immaterial, in which the Board of Management was involved, or in which other employees were involved who have significant role in the internal control of financial reporting at the Bank.

The aforesaid shall not detract from my responsibility, or from the responsibility of any other person, under any law.

Tel-Aviv, August 16, 2022

Nachman Nitzan Executive Vice President Chief Accountant

# **FINANCIAL STATMENTS**

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Somekh Chaikin KPMG Millennium Tower 17 Ha'arba'a Street, PO Box 609 Tel Aviv 61006, Israel +972 3 684 8000

# AUDITORS' REVIEW TO THE SHAREHOLDERS' OF THE FIRST INTERNATIONAL BANK OF ISRAEL LTD.

#### Introduction

We have reviewed the accompanying financial information of The First International Bank of Israel Ltd. and its subsidiaries (hereinafter- "the Bank"), comprising of the condensed consolidated interim balance sheet as of June 30, 2022 and the related condensed consolidated interim statements of income, comprehensive income, changes in equity and cash flows for the three and six months periods then ended. The Board of directors and Management are responsible for the preparation and presentation of this interim financial information in accordance with generally accepted accounting principles in Israel (Israeli GAAP) for interim accounting and in accordance with the directives and guidelines of the Supervisor of Banks. Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with Standard on Review Engagements (Israel) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" and a review standard applied in the review of banking institutions according to the directives and guidelines of the Supervisor of Banks. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review nothing has come to our attention that causes us to believe that the accompanying financial information was not prepared, in all material respect, in accordance with generally accepted accounting principles in Israel (Israeli GAAP) for interim accounting and in accordance with the directives and guidelines of the Supervisor of Banks.

As explained in Note 1A, the accompanying financial statements represent a translation into English from the original financial statements in Hebrew.

Somekh Chaikin Certified Public Accountants (Isr.)

August 16, 2022

## **CONSOLIDATED STATEMENT OF INCOME**

(NIS million)

		For the three months ended June 30			six months led June 30	For the year Ended December 31
	NOTE	2022	2021	2022	2021	2021
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Interest Income	2	1,104	856	1,975	1,585	3,150
Interest Expenses	2	245	146	372	205	356
Interest Income, net		859	710	1,603	1,380	2,794
Expenses (income) from credit losses	6,12	31	(128)	31	(137)	(216)
Net Interest Income after expenses from credit losses		828	838	1,572	1,517	3,010
Non- Interest Income						
Non-Interest Financing income (expenses)	3	(22)	*75	12	*151	303
Fees		371	350	755	711	1,444
Other income		-	-	8	4	9
Total non- Interest income		349	425	775	866	1,756
Operating and other expenses						
Salaries and related expenses		401	402	815	800	1,601
Maintenance and depreciation of premises and equipment		82	86	163	171	340
Amortizations and impairment of intangible assets		28	25	55	51	105
Other expenses		151	139	313	286	606
Total operating and other expenses		662	652	1,346	1,308	2,652
Profit before taxes		515	611	1,001	1,075	2,114
Provision for taxes on profit		179	*216	348	*377	728
Profit after taxes		336	395	653	698	1,386
The bank's share in profit of equity-basis investee, after taxes		20	23	37	36	69
Net profit:						
Before attribution to non-controlling interests		356	418	690	734	1,455
Attributed to non-controlling interests		(14)	(14)	(26)	(26)	(50)
Attributed to shareholders of the Bank		342	404	664	708	1,405
Primary profit per share attributed to the shareholders						NIS
of the Bank						
Net profit per share of NIS 0.05 par value		3.41	4.03	6.62	7.06	14.00

\* Immaterial adjustment of comparative data. See Note 1.E. The notes to the financial statements are an integral part thereof.

Ron ovich

C hairman of the Board

Tel-Aviv, August 16, 2022

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Smadar Barber-Tsadik Chief Executive Officer

Nachman Nitzan Executive Vice President, Chief Accountant

## STATEMENT OF COMPREHENSIVE INCOME(1)

(NIS million)

		ree months led June 30		six months ed June 30	For the year Ended December 31
	2022	2021	2022	2021	2021
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Net profit before attribution to non-controlling interests	356	*418	690	*734	1,455
Net profit attributed to non-controlling interests	(14)	(14)	(26)	(26)	(50)
Net profit attributed to the shareholders of the Bank	342	404	664	708	1,405
Other comprehensive income (loss) before taxes:					
Adjustments of available for sale bonds to fair value, net	(161)	(7)	(377)	4	27
Adjustments of liabilities in respect of employee benefits <sup>(2)</sup>	65	(20)	196	46	(24)
Other comprehensive income (loss) before taxes	(96)	(27)	(181)	50	3
Related tax effect	32	8	62	(18)	(1)
Other comprehensive income (loss) before attribution to non-controlling interests, after taxes	(64)	(19)	(119)	32	2
Less other comprehensive income (loss) attributed to non-controlling interests	(4)	-	(9)	1	-
Other comprehensive income (loss) attributed to the shareholders of the Bank, after taxes	(60)	(19)	(110)	31	2
Comprehensive income before attribution to non-controlling interests	292	399	571	766	1.457
Comprehensive income attributed to non-controlling interests	(10)	(14)	(17)	(27)	(50)
Comprehensive income attributed to the shareholders of the Bank	282	385	554	739	1,407

\* Immaterial adjustment of comparative data. See Note 1.E.

(1) See note 4.

(2) Mostly reflects adjustments in respect of actuarial assessments as of the end of the period regarding defined benefits pension plans, of amounts recorded in the past in other comprehensive income.

The notes to the financial statements are an integral part thereof.

## **CONSOLIDATED BALANCE SHEET**

(NIS million)

			June 30,	December 31,
		2022	2021	2021
	NOTE	(unaudited)	(unaudited)	(audited)
Assets				
Cash and deposits with banks		56,305	56,673	57,370
Securities <sup>(4)</sup>	5	15,349	*16,291	15,091
Securities which were borrowed		289	32	845
Credit to the public	6,12	113,932	96,340	102,240
Provision for Credit losses	6,12	(1,121)	(1,149)	(1,076)
Credit to the public, net		112,811	95,191	101,164
Credit to the government		939	101	811
Investments in investee company		669	675	713
Premises and equipment		904	945	931
Intangible assets		300	279	300
Assets in respect of derivative instruments	10	2,880	1,307	1,709
Other assets <sup>(2)</sup>		1,580	1,581	1,536
Total assets		192,026	173,075	180,470
Liabilities and Shareholders' Equity				
Deposits from the public	7	164,539	146,276	153,447
Deposits from banks		5,429	5,035	5,144
Deposits from the Government		570	435	960
Bonds and subordinated capital notes		4,187	2,833	3,356
Liabilities in respect of derivative instruments	10	2,412	1,440	2,038
Other liabilities <sup>(1)(3)</sup>		4,469	*6,755	5,088
Total liabilities		181,606	162,774	170,033
Capital attributed to the shareholders of the Bank		9,973	*9,880	10,003
Non-controlling interests		447	421	434
Total equity		10,420	10,301	10,437
Total liabilities and shareholders' equity		192,026	173,075	180,470

\* Immaterial adjustment of comparative data. See Note 1.E.

(1) Of which: provision for credit losses in respect of off-balance sheet credit instruments in the amount of NIS 109 million and NIS 79 million and NIS 79 million at 30.6.22, 30.6.21 and 31.12.21, respectively.

(2) Of which: other assets measured at fair value in the amount of NIS 283 million and NIS 353 million and NIS 333 million at 30.6.22, 30.6.21 and 31.12.21, respectively.

(3) Of which: other liabilities measured at fair value in the amount of NIS 337 million and NIS 382 million and NIS 641 million at 30.6.22, 30.6.21 and 31.12.21, respectively.

(4) Regarding amounts measured at fair value, see note 14B.

The notes to the financial statements are an integral part thereof.

# STATEMENT OF CHANGES IN EQUITY

(NIS million)

		For the	ne three mont	ths ended Ju	une 30, 2022 (u	inaudited)
	Share capital and premium (1)	Accumulated other comprehensive	Retained earnings (2)	Total share- holders'	Non- controlling	Total
Balance as of March 31, 2022	927	(231)	9,155	equity 9,851	interests 437	equity 10,288
Net profit for the period		-	342	342	14	356
Dividend	-	-	(160)	(160)	-	(160)
Other comprehensive loss, after tax effect	-	(60)	-	(60)	(4)	(64)
Balance as at June 30, 2022	927	(291)	9,337	9,973	447	10,420

		For th	ne three mon	ths ended Jι	ine 30, 2021 (u	naudited)
	Share capital and premium (1)	Accumulated other comprehensive loss	Retained earnings (2)	Total share- holders' equity	Non- controlling interests	Total equity
Balance as of March 31, 2021	927	(133)	**8,701	9,495	407	9,902
Net profit for the period	-	-	**404	404	14	418
Other comprehensive loss, after tax effect	-	(19)		(19)	-	(19)
Balance as at June 30, 2021	927	(152)	9,105	9,880	421	10,301

		Foi	the six mont	hs ended Ju	une 30, 2022 (u	inaudited)
	Share capital and premium (1)	Accumulated other comprehensive loss	Retained earnings (2)	Total share- holders' equity	Non- controlling interests	Total equity
Balance as at December 31, 2021 (audited)	927	(181)	9,257	10,003	434	10,437
Adjustment of the opening balance, net of tax, due to the effect of initial implementation*	-	-	(44)	(44)	(4)	(48)
Adjusted balance at January 1, 2022, following initial implementation	927	(181)	9,213	9,959	430	10,389
Net profit for the period	-	-	664	664	26	690
Dividend	-	-	(540)	(540)	-	(540)
Other comprehensive loss, after tax effect	-	(110)	-	(110)	(9)	(119)
Balance as at June 30, 2022	927	(291)	9,337	9,973	447	10,420

		For	r the six mon	ths ended Ju	une 30, 2021 (u	naudited)
	Share	Accumulated		Total		
	capital and	other	Retained	share-	Non-	
	premium (1)	comprehensive	earnings (2)	holders'	controlling	Total
	(1)	income (loss)	(2)	equity	interests	equity
Balance as at December 31, 2020 (audited)	927	(183)	8,397	9,141	394	9,535
Net profit for the period	-	-	**708	708	26	734
Other comprehensive income, after tax effect	-	31		31	1	32
Balance as at June 30, 2021	927	(152)	9,105	9,880	421	10,301

# STATEMENT OF CHANGES IN EQUITY (CONT'D)

(NIS million)

			For the yea	r ended Dec	ember 31, 2021	(audited)
	Share capital and premium	Accumulated other comprehensive	Retained earnings		Non- controlling	Total
	(1)	income (loss)	(2)	Total	interests	equity
Balance as at December 31, 2020	927	(183)	8,397	9,141	394	9,535
Net profit for the year	-	-	1,405	1,405	50	1,455
Dividend	-	-	(545)	(545)	(10)	(555)
Other comprehensive profit, after tax effect	-	2	-	2	-	2
Balance as at December 31, 2021	927	(181)	9,257	10,003	434	10,437

\* Cumulative effect of the initial implementation of US accounting principles in the matter of financial instruments – credit losses (ASC-326). For details, see Note 1.c below.

\*\* Immaterial adjustment of comparative data. See Note 1.E.

(1) Including share premium of NIS 313 million (as from 1992 onwards).

(2) Including an amount of NIS 2,391 million which cannot be distributed as dividend.

The notes to the financial statements are an integral part thereof.

# **STATEMENT OF CASH FLOWS**

(NIS million)

		three months Ided June 30	For the six months ended June 30		For the year Ended December 31
	2022	2021	2022	2021	2021
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Cash flows from (for) operating activities:	<u>_</u>			<u>, , , , , , , , , , , , , , , , , , , </u>	
Net profit for the period	356	*418	690	*734	1,455
Adjustments to reconcile cash provided by					
operating activities:					
The Bank's share in profit of equity-basis investee	(20)	(23)	(37)	(36)	(69)
Depreciation of premises and equipment	16	16	32	33	66
Amortization of intangible assets	28	25	55	51	105
Gain on sale of premises and equipment	-	-	(8)	(3)	(7)
Expenses (income) from credit losses	31	(128)	31	(137)	(216)
Loss (gain) from sale of available for sale bonds and not for trading shares and provision for impairment of available-for- sale bonds	6	(11)	,	(14)	(90)
	0	(11)	4	(14)	(89)
Realized and non-realized loss (gain) from adjustment to fair value of trading securities	1	-	(2)	(3)	-
Realized and non-realized loss (gain) from adjustment to fair value of not for trading shares	57	*(40)	64	*(89)	(125)
Deferred taxes, net	(53)	33	(73)	34	63
Defined benefit of pension and severance pay plans	14	12	31	27	81
Adjustments of exchange rate differences	1,068	(243)	1,330	161	(489)
Net change in current assets:					
Trading securities	131	12	84	(121)	(25)
Other assets	(55)	(389)	(24)	(177)	(155)
Assets in respect of derivative instruments	(472)	288	(976)	665	318
Net change in current liabilities:					
Other liabilities	(88)	*402	(325)	*90	(1,562)
Liabilities in respect of derivative instruments	53	(114)	374	(874)	(276)
Accumulation differences included in investing and financing		(( ( )		(2.2)	(1-2)
activities	52	(140)	137	(96)	(176)
Net cash from (for) operating activities	1,221	118	1,483	245	(1,101)
Cash flows for investing activity	(208)	78	(202)	261	262
Change in Deposits in banks Change in Securities borrowed	(208)	212	(203) 556		(834)
Change in Credit to the public	(4,739)	(2,580)	(7,907)	(21) (3,351)	(7,583)
Change in Credit to the government		558		555	(7,383) (155)
Purchase of available for sale bonds and not for trading	(92)	556	(124)	555	(155)
shares	(1,996)	(1,781)	(3,886)	(4,034)	(6,003)
Proceeds from redemption of bonds held to maturity	19	12	274	64	207
Proceeds from sale of available for sale bonds and not for trading shares	443	153	1,234	414	2,123
Redemption of available for sale bonds	694	429	797	575	1,459
Acquisition of premises and equipment	(8)	(8)	(10)	(15)	(39)
Proceeds of sale of premises, equipment and other assets	-	(0)	12	6	(33)
Investment in intangible assets	(33)	(40)	(55)	(59)	(133)
Net cash for investing activities	(5,887)	(2,967)	(9,312)	(5,605)	(10,682)

\* Immaterial adjustment of comparative data. See Note 1.E. The notes to the financial statements are an integral part thereof.

# STATEMENT OF CASH FLOWS (CONT'D)

(NIS million)

		hree months ded June 30,		ne six months Ided June 30,	For the year ended December 31
	2022	2021	2022	2021	2021
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Cash flows from financing activity					
Change in Deposits from the public	7,521	(609)	6,989	4,044	11,158
Change in Deposits from banks	(1,217)	1,728	143	2,033	2,315
Change in Deposits from the government	(67)	(15)	(1,069)	(24)	(34)
Issue of bonds and subordinate debt notes	569	-	869	-	500
Redemption of bonds and subordinate debt notes	(119)	(908)	(137)	(1,586)	(1,588)
Dividend paid to shareholders	(160)	-	(540)	-	(545)
Dividend paid to non-controlling shareholders in consolidated subsidiary	-	-	-	-	(10)
Net cash from financing activity	6,527	196	6,255	4,467	11,796
Increase (decrease) in cash	1,861	(2,653)	(1,574)	(893)	13
Cash balances at beginning of period	53,773	59,180	57,158	57,328	57,328
Effect of changes in exchange rates on cash balances	256	(67)	306	25	(183)
Cash balances at end of period	55,890	56,460	55,890	56,460	57,158
Interest and taxes paid and/or received:					
Interest received	880	780	1,771	1,623	3,269
Interest paid	(135)	(172)	(207)	(290)	(433)
Dividends received	6	5	13	11	43
Income tax paid	(136)	(198)	(321)	(402)	(771)
Income tax received	-	16	39	48	54

The notes to the financial statements are an integral part thereof.

## NOTES TO THE FINANCIAL STATEMENTS

## **NOTE 1 - PRINCIPAL ACCOUNTING POLICIES**

### A. General

The First International Bank of Israel Ltd. (hereinafter - "the Bank") is an Israeli corporation. The condensed consolidated interim financial statements of the Bank as of June 30, 2022, include those of the Bank and of its consolidated companies and an affiliated company (hereinafter - "the Group"). The condensed consolidated interim financial statements are prepared in accordance with generally accepted accounting principles in Israel (Israeli GAAP) as well as in accordance with directives and guidelines of the Supervisor of Banks, and do not include all the information required in full annual financial statements. The condensed statements should be read together with the financial statements as of and for the year ended December 31, 2021, and the related notes thereto (hereinafter - "the Annual Report").

The accounting policy of the Group applied in these condensed consolidated interim financial statements, is the same policy applied in the Annual Report, with the exception of that stated in subsection "C" below.

In accordance with the guidelines of the Supervisor of Banks, publication of condensed financial statements is made on the basis of consolidated financial statements only. The condensed consolidated interim financial statements were approved for publication by the Board of Directors on August 16, 2022.

The accompanying financial statements represent a translation into English from the original financial statements in Hebrew.

### B. Use of estimates

Preparation of the condensed interim consolidared financial statements requires Management to use judgment in making estimates and assumptions which affect the implementation of the accounting policy and the reported amounts of assets and liabilities and the amounts of income and expenses. It should be noted that actual results may differ from these estimates.

Upon the formation of accounting estimates used in the preparation of the financial statements of the Bank, Management is required to make assumptions as to circumstances and events which involve uncertainty. The assessments as well as the assumptions supporting them are consistent with those used in the formation of the annual financial statements.

The assessments as well as the assumptions supporting them are being reviewed on a current basis. Changes in accounting assessments are recognized in the period in which these changes occur as well as in all future periods affected by them.

# C. Initial implementation of accounting standards, updates of accounting standards and instructions of the Supervisor of Banks

As from the reporting periods beginning on January 1, 2022, the Bank implements updates to accounting principles accepted by US banks – financial instruments – credit losses (ASU 2016-13) and additional instructions as included in the FAQ file published by the Supervisor of Banks in the matter, letter No.2634-06 regarding the implementation of US accepted accounting principles in the matter of expected credit losses – update of the public reporting instructions, letter No.2635-06 regarding regulatory capital – effect of the implementation of accounting principles with respect to expected credit losses, letter No.2650-06 regarding expected credit losses on financial instruments – update of Proper Conduct of Banking Busines Directive, letter No.2651-06 regarding implementation of accounting principles in the matter of expected credit losses on financial instruments – update of expected credit losses on residential loans – update of the public reporting instructions.

Following is a description of the changes made to the accounting policy applied in these condensed consolidated interim financial statements and a description of the manner and effect of the initial implementation, if at all.

On March 28, 2018, the Supervisor of Banks issued a letter in the matter of "adoption of updates to accounting principles accepted by US banks – provisions for credit losses and additional instructions". In accordance with the letter, it is required

to apply the accounting principles accepted by US banks in the matters of: provisions for credit losses, financial instruments, including derivative instruments and hedge transactions, as well as leases. Initial implementation was made in accordance with the transitional instructions stated in the US rules.

The letter adopts the US accepted accounting principles in the matter of provisions for anticipated credit losses, which had been published as part of the update to Standard ASU 2016-13. The aim of the new rules is to improve the quality of reporting the financial condition of the banking corporation by means of the early recognition of provisions for credit losses, in a manner that strengthens the counter-recurrence in the conduct of the provisions for credit losses, which supports a faster reaction of banks to deterioration in the credit quality of borrowers, and reinforces the bond between credit risk management and the way in which such risks are being reflected in financial statements, while basing it on existing methods and processes.

The principal changes in the accounting treatment in financial statements of banking corporations following implementation of these rules, are, inter alia,: a provision for credit losses computed according to the loss expected over the life of the credit, instead of an assessment of the loss sustained but not yet identified; in assessing the provision for credit losses significant use had been made of forward looking information reflecting reasonable and supported forecasts as to future economic events; disclosure has been expanded regarding the effect of the date of granting the credit on the quality of the credit portfolio; the manner of recording impairment of bonds in the available-for-sale portfolio has been changed. The new rules for the computation of the provision for credit loss apply to credit (including residential loans), to bonds held to maturity and to certain off-balance sheet credit exposure.

On January 31, 2021, the Supervisor of Banks published a FAQ file regarding the implementation of the new rules in the matter of expected credit losses. Within the framework of the FAQ, were, inter alia, included clarifications regarding the manner of classification and reinstatement of restructured debts in the accrual debt class.

On December 1, 2020, the Supervisor of Banks published a letter in the matter of "regulatory capital – effect of the implementation of accounting principles regarding anticipated credit losses". The letter states transitional instructions applying to the effect of the initial adoption of the new rules in the matter of anticipated credit losses, this, in order to reduce the unforeseen effects of the implementation of the rules upon the regulatory capital, in accordance with guidelines of the Basel Committee on Banking Supervision and the bank supervisory authorities in the US and other countries around the world.

In addition to the above, on February 2, 2021, the Supervisor of Banks published a letter in the matter of "anticipated credit loss from financial instruments", within the framework of which, the requirement to record a collective provision at a minimum rate of 0.35% in respect of residential loans, has, inter alia, been removed, and so was the requirement to record a minimum provision based on the extent of default period method. Likewise, the requirement to compute a minimal qualitative adjustment of 0.75% (or 0.5%) in respect of credit extended in the private individuals economic sector, has also been removed. Published in addition, was an update to Proper Conduct of Banking Business Directive No. 202 regarding "regulatory capital", according to which, banking corporations are required to deduct from the Tier 1 equity capital amounts in respect of residential loans classified over a time as nonaccrual loans, in accordance with the manner of computation determined in Appendix "H" to Proper Conduct of Banking Business Directive No. 202.

Following the implementation of the Standard, the Bank has changed certain processes regarding the testing and classification of problematic credit, defining credit as nonaccrual of interest income, write-off rules and methods for the measurement of the provision. Likewise, disclosure requirements have been modified to the requirements of the US accounting standards, as adopted by the Supervisor of Banks, within the framework of the public reporting instructions, all as detailed below.

The Bank applied the new instructions in the matter of provisions for credit losses as from January 1, 2022, while recording the cumulative effect in retained earnings at date of initial implementation. Likewise, on date of initial implementation, the Bank adopted certain mitigating instructions, as permitted in the transitional instructions, including the distribution over a period of three years, of the effect of initial implementation on everything related to the Tier I equity capital ratio, in accordance with the transitional instructions.

Most of the impact, as presented in the Pro-forma Note below, stemmed from the updating of the measurement methods of the credit loss provision, the treatment of residential loans of a nonaccrual status and accounting write-offs of interest or principal, updating of the related deferred tax balances, as well as the effect on the regulatory capital of deductions from capital in respect of residential loans classified for a long period as nonaccrual, and the distribution of the increase in the provision for credit loss over a future period, as stated in the transitional instructions mentioned above.

	31 December 2021	Effect of CECL application	1 January 2022
		approation	NIS million
	(audited)		(unaudited)
1. Balance sheet			
Credit to the public	102,240	(8)	102,232
Balance of credit loss provision	1,076	63	1,139
Of which:			
Commercial portfolio	602	93	695
Residential loans	159	(34)	125
Private individuals other	315	4	319
Net credit to the public	101,164	(71)	101,093
2. Equity attributed to Bank's shareholders			
Retained earnings balance	9,257	(44)	9,213
			Percentages
3. Capital adequacy and leverage			
Tier I equity capital ratio	11.46%	(0.02%)	11.44%
Comprehensive capital ratio	13.59%	(0.02%)	13.57%
Leverage ratio	5.34%	(0.01%)	5.33%

# Updated accounting policy applied following the initial implementation of new accounting principles regarding expected credit losses

Identification and classification of nonaccrual debts (replacing impaired debts)

The Bank has determined procedures for the identification of problematic credit and classification of debts for the purpose of distinguishing between debts classified as nonaccrual and performing debts. In accordance with these procedures, the Bank classifies all its problematic debts and off-balance sheet credit items under the following classifications: special supervision, inferior or nonaccrual. A debt is classified as nonaccrual when, based on information and present events, it is expected that the Bank would not be able to collect all amounts due to it in accordance with the contractual terms of the loan agreement.

Debts, including bonds, are considered in default when repayment of principal or interest had not been made following their due date. In addition, current account deposits or current overdraft accounts are reported as debts in arears of thirty days or over, when the account remains constantly for thirty days or over in excess of the approved credit facility, or if within the credit facility no funds had been deposited covering the debt during a period of 180 days.

For the purpose of classification and treatment of problematic debts, the Bank differentiates between:

- Commercial credit regarding debts the contractual balance of which exceeds NIS 1 million.

Determination regarding the classification of the debt and the required provision in respect thereof is based on the default situation of the debt, assessment of the financial condition of the debtor and his repayment ability, assessment of the primary repayment source of the debt, existence and condition of collateral, the financial condition of guarantors, where existing, and their commitment to support the debt, and the ability of the debtor to obtain third party finance.

In any event, a commercial debt as stated above, is classified as nonaccrual debt if repayment of principal or interest are in arrears for 90 days or over, except for debts that are both well secured and are in process of collection, or where the debt had undergone a process of restructure of a problematic debt.

As from date of classification as nonaccrual debt, the debt is treated as a debt that does not accrue interest income (and is named – "nonaccrual debt").

For information regarding the accounting write-off rules applying to such debts, see the Section "Accounting write-offs" in continuation of this part.

- Credit to private individuals and commercial credit in respect of a debt, the contractual balance of which is lower than NIS 1 million.

Determination regarding the classification of the debt is based on the default situation of the debt. For this purpose, the Bank monitors the status of the days in arrears determined in relation to the contractual repayment terms thereof. Such debts, which are in arrears for 90 to 150 days, are considered inferior debts and the Bank continues the accrual of interest in their respect. inferior debts in arrears of 150 days and over, are considered nonaccrual debts and in addition, the accounting write-off rules apply to them, as stated in the "Accounting write-offs" Section in continuation of this part.

Residential loans in arrears for 90 days and over are classified as inferior debts and the Bank discontinues accrual of interest income in their respect.

#### Debt arrangement policy and treatment of restructured problematic debts

In order to improve the management and collection of credit, as well as in order to avoid failure situations or seizure of the pledged assets, the Bank had formed and is applying a policy structuring arrangements for problematic debts and making changes to terms of debts not identified as prolematic. Methods for changes in debt terms may include, inter alia, deferral of repayment dates, reduced interest rates or amounts of periodic repayments, changes in terms of the debt desined to modify them to the financing structure of the borrower, consolidation of debts of the borrower, transfer of the debt to other borrowers within a borrower group under joint control, reexamination of the financial covenants applying to the borrower, and more.

The policy of the Bank is based on criteria allowing Management of the Bank to apply judgment as to whether repayment of the debt is expected, and it is applied only if the borrower had proven his ability and wish to repay the debt, and is expected to comply with the terms of the new arrangement.

In determining as to whether the debt arrangement reached by the Bank constitutes a restructure of a problematic debt, the Bank conducts a qualitative examination of all terms of the arrangement and the circumstances under which it had been made, for the purpose of determining whether: (1) the borrower is in financial difficulties, and - (2) within the framework of the arrangement, a waiver was granted by the Bank to the Borrower.

In order to determine as to whether the borrower is in financial difficulties, the Bank examines whether signs exist indicating that the borrower is in difficulty at date of the arrangement, or whether there is reasonable possibility that the borrower will encounter financial difficulties were it not for the arrangement. The Bank examines existence of one or more of the following circumstances:

- The borrower is at present in default of payment regarding any of his debts. In addition, a bank should assess as to whether it is expected that the borrower would be in default of payment regarding any of his debts in the foreseeable future, if not for making the change. Namely, a bank might reach a conclusion that the borrower is in financial difficulties, even though he is not at present in default of payment.
- The borrower informed that he is in bankruptcy or under receivership or that he is in bankruptcy proceedings or other receivership proceedings.
- Considerable doubt exists as to whether the borrower shall continue as a going concern.
- The borrower's securities are delisted, are in process of being delisted, or are under threat of delisting by a stock exchange.
- According to assessments and forecasts referring only to the existing abilities of the borrower, the bank expects that the specific cash flows of the entity of the borrower, would not be sufficient to serve any of the debts of the borrower in the foreseeable future (principal and interest), in accordance with the contractual terms of the existing agreement.

- Were it not for the existing change, the borrower would not be able to obtain cash from sources that are not the present lenders, at an effective interest rate equal to the market rate applying to a similar debt of a borrower who is not problematic.

In addition to the above, the bank concludes that waiver had been granted within the framework of the arrangement, also if as part of the arrangement the contractual interest rate was raised, if one or more of the following situations exists:

- As a result of the restructure, the bank is not expected to collect all amounts of the debt (including accrued interest in accordance with the contractual terms);
- The up-to-date fair value of the collateral, respecting debts secured by collateral, does not cover the contractual balance of the debt, indicating inability to collect the full amount of the debt;
- The borrower is unable to raise financing sources at the market interest rate applying to debts having terms and of a nature similar to those of the debt granted under the arrangement.
- If a bank does not conduct an additional underwriting process, as stated, upon renewal of a inferior debt, or where there was no change in the costing of the debt, or where the costing was not modified to match the risk prior to the renewal, or where the borrower does not provide additional means to compensate the growth in risk stemming from the financial difficulties of the borrower, then presumption exists that the renewal comprises restructure of a problematic debt.

The Bank does not classify a debt as a restructured problematic debt if the restructure leads to an insignificant delay in payment, considering the frequency of payments during the contractual period for repayment and during the expected original lifespan of the debt. In this respect, where several arrangements had been made involving changes in terms of the debt, the Bank takes into account the cumulative effect of prior restructures upon determining whether the delay in payment, stemming from the restructure, is insignificant.

As a general rule, restructure that leads to a delay in payment of 90 days and over, as compared with the contract, shall be considered restructure leading to a delay in payment which is not insignificant.

#### Treatment of restructured debts and of consecutive restructure.

Debts, the terms of which had been changed in a restructure of a problematic debt, shall be classified as nonaccrual debt. Notwithstanding, in certain circumstances, where a debt had been restructured as a problematic debt, and at a later date the bank and the borrower entered into an additional restructure agreement, the bank is no longer required to refer to the debt as a restructured problematic debt, if two of the following conditions exist:

- 1. The borrower is no longer in financial difficulties at date of the consecutive restructure;
- 2. According to the terms of the consecutive restructure, the bank had not granted a waiver to the borrower (including no waiver of principal on a cumulative basis since date of granting of the original loan).

#### Reversal of a nonaccrual debt into an accrual debt status

As a general rule, nonaccrual debt is reversed to accrual debt, if one of the two situation exists:

- 1. There are no principal or interest component of the debt that are due and have not been paid, and the bank expects payment of the remaining principal amount of the debt and interest;
- 2. When the debt becomes well secured and is in process of collection.

Furthermore, with respect to a debt that had been formally restructured as a problematic debt, and was classified as nonaccrual at date of change in terms, a bank may reverse the debt into an accrual status, on condition that an up-to-date and well documented credit analysis had been performed, which supports the reversal of the debt to accrual status, based on the financial condition of the borrower and prospects of repayment in accordance with the updated terms. The assessment must be based upon continuous historical repayments of the borrower made in cash or cash equivalents over a reasonable period lasting at least six months. A bank may take into account payments made during a reasonable period

prior to the restructure if the payments match the updated terms. Otherwise, a restructured problematic debt must continue to be classified as a nonaccrual debt.

Likewise, regarding a debt formally restructured as a problematic debt, that had been classfied as an accrual debt prior to the restructure, a bank may continue to accrue interest on condition that following the restructure, collection of principal and interest in accordance with the updated terms, is reasonably ensured, based on an updated and well based credit analysis, provided that the borrower has a continuous repayment history for a reasonable period prior to the changes, and that the restructure has improved the prospects of collection of the loan, in accordance with a reasonable repayment schedule.

Starting with January 1, 2022, the above rules regarding the treatment of a restructured problematic debt, apply also to residential loans.

Within the framework of the guidelines stated in the FAQ file regarding the implementation of the new rules in the matter of expected credit losses, the Bank has chosen to apply the new rules as to identification of restructure of problematic debts, and measure the provision for credit losses by the method prescribed by these rules regarding debts that had undergone restructure of a problematic debt, in respect of changes made to terms of residential loans, prior to January 1, 2022.

#### Provision for credit losses - measurement

As stated above, starting with January 1, 2022, the Bank applies the accounting principles accepted by US banks in the matter of measurement of credit losses stemming from financial instruments, as detailed in Item 326 of the Codification (ASC 326) – financial instruments – credit losses.

As part of the implementation of the Standard, the Bank has determined procedures for the classification of credit and for the measurment of the provision for credit losses, in order to maintain a provision at an appropriate level to cover expected credit losses in relation to its credit portfolio. In addition, the Bank has determined procedures required to maintain an appropriate level of provision in order to cover expected credit losses relating to bonds held to maturity, bonds held in the available-for-sale portfolio and to certain off-balance sheet credit exposure.

The assessment of the provision for expected credit losses is calculated over the contractual period of the financial asset, while taking into account estimates of premature repayments. The contractual period in respect of extensions, renewals and expected changes is not taken into account, unless one or more of the following situations exist: (a) at date of reporting, the Bank has reasonable expectations of reaching a rerstructure of a problematic debt with the borrower, or (b) the option of extension or renewal is included in the original agreement or in an updated agreement at the reporting date, and it may be unconditionally revoked by the Bank.

When processing the assessment of expected credit losses, the Bank takes into account the effect of past events, present conditions, and supported reasonable forecasts regarding the collectibility of the financial assets.

As a general rule, computation of the provision for expected credit losses is made on a collective basis where the assets are of a similar risk characteristics. These characteristics include, inter alia: (1) internal or external credit ratings or markings; (2) risk rating or risk classification; (3) type of financial assets; (4) segment of operation of the borrower.

For each group of financial assets having similar risk characteristics, the Bank computes the provision for expected credit losses in accordance with one of the methods for the measurement of the provision stated in the Standard, which in the opinion of the Bank, is expected to reflect the best assessment of the provision for credit losses.

In order to estimate the assessment for expected credit losses over the contractual period of the assets, the Bank bases itself on historical information, while testing the need to modify the historical data in order to reflect the extent to which the existing terms and the supported reasonable forecasts would be different than the terms that had prevailed in the period during which the historical data had been evaluated. For the purpose of such determination, the Bank takes into account the nature of the financial assets, including the factors relevant to the determination of expected collectibility, such as: the financial condition of the borrower, his credit rating, quality of the asset, ability of the borrower to pay the principal amount or interest on their due dates, the balance of the period to maturity, the scope and severity of financial assets in arrears, in a negative rating or classfication, policy and procedures of the Bank regarding the granting of credit, including changes in credit granting strategy, underwriting procedures, etc.

#### Provision for credit losses - consumer credit (excluding residential loans)

With respect to the consumer credit portfolio, which includes credit to private individuals, excluding residential loans, the Bank measures the provision for expected credit losses using of the probability for failure/loss method, given a failure (PD/LGD), while dividing the credit portfolio into segments having similar risk characteristics, such as internal rating of the customer, type of financial asset, and more.

For the purpose of modifying the historical information to present economic conditions and in respect of expectations regarding future economic conditions, the Bank has determined that the supported reasonable period is one year. Concerning assets having a contractual lifespan longer than this period, the Bank returns to the use of historical information that is not immediately modified to the forecast.

#### Provision for credit losses - residential credit

In respect of the residential credit portfolio, the Bank measures the provision for expected credit losses using of the probability for failure/loss method, given a failure (PD/LGD), while dividing the credit portfolio into segments having similar risk characteristics, such as internal rating of the customer and age of the loan.

For the purpose of modifying the historical information to present economic conditions and in respect of expectations regarding future economic conditions, the Bank has determined that the supported reasonable period is one year. Concerning assets having a contractual lifespan longer than this period, the Bank returns to the use of historical information that is not modified to the forecast, based on the straight line basis over a period of four years, which represents approximately one half of the average lifespan of the portfolio.

#### Provision for credit losses - commercial credit

In respect of commercial credit, the Bank measures the provision for expected credit losses using a method based on WARM – (Loss-Rate), while dividing the credit portfolio into segments having similar risk characteristics, on the basis of internal rating of the borrower and his segment of operation. In order to create segmentation on the basis of the line of business of the Borrower, the Bank divided the commercial credit into six central economic segments: industry, construction and real estate, real estate activity, commerce, financial services and other commercial activities.

For the purpose of modifying the historical information to present economic conditions and in respect of expectations regarding future economic conditions, the Bank has determined that the supported reasonable period is one year. Concerning assets having a contractual lifespan longer than this period, the Bank returns to the use of historical information that is not immediately modified to the forecast.

#### Provision for credit losses - credit to governments and banks

In respect of credit to governments and banks, the Bank measures the provision for expected credit losses using the PD/LGD method, while dividing the credit portfolio into segments having similar risk characteristics, on the basis of external rating. In addition to that, the Bank has determined criteria and factors that are taken into account in order to determine that in respect of certain exposure to governments, the expected credit losses are insignificant.

#### Provision for credit losses - off-balance sheet credit exposure

Off-balance sheet credit exposure includes credit exposure in respect of commitment to extend credit, documentary credits, financial guarantees not treated as assurance, and other similar instruments.

The provision for credit losses in respect of off-balance sheet credit is assessed in accordance with the rules stated in Item 326 of the Codification, and is based on the rates of provision determined for stated credit (as detailed above), while taking into account the rate of materialization of the credit expected upon a failure event regarding the off-balance sheet exposure risk. The expected rate of materialization in case of failure, is computed by the Bank for each type of off-balance sheet exposure, based on past experience indicating the rates of materialization of the credit in case of a failure.

#### Provision for credit losses - securities held-to-maturity portfolio

In respect of securities included in the held-to-maturity portfolio, the Bank measures the provision for expected credit losses using the PD/LGD method, while dividing the credit portfolio into segments having similar risk characteristics, on the basis of external rating.

The Bank does not measure expected credit losses in respect of certain government bonds, because information regarding historical credit losses, after being modified to existing conditions and to supported reasonable forecasts, leads to expectations that nonpayment of the write-down cost base equals zero.

#### Provision for credit losses - available-for-sale bonds

The Bank measures expected credit losses regarding available-for-sale bonds at each reporting date where the fair value of the bonds is lower than the written-down cost.

At each date on which the fair value is lower than the written-down cost, the Bank examines whether the decline in fair value stems from credit losses or from other factors.

The criteria as to whether the decline in fair value stems from credit losses are based on diverse considerations and tests, such as:

- Bonds, the fair value of which is lower by 10% or more of the written-down cost, provided that the change in the bonds does not stem from market changes observable in respect of government bonds;
- Bonds, the fair value of which is lower by 5% or more of the written-down cost, where there is an increase in return to maturity during two consecutive quarters, and on condition that the change in the bonds does not stem from market changes observable in respect of government bonds;
- Bonds, the credit rating of which was lowered by one notch or more during the quarter.

Impaiment stemming in relation to credit loss, is recognized by means of a provision for credit losses, while impairment not recognized by means of provision for credit loss, is generally recognized in other comprehensive profit, net of tax.

In accordance with guidelines stated in Item 326 of the Codification, the Bank computes the provision for expected credit losses regarding available-for-sale bonds, on a specific basis, according to the discounted cash flows method, by which the Bank equalizes the discounted value of expected future cash flows, to the written-down cost base of the security. The said provision is stated as a credit loss expense, in order to reflect the credit loss component of the decline in fair value to below the written-down cost. The provision for credit losses in respect of available-for-sale bonds is limited so that its amount should not exceed the amount of the difference between the written-down cost amount and the lower fair value amount, named "fair value bottom limit".

Where the fair value of a security increases with time, any provision for credit losses not written-off accounting wise, may be cancelled by reducing the credit loss expense.

#### Provision for credit losses - loss estimated on a specific basis

In accordance with the guidelines stated in Item 326 of the Codification, when the Bank identifies that a financial asset does not have joint risk characteristics similar to those of other financial instruments, then the provision for credit losses in respect of such an asset is measured on a specific basis, in accordance with an assessment made by the Bank. The types of credit identified as not sharing similar risk characteristics with other financial assets are nonaccrual debts having a contractual balance of over NIS 1 million, for which the provision is computed on a specific basis, using the discounted cash flows method, and/or on basis of the value of the collateral for loans the collection of which depends on collateral.

#### Testing the overall adequacy of the provision

In addition to the above, the Bank tests the overall adequacy of the credit loss provision. Such an adequacy assessment is based on the judgment of Management, taking into consideration risks inherent in the credit portfolio as well as deficiencies and limitations contained in the assessment methods applied by the Bank for the determination of the provision.

#### Accounting write-off

The Bank writes-off accounting wise any debt or part thereof considered as uncollectible or of a low value, so that maintaining it as an asset is not justified, or a debt in respect of which collection efforts are conducted by the Bank over a long period (defined in most cases as a period exceeding two years).

Regarding a debt the collection of which depends on collateral, the Banks makes an immediate accounting write-off against the provision for credit losses of that part of the stated balance of the debt exceeding the fair value of the collateral.

In respect of commercial credit regarding a debt, the contractual balance of which (before deducting write-offs that do not involve legal waiver, nonrecognized interest, provisions for credit loss and collateral) is lower than NIS 1 million, and credit to private individuals, not including residential loans, the Bank records an accounting write-off when the debt turns in arrears of 150 days or more. In this respect it is noted that, where the debt is secured by collateral that is not a residential property, and seizure of the collateral had begun and is assured, the Bank writes-off accounting wise only that part of the stated balance of the debt that exceeds the value of the collateral (net of selling expenses).

As regards residential loans secured by residential property, the Bank conducts an up-to-date assessment of the value of the collateral, no later than the date on which the loan turns into a debt in arrears for 180 days or more, and writes-off accounting wise that part of the stated balance of the loan that exceeds the value of the collateral (net of selling expenses). It is clarified that accounting write-offs do not involve a legal waiver, and that they reduce the balance of the debt solely in respect of reporting for accounting purposes, while creating a new cost basis for the debt in the books of the Bank.

#### **Disclosure requirements**

The Bank applies the disclosure requirements as to the credit quality of debts and as to the provision for credit losses, as determined in Item 310-10 of the Codification with respect to "debts" and in accordance with the disclosure requirements of Item 326-20 of the Codification regarding"financial instruments – credit losses - instruments measured at written-down cost" on a consolidated basis.

See also Note 6 regarding "credit risk, credit to the public and provision for credit losses", as well as Note 12 regarding "additional information regarding credit risk, credit to the public and provision for credit losses" in these interim reports.

The Bank has modified such disclosure to the new disclosure format and to disclosure regarding nonaccrual debts instead of impaired debts, while reclassifying the comparative data in order to modify it to the new disclosure format, excluding the reporting requirements regarding credit quality in accordance with the year of granting the credit, in respect of which presentation of comparative data is not required for periods prior to the initial implementation.

# D. New accounting standards and new Directives of the Supervisor of Banks in the period prior to their implementation

Update of Standard ASU 2022-02 regarding restructure of problematic debts and disclosure requirements according to the credit granting year

On March 31, 2022, the US Financial Accounting Standard Board (FASB) published ASU 2022-02 with respect to the restructure of problematic debts and disclosure requirements according to the credit granting year in the matter of provisions for credit losses (hereinafter – "the update").

The update revokes the instructions dealing with the restructure of problematic debts by lenders, while improving the disclosure requirements relating to borrowers having financial difficulties. Moreover, the update added a disclosure requirement regarding the gross write-off in accordance with the credit granting year.

The provisions of the update apply to entities which had adopted the update of Standard 2016-13, starting with annual periods and interim periods beginning after December 15, 2022. Other entities apply the provisions of the update at date of initial implementation of Standard 2016-13.

The Bank studies the effect of the new instructions on its financial statements.

#### E. Immaterial adjustment of comparative data

As of the end of 2020, the Bank held in its securities portfolio nonmarketable shares in a company (hereinafter – "the company") that had been received in the past by two subsidiaries of the Bank (since merged with and into the Bank) within the framework of a debt arrangement with the company. In January 2021, the said company issued shares on a foreign stock exchange. Prior to the issue, the shares of the company (including the shares held by the Bank) had been split. Following the issue, the Bank, in its financial statements for the first and second quarters of the year 2021, adjusted to fair value via profit and loss the value of the company shares held by it. However, due to a specific mishap, the value adjustment of the shares had been made using the par value of the shares prior to the said split and not on the basis of their par value following the split.

The Bank tested the materiality of correcting the comparative data for the relevant periods, and after the examination of the quantitative and qualitative parameters, has reached the conclusion that the materiality of the mistake in question does not require a restatement of the financial statements of the Bank as of June 30, 2021, and for the period of three months ended on that date. Accordingly the correction was made by way of an immaterial adjustment of the comparative data.

#### Effect of the correction on profit and loss items (unaudited) (in NIS millions)

		Three months end	ed June 30, 2021
	As previously reported	Effect of correction	As restated in this report
Non-interest financing income	53	22	75
Provision for taxes on income	208	8	216
Net earnings attributable to shareholders	390	14	404

		Six months ended June 30, 2				
	As previously reported	Effect of correction	As restated in this report			
Non-interest financing income	104	47	151			
Provision for taxes on income	361	16	377			
Net earnings attributable to shareholders	677	31	708			

#### Effect of correction on comprehensive profit items (in NIS millions)

	1	Three months ende				
	As previously reported	Effect of correction	As restated in this report			
Net earnings before attribution to non-controlling holders of rights	404	14	418			
Comprehensive profit attributable to shareholders	371	14	385			

		Six months ende				
	As previously reported	Effect of correction	As restated in this report			
Net earnings before attribution to non-controlling holders of rights	703	31	734			
Comprehensive profit attributable to shareholders	708	31	739			

## Effect of the correction on balance-sheet items (in NIS millions)

			June 30, 2021
	As previously reported	Effect of correction	As restated in this report
Securities	16,244	47	16,291
Other liabilities	6,739	16	6,755
Capital attributed to the shareholders of the Bank	9,849	31	9,880

# Effect of correction on equity items (in NIS millions)

	As previously reported	Effect of correction	As restated in this report		
Retained earnings	9,074	31	9,105		
Total equity	10,270	31	10,301		

## **NOTE 2 - INTEREST INCOME AND EXPENSES**

(NIS million)

			For the three months ended June 30		six months ed June 30
		2022	2021	2022	2021
			(unaudited)		(unaudited)
Α.	Interest income <sup>(1)</sup>				
	From credit to the public	996	809	1,824	1,503
	From credit to the Government	12	8	19	9
	From deposits with banks	1	-	1	-
	From deposits with Bank of Israel and from cash	49	12	60	24
	From securities which were borrowed	1	-	1	-
	From bonds	45	27	70	49
	Total interest income	1,104	856	1,975	1,585
В.	Interest expenses				
	On deposits from the public	164	84	248	126
	On deposits from the Government	1	-	1	1
	On deposits from banks	1	1	1	1
	On deposits with Bank of Israel	-	1	1	1
	On bonds and subordinated capital notes	78	60	120	76
	On other liabilities	1	-	1	-
	Total interest expenses	245	146	372	205
	Total interest income, net	859	710	1,603	1,380
C.	Details on net effect of hedging derivative instruments on interest income and expenses				
	Interest expenses <sup>(2)</sup>	(8)	(12)	(20)	(25)
D.	Details of interest income from bonds on cumulative basis				
	Held to maturity	17	12	27	21
	Available for sale	27	14	41	27
	Held for trading	1	1	2	1
	Total included in interest income	45	27	70	49

(1) Including effective component in hedging relations.

(2) Details of effect of hedging derivative instruments on subsection A.

## **NOTE 3 - NON-INTEREST FINANCING INCOME**

(NIS million)

		For the three months ended June 30		For the six mont ended June	
		2022	2021	2022	2021
			(unaudited)		(unaudited)
No	n-interest financing income (expenses) in respect of non-trading activities				
1.	From activity in derivative instruments <sup>(1)</sup>				
	Total from activity in derivative instruments	1,075	(245)	1,346	157
2.	From investments in bonds				
	Profits from sale of bonds available for sale <sup>(2)</sup>	-	10	7	14
	Losses from sale of bonds available for sale <sup>(2)</sup>	-	-	-	(1
	Total from investment in bonds		10	7	13
3.	Net exchange differences	(1,068)	243	(1,330)	(161
4.	From investment in shares				
	Gains from sale of shares not for trading	1	1	1	3
	Losses from sale of shares not for trading	(7)	-	(12)	(2
	Dividend from shares not for trading	7	4	24	17
	Unrealized gains (losses) <sup>(3)</sup>	(57)	*40	(64)	*89
	Total from investment in shares	(56)	45	(51)	107
Tota	al non-interest financing income in respect of non-trading activities	(49)	53	(28)	116

\* Immaterial adjustment of comparative data. See Note 1.E.

- (1) Excluding effect of hedging relation.
- (2) Reclassified from cumulative other comprehensive income.

(3) Including profits and losses from measurement according to fair value of shares in respect of which fair value exist and adjustment of shares in respect of which fair value does not exist.

## NOTE 3 - NON-INTEREST FINANCING INCOME (CONT'D)

(NIS million)

		For the three months ended June 30			ix months d June 30
		2022	2021	2022	2021
			(unaudited)		(unaudited)
В.	Net income (expenses) in respect of non-interest financing activity for trading <sup>(3)</sup>				
	Net income in respect of other derivative instruments	28	22	38	32
	Net realized and unrealized gains (losses) from adjustments to fair value of bonds held for trading <sup>(1)</sup>	(1)	-	3	-
	Net realized and unrealized gains (losses) from adjustments to fair value of shares held for trading <sup>(2)</sup>	-	-	(1)	3
	Total non-interest financing income from trading activities <sup>(4)</sup>	27	22	40	35
	Total non-interest financing income (expenses)	(22)	*75	12	*151
	Details on non-interest financing income (expenses) in respect of trading activities, by risk exposure				
	Interest rate exposure	11	28	1	21
	Exposure to shares	1	-	3	5
	Foreign currency exposure	15	(6)	36	9
	Total	27	22	40	35

\* Immaterial adjustment of comparative data. See Note 1.E.

(1) No gains/losses exist in respect of trading bonds on hand at balance sheet date for the six months ended June 30, 2022 and June 30, 2021.

(2) No gains/losses exist in respect of trading shares on hand at balance sheet date.

(3) Including exchange differences arising from trading activity.

(4) See Note 2 for details on income from investment in trading bonds.

# NOTE 4 - CUMULATIVE OTHER COMPREHENSIVE INCOME (LOSS)

(NIS million)

### A. Changes in cumulative other comprehensive income (loss), net after tax effect

		ensive income (los to non-controlling	,		
	Adjustment in respect of reporting available for sale bonds in fair value	Adjustments in respect of employee benefits	Total	Other comprehensive income (loss) attributed to non-controlling interests	Other comprehensive income (loss) attributed to the Bank's shareholders
				For the three mon	ths ended June 30, 2022
Balance as of March 31, 2022 (unaudited)	(74)	(177)	(251)	(20)	(231)
Net change during the period	(106)	42	(64)	(4)	(60)
Balance as of June 30, 2022 (unaudited)	(180)	(135)	(315)	(24)	(291)
				For the three mon	ths ended June 30, 2021
Balance as of March 31, 2021 (unaudited)	57	(204)	(147)	(14)	(133)
Net change during the period	(5)	(14)	(19)	-	(19)
Balance as of June 30, 2021 (unaudited)	52	(218)	(166)	(14)	(152)
				For the six mon	ths ended June 30, 2022
Balance as of December 31, 2021 (audited)	68	(264)	(196)	(15)	(181)
Net change during the period	(248)	129	(119)	(9)	(110)
Balance as of June 30, 2022 (unaudited)	(180)	(135)	(315)	(24)	(291)
				For the six mon	ths ended June 30, 2021
Balance as of December 31, 2020 (audited)	50	(248)	(198)	(15)	(183)
Net change during the period	2	30	32	1	31
Balance as of June 30, 2021 (unaudited)	52	(218)	(166)	(14)	(152)
				For the year e	nded December 31, 2021
Balance as of December 31, 2020 (audited)	50	(248)	(198)	(15)	(183)
Net change during 2021	18	(16)	2	-	2
Balance as of December 31, 2021 (audited)	68	(264)	(196)	(15)	(181)

# NOTE 4 - CUMULATIVE OTHER COMPREHENSIVE INCOME (LOSS) (CONT'D)

(NIS million)

B. Changes in the components of cumulative other comprehensive income (loss) before and after tax effect

		For the th	ree month	ns ended Ju	ne 30 (una	udited)
			2022			2021
	Before	Тах	After	Before	Тах	After
	tax	effect	tax	tax	effect	tax
Changes in the components of cumulative other comprehensive income (loss) before attribution to non-controlling interests						
Adjustments in respect of presentation of available for sale bonds according to fair value						
Unrealized net gains (losses) from adjustments to fair value	(238)	81	(157)	10	(4)	6
Gains (losses) in respect of available for sale bonds reclassified to income statement <sup>(1)</sup>	77	(26)	51	(17)	6	(11
Net change during the period	(161)	55	(106)	(7)	2	(5
Employee benefits:						
Net actuarial gain (loss) for the period	59	(21)	38	(28)	9	(19
Net losses reclassified to the statement of profit and loss <sup>(2)</sup>	6	(2)	4	8	(3)	5
Net change during the period	65	(23)	42	(20)	6	(14
Changes in the components of cumulative other comprehensive income (loss) attributed to non-controlling interests						
Total change during the period	(5)	1	(4)	1	(1)	-
attributed to the Bank's shareholders Total change during the period	(91)	31	(60)	(28)	9	(19
		For the	six month 2022	ns ended Ju	ne 30 (una	udited) 2021
		<b>T</b>	After			After
	Before tax	Tax effect	tax	Before tax	Tax effect	tax
Changes in the components of cumulative other comprehensive income (loss) before attribution to non-controlling interests						tax
attribution to non-controlling interests						tax
• • • • • • • •						
attribution to non-controlling interests Adjustments in respect of presentation of available for sale bonds according to fair value	tax	effect	tax	tax	effect	(39
attribution to non-controlling interests Adjustments in respect of presentation of available for sale bonds according to fair value Unrealized net losses from adjustments to fair value Losses in respect of available for sale bonds reclassified to income statement <sup>(1)</sup>	(567)	effect 194	(373)		effect 20	(39 41
attribution to non-controlling interests Adjustments in respect of presentation of available for sale bonds according to fair value Unrealized net losses from adjustments to fair value Losses in respect of available for sale bonds reclassified to income statement <sup>(1)</sup> Net change during the period	(567) 190	effect 194 (65)	(373) 125	(59) 63	effect 20 (22)	(39 41
attribution to non-controlling interests Adjustments in respect of presentation of available for sale bonds according to fair value Unrealized net losses from adjustments to fair value	(567) 190	effect 194 (65)	(373) 125	(59) 63	effect 20 (22)	(39 41
attribution to non-controlling interests Adjustments in respect of presentation of available for sale bonds according to fair value Unrealized net losses from adjustments to fair value Losses in respect of available for sale bonds reclassified to income statement <sup>(1)</sup> Net change during the period Employee benefits:	(567) 190 (377)	effect 194 (65) 129	(373) 125 (248)	(59) 63 4	effect	(39 41 2

Total change during the period (13) 4 (9) 2 (1) 1 Changes in the components of cumulative other comprehensive income (loss) attributed to the Bank's shareholders Total change during the period (168) 58 (110) 48 (17) 31

(1) The amount before tax is reported in the statement of income in the item non-interest financing income. For additional details see note 3.

(2) The amount before tax is reported in the statement of income in the item employee benefits, see note 7A.

## NOTE 4 - CUMULATIVE OTHER COMPREHENSIVE INCOME (LOSS) (CONT'D)

(NIS million)

B. Changes in the components of cumulative other comprehensive income (loss) before and after tax effect (cont'd)

	For the year ended December 2021 (aud		
	Before tax	Tax effect	After tax
Changes in the components of cumulative other comprehensive income (loss) before attribution to non- controlling interests			
Adjustments in respect of presentation of available for sale bonds according to fair value			
Unrealized net losses from adjustments to fair value	(81)	28	(53
Losses in respect of available for sale bonds reclassified to income statement <sup>(1)</sup>	108	(37)	71
Net change during the period	27	(9)	18
Employee benefits:			
Net actuarial loss for the period	(82)	28	(54
Net losses reclassified to the statement of profit and loss <sup>(2)</sup>	58	(20)	38
Net change during the period	(24)	8	(16
Changes in the components of cumulative other comprehensive income (loss) attributed to non-controlling interests			
Total change during the period	-	-	-
Changes in the components of cumulative other comprehensive income (loss) attributed to the Bank's shareholders			
Total change during the period	3	(1)	2

(1) The amount before tax is reported in the statement of income in the item non-interest financing income. For additional details see note 3.

(2) The amount before tax is reported in the statement of income in the item employee benefits, see note 7A.

## **NOTE 5 - SECURITIES**

(NIS million)

						June 30, 2022	(unaudited)
А.	Debentures held to maturity	Book value	Amortized cost	Provision for credit losses	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value
	Of Israeli government	2,671	2,671	-	5	77	2,599
	Of financial institutions in Israel	92	92	-	-	2	90
	Of others in Israel	<sup>(5)</sup> <b>135</b>	136	-	10	-	145
Tota	al debentures held to maturity	2,898	2,318	-	15	79	2,834

			Amortized	Provision for	Cumulative other comprehensive income		Fair value
в.	Bonds available for sale	Book value	cost	credit losses	Profits	Losses	(1)
	Of Israeli government	8,285	8,505	-	12	232	8,285
	Of foreign governments	2,496	2,524	-	-	28	2,496
	Of financial institutions in Israel	254	264	-	-	10	254
	Of foreign financial institutions	<sup>(6)</sup> 276	287	-	-	11	276
	Of others in Israel	<sup>(5)</sup> 173	176	-	1	4	173
	Of foreign others	46	46	-	-	-	46
Tota	al bonds available for sale	11,530	11,802	-	<sup>(2)</sup> 13	<sup>(2)</sup> 285	11,530

C.	Investment in not for trading shares	Book value	cost	Provision for credit losses	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value (1) (4)
	Not for trading shares	770	662	-	<sup>(3)</sup> 124	<sup>(3)</sup> 16	770
	Of which: shares, the fair value of which is not ready determinable	195	182	-	<sup>(3)</sup> 13	(3)_	195
	Total not for trading securities	15,198	15,362	-	152	380	15,134

D.	Bonds held for trading	Book value	Amortized cost	Provision for credit losses	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value (1)
	Bonds of Israeli government	150	149	-	1	-	150
	Shares	1	1	-	-	-	1
Tota	I trading bonds	151	150		(3)1	(3)_	151
Tota	I securities	15,349	15,512	-	153	380	15,285

Notes: Details of results of investment activity in bonds and in shares - see note 2 and note 3.

(1) The fair value of securities is generally based on market price, which does not necessarily reflect the price obtained in the event of sale of securities in large volumes.

(2) Included in equity in the item "Adjustments in respect of presentation of available-for-sale bonds at fair value".

(3) Recorded in the Statement of Income.

(4) Regarding shares which do not have available fair value, in this column presented cost less impairment adjusted upwards or downwards to observable prices in similar or identical investments of the same issuer.

(5) Including problematic bonds accruing interest income in amount of NIS 5 million.

(6) Including securities with embedded derivative measured at fair value while changes in fair value were recognized in the statement of income amounting to NIS 18 million.

## NOTE 5 - SECURITIES (CON'T)

(NIS million)

					June 30, 2021 (unaudited		
Α.	Bonds held to maturity	Book value	Amortized cost	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value	
	Of Israeli government	2,368	2,368	86	5	2,449	
	Of financial institutions in Israel	72	72	1	-	73	
	Of others in Israel	(5)180	180	21	-	201	
Total bonds held to maturity		2,620	2,620	108	5	2,723	

				Cumulative other co		
		Book	Amortized cost		income	Fair value
В.	Bonds available for sale	value (in	(in shares cost)	Profits	Losses	(1)
	Of Israeli government	10,971	10,899	75	3	10,971
	Of foreign governments	1,076	1,076	-	-	1,076
	Of financial institutions in Israel	87	86	1	-	87
	Of foreign financial institutions	(6)247	245	2	-	247
	Of others in Israel	226	218	9	1	226
	Of foreign others	93	93	-	-	93
Tota	al bonds available for sale	12,700	12,617	(2)87	(2)4	12,700

c.	Investment in not for trading shares	Book value	cost	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	<b>Fair value</b> (1) (4)
	Not for trading shares	*640	490	(3)*155	(3)*5	640
	Of which: shares, the fair value of which is not ready determinable	164	153	11	-	164
	Total not for trading securities	15,960	15,727	350	14	16,063

D.	Securities held for trading	Book value			Unrealized losses from adjustment to fair value	Fair value (1)	
	Bonds of Israeli government	330	330	-	-	330	
	Shares	1	1	-	-	1	
Tota	I trading securities	331	331	(3)_	(3)_	331	
Tota	I securities	16,291	16,058	350	14	16,394	

\* Immaterial adjustment of comparative data. See Note 1.E.

Notes: Details of results of investment activity in bonds and in shares - see note 2 and note 3.

(1) The fair value of securities is generally based on market price, which does not necessarily reflect the price obtained in the event of sale of securities in large volumes.

(2) Included in equity in the item "Adjustments in respect of presentation of available-for-sale bonds at fair value".

(3) Recorded in the Statement of Income.

(4) Regarding shares which do not have available fair value, in this column presented cost less impairment adjusted upwards or downwards to observable prices in similar or identical investments of the same issuer.

(5) Including problematic bonds accruing interest income in amount of NIS 3 million.

(6) Including securities with embedded derivative measured at fair value while changes in fair value were recognized in the statement of income amounting to NIS 18 million.

## NOTE 5 - SECURITIES (CON'T)

(NIS million)

					December 31, 2021 (audite		
А.	Bonds held to maturity	Book value	Amortized cost	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value (1)	
	Of Israeli government	2,277	2,277	81	4	2,354	
	Of financial institutions in Israel	54	54	1	-	55	
	Of others in Israel	(5)157	157	20	-	177	
Tota	Fotal bonds held to maturity		2,488	102	4	2,586	

		Book	Amortized cost	Cumulative other comprehensive income		Fair value
в.	Bonds available for sale	value	(in shares cost)	Profits	Losses	(1)
	Of Israeli government	9,691	9,589	102	-	9,691
	Of foreign governments	1,342	1,345	-	3	1,342
	Of financial institutions in Israel	84	84	-	-	84
	Of foreign financial institutions	(6)244	244	1	1	244
	Of others in Israel	206	200	6	-	206
	Of foreign others	72	72	-	-	72
Tota	I bonds available for sale	11,639	11,534	(2)109	(2)4	11,639

c.	Investment in not for trading shares	Book value	cost	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value (1) (4)
	Not for trading shares	731	537	(3)195	(3)1	731
	Of which: shares, the fair value of which is not ready determinable	166	149	<sup>(3)</sup> 17	(3)_	166
	Total not for trading securities	14,858	14,559	406	9	14,956

<u>d.</u>	Securities held for trading	Book value	Amortized cost (in shares cost)	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value (1)	
	Of Israeli government	232	230	2	-	232	
	Shares	1	1	-	-	1	
Tota	I trading securities	233	231	(3)2	(3)_	233	
Tota	I securities	15,091	14,790	408	9	15,189	

Notes: Details of results of investment activity in bonds and in shares - see note 2 and note 3.

(1) The fair value of securities is generally based on market price, which does not necessarily reflect the price obtained in the event of sale of securities in large volumes.

(2) Included in equity in the item "Adjustments in respect of presentation of available-for-sale securities at fair value".

(3) Recorded in the Statement of Income.

(4) Regarding shares which do not have available fair value, in this column presented cost less impairment adjusted upwards or downwards to observable prices in similar or identical investments of the same issuer.

(5) Including problematic bonds accruing interest income in amount of NIS 3 million.

(6) Including securities with embedded derivative measured at fair value while changes in fair value were recognized in the statement of income amounting to NIS 17 million.

## NOTE 5 - SECURITIES (CON'T)

(NIS million)

E. Fair value and unrealized losses, according to period and rate of impairment of bonds held to maturity and of available-for-sale securities being in an unrealized loss position

						Jun	e 30, 2022 (una	audited)	
		L	ess than 12 m	onths <sup>(1)</sup>		12 months and above <sup>(2)</sup>			
	Fair		Unrealized losses		Fair	Unrealized losses			
	Value	<b>0-20%</b> <sup>(3)</sup>	<b>20-40%</b> <sup>(4)</sup>	Total	Value	<b>0-20%</b> <sup>(3)</sup>	<b>20-40%</b> <sup>(4)</sup>	Total	
Bonds held for redemption <sup>(5)</sup>									
Of Israeli financial institutions	67	2	-	2	-	-	-	-	
Of Israeli government	1,819	53	-	53	280	24	-	24	
Total bonds held for redemption	1,886	55	-	55	280	24	-	24	
Available for-sale bonds									
Of Israeli government	5,754	141	-	141	1,679	91	-	91	
Of foreign governments	2,234	25	-	25	261	3	-	3	
Of Israeli financial institutions	239	10	-	10	-	-	-	-	
Of foreign financial institutions	161	5	-	5	52	6	-	6	
Of others in Israel	110	4		4			-	-	
Total bonds available for sale	8,498	185	-	185	1,992	100	-	100	

						Jun	e 30, 2021 (un	audited)
		L	ess than 12 m	onths <sup>(1)</sup>		1:	2 months and	above <sup>(2)</sup>
	Fair		Unrealized	losses	Fair		Unrealize	d losses
	Value	<sup>(3)</sup> <b>0-20%</b>	<sup>(4)</sup> <b>20-40%</b>	Total	Value	<sup>(3)</sup> <b>0-20%</b>	<sup>(4)</sup> 20-40%	Total
Bonds held for redemption								
Of others in Israel <sup>(5)</sup>	182	5	-	5	-	-	-	-
Available for-sale bonds								
Of Israeli government	2,229	3	-	3	-	-	-	-
Of others in Israel	14	1	-	1	-	-	-	-
Total bonds available for sale	2,243	4	-	4	-	-	-	-

						Decem	ber 31, 2021 (	audited)
		L	ess than 12 m	onths <sup>(1)</sup>		1:	2 months and	above <sup>(2)</sup>
	Fair	Unreal	ized losses		Fair	Unreal	ized losses	
	Value	<b>0-20%</b> <sup>(3)</sup>	<b>20-40%</b> <sup>(4)</sup>	Total	Value	<b>0-20%</b> <sup>(3)</sup>	<b>20-40%</b> <sup>(4)</sup>	Total
Bonds held for redemption								
Of Israeli government <sup>(5)</sup>	184	4	-	4	-	-	-	-
Available for-sale bonds								
Of foreign government	1,342	3	-	3	-	-	-	-
Of foreign financial institutions	136	1	-	1	-	-	-	-
Total bonds available for sale	1,478	4	-	4	-	-	-	-

(1) Investments in an unrealized loss position less than 12 months.

(2) Investments in an unrealized loss position more than 12 months.

(3) Investments which their unrealized loss constitutes up to 20% of their amortized cost.

(4) Investments which their unrealized loss constitutes between 20% to 40% of their amortized cost.

(5) Amortized cost of bonds held for redemption amounts to NIS 2,245 million (30.6.21 - NIS 187 million, 31.12.21 - NIS 188 million).

#### Additional information regarding securities in loss position

Unrealized losses in bonds, at date of the report, are explained, almost completely, by the change in the interest environment and the increase in the yield of government bonds, in Israel and in the world. The credit risk in the portfolio, which is mostly comprised by government bonds, did not change during the reported period.

# NOTE 6 - CREDIT RISK, CREDIT TO THE PUBLIC AND PROVISION FOR CREDIT LOSSES

(NIS million)

## 1. Debts<sup>(1)</sup>, credit to the public and provision for credit losses

					June 30, 2022 (u	naudited)
			Credit to t	he public	Banks	
	Commercial (2)	Housing	Other private	Total	Governments and bonds	Total
Recorded balance:						
Debts examined on an individual basis	49,185	-	541	49,726	19,333	69,059
Debts examined on a collective basis	6,573	34,695	22,938	64,206	-	64,206
Total	55,758	34,695	23,479	113,932	19,333	133,265
Of which:						
Nonaccrual debts	353	152	102	607	-	607
Debts in arrears of 90 days or more	6	-	13	19	-	19
Other problematic debts	617	50	136	803	-	803
Total nonaccrual debts	976	202	251	1,429	-	1,429
Provision for credit losses:						
In respect of debts examined on an individual basis	592	-	45	637	2	639
In respect of debts examined on a collective basis	80	132	272	484	-	484
Total	672	132	317	1,121	2	1,123
Of which: Nonaccrual debts	101	6	28	135	-	135
Of which: Other problematic debts	81	2	23	106	-	106

					June 30, 2021 (u	naudited)
			Credit to t	ne public	Banks	
	Commercial		Other		Governments	
	(2)	Housing	private	Total	and bonds	Total
Recorded balance:						
Debts examined on an individual basis	37,992	-	406	38,398	18,270	56,668
Debts examined on a collective basis	6,156	30,159	21,627	57,942	-	57,942
Total	44,148	30,159	22,033	96,340	18,270	114,610
Of which:						
Nonaccrual debts	376	-	104	480	-	480
Debts in arrears of 90 days or more	8	184	11	203	-	203
Other problematic debts	867	159	147	1,173	-	1,173
Total problematic debts	1,251	343	262	1,856		1,856
Provision for credit losses:						
In respect of debts examined on an individual basis	580	-	36	616	-	616
In respect of debts examined on a collective basis	86	165	282	533	-	533
Total	666	165	318	1,149	-	1,149
Of which: Nonaccrual debts	143	-	36	179	-	179
Of which: Other problematic debts	203	45	29	277	-	277

# NOTE 6 - CREDIT RISK, CREDIT TO THE PUBLIC AND PROVISION FOR CREDIT LOSSES (CONTD)

(NIS million)

				De	cember 31, 2021	(audited)
			Credit to t	he public	Banks	
	Commercial (2)	Housing	Other private	Total	Governments and bonds	Total
Recorded balance:						
Debts examined on an individual basis	41,141	-	491	41,632	17,548	59,180
Debts examined on a collective basis	6,206	32,260	22,142	60,608	-	60,608
Total	47,347	32,260	22,633	102,240	17,548	119,788
Of which:						
Nonaccrual debts	338	-	103	441	-	441
Debts in arrears of 90 days or more	8	167	22	197	-	197
Other problematic debts	825	108	144	1,077	-	1,077
Total problematic debts	1,171	275	269	1,715	-	1,715
Provision for credit losses:						
In respect of debts examined on an individual basis	530	-	38	568	-	568
In respect of debts examined on a collective basis	72	159	277	508	-	508
Total	602	159	315	1,076	-	1,076
Of which: Nonaccrual debts	129	-	33	162	-	162
Of which: Other problematic debts	150	34	23	207	-	207

(1) Credit to the public, credit to governments, deposits with banks and other debts, excluding bonds and securities borrowed.

(2) The balance of commercial debts includes housing loans in the amount of NIS 3,013 million, combined in the framework of transaction and collateral of the commercial borrowers or that have been granted to purchase groups at construction stages (30.6.21 - NIS 3,101 million, 31.12.21 - NIS 2,964 million).

# NOTE 6 - CREDIT RISK, CREDIT TO THE PUBLIC AND PROVISION FOR CREDIT LOSSES (CONTD)

(NIS million)

### 2. Change in provision for credit losses

	For the three months ended June 30, 2022 (unaudited)							
			Credit to th	e public	Banks			
	Commercial	Housing	Other private	Total	Governments and bonds	Total		
Change in provision for credit losses - Debts								
Provision for credit losses at beginning of the year (audited)(1)	752	127	343	1,222	2	1,224		
Expenses (income) in respect of credit losses	32	10	(11)	31	-	31		
- Accounting write-offs	(34)	-	(26)	(60)	-	(60)		
- Collection of debts written off accounting wise in previous years	14	1	22	37	-	37		
Net accounting write-offs	(20)	1	(4)	(23)	-	(23)		
Provision for credit losses at end of the period(2)	764	138	328	1,230	2	1,232		
Of which: (1) In respect of off-balance sheet credit instruments	116	6	12	134	-	134		
(2) In respect of off-balance sheet credit instruments	92	6	11	109	-	109		

	For the three months ended June 30, 2021 (unaudited)								
		Credit to the public			Banks				
	Commercial	Housing	Other private	Total	Governments and bonds	Total			
Change in provision for credit losses - Debts									
Provision for credit losses at beginning of the year (audited)(1)	857	171	320	1,348	-	1,348			
Expenses (income) in respect of credit losses	(132)	(5)	9	(128)	-	(128)			
- Accounting write-offs	(18)	(1)	(22)	(41)	-	(41)			
- Collection of debts written off accounting wise in previous years	26	-	23	49	-	49			
Net accounting write-offs	8	(1)	1	8	-	8			
Provision for credit losses at end of the period(2)	733	165	330	1,228	-	1,228			
Of which: (1) In respect of off-balance sheet credit instruments	75	-	13	88	-	88			
(2) In respect of off-balance sheet credit instruments	67	-	12	79	-	79			

# NOTE 6 - CREDIT RISK, CREDIT TO THE PUBLIC AND PROVISION FOR CREDIT LOSSES (CONTD)

(NIS million)

### 2. Change in provision for credit losses (CONT'D)

		For th	e six montl	For the six months ended June 30, 2022 (unaudite							
			Credit to th	e public	Banks						
	Commercial	Housing	Other private	Total	Governments and bonds	Total					
Change in provision for credit losses - Debts											
Provision for credit losses at beginning of the year (audited)(1)	670	159	326	1,155	-	1,155					
Adjustment to opening balance due to effect of initial implementation*	93	(34)	4	63	2	65					
Expenses (income) in respect of credit losses	21	11	(1)	31	-	31					
- Accounting write-offs	(58)	-	(46)	(104)	-	(104)					
- Collection of debts written off accounting wise in previous years	38	2	45	85	-	85					
Net accounting write-offs	(20)	2	(1)	(19)	-	(19)					
Provision for credit losses at end of the period(2)	764	138	328	1,230	2	1,232					
Of which: (1) In respect of off-balance sheet credit instruments	68	-	11	79	-	79					
(2) In respect of off-balance sheet credit instruments	92	6	11	109	-	109					

	For the six months ended June 30, 2021 (unaudite								
		Credit to the public			Banks				
	Commercial	Housing	Other private	Total	Governments and bonds	Total			
Change in provision for credit losses - Debts									
Provision for credit losses at beginning of the year (audited)(1)	881	164	318	1,363	-	1,363			
Expenses (income) in respect of credit losses	(145)	2	6	(137)	-	(137)			
- Accounting write-offs	(44)	(1)	(41)	(86)	-	(86)			
- Collection of debts written off accounting wise in previous years	41	-	47	88	-	88			
Net accounting write-offs	(3)	(1)	6	2	-	2			
Provision for credit losses at end of the period(2)	733	165	330	1,228	-	1,228			
Of which: (1) In respect of off-balance sheet credit instruments	72	-	14	86	-	86			
(2) In respect of off-balance sheet credit instruments	67	-	12	79	-	79			

\* Effect of initial implementation of the public reporting instruction regarding expected credit losses, for additional details, see Note 1(c) above.

## **NOTE 7 - DEPOSITS FROM THE PUBLIC**

(NIS million)

### A. Classes of deposits by place of origin and type of depositor In Israel

	June 30,	June 30,	December 31,
	2022	2021	2021
		(unaudited)	(audited)
Demand			
- Non- bearing interest	68,647	66,469	68,605
- Bearing interest	29,506	28,495	31,353
Total demand	98,153	94,964	99,958
Fixed-term	66,386	51,312	53,489
Total deposits in Israel*	164,539	146,276	153,447
*Of which:			
Deposits of private individuals	78,096	73,319	73,045
Deposits of institutional entities	34,572	30,447	31,872
Deposits of corporates and others	51,871	42,510	48,530

## B. Deposits of the public by size

	June 30,	June 30,	December 31,
	2022	2021	2021
Maximum amount of deposit		(unaudited)	(audited)
Up to 1	58,045	56,292	55,956
From 1 to 10	39,280	35,913	36,190
From 10 to 100	20,824	17,638	18,209
From 100 to 500	11,280	8,061	11,644
Over 500	35,110	28,372	31,448
Total	164,539	146,276	153,447

# NOTE 7A - EMPLOTYEE RIGHTS

(NIS million)

### A. Composition of benefits:

		June 30,	December 31,
	2022	2021	2021
		(unaudited)	(audited)
Pension and severance pay			
Amount of liability	859	955	987
Fair value of assets of the scheme	(272)	(355)	(297)
Excess liabilities over assets of the scheme	587	600	690
Excess liabilities of the scheme included in the item "other liabilities"	587	600	690
Long-service awards - amount of liability	15	19	17
Benefit regarding unused sick leave - amount of liability	27	31	30
Other post-employment benefits	9	8	9
Other post-retirement benefits	196	221	236
Vacation pay	89	95	78
Other	150	154	240
Total			
Excess liabilities regarding employee benefits over assets of the scheme included in the item "other			
liabilities"	1,073	1,128	1,300

## NOTE 7A - EMPLOTYEE RIGHTS (CON'T)

(NIS million)

### B. Defined benefits severance pay and pension schemes

### (1) Commitment and financing situation

			Sever	ance pay a	and pens	ion schemes		nent benefits			
			ne three months June 30,	months	r the six s ended une 30,	For the year ended December 31,		months months e		the six ended une 30,	ended December
		2022	2021	2022	2021	2021	2022	2021	2022	2021	2021
		(u	naudited)	(ur	naudited)	(audited)	(ur	naudited)	(u	naudited)	(audited)
											(NIS million)
Α.	Change in liability regarding anticipated benefits										
	Liability regarding anticipated benefit at beginning of period	907	912	987	960	960	204	218	236	219	219
	Cost of service	6	5	13	10	20	204	210	200	213	5
	Cost of interest	7	4	12	8	18	2	2	4	3	6
	Actuarial loss (profit)**	(52)	42	(131)	(2)	107	(11)	1	(45)	(1)	10
	Benefits paid	(9)	(8)	(22)	(21)	(118)	(1)	(1)	(10)	(2)	(4
	Liability regarding anticipated benefit at end of period	859	955	859	955	987	196	221	 196	221	236
	Liability regarding cumulative benefit	039	900	039	900	907	190	221	130	221	230
	at end of period	727	820	727	820	808	194	219	194	219	233
В.	Change in fair value of assets of the scheme and the financing situation of the scheme										
	Fair value of assets of the scheme at beginning of period	288	343	297	343	343	-	-	-	-	-
	Actual return on assets of the scheme	(6)	14	(6)	30	44	-	-	-	-	-
	Deposits in the scheme by the Bank	3	3	5	5	9	-	-	-	-	-
	Benefits paid	(13)	(5)	(24)	(23)	(99)	-	-	-	-	-
	air value of assets of the scheme	272	355	272	355	297	-	-	-	-	-
	nancing situation- net liability recognized at ine end of period*	587	600	587	600	690	196	221	196	221	236

\* Included in the item "other liabilities".

\*\* The actuarial gain in the first six months of 2022 derives mainly from an increase in the discounting rate.

		Severan	ce pay and pe	ension schemes		Other post-ret	irement benefits	
			June 30,	December 31,		June 30,	December 31,	
		2022	2021	2021	2022	2021	2021	
			(unaudited)	(audited)		(unaudited)	(audited)	
							(NIS million)	
C.	Amounts recognized in the consolidated balance sheet							
	Amounts recognized in the item "other liabilities"	587	600	690	196	221	236	
	Net liability recognized at end of period	587	600	690	196	221	236	
D.	Amounts recognized in other cumulative comprehensive loss, before the tax effect							
	Actuarial loss, net	156	230	289	36	74	83	
	Closing balance in other cumulative comprehensive profit	156	230	289	36	74	83	

# NOTE 7A - EMPLOTYEE RIGHTS (CON'T)

(NIS million)

### (2) Expense for the period

		Severance pay and pension schemes					Other post-retirement benefits					
			e three months une 30,	months	the six ended une 30,	For the year ended December 31,		ne three months une 30,	For the six months ended June 30,		For the year ended December 31,	
		2022	2021	2022	2021	2021	2022	2021	2022	2021	2021	
		(ur	naudited)	(ur	naudited)	(audited)	(u	naudited)	(u	naudited)	(audited)	
A.	Cost components of net benefit recognized in profit and loss										(NIS million)	
	Cost of service	6	5	13	10	20	2	1	3	2	5	
	Cost of interest	7	4	12	8	18	2	2	4	3	6	
	Anticipated return on assets of the scheme	(2)	(2)	(3)	(3)	(7)	-	-	-	-	-	
	Amortization of non-recognized amounts:	-		-		. –			-		_	
	Net actuarial loss	3	3	8	8	17	1	2	2	3	5	
	Dismissal	1	2	3	5	36	-	-	-	-	-	
	Capitalization of software costs	(1)	-	(2)	(1)	(3)		-	-	-	-	
	Total cost of benefits, net	14	12	31	27	81	5	5	9	8	16	
В.	Changes in assets of the scheme and in liability for benefits recognized in other comprehensive (profit) loss, before the tax effect											
	Net actuarial loss (profit) for the period	(44)	30	(122)	(29)	70	(11)	1	(45)	(1)	10	
	Amortization of actuarial loss	(3)	(3)	(8)	(8)	(17)	(1)	(2)	(2)	(3)	(5)	
	Dismissal	(1)	(2)	(3)	(5)	(36)	-	-	-	-	-	
	Total recognized in other comprehensive (profit) loss	(48)	25	(133)	(42)	17	(12)	(1)	(47)	(4)	5	
	Total net cost of benefit	14	12	31	27	81		5	9	8	16	
	Total net cost of benefit for the period recognized in other comprehensive (profit)											
los	S	(34)	37	(102)	(15)	98	(7)	4	(38)	4	21	

# NOTE 7A - EMPLOTYEE RIGHTS (CON'T)

(NIS million)

#### (3) Assumptions

A. Assumptions on the basis of weighted average used to determine the liability in respect of the benefits and for the measurement of the net cost of benefits

		Severance pay and pension schemes		Other post-retirement benefi			
			June 30,	December 31,		June 30,	December 31,
		2022	2021	2021	2022	2021	2021
			(unaudited)	(audited)		(unaudited)	(audited)
							(NIS million)
1.	Principal guidelines used to determine the liability for benefits						
	Real discounting rate **		0.2	(0.3)		0.8	0.4
	Nominal discounting rate **	3.8			4.3		

		Severand	e pay and p	ension schemes	Other post-retirement benefit									
		For the six months ended June 30,			For the six months ended For the six mon				For the six months ended		For the six months ended For the six m			For the year ended December 31,
		2022	2021	2021	2022	2021	2021							
			(unaudited)	(audited)		(unaudited)	(audited)							
							(NIS million)							
2.	Principal guidelines used to measure the net cost of benefits for the period													
	Real discounting rate **		0.3	0.0-0.3		0.8	0.6-0.8							
	Nominal discounting rate **	2.2-3.1			3.0-3.7									

#### B. Effect of a one percentage point change on the liability in respect of the anticipated benefit, before the tax effect

					One percenta	ge point growth
	Severan	ce pay and pe	ension schemes	(	Other post-reti	rement benefits
		June 30,	December 31,		June 30,	December 31,
	2022	2021	2021	2022	2021	2021
		(unaudited)	(audited)		(unaudited)	(audited)
			(NIS million)			(NIS million)
Discounting rate	(57)	(61)	(74)	(31)	(37)	(41)

					One percenta	ge point decline
	Severar	ce pay and p	ension schemes	(	Other post-ret	irement benefits
		June 30,	December 31,		June 30,	December 31,
	2022	2021	2021	2022	2021	2021
		(unaudited)	(audited)		(unaudited)	(audited)
			(NIS million)			(NIS million)
Discounting rate	68	74	90	41	50	55

\*\* As from 2022, the liability in respect of long-term benefits is computed by a nominal actuarial model while in previous periods, these benefits were calculated by a real actuarial model.

# NOTE 7A - EMPLOTYEE RIGHTS (CON'T)

(NIS million)

## C. Cash flows

(1) Deposits

				\$	Severance pay	and pension schemes
	Forecast					Actual deposits
		For the three more ended June		For the six month ended June 30		For the year ended December 31,
	*2022	2022	2021	2022	2021	2021
	(unaudited)		(unaudited)		(unaudited)	(audited)
						(NIS million)
Deposits	9	3	3	5	5	9

\* Assessment of amounts which the Bank expects to deposit with a defined benefit pension scheme during 2022.

## A. Basel 3 guidelines

The bank implements measurement and capital adequacy requirements based on the Basel Committee instructions, as published by the Supervisor of Banks and as integrated into Proper Conduct of Banking Business Directives Nos. 201-211, as well in FAQ file.

Basel 3 instructions were implemented as from January 1, 2014, in a gradual manner, in accordance with the transitional instructions stated in Proper Conduct of Banking Business Directive No, 299 in the matter of "measurement and capital adequacy - regulatory capital - transitional instructions". According to the Transitional Instructions, the capital instruments no longer qualified as regulatory capital were recognized since January 1, 2014, up to a maximum of 80% of their balance in the supervisory capital as of December 31, 2013. In each of the following years until January 1, 2022, this maximum level was being reduced by an additional 10%. Accordingly, in 2021, the maximum level of instruments qualified as regulatory capital amounted to 10%, and on January 1, 2022, the Transitional Instructions expired and it is no longer possible to recognize nonqualified capital instruments as regulatory capital.

#### (1) Capital adequacy goals

In accordance with Proper Conduct of Banking Business Directives regarding the minimal capital ratios, the Bank, the total assets of which on a consolidated basis does not exceed 24% of total assets of the banking sector in Israel, is required to attain a minimal Tier I equity capital ratio of 9%, and a comprehensive capital ratio of 12.5%.

Furthermore, according to Proper Conduct of Banking Business Directive No. 329 regarding "limitations on the granting of residential loans" the Bank is required to increase the Tier 1 equity capital ratio by 1% of the outstanding balance of residential loans at date of reporting, excluding residential loans granted during the Provisional Instruction period, as stated below.

On the background of the spreading of the Coronavirus and as part of the adjustment to Proper Conduct of Banking Business Directives, The Supervisor of Banks published Proper Conduct of Banking Business Directives No. 250, which includes, inter alia, provisional instruction concerning the update of Directive 201, which includes a reduction of 1% of the minimal capital requirements applying to banks and an update to Directive 329, which cancels the demand for an additional 1% on residential loans for the purpose of purchasing a residential property that were granted during the period from March 19, 2020, and until September 30, 2021, and on residential loans taken not for the purpose of purchase of real estate rights secured by a mortgage on residential property (hereinafter – "loan for any other purpose") granted as from March 19, 2020. All through the period of the crisis, the Supervisor of Banks published updates extending the validity of the Provisional Instruction. On December 27, 2021, the Supervisor of Banks issued a letter, according to which validity of the Provisional Instruction expires on January 1, 2022. Furthermore, the letter amends Proper Conduct of Banking Business Directive No.329 regarding limitations on residential loans, according to which, the additional capital requirements of 1% shall apply only to loans for residential purposes and not to loans for any other purpose.

In view of the above and in consideration of the additional capital requirement regarding the balance of residential loans, the minimal Tier 1 equity capital ratio, which the Bank has to maintain at the reporting date, is 9.24% and the minimal comprehensive capital ratio that the bank has to maintain at the reporting date is 12.50%.

For the outstanding balance of residential loans, see note 12.B.3.

The Group has capital targets approved by the Board of Director and reflect suitable capital level when taking into consideration the risk profile and risk apetite.

The internal capital goals, as determined by the Board of Directors, are as follows:

- In the ordinary course of business Tier I equity capital ratio of not lower than 9.25% and comprehensive capital ratio of not lower than 12.50%.
- In stress situations Tier I equity capital ratio of not lower than 6.50% and comprehensive capital ratio of not lower than 9.00%.
- (2) Following are details regarding risk assets, the regulatory capital and capital ratios calculated in accordance with Proper Conduct of Banking Business Directives No. 201-211 (NIS million):

		June 30, 2022	June 30, 2021	December 31, 2021
		(unaudited)	(unaudited)	(audited)
a. C	consolidated			
1.	Capital for calculation of capital ratio			
	Tier 1 capital, after supervisory adjustments and deductions	10,214	(3)10,090	10,199
	Tier 2 capital after deductions	2,836	1,883	1,891
	Total comprehensive capital	13,050	11,973	12,090
2.	Weighted balances of risk assets			
	Credit risk	<sup>(2)</sup> 92,726	(2)(3)78,697	<sup>(2)</sup> 81,660
	Market risk	654	826	683
	Operational risk	7,255	6,742	6,645
	Total weighted balances of risk assets	100,635	86,265	88,988
3.	Ratio of capital to risk assets			percent
	Ratio of tier 1 capital to risk assets	10.15%	11.70%	11.46%
	Comprehensive ratio of capital to risk assets	12.97%	13.88%	13.59%
	Minimal ratio of equity capital tier 1 required by the Supervisor of banks	<sup>(1)</sup> <b>9.24%</b>	(1)8.26%	(1)8.25%
	Minimal ratio of capital required by the Supervisor of Banks	<sup>(1)</sup> 12.50%	(1)11.50%	<sup>(1)</sup> 11.50%
				percent
	Significant Subsidiary k Massad Ltd.			
	o of tier 1 capital to risk assets	14.66%	14.66%	14.71%
Cor	nprehensive ratio of capital to risk assets	15.78%	15.72%	15.72%
Min	mal ratio of equity capital tier 1 required by the Supervisor of banks	9.00%	8.00%	8.00%
Mini	mal ratio of capital required by the Supervisor of Banks	12.50%	11.50%	11.50%

(NIS million)

#### (3) Capital components for computation of capital ratio (consolidated)

	June 30, 2022	June 30, 2021	December 31, 2021
	(unaudited)	(unaudited)	(audited)
A. Equity capital tier 1			
Capital attributed to shareholders	9,973	(3)9,880	10,003
Differences between capital attributed to shareholders and equity capital tier 1			
Minority interests	254	216	220
Total equity capital tier 1 before regulatory adjustments and deductions	10,227	10,096	10,223
Regulatory adjustments and deductions:			
Intangible assets	(97)	(97)	(96
Regulatory adjustments and other deductions- equity capital tier 1	(7)	(3)	(3)
Total regulatory adjustments and deductions before adjustments in respect of efficiency measures - equity capital tier 1	(104)	(100)	(99)
Total adjustments in respect of efficiency measures- Tier 1 equity capital	63	94	75
Total adjustments in respect of expected credit losses- Tier 1 equity capital	28	-	-
Total equity capital tier 1 after regulatory adjustments and deductions	10,214	10,090	10,199
B. Tier 2 capital			
Tier 2 capital: instruments before deductions	1,781	899	907
Tier 2 capital: provisions before deductions	1,055	984	984
Total tier 2 capital before deductions	2,836	1,883	1,891
Deductions:			
Total deductions- tier 2 capital	-	-	-
Total tier 2 capital	2,836	1,883	1,891

	June 30, 2022	June 30, 2021	December 31, 2021
	(unaudited)	(unaudited)	(audited)
(4) Effect of transitional instructions and expected credit losses on			
equity capital tier 1			
Ratio of capital to risk assets			
Ratio of Tier 1 equity capital to risk assets before effect of adjustments	10.06%	11.57%	11.37%
Effect of adjustments in respect of efficiency measures	0.06%	0.13%	0.09%
Effect of adjustments in respect of expected credit losses	0.03%	-	
Ratio of tier 1 equity capital to risk assets	10.15%	11.70%	11.46%

(1) The required minimal Tier 1 equity capital ratio and minimal comprehensive capital ratio are 9.0% and 12.5%, respectively. To the required minimal Tier I equity capital ratio was added capital requirement comprising 1% of residential loans balance at the reporting date. However, in accordance with the Provisional Instructions regarding modification of Proper Conduct of Banking Business Directives regarding confrontation with the Corona crisis, as from March 2020 and until December 31, 2021, the minimal Tier 1 equity capital ratio and minimal comprehensive capital ratio were 8% and 11.5%, respectively. Likewise, no additional capital requirement at the rate of 1% was required in respect of loans for residential purposes granted as from the beginning of the Provisional Instruction period (March 19, 2020) and until September 30, 2021, and on any purpose residential loans granted as from the beginning of the Provisional Instruction period (March 19, 2020). The data for June 30, 2021, were updated in light of the clarifications by the Supervision of Banks, according to which the additional capital demand in respect of residential loans will be added to Tier 1 equity capital alone.

(2) An amount of NIS 85 million were deducted from the average balances of risk assets in respect of adjustments regarding the efficiency measures (30.6.21 – NIS 125 million, 31.12.21 – NIS 100 million).

(3) Immaterial adjustment of comparative data. See Note 1.E.

\* The data in this Note are presented in accordance with Proper Conduct of Banking Business Directives No. 202 regarding "measurement and capital adequacy- regulatory capital". In addition, the said data include adjustments in respect of efficiency measures, as stated in the letter of the Supervisor of Banks dated January 12, 2016, in the matter of "operational efficiency of the banking sector in Israel" (hereinafter - "adjustments in respect of efficiency measures"), which are being reduced gradually over 5 years period.

In addition, this data includes the initial implementation of the directives of the Supervisor of Banks, in respect of increasing capital requirements in respect of loans with increased risk, designated to purchase land, which are gradually decreased until June 30, 2023.

For additional details in respect of the effect of the transitional directives and the adjustment regarding efficiency measures see 4 above.

#### (5) Efficiency measures

The Supervisor of Banks published a letter on January 12, 2016, in the matter of "operational efficiency of the banking sector in Israel". In accordance with the letter, the Board of Directors of the Bank has to outline a multiannual program for the increase in efficiency. A banking corporation that complies with the provisions of the letter shall be entitled to a relief, whereby, for the purpose of calculating the capital adequacy, the effect of the cost of this program may be spread by the "straight line" method over five years. On December 16, 2019 the Supervisor of Banks published a letter that extends the effectiveness of these guidelines until December 31, 2021.

- (a) In the course of the third quarter of 2018, a merger decision was taken, and on January 1, 2019, Otsar Hahayal was merged with and into the Bank. In respect of these actions the Group recorded a provision for increased severance compensation in the amount of NIS 82 million (net amount of NIS 53 million after the tax effect). The impact of the efficiency measures on the ratio of equity to risk components is recognized, as stated, in installments over five years, and is estimated at June 30, 2022 to be lower by 0.01%.
- (b) On July 28, 2020 and on November 3, 2020, the Board of Directors approved an efficiency plan, according to which 60 regular employees of the Bank, belonging to the defined target population, will be allowed to opt for early retirement under preferential terms.

The plan increased other comprehensive loss (gross) in an amount of NIS 48 million in respect of severance compensation liability and post-retirements benefits.

In addition, in the fourth quarter of the year 2020, an additional provision for enlarged severance compensation was recorded, in an amount of NIS 50 million, in respect of another early retirement anticipated in the upcoming years. Total net effect, after tax in respect of these actions amounted to NIS 65 million.

The impact of the efficiency measures on the ratio of equity to risk components is recognized, as stated, in installments over five years, and is estimated at June 30, 2022 to be lower by 0.05%.

#### (6) Initial implementation of accounting principles regarding expected credit losses

As from January 1, 2022, the Bank is applying the new rules regarding provisions for credit losses, recognizing at date of initial implementation, the cumulative effect thereof.

On December 1, 2020, the Supervisor of Banks issued a letter in the matter of "regulatory capital – effect of implementation of accounting principles regarding expected credit losses", which included, inter alia, update of Proper Conduct of Banking Business Directive No. 299, stating that, to the extent that the initial implementation of these rules results in a decline in the Tier I equity capital of a banking corporation, then the amount of the decline may be spread over a period of three years (hereinafter – "the transitional period").

Save for the said relief, as of June 30, 2022, the implementation would have resulted in an additional decrease of 0.03% in the capital adequacy ratios.

For details of the initial implementation, see Note 1(c) above.

#### (7) Additional allocation of capital in respect of highly leveraged financing of the acquisition of land

On May 22, 2022, the Supervisor of Banks published an updating to Proper Conduct of Banking Business Directive No. 203 (Measurement and capital adequacy) designated to treat exposure in the construction and real estate sector. According to this draft, loans extended to finance the acquisition of land for development or construction purposes, of a ratio exceeding 80% of the value of the purchased property (LTV), shall be weighted at an increased weight of 150%, with the exception of loans financing the purchase of agricultural land that has no zoning outlook or in respect of which there is no intention of applying for planning consent and loans for the acquisition of land for self use of a borrower who is not classified to the construction and real estate segment.

Subsequential to this, the Bank adopted the relief set in the letter, according to which, the effect of the change in the risk weight on the capital ratio, in respect of the balance of loans as of June 30, 2022, may be spread in constant quarterly rates until June 30, 2023.

#### (8) The standard approach to the computation of exposure to counterparty credit risk (SA-CCR)

In March 2014, The Basel Committee on Banking Supervision published updates to Basel 3 instructions, among which was a new instruction regarding "the standard approach for the computation of exposure to counterparty credit risk" (SA-CCR). On December 1, 2021, the Supervisor of Banks published a letter updating Proper Conduct of Banking Business Directives, which included, inter alia, the addition of Proper Conduct of Banking Business Directive No. 203A in the matter of the treatment of counterparty credit risk in accordance with SA-CCR, replacing approaches existing at the present time within the framework of Directive 203 for the computation of exposure to a counterparty in the event of failure. According to the letter, implementation of the Directive begins on July 1, 2022.

According to the Bank's assessment, the implementation of the Directive is expected to decrease tier 1 equity capital and the comprehensive equity capital in the rates of 0.16% and 0.20%, respectively, this as a result of an increase in the amount of risk assets in respect of exposure to counterparty credit risk in an amount of NIS 1,600 million.

# (9) Factors that might materially affect the capital adequacy of the Bank and of its significant subsidiary (9a.) Capital components subject to fluctuations

The Bank manages the capital adequacy ratio with the aim of adhering to the minimal capital requirements of the Supervisor of Banks. The capital of the Bank and the volume of risk assets are subject to changes, inter alia, in respect of the factors detailed below:

- Actuarial changes due to changes in the interest rate used to compute the liabilities of the Bank or in other actuarial assumptions, such as: mortality rates, retirement etc.
- The effect of changes in interest rate and interest spread on the adjustments to fair value of available-for-sale bonds.
- Effect of changes in the CPI and exchange rates on the balances of the assets.

Following is an analysis of the impact of such changes on the Tier I equity capital of the Bank as of June 30, 2022:

	Effect of a change of NIS 100 million in Tier I equity capital	Effect of a change of NIS 1 billion in total risk assets
		percent
The Bank (consolidated data)	0.10	0.10
Massad Bank	1.61	2.03

## B. Leverage ratio in accordance with instructions of the Supervisor of Banks

The Bank implements Proper Banking Management Directive No. 218 in the matter of leverage ratio. The Directive states a simple and transparent leverage ratio that is not risk based, which would serve as a supplementary and reliable measurement of the risk based capital requirements, and which is intended to restrict the accumulation of leverage at a banking corporation.

The leverage ratio is expressed in percentages, and is defined as the ratio between the measurement of capital and the measurement of exposure. Capital for the purpose of measuring leverage is the Tier I capital as defined in Proper Conduct of Banking Business Directive No. 202, taking into consideration the determined transitional arrangements. The total measurement of exposure of the Bank is the total of the balance sheet exposures, exposure to derivatives and to transactions financing the purchase of securities and off-balance sheet items.

As a general rule, the measurement is consistent with the accounting values, where for this purpose, risk weights are not taken into account. Likewise, the Bank is not permitted to use physical or financial collateral, guarantees or other techniques reducing credit risk, in order to reduce exposure measurements, unless these are specifically permitted by the Directive. Stated assets deducted from Tier I capital (in accordance with Directive 202) are deducted from exposure measurement. In accordance with the Directive, the Bank computes the exposure in respect of derivatives according to Appendix "C" to Proper Conduct of Banking Business Directive No. 203, and the exposure in respect of off-balance sheet items by converting into credit the theoretical amount of these items, using conversion into credit coefficients prescribed by Proper Conduct of Banking Business Directive No. 203.

In accordance with the Directive, a banking corporation shall maintain a leverage ratio of not less than 5% on a consolidated basis, for a banking corporation, the total stated consolidated assets of which comprises up to 24% of the total stated assets of the banking industry, including the Bank.

Notwithstanding, and according to Proper Conduct of Banking Business Directive No. 250 – modifications to Proper Conduct of Banking Business Directives in order to cope with the Coronavirus crisis, which, inter alia, includes the Provisional Instruction, published on November 15, 2020, according to which, a banking corporation has to maintain a leverage ratio of no less than 4.5% (instead of 5%) on a consolidated basis, if it is a banking corporation, the total consolidated stated assets of which is up to 24% of total stated assets of the banking sector as a whole. In accordance with a letter amending Proper Conduct of Banking Business Directive No. 250, dated May 15, 2022, the relief will be valid until June 30, 2024, on condition that the leverage ratio of the banking corporation will not be less than the leverage ratio at December 31, 2023, or the minimal leverage ratio applying to the banking corporation prior to the Provisional Instruction, whichever is lower.

	June 30, 2022 (unaudited)	June 30, 2021 (unaudited)	December 31, 2021 (audited)
	NIS million		
A. Consolidated			
Tier 1 capital*	10,214	(1)10,090	10,199
Total exposures	203,386	183,199	191,042
			percent
Leverage ratio	5.02%	5.51%	5.34%
B. Significant Subsidiary			
Bank Massad Ltd.			
Leverage ratio	7.57%	7.69%	7.68%
Minimal Leverage ratio required by the Supervisor of banks	4.50%	4.50%	4.50%

\* For the effect in respect of the efficiency program and of the initial application of accounting principles regarding expected credit losses, see note A(4) above.

(1) An immaterial restatement of the comparative data, see Note 1(e).

## (3) The standard approach to the computation of exposure to counterparty credit risk (SA-CCR)

In continuance with item A.(7) above, in respect of implementation of the standard approach to the computation of exposure to counterparty credit risk (SA-CCR), the Bank estimates, that the implementation of the directive is expected to lower the leverage finance ratio at a rate of 0.05%, due to an increase in the amount of exposure in the matter of the leverage ratio, in respect of exposure to counterparty credit risk, in an amount of NIS 2,100 million.

## C. Liquidity coverage ratio in accordance with instructions of the Supervisor of Banks

The Bank implements Proper Conduct of Banking Business Directive No. 221 in the matter of "liquidity coverage ratio". The Directive adopts the recommendations of the Basel Committee in the matter of liquidity coverage ratio as regards the banking industry in Israel. The liquidity coverage ratio is being measured in accordance with a uniform stress test for a time range of thirty days, as detailed in the Directive. The ratio is intended to ensure that a banking corporation shall have an inventory of high quality liquid assets, as defined in the Directive, serving the liquidity needs of the corporation, and being measured in accordance with the net cash outflow anticipated in the stress tests.

		For the three months ended			
		June 30,	June 30,	December 31	
		2022	2021	2021	
		(unaudited)	(unaudited)	(audited)	
				percent	
Α.	Consolidated*				
	Liquidity coverage ratio	125%	137%	128%	
c.	Significant Subsidiary*				
	Bank Massad Ltd.				
	Liquidity coverage ratio	307%	294%	248%	
	Minimal liquidity coverage ratio required by the Supervisor of banks	100%	100%	100%	

\* In terms of simple averages of daily observations during the reported quarter.

## D. Net stable Funding Ratio in accordance with directives of the Supervisor of Banks

Since December 31, 2021, the Bank implements Proper Conduct of Banking Business Directive No. 222 in the matter of "Net stable Funding Ratio - NSFR", which adopts the recommendations of the Basel Committee in the matter of net stable funding ratio regarding the banking system in Israel. In accordance with the Directive, the aim of the net stable funding ratio, is to improve the resilience of the liquidity risk profile of banking corporations over a longer time horizon, by way of requiring banking corporations to maintain a stable funding profile, in accordance with the composition of their stated assets and their off-balance sheet operations. The net stable funding ratio contains two components: available stable funding items (numerator) and required stable funding items (denominator). "Available stable funding" is defined as that part of capital and liabilities that may be relied on over the time horizon taken into account in the net stable funding ratio, covering a period of one year. The required amount of stable funding of a certain corporation is a function of its liquidity characteristics and the remaining periods to maturity of the different assets held by that corporation, as well as its off-balance sheet exposure. In accordance with the Directive, the required net stable funding ratio is 100%.

The net stable funding ratio of the Bank and of its significant subsidiary companies in Israel, is computed in accordance with the provisions of Proper Conduct of Banking Business Directive No. 222 regarding "net stable funding ratio".

		For June 30,	For December,
		2022	2021
		(unaudited)	(unaudited)
			percent
1.	Consolidated		
	Net stable funding ratio	134%	*139%
2	Significant Subsidiary		
	Bank Massad Ltd.		
	Net stable funding ratio	147%	151%
	Minimal net stable funding ratio required by the Supervisor of banks	100%	100%

\* Restated

#### E. Dividends

		hree months ded June 30,		e six months ded June 30,	For the year ended December 31,
	2022	2021	2022	2021	2021
		(unaudited)		(unaudited)	(audited)
		NIS million		NIS million	NIS million
Dividend declared and paid by the Bank	160	-	540	-	545

The Bank had applied and accepted the position of Bank of Israel, according to which, nothing avoids considerations by the Bank for the distribution of a one-time dividend distribution, which includes an amount of NIS 150 million (completing the distribution of 50% of net earnings of 2020, in accordance with the dividend policy) and an additional one-time amount of dividend of up to NIS 350 million.

On August 16, 2022, the Board of Directors of the Bank, decided, in accordance with the Bank's dividend distribution policy, to approve the distribution of dividend in cash to the shreholders of the Bank, in an amount of NIS 170 million (gross), comprising 50% of the net profit of the Bank in accordance with the financial statements of the Bank for the second quarter of 2022. The ex-dividend date was fixed for August 24, 2022, and payment of the dividend shall be made on September 1, 2022. The amount of the dividend is before any tax, including tax which the Bank has to withhold according to the law. In addition, the Board of Directors decided that at this date, the Bank does not consider the distribution of one-time dividend, as stated above.

## **NOTE 9 - COMMITMENTS AND CONTINGENT LIABILITIES**

(NIS million)

#### Other contingent liabilities and special commitments

		June 30,	June 30,	December 31
		2022	2022         2021           (unaudited)         (unaudited)           9         9	2021
		(unaudited)		(audited)
A.	Improvements to premises and acquisition of new premises, equipment and software	9	9	13
	Commitments to invest in private investment funds	164	49	83

B. The Bank and its subsidiary have leased premises and equipment on a long-term basis. The rentals payable in the future subject to linkage terms (partly to the CPI and partly to foreign currency), are as follows:

	June 30,	June 30,
	2022	2021
	(unaudited)	(unaudited)
First year	*36	*37
Second year	66	61
Third year	61	52
Fourth year	59	47
Fifth year	52	45
Sixth year and thereafter	190	180
Total	464	422

\* For the period until the end of the calendar year

**C.** The Bank Group (the Bank and its subsidiary companies) is a party to legal proceedings, including motions for approval of class actions. In the opinion of Management of the Bank and Managements of the consolidated companies, based on legal opinions regarding the prospects of the actions, including the motions for approval of class actions, as detailed in this section, adequate provisions have been included in the financial statements, where required, to cover losses which might be sustained as a result of these actions.

For legal actions, including motion for approval of class actions, see Note 25(g) to the financial statements for 2021. Following are details of motions for approval of class actions that had been filed against the Bank in the past, and which have undergone changes as compared with that stated in the financial statements for 2021:

- 1. April 21, 2021, the Bank received notice of a motion for approval of a class action. The action had been filed against the Bank and another bank. The Claimant argues that the "line entry charge" appearing in the pricelist of the Bank for large businesses should be abolished, and the Bank should be instructed to refund to the customers the "line entry charge" excessively collected by it, together with compensation in respect of the mental anguish caused. Alternatively, according to the Claimant, the price of the "line entry charge" should be reduced, whereas the price of this charge does not reflect the operating cost incurred by the Bank in everything relating to the recording of the line entry, taking into consideration the changing reality and technological development of the banking system. On May 25, 2022, the Court approved the request for withdrawal submitted by the Claimants, and the motion for approval of the action as a class action was deleted.
- 2. On September 13, 2021, the Bank received notice of a motion for approval of a class action. The action had been filed against the five major banks, including the Bank (hereinafter together- "the banks"). The Claimants argue that banks' fees published in the foreign currency pricelists (and not in NIS) are in contradiction to the law, especially, as the computation of the fees is made by a theoretical conversion to NIS, at high exchange rates. Accordingly, as argued by the Claimants, the banks should be ordered to reimburse the members of the class with all amounts

collected in respect of fees presented or denominated in foreign currency in the pricelists during the last 7 years. Alternatively, the banks should be ordered to refund to the members of the class the conversion differences in respect of these fees. On May 9, 2022, the Court approved the agreed withdrawal submitted by the Claimants, thus terminating the proceedings.

The amount of the additional exposure of the Bank and of its subsidiaries as of June 30, 2022, in respect of pending claims, which according to Management's assessment, the realization of which, in part or in full, is not remote, and in respect of which no provision has been recognized, amounts to NIS 55 million.

- D. Moreover, pending against the Bank is a motion for approval of a class action, the amount of which is material. As detailed below, in the opinion of Management of the Bank, based on Counsel's opinion, it is not possible at this stage to assess the prospects of this claim, and therefore no provision is recorded in respect thereof. On April 13, 2022, the Bank received notice of a motion for approval of a class action submitted against the Bank, in the matter of "commission regarding credit handling and collateral for loans in Israeli and in foreign currency", charged by the Bank upon granting a loan for any other purpose. The Claimants argue that this commission is charged in contradiction to the provisions of Regulation 3 of the regulations pertaining to off-banking loans (Exclusion of certain types of credit transactions from the implementation of the Act, and exclusion of expenses from the boundaries of the "Addendum"), 2019 (hereinafter "the Regulations"), which Regulations limit the price that a bank may charge in respect of each loan. The motion and the action itself do not state the amount of damages claimed for the class.
- E. 1. Following are details of actions and legal proceedings, including motions for approval of class actions against an affiliated company, Israel Credit Cards Ltd. ("ICC"), the amount claimed therein is material. In the opinion of the Management of ICC, based inter alia on legal opinions, adequate provisions in respect of such claims are included in the financial statements, where required.
  - (a) On June 8, 2016, an amended motion for approval of an action as a class action was filed with the Central District Court against three credit card companies including ICC (hereinafter - "the amended motion"). The amended motion replaces a previous motion submitted on April 28, 2014.

The subject matter of the motion comprises two cartel arrangements with respect to immediate debit cards ("debit cards") and to "prepaid" cards. The first cartel arrangement, as argued by the Plaintiffs, refers to an arrangement for the charging of cross commission in respect of transactions made by debit cards and prepaid cards. The second cartel arrangement, as argued by the Plaintiffs, refers to the unlawful withholding of funds due to trading houses for periods of approximately twenty days after the credit card companies had received the money.

Perusal of the economic opinion, to which the amended motion refers, reveals that the amount of the claim is composed of the following main types of damage: an amount of NIS 13.5 million per year for the years 2007-2015 in respect of the damage stemming from the existence of an alleged cartel arrangement regarding the amount of the cross commission payable in immediate debit card transactions; an amount of NIS 5.3 million per year, for the years 2007-2015, in respect of the damage stemming from the existence of an alleged cartel arrangement regarding the date for the transfer of funds to trading houses in respect of immediate debit card transactions; an amount of between NIS 418 million and NIS 683 million per year for the years 2007-2015, in respect of the damage stemming from underuse of immediate debit cards due to the alleged two cartel arrangements, as above.

On March 12, 2017, a preliminary hearing of the motion was held. In its decision, the Court stated that the matter of the cross-commission in respect of the "debit" and the "pre-paid" cards, is apparently included in a verdict given by the Competition Tribunal (formerly "Anti-Trust Tribunal"), and therefore any claim raised against the determination of the cross-commission, should be raised using procedures relating to the said

verdict. In view of this, the Court deferred the hearing of the motion for a class action until after the matter is settled by the Competition Tribunal.

On October 16, 2017, an action requesting declaratory relief was filed with the Competition Tribunal. Within the framework of this action, the Tribunal is requested to state that when giving the verdict which approved the cross-commission arrangement, such arrangement did not include immediate debit cards and prepaid cards. The credit card companies, including ICC, have filed a motion for the in limine dismissal of the action, and on October 16, 2018, the Court ruled that the motion for in limine dismissal of the action requesting declaratory relief Order is admitted.

On November 29, 2018, an appeal was filed with the Supreme Court against the verdict of the Competition Tribunal.

On December 23, 2018, the Plaintiffs filed a plea with the Supreme Court sitting as a high Court of Justice, against the Competition Commissioner (formerly "Anti-Trust commissioner"), in which the Court is requested to instruct the Commissioner to act in order to clarify, cancel or change the verdict of the Competition Tribunal. The State filed its response on May 22, 2019. The hearing of the Plea was held on July 16, 2020, in which the arguments of the parties were heard at length. On the same day, the Court ruled for the rejection of the Plea with no order for costs. It was stated in the verdict that the Court does not voice an opinion regarding the question at the heart of the Plea for approval of the action as a class action. Accordingly, the class action proceedings will continue at the District Court. On April 12, 2021, a pre-trial was held in which the parties stated their arguments, at the end of the hearing, the Court suggested to the parties to refer the question of date of accountability to mediation. On July 6, 2021, the parties jointly informed the Court of their acceptance of the Court's suggestion to conduct mediation proceedings in the matter, and have started the process.

(b) On May 2, 2018, ICC received notice of an action and a motion for its approval as a class action suit, filed with the Tel Aviv District Court.

It is alleged in the action that ICC had unlawfully increased the amounts of clearing commission charged to trading houses. The motion for approval relies, inter alia, on the decision of the Tel Aviv District Court in a similar case, wherein a motion for approval of an action as a class action, filed against another company, had been approved.

The Plaintiffs assess their personal damage at NIS 4,036. They did not state an amount regarding the damage to the group, but assessed it at "tens of millions of NIS". ICC had responded to the motion for approval, and the Plaintiffs responded to ICC's response. A preliminary hearing of the case was held on January 15, 2020. In the meantime, the parties have accepted the recommendation of the Court to refer the matter to mediation. On October 28, 2020, the Plaintiffs informed the Court that the mediation process had failed and accordingly, they request the continuation of the proceedings at the Court. A pre-trial hearing was held on December 17, 2020. A further pre-trial hearing was held on July 13, 2021. On July 27, 2021, the Court accepted in part the motion of the Plaintiffs for the disclosure of documents, and dates were fixed for submission of summing-up briefs on behalf of the parties. Concurrently, the parties are trying to reinstate the mediation proceedings.

(c) On July 22, 2018, an action was filed with the Tel Aviv District Court together with a motion for approval of the action as a class action, against ICC and against two additional credit card companies. The subject matter of the action is transactions considered "no document transactions" (mainly transactions effected by telephone) made by members of the class with trading houses operating in the "direct marketing" field. It is claimed in the motion that such trading houses utilized the weakness of the senior citizen population, unlawfully charging their credit cards in respect of many transactions, as well as charging them with additional amounts that had not been approved by them. The Plaintiff argues that the credit card companies are engaged in clearing agreements with the "direct marketing" trading houses, thus enabling them to operate. The Plaintiff states the amount of the damage for the whole class, which he purports to represent, at NIS 900 million. The Defendants submitted their response to the motion on March 24, 2019. A pre-trial hearing of the

case was held on January 7, 2020, at the conclusion of which, the Court instructed the representative of the Plaintiff to prepare a shortlist of the document required for disclosure and perusal. On January 26, 2020, the Plaintiff submitted the shortlist, and on March 8, 2020, ICC submitted its response to the shortlist. The Plaintiff submitted on October 6, 2020, its reaction to the response to the amended motion for disclosure. On March 3, 2021, the Court decided to dismiss the motion for disclosure. An additional pre-trial hearing was held on June 2, 2021. An additional hearing was fixed for October 21, 2021. On June 11, 2021, the Court ordered the delivery of the argument briefs to the Attorney General to the Government, in order for him to decide whether to take part in the proceedings. On December 27, 2021, the Attorney General to the Government informed of his appearance in the proceedings, and has submitted a position on his behalf. A further hearing was held on January 6, 2022, in which the parties stated their arguments with respect to the position of the Attorney General to the Government. On June 29, 2022, ICC submitted its summing-up brief in the matter, and on July 14, 2022, the Plaintiffs submitted their response summing-up brief.

- (d) On May 14, 2020, an action was filed against ICC with the District Court-Central Region together with a motion for approval of the action as a class action. As argued in the action, the notice delivered to the Plaintiff regarding future charges in respect of use of a credit card, contained flaws requiring determination that the notice does not fulfill the notification duties required by law. The Plaintiff states its personal monetary damage at an amount of NIS 13.5 and the non-monetary damage at an amount of NIS 100, but does not state the amount of the damage for the whole class. A pre-trial hearing of the case was held on April 7, 2021. The Court recommended that the parties conduct negotiations in order to reach an agreed arrangement. Whereas the negotiations between the parties did not reach a compromise, the parties submitted on June 6, 2021, a joint request for the fixing of a date for the hearing of evidence. A further pre-trial hearing was held for April 7, 2022, at the end of which, the Court recommended that the parties renew the negotiations between them, either directly or through a mediator.
- (e) On December 8, 2020, an action was filed against Isracard Ltd., Europay (EuroCard) Israel Ltd., Premium Express Ltd., ICC and Diners Club Israel Ltd., with the Tel Aviv District Court together with a motion for approval of the action as a class action ("the approval motion"). The Plaintiff argues that the Respondents make illegitimate and prohibited use of the data base at their disposal (both by power of them being issuers of credit cards as well as operating as clearing agents), and this without obtaining the informed consent of their customers. It is also argued that the Respondents disclose to third parties' personal data of their customers; conduct advertising targeting on the basis of the said characterization for the purpose of promoting sales by third parties; conduct the monitoring of their customers; and make use of their class is NIS 150 million. On June 27, 2021, ICC and Diners submitted their response to the approval motion, and on September 29, 2021, the reaction of the Plaintiff to the response of the Respondents was submitted. A pre-trial hearing was fixed for September 6, 2022.
- (f) On October 26, 2021, an action was filed with the Tel Aviv District Court against ICC and against additional credit card companies, together with a motion for its approval as a class action ("the approval motion"). The class, on behalf of which, the Plaintiff applies to conduct the action as a class action, is defined as "all customers of the Respondents who had accumulated rights and/or flight points by using credit cards, and these were erased without making the customers properly aware and without sending the customers an appropriate notice in accordance with the law."

The Plaintiff did not state an amount in respect of the claim for the class, but based on the financial statements of the Respondents, the Plaintiff estimates the claim at NIS tens of millions. A preliminary hearing of the case was held on June 26, 2022, at the end of which, the Court advised the Plaintiff to withdraw from the motion. Accordingly, on July 14, 2022, the Plaintiff filed a request for permission to withdraw from the motion.

- 2. The amount of exposure regarding legal actions served against ICC, the realization of which, in whole or in part, is reasonably possible, totals NIS 238 million.
- 3. Note 25(i)4 to the financial statements for 2021, included a description of appeal proceedings against VAT assessments, which are being conducted at the Tel Aviv District Court, with respect to ICC and to additional credit card companies. ICC estimates the amount of exposure in respect of which no provision is included in its financial statements regarding this matter, at NIS 195 million. Evidence in the case was heard in the months of June and July 2022. The parties are in the midst of negotiating a compromise agreement; however, there is no certainty that the negotiations would in fact reach such agreement.

(NIS million)

#### A. Volume of activity on a consolidated basis

## 1. Face value of derivatives

	June	e 30, 2022 (ur	naudited)	June	e 30, 2021 (un	audited)	Decem	ber 31, 2021 (	(audited)
	Not trading derivatives	Trading derivatives	Total	Not trading derivatives	Trading derivatives	Total	Not trading derivatives	Trading derivatives	Total
Interest contracts									
Forward and Futures Contracts	702	2,605	3,307	139	2,261	2,400	661	1,550	2,211
Options written	-	255	255	-	-	-	-	40	40
Options purchased	-	255	255	-	-	-	-	40	40
SWAPS <sup>(1)</sup>	3,519	13,429	16,948	4,309	11,640	15,949	4,083	11,841	15,924
Total <sup>(2)</sup>	4,221	16,544	20,765	4,448	13,901	18,349	4,744	13,471	18,215
Of which: Hedging derivatives <sup>(3)</sup>	3,486	-	3,486	3,469	-	3,469	3,245	-	3,245
Foreign currency contracts									
Forward and Futures Contracts <sup>(4)</sup>	21,038	32,847	53,885	19,313	23,199	42,512	22,501	22,824	45,325
Options written	-	8,146	8,146	-	15,992	15,992	-	14,084	14,084
Options purchased	-	8,122	8,122	-	16,088	16,088	-	13,866	13,866
SWAPS	47	-	47	59	-	59	51	-	51
Total	21,085	49,115	70,200	19,372	55,279	74,651	22,552	50,774	73,326
Contracts on shares									
Forward and Futures Contracts	-	30,002	30,002	-	28,576	28,576	38	34,252	34,290
Options written	-	13,275	13,275	-	20,811	20,811	-	19,211	19,211
Options purchased <sup>(5)</sup>	1	13,275	13,276	-	20,803	20,803	1	19,209	19,210
Total	1	56,552	56,553		70,190	70,190	39	72,672	72,711
Commodities and other contracts									
Forward and Futures Contracts	-	105	105	-	105	105	-	279	279
Options written	-	-	-	-	-	-	-	419	419
Options purchased			-				-	419	419
Total	-	105	105	-	105	105	-	1,117	1,117
Total face value	25,307	122,316	147,623	23,820	139,475	163,295	27,335	138,034	165,369

(1) Of which: SWAPS the Bank is paying fixed interest in an amount of NIS 10,053 million (30.6.21 - NIS 9,766 million, 31.12.21 - NIS 9,495 million).

(2) Of which: NIS-CPI swap contracts in an amount of NIS 979 million (30.6.21 - NIS 267 million, 31.12.21 - NIS 668 million).

(3) The Bank performs protection transactions by IRS derivatives in order to hedge the accounting fair value of bonds. These transactions hedge the interest risk imbedded in foreign currency bonds having fixed interest and long duration.

(4) Of which: foreign currency swap spot contracts in an amount of NIS 3,579 million (30.6.21 - NIS 2,020 million, 31.12.21 - NIS 1,336 million).

(5) Of which: Traded on the Stock Exchange in an amount of NIS 13,275 million (30.6.21 - NIS 20,798 million, 31.12.21 - NIS 19,208 million).

(NIS million)

## A. Volume of activity on a consolidated basis (CONT'D)

## 2. Gross fair value of derivative instruments

				Ji	une 30, 2022 (ui	naudited)
	Gross amou	nt of assets in re derivative ins	•		nt of liabilities in of derivative ins	•
	Not trading derivatives	Trading derivatives	Total	Not trading derivatives	Trading derivatives	Total
Interest contracts	115	202	317	19	g         Trading derivatives           9         213           2         -           9         991           -         1,118           2         2           8         2,324           -         -	232
Of which: Hedging derivatives	113	-	113	2	-	2
Foreign currency contracts	176	1,266	1,442	69	991	1,060
Contracts on shares	1	1,118	1,119	-	1,118	1,118
Commodities and other contracts	-	2	2	-	2	2
Total assets/liabilities in respect of derivatives gross <sup>(1)</sup>	292	2,588	2,880	88	2,324	2,412
Amounts offset in the balance sheet	-	-	-	-	-	-
Balance sheet balance	292	2,588	2,880	88	2,324	2,412
Of which: not subject to net settlement arrangement or similar arrangements			-	-		-

				Ji	une 30, 2021 (ur	naudited)
	Gross amou	nt of assets in re derivative ins	•		nt of liabilities in of derivative ins	•
	Not trading derivatives	Trading derivatives	Total	Not trading derivatives	Trading derivatives	Total
Interest contracts		181	192	169	171	340
Of which: Hedging derivatives	11	-	11	160	-	160
Foreign currency contracts	30	322	352	31	306	337
Contracts on shares	-	760	760	-	760	760
Commodities and other contracts	-	3	3	-	3	3
Total assets/liabilities in respect of derivatives gross <sup>(1)</sup>	41	1,266	1,307	200	1,240	1,440
Amounts offset in the balance sheet	-	-	-	-	-	-
Balance sheet balance	41	1,266	1,307	200	1,240	1,440
Of which: not subject to net settlement arrangement or similar arrangements			-			-

				Dece	ember 31, 2021	(audited)	
	Gross amou	nt of assets in re derivative ins	•		Gross amount of liabilities in respension of derivative instrument		
	Not trading derivatives	Trading derivatives	Total	Not trading derivatives	Trading derivatives	Total	
Interest contracts	15	142	157	126	130	256	
Of which: Hedging	14	-	14	110	-	110	
Foreign currency contracts	40	515	555	59	726	785	
Contracts on shares	-	951	951	-	951	951	
Commodities and other contracts	-	46	46	-	46	46	
Total assets/liabilities in respect of derivatives gross <sup>(1)</sup>	55	1,654	1,709	185	1,853	2,038	
Amounts offset in the balance sheet	-	-	-	-	-	-	
Balance sheet balance	55	1,654	1,709	185	1,853	2,038	
Of which: not subject to net settlement arrangement or similar	-	-	-	-	-	-	

arrangements

(1) Of which: Gross fair value of liabilities in respect of embedded derivatives in an amount of NIS 1 million at 30.6.21 and 31.12.21.

(NIS million)

## **B. Accounting Hedge**

#### General

The Bank is exposued to market risks, including basis risks and interest risks. Basis risk is the exsisting or future risk to the income or capital of the Group which can materialize as a result from changes in the CPI or the exchange rates of foreign currency due to the difference between the value of the assets to the value of the liabilities. Interest risk is the risk to the earnings or capital deriving from flactuations in the interest rates. Changes in the interest rates affect the Bank's earnings by change in net earnings, and the value of the Bank's assets, its liabilities and off balance sheet instruments, since the present value of future cash flows (and even the cash flows themselves) changes when a change occur in the interest rates. As part of the overall strategy of the Bank to manage the level of exposure to basis and interest risks, the Bank uses derivative instruments such as foreign currency and CPI forwards, foreign currency options and interest rate swaps (swaping fixed interest rate with variable interest rate). The Bank have derivatives designated and qualified as fair value hedges.

If a derivative is not designated as qualified hedging, the derivative is stated according to fair value and changes in the fair value are stated on a current basis in the profit and loss statement.

#### Fair value hedges

The Bank designates certain derivatives as fair value hedges. The change in the fair value of the derivatives, hedging the exposure to changes in the fair value of the underlying of the asset, is recognized on a currect basis in the profit and loss statement, as well as the change in the fair value of the hedged instrument, which can be attributed to the hedged risk.

		For the three months ended June 30, 2022	For the three months ended June 30, 2021	For the six months ended June 30, 2022	For the six months ended June 30, 2021	For the year ended December 31, 2021
		2022	(unaudited)	2022	(unaudited)	(audited)
			<u> </u>		Interest i	ncome (expenses)
1.	Effect of accounting of fair value Hedge on profit (loss)					
	Profit from fair value Hedge					
	Interest contracts					
	- Hedged items	(77)	11	(200)	(74)	(130)
	- Hedging derivatives	69	(23)	180	49	82

		June 3	0, 2022 (unaudited)	June 3	0, 2021 (unaudited)	December	r 31, 2021 (audited)
			Cumulative fair value adjustments decreasing the book value		Cumulative fair value adjustments increasing the book value		Cumulative fair value adjustments increasing the book value
		Book value	Existing hedge relation	Book value	Existing hedge relation	Book value	Existing hedge relation
2.	Items Hedged by fair value Hedge						
	Securities- debt instruments classified as available for sale	3,440	(126)	3,828	133	3,544	78

#### (NIS million)

		For the three months ended June 30, 2022 (unaudited)	For the three mont ended June 30, 20 (unaudite	021	For the year ended December 31, 2021 (audited)
				-	n income (expenses) ivative instruments <sup>(1)</sup>
3.	Effect of derivatives which were not designated as hedging instruments on statement of income				
	Derivatives which were not designated as hedging instruments				
	Interest contracts	29		22	30
	Foreign currency contracts	1,073	(2	247)	(476)
	Contracts on shares	1		2	6
	Contracts on shares		ix months ended 2022 (unaudited)	For t	the six months ended
	Contracts on shares		2022 (unaudited) Profit (loss) recog	For t June gnized i	he six months ended 30, 2021 (unaudited) n income (expenses)
3.	Contracts on shares Effect of derivatives which were not designated as hedging instruments on statement of income		2022 (unaudited) Profit (loss) recog	For t June gnized i	6 the six months ended 30, 2021 (unaudited) n income (expenses) ivative instruments <sup>(1)</sup>
3.	Effect of derivatives which were not designated as hedging		2022 (unaudited) Profit (loss) recog	For t June gnized i	he six months ended 30, 2021 (unaudited) n income (expenses)
3.	Effect of derivatives which were not designated as hedging instruments on statement of income		2022 (unaudited) Profit (loss) recog	For t June gnized i	he six months ended 30, 2021 (unaudited) n income (expenses)

4

Contracts on shares

(1) Included in the item non-interest financing income (expenses).

3

(NIS million)

## C. Credit risk in respect of derivatives instruments, according to transaction counterparty

				June	30, 2022 (ur	audited)
	Exchanges	Banks	Dealers/ brokers	Government and central banks	Others	Total
Balance sheet balance of assets in respect of derivative instruments	152	582	231	-	1,915	2,880
Gross amounts not offset in the balance sheet:						
Credit risk mitigation in respect of financial instruments <sup>(1)</sup>	-	(458)	(55)	-	(158)	(671)
Credit risk mitigation in respect of cash collateral received	-	(50)	(3)	-	(588)	(641)
Net amount of assets in respect of derivative instruments	152	74	173	-	1,169	1,568
Off balance sheet credit risk in respect of derivative instruments <sup>(2)</sup>	-	292	54	9	1,475	1,830
Off balance sheet credit risk mitigation	-	(154)	(13)	(5)	(508)	(680)
Net off balance sheet credit risk in respect of derivative instruments	-	138	41	4	967	1,150
Total credit risk in respect of derivative instruments	152	212	214	4	2,136	2,718
Balance sheet balance of liabilities in respect of derivative instruments	112	941	837	76	446	2,412
Gross amounts not offset in the balance sheet:						
Financial instruments	-	(458)	(55)	-	(69)	(582)
Cash collateral which was attached by a lien	-	(241)	(3)	-	(39)	(283)
Net amount of liabilities in respect of derivative instruments	112	242	779	76	338	1,547

				June	30, 2021 (u	naudited)
	Exchanges	Banks	Dealers/ brokers	Government and central banks	Others	Total
Balance sheet balance of assets in respect of derivative instruments	168	357	324	6	452	1,307
Gross amounts not offset in the balance sheet:						
Credit risk mitigation in respect of financial instruments <sup>(1)</sup>	-	(191)	(35)	-	(212)	(438)
Credit risk mitigation in respect of cash collateral received	-	(24)	(6)	-	(154)	(184)
Net amount of assets in respect of derivative instruments	168	142	283	6	86	685
Off balance sheet credit risk in respect of derivative instruments <sup>(2)</sup>	-	255	53	2	1,779	2,089
Off balance sheet credit risk mitigation	-	(131)	(27)	-	(1,365)	(1,523)
Net off balance sheet credit risk in respect of derivative instruments	-	124	26	2	414	566
Total credit risk in respect of derivative instruments	168	266	309	8	500	1,251
Balance sheet balance of liabilities in respect of derivative instruments	91	289	369	-	691	1,440
Gross amounts not offset in the balance sheet:						
Financial instruments	-	(190)	(36)	-	(171)	(397)
Cash collateral which was attached by a lien	-	(49)	(4)	-	-	(53)
Net amount of liabilities in respect of derivative instruments	91	50	329	-	520	990

(NIS million)

#### C. Credit risk in respect of derivatives instruments, according to transaction counterparty (cont'd)

				Decem	per 31, 2021	(audited)
	Exchanges	Banks	Dealers/ brokers	Government and central banks	Others	Total
Balance sheet balance of assets in respect of derivative instruments	297	427	357	-	628	1,709
Gross amounts not offset in the balance sheet:						
Credit risk mitigation in respect of financial instruments	-	(205)	(38)	-	(294)	(537)
Credit risk mitigation in respect of cash collateral received	-	(49)	(5)	-	(189)	(243)
Net amount of assets in respect of derivative instruments	297	173	314	-	145	929
Off balance sheet credit risk in respect of derivative instruments (2)	-	285	64	-	1,828	2,177
Off balance sheet credit risk mitigation	-	(136)	(28)	-	(1,382)	(1,546)
Net off balance sheet credit risk in respect of derivative instruments	-	149	36	-	446	631
Total credit risk in respect of derivative instruments	297	322	350	-	591	1,560
Balance sheet balance of liabilities in respect of derivative instruments <sup>(1)</sup>	173	341	315	-	1,209	2,038
Gross amounts not offset in the balance sheet:						
Financial instruments	-	(205)	(38)	-	(171)	(414)
Cash collateral which was attached by a lien	-	(45)	(5)	-	-	(50)
Net amount of liabilities in respect of derivative instruments	173	91	272	-	1,038	1,574

(1) The fair value of derivative instruments subject to netting agreements, as well as derivative instruments received as collateral in government bonds, shares received as collateral and corporate bonds received as collateral amounts to NIS 582 million, NIS 61 million, NIS 26 million and NIS 1 million, respectively (30.6.21 - derivative instruments subject to netting agreements NIS 397 million, government bonds received as collateral NIS 17 million shares received as collateral NIS 23 million and in corporate bonds NIS 1 million, 31.12.21 - derivative instruments subject to netting agreements NIS 414 million, government bonds received as collateral NIS 95 million shares received as collateral NIS 26 million and in corporate bonds NIS 1 million, 31.12.21 - derivative instruments subject to netting agreements NIS 414 million, government bonds received as collateral NIS 95 million shares received as collateral NIS 26 million and in corporate bonds NIS 1 million, 31.12.21 - derivative instruments subject to netting agreements NIS 414 million, government bonds received as collateral NIS 95 million shares received as collateral NIS 26 million and in corporate bonds NIS 2 million).

(2) The difference, if positive, between total amounts in respect of derivative instruments (including in respect of derivative instruments having a negative fair value) as computed for the purpose of limitations on indebtedness of a single borrower, before credit risk mitigation, to the total balance of assets in respect of derivative instrument of the borrower.

(NIS million)

#### D. Maturity dates (stated value amounts): Balance on consolidated basis

			June	e 30, 2022 (l	inaudited)
	Up to 3 months	from 3 months to 1 year	From 1 to 5 years	Over 5 years	Total
Interest rate contracts -					
- NIS - CPI	-	729	250	-	979
- Other	2,257	5,149	9,120	3,260	19,786
Foreign currency contracts	52,633	16,948	619	-	70,200
Contracts of shares	54,249	2,096	208	-	56,553
Commodities and other contracts	105	-	-	-	105
	100.011	24,922	10,197	2 000	147,623
Total	109,244	24,922		3,260 a 30. 2021 (L	
	Up to	from 3 months	June From 1	e 30, 2021 (u Over	unaudited)
		from	June	e 30, 2021 (L	
Total	Up to	from 3 months	June From 1	e 30, 2021 (u Over	unaudited)
	Up to 3 months	from 3 months to 1 year	June From 1 to 5 years 11,059	e 30, 2021 (u Over 5 years	Total
	Up to 3 months	from 3 months to 1 year	June From 1 to 5 years 11,059	e 30, 2021 (u Over 5 years 3,533	Total
	Up to 3 months	from 3 months to 1 year 20,419	June From 1 to 5 years 11,059	e 30, 2021 (u Over 5 years 3,533	Total

## **NOTE 11 - SUPERVISORY OPERATION SEGMENTS**

A. Assignment of customers to the supervisory operation segments - The reporting is in accordance with the format and classifications established in the Public Reporting Directives of the Banking Supervision Department, as detailed in the Annual Financial Statements for 2021.

(NIS million)

#### B. Supervisory operation segments information

	Activity in Israe												
		н	louseholds						ACUVILY	in israei			
		Of which:	Of which:		Small and								
		Housing	credit	Private	minute	Medium	Large	Institutional	Financial				
	Total	loans	cards	banking	businesses	businesses	businesses	entities	Management	Total			
	·								(1	VIS million)			
Interest income from external	282	381	4	1	237	85	385	-	114	1,104			
Interest expense from external	73	-	-	11	25	6	88	36	6	245			
Net interest income													
- From external	209	381	4	(10)	212	79	297	(36)	108	859			
- Inter - segment	144	(265)	(1)	21	(34)	(28)	(208)	57	48	-			
Total net interest income	353	116	3	11	178	51	89	21	156	859			
Non-interest income	150	3	22	22	96	18	37	53	(27)	349			
Total income	503	119	25	33	274	69	126	74	129	1,208			
Expenses (income) from credit				-									
losses	(2)	10	-	1	21	20	(9)	-	-	31			
Operating and other expenses	352	47	21	18	159	26	45	44	18	662			
Operating profit before taxes	153	62	4	14	94	23	90	30	111	515			
Provision for taxes on operating profit	53	22	2	5	34	8	31	9	39	179			
Operating profit after taxes	100	40	2	9	60	15	59	21	72	336			
Bank's share in operating profit of													
investee company after tax effect	-	-	-	-	-	-	-	-	20	20			
Net profit:													
Before attribution to non-controlling													
interests	100	40	2	9	60	15	59	21	92	356			
Attributed to non-controlling interests	(10)	-	-	-	(1)	-	(1)	-	(2)	(14)			
Net profit attributed to shareholders													
of the Bank	90	40	2	9	59	15	58	21	90	342			
Average balance of assets <sup>(1)</sup>	56,331	34,292	3,060	160	21,955	7,016	22,799	1,700	73,163	183,124			
of which: Investee Company <sup>(1)</sup>	-	-	-	-	-	-	-	-	689	689			
of which: Average balance of credit													
to the public <sup>(1)</sup>	56,331	34,292	3,060	160	21,955	7,016	22,799	1,700	-	109,961			
Balance of credit to the public	58,163	<sup>(4)</sup> <b>34,695</b>	3,962	129	22,277	7,601	24,089	1,673	-	113,932			
Balance of nonaccrual debts	254	152	-	-	218	80	55	-	-	607			
Balance in arrears over 90 days	13	-	-	-	6	-	-	-	-	19			
Average balance of liabilities <sup>(1)</sup>	66,286	246	39	9,766	27,637	6,927	17,941	30,985	13,351	172,893			
of which: Average balance of													
deposits from the public <sup>(1)</sup>	65,676	-	-	9,763	27,303	6,799	17,048	30,966	-	157,555			
Balance of deposits from the public	67,771	-	-	10,325	27,786	6,872	17,213	34,572	-	164,539			
Average balance of risk assets <sup>(1)(2)</sup>	36,995	17,968	3,451	353	20,484	8,353	22,993	1,247	7,086	97,511			
Balance of risk assets <sup>(2)</sup>	37,294	18,217	4,117	281	20,429	8,844	23,946	1,378	8,463	100,635			
Average balance of assets under													
management <sup>(1)(3)</sup>	38,363	-	-	26,088	20,010	4,288	15,494	310,194	-	414,437			
Segmentation of net interest income:													
- Spread from credit -			-					-					
granting activity	285	116	3	1	149	43	79	3	-	560			
- Spread from deposits -	67			10			•	10		4.44			
taking activity	67	-	-	10	29	8	9	18	-	141			
- Other	1	•	-	-	-	-	1	-	156	158			

(1) Average balances computed on the basis of balances at the beginning of the quarter or as at the beginning of the month.

(2) Risk assets - as computed for the purpose of capital adequacy.
(3) Managed assets - including assets of provident funds, further education funds, mutual funds and securities of customers.
(4) Including residential loans to private individuals, which their business activity is classified to the small and minute business segment amount to NIS 1,403 million.

(NIS million)

### B. Supervisory operation segments information

	_					Fo	r the three mo	onths ended Ju	ine 30, 2021 (Un	audited)
									Activity	in Israel
			louseholds							
	Total	Of which: Housing Ioans	Of which: credit cards	Private banking	Small and minute businesses	Medium businesses	Large businesses	Institutional entities	Financial Management	Total
				U						VIS million)
Interest income from external	530	291	3	1	184	37	55	1	48	856
Interest expense from external	52	-	-	6	13	3	38	22	12	146
Net interest income										
- From external	478	291	3	(5)	171	34	17	(21)	36	710
- Inter - segment	(177)	(185)	(1)	9	(21)	2	57	29	101	-
Total net interest income	301	106	2	4	150	36	74	8	137	710
Non-interest income	154	7	22	21	86	15	27	52	*70	425
Total income	455	113	24	25	236	51	101	60	207	1,135
Expenses (income) from credit losses	4	(5)	-	-	(58)	(19)	(55)		-	(128)
Operating and other expenses	347	46	9	17	158	24	39	36	31	652
Operating profit before taxes	104	72	15	8	136	46	117	24	176	611
Provision for taxes on operating profit	37	25	5	3	48	16	41	9	*62	216
Operating profit after taxes	67	47	10	5	88	30	76	15	114	395
Bank's share in operating profit of investee company after tax effect	-	-	-	-			-	-	23	23
Net profit:										
Before attribution to non-controlling interests	67	47	10	5	88	30	76	15	137	418
Attributed to non-controlling interests	(9)	-	(1)	-	(1)	(1)	(1)	-	(2)	(14)
Net profit attributed to shareholders										
of the Bank	58	47	9	5	87	29	75	15	135	404
Average balance of assets <sup>(1)</sup>	50,550	29,757	2,767	59	18,846	5,460	16,683	1,055	78,115	170,768
of which: Investee Company <sup>(1)</sup>	-	-	-	-	-	-	-	-	664	664
of which: Average balance of credit to the public <sup>(1)</sup>	50,550	29,757	2,767	59	18,846	5,460	16,683	1,055	-	92,653
Balance of credit to the public	52,182	(4)30,159	3,609	74	19,576	5,696	17,316	1,496	-	96,340
Balance of nonaccrual debts**	104	-	-	-	233	75	68	-	-	480
Balance in arrears over 90 days**	195	184	-	-	8	-	-	-	-	203
Average balance of liabilities <sup>(1)</sup>	64,623	379	65	8,968	24,852	5,749	12,369	29,413	14,827	160,801
of which: Average balance of deposits from the public <sup>(1)</sup>	63,850	-	-	8,955	24,406	5,600	11,710	29,347	-	143,868
Balance of deposits from the public	64,272	-	-	9,047	24,661	5,764	12,085	30,447	-	146,276
Average balance of risk assets(1)(2)	33,732	15,923	3,169	220	17,981	6,210	17,589	1,516	*8,225	85,473
Balance of risk assets <sup>(2)</sup>	34,091	16,139	3,810	228	18,504	6,350	17,161	1,526	*8,405	86,265
Average balance of assets under										
management <sup>(1)(3)</sup>	37,493	-	-	22,030	18,677	3,402	18,897	329,049	-	429,548
Segmentation of net interest income:										
<ul> <li>Spread from credit - granting activity</li> </ul>	274	108	2	-	144	36	72	2	-	528
- Spread from deposits -										
taking activity	29	-	-	4	8	1	3	6	-	51
- Other	(2)	(2)		-	(2)	(1)		-	137	131
Total net interest income	301	106	2	4	150	36	74	8	137	710

\* Immaterial adjustment of comparative data. See Note 1.E.

\*\* Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

Average balances computed on the basis of balances at the beginning of the quarter or as at the beginning of the month.
 Risk assets - as computed for the purpose of capital adequacy.

(3) Managed assets - including assets of provident funds, further education funds, mutual funds and securities of customers.
 (4) Including residential loans to private individuals, which their business activity is classified to the small and minute business segment amount to NIS 1,306 million.

(NIS million)

## B. Supervisory operation segments information (CONT)

						1	-or the six mo	ntns ended Ju	ine 30, 2022 (Ur	,
									Activity	in Israel
			louseholds							
	Total	Of which: Housing Ioans	Of which: credit cards	Private banking	Small and minute businesses	Medium businesses	Large businesses	Institutional entities	Financial Management	Total
									()	VIS million)
Interest income from external	710	676	9	2	430	137	530	7	159	1,975
Interest expense from external	113	-	-	16	38	9	137	50	9	372
Net interest income										
- From external	597	676	9	(14)	392	128	393	(43)	150	1,603
- Inter - segment	68	(447)	(3)	30	(56)	(36)	(227)	74	147	-
Total net interest income	665	229	6	16	336	92	166	31	297	1,603
Non-interest income	307	6	46	47	196	36	71	108	10	775
Total income	972	235	52	63	532	128	237	139	307	2,378
Expenses (income) from credit losses	9	11	-	1	11	27	(17)			31
Operating and other expenses	711	99	27	37	330	53	91	85	39	1,346
Operating profit before taxes	252	125	25	25	191	48	163	54	268	1,001
Provision for taxes on operating profit	87	44	9	9	67	17	57	18	93	348
Operating profit after taxes	165	81	16	16	124	31	106	36	175	653
Bank's share in operating profit of investee company after tax effect		-		-				-	37	37
Net profit:							·	·		
Before attribution to non-controlling interests	165	81	16	16	124	31	106	36	212	690
Attributed to non-controlling interests	(17)	-	(1)		(2)			-	(5)	(26)
Net profit attributed to shareholders of the Bank	148	81	15	16	122	30	105	36	207	664
Average balance of assets <sup>(1)</sup>	55,500	33,608	2,976	126	21,529	6,631	21,110	1,605		182,327
of which: Investee Company <sup>(1)</sup>	55,500	33,000	2,976	- 120	21,525	0,031	21,110	1,605	75,626	708
of which: Average balance of credit		-	-		-	-	-	-	700	
to the public <sup>(1)</sup>	55,500	33,608	2,976	126	21,529	6,631	21,110	1,605	-	106,501
Balance of credit to the public	58,163	<sup>(4)</sup> 34,695	3,962	129	22,277	7,601	24,089	1,673	-	113,932
Balance of nonaccrual debts	254	152	-	-	218	80	55	-	-	607
Balance in arrears over 90 days	13	<u> </u>			6					19
Average balance of liabilities <sup>(1)</sup> of which: Average balance of	65,460	229	36	9,647	27,042	7,034	17,102	31,194		172,010
deposits from the public <sup>(1)</sup>	65,057	-	-	9,644	26,791	6,935	16,375	31,169		155,971
Balance of deposits from the public	67,771	-	-	10,325	27,786	6,872	17,213	34,572		164,539
Average balance of risk assets $(1)(2)$	36,368	17,702	3,389	311	19,910	7,820	21,717	1,903	6,360	94,389
Balance of risk assets <sup>(2)</sup>	37,294	18,217	4,117	281	20,429	8,844	23,946	1,378	8,463	100,635
Average balance of assets under management <sup>(1)(3)</sup>	38,924	-	-	25,207	20,572	4,123	16,695	322,324	<u> </u>	427,845
Segmentation of net interest income:										
- Spread from credit - granting activity	569	229	6	1	298	82	153	6	-	1,109
- Spread from deposits -				-	_			_		
taking activity	96	-	-	15	38	10	13	25	-	197
- Other									297	297
Total net interest income	665	229	6	16	336	92	166	31	297	1,603

(1) Average balances computed on the basis of balances at the beginning of the quarter or as at the beginning of the month.

(2) Risk assets - as computed for the purpose of capital adequacy.
(3) Managed assets - including assets of provident funds, further education funds, mutual funds and securities of customers.
(4) Including residential loans to private individuals, which their business activity is classified to the small and minute business segment amount to NIS 1,403 million.

(NIS million)

## B. Supervisory operation segments information (CONT)

							For the six mo	nths ended Ju	ne 30, 2021 (Ur	audited)
									Activity	in Israel
			louseholds		Ormall and					
	Total	Of which: Housing Ioans	Of which: credit cards	Private banking	Small and minute businesses	Medium businesses	Large businesses	Institutional entities	Financial Management	Total
				U						VIS million)
Interest income from external	816	480	6	1	357	84	237	7	83	1,585
Interest expense from external	82	-	-	11	24	4	54	20	10	205
Net interest income										
- From external	734	480	6	(10)	333	80	183	(13)	73	1,380
- Inter - segment	(134)	(273)	(1)	19	(32)	(7)	(33)	30	157	-
Total net interest income	600	207	5	9	301	73	150	17	230	1,380
Non-interest income	313	10	43	44	177	31	51	102	*148	866
Total income	913	217	48	53	478	104	201	119	378	2,246
Expenses (income) from credit losses	8	2		_	(54)	(25)	(65)	(1)		(137)
Operating and other expenses	701	92	20	35	321	49	81	78	43	1,308
Operating profit before taxes	204	123	28	18	211	80	185	42	335	1,075
Provision for taxes on operating profit	72	43	10	6	74	28	65	15	*117	377
Operating profit after taxes	132	80	18	12	137	52	120	27	218	698
Bank's share in operating profit of investee company after tax effect	-	-	-	-			-	-	36	36
Net profit:										
Before attribution to non-controlling interests	132	80	18	12	137	52	120	27	254	734
Attributed to non-controlling interests	(16)	-	(1)	-	(3)	(2)	(1)	-	(4)	(26)
Net profit attributed to shareholders of the Bank	116	80	17	12	134	50	119	27	250	708
Average balance of assets <sup>(1)</sup>	49,843	29,252	2,701	58	18,592	5,457	17,062	1,095	78,031	170,138
of which: Investee Company <sup>(1)</sup>	49,043	29,202	2,701	50	10,392	5,457	17,002	1,095	653	653
of which: Average balance of credit	-	-	-	-	-	-	-	-	000	000
to the public <sup>(1)</sup>	49,843	29,252	2,701	58	18,592	5,457	17,062	1,095	-	92,107
Balance of credit to the public	52,182	(4)30,159	3,609	74	19,576	5,696	17,316	1,496	-	96,340
Balance of nonaccrual debts	104	-	-	-	233	75	68	-	-	480
Balance in arrears over 90 days	195	184	-	-	8	-			-	203
Average balance of liabilities <sup>(1)</sup>	64,388	382	67	9,006	24,561	5,722	12,651	29,495	14,464	160,287
of which: Average balance of deposits from the public <sup>(1)</sup>	63,573	-	-	8,987	24,103	5,568	11,879	29,413	-	143,523
Balance of deposits from the public	64,272	-	-	9,047	24,661	5,764	12,085	30,447	-	146,276
Average balance of risk assets <sup>(1)(2)</sup>	33,400	15,697	3,130	224	17,617	6,190	17,800	1,507	*7,945	84,683
Balance of risk assets <sup>(2)</sup>	34,091	16,139	3,810	228	18,504	6,350	17,161	1,526	*8,405	86,265
Average balance of assets under management <sup>(1)(3)</sup>	36,698	-	-	21,375	17,977	3,453	17,074	321,010	-	417,587
Segmentation of net interest income:										
- Spread from credit - granting activity	544	210	5	-	288	71	147	5	-	1,055
- Spread from deposits - taking activity	61	-	-	9	16	3	6	12	-	107
- Other	(5)	(3)	-	-	(3)			-	230	218
Total net interest income	600	207	5	9	301	73	150	17	230	1,380

\* Immaterial adjustment of comparative data. See Note 1.E.

\*\* Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

Average balances computed on the basis of balances at the beginning of the quarter or as at the beginning of the month.
 Risk assets - as computed for the purpose of capital adequacy.

(3) Managed assets - including assets of provident funds, further education funds, mutual funds and securities of customers.
 (4) Including residential loans to private individuals, which their business activity is classified to the small and minute business segment amount to NIS 1,306 million.

(NIS million)

### B. Supervisory operation segments information (CONT)

							For the ye	ar ended Dece	ember 31, 2021 (	
									Activity	in Israel
			ouseholds							
	Total	Of which: Housing Ioans	Of which: credit cards	Private banking	Small and minute businesses	Medium businesses	Large businesses	Institutional entities	Financial Management	Total
				j						JIS million)
Interest income from external	1,823	942	17	15	715	150	291	(1)	157	3,150
Interest expense from external	139	-	-	20	41	8	94	36	18	356
Net interest income										
- From external	1,684	942	17	(5)	674	142	197	(37)	139	2,794
- Inter - segment	(473)	(515)	(9)	21	(65)	8	94	70	345	-
Total net interest income	1,211	427	8	16	609	150	291	33	484	2,794
Non-interest income	635	16	96	92	358	64	109	201	297	1,756
Total income	1,846	443	104	108	967	214	400	234	781	4,550
Expenses (income) from credit losses	(5)	(6)		1	(115)			(3)		(216)
Operating and other expenses	1,422	192	41	72	640	100	167	155	96	2,652
Operating profit before taxes	429	257	63	35	442	135	306	82	685	2,114
Provision for taxes on operating profit	148	89	22	12	152	47	105	28	236	728
Operating profit after taxes	281	168	41	23	290	88	201	54	449	1,386
Bank's share in operating profit of investee company after tax effect	201	100	41	20	290	00	201	54	69	69
		-							09	09
Net profit: Before attribution to non-controlling										
interests	281	168	41	23	290	88	201	54	518	1,455
Attributed to non-controlling interests	(32)	-	(3)	(1)	(5)	(3)			(9)	(50)
Net profit attributed to shareholders	0.40	100			005	05	001	5.4	500	4 405
of the Bank	249	168	38	22	285	85	201	54	509	1,405
Average balance of assets <sup>(1)</sup>	51,325	30,353	2,807	68	19,325	5,623	16,978	1,139	77,915	172,373
of which: Investee Company <sup>(1)</sup>	-	-	-	-	-	-	-	-	674	674
of which: Average balance of credit to the public <sup>(1)</sup>	51,325	30,353	2,807	68	19,325	5,623	16,978	1,139	-	94,458
Balance of credit to the public	54,882	(4)32,260	3,868	95	21,044	6,101	18,571	1,547	-	102,240
Balance of nonaccrual debts	103	-	-	-	200	69	69	-	-	441
Balance in arrears over 90 days	189	167	-	-	14	1	1	-	-	205
Average balance of liabilities <sup>(1)</sup>	64,312	294	50	9,074	24,809	5,949	13,519	30,555	13,905	162,123
of which: Average balance of deposits from the public <sup>(1)</sup>	63,497	-	-	9,033	24,374	5,813	12,830	30,401	-	145,948
Balance of deposits from the public	63,792	-	-	9,253	25,949	7,028	15,553	31,872	-	153,447
Average balance of risk assets <sup>(1)(2)</sup>	34,201	16,091	3,193	234	18,470	6,268	18,058	1,601	7,329	86,161
Balance of risk assets <sup>(2)</sup>	35,600	17,057	3,697	244	19,122	6,800	19,627	1,515	6,080	88,988
Average balance of assets under management <sup>(1)(3)</sup>	37,986	-	-	22,320	19,213	3,554	17,467	330,622	-	431,162
Segmentation of net interest income:										
- Spread from credit - granting activity	1,103	431	8	1	583	145	284	11	-	2,127
- Spread from deposits -										
taking activity	116	-	-	15	30	6	12	22	-	201
- Other	(8)	(4)		-	(4)	(1)	(5)		484	466
Total net interest income	1,211	427	8	16	609	150	291	33	484	2,794

Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

Average balances computed on the basis of balances at the beginning of the quarter or as at the beginning of the month.
 Risk assets - as computed for the purpose of capital adequacy.
 Managed assets - including assets of provident funds, further education funds, mutual funds and securities of customers.

(4) Including residential loans to private individuals, which their business activity is classified to the small and minute business segment amount to NIS 1,338 million.

## NOTE 11A - OPERATION SEGMENTS BASED ON THE MANAGEMENT'S APPROACH

The division into operation segments according to the management approach is based on types of products and services or on types of customers. The chief operating decision maker of the Bank uses this division to make decisions and to analyze the Group's business results. For details regarding the assignment of customers to segments based on the management approach and rules for the distribution of results of operations among the segments, see Note 28A to the Annual Financial Statements for 2021.

			Banki	ng Division		Corporate	Division
	Housing loans	Households	Private banking	Other	Corporate customers	Commercial customers	Other
Net interest income	117	152	64	123	135	75	23
Non-interest income	3	54	113	56	73	22	11
Total income	120	206	177	179	208	97	34
Expenses (income) in respect of credit losses	10	(5)	2	26	(16)	35	1
Operating and other expenses	50	171	126	107	85	43	8
Operating profit before taxes	60	40	49	46	139	19	25
Provision for taxes on operating profit	21	14	17	16	48	7	9
Operating profit after taxes	39	26	32	30	91	12	16
Bank's share in operating profit of investee company after taxes	-	-	-	-	-	-	-
Net profit							
Before attribution to non-controlling interests	39	26	32	30	91	12	16
Attributed to non-controlling interests	-	-	-	-	-	-	-
Attributed to shareholders of the Bank	39	26	32	30	91	12	16
Average balance of assets <sup>(1)</sup>	34,029	15,479	4,553	11,262	31,961	11,332	1,346
Balance of credit to the public at the end of the reported period	34,430	16,154	4,892	13,293	33,274	11,723	1,295
Balance of deposits from the public at the end of the reported period	-	31,827	42,873	22,716	30,096	9,056	29,335

			Bankir	g Division		Corporate	Division	
	Housing		Private		Corporate	Commercial		
	loans	Households	banking	Other	customers	customers	Other	
Net interest income	107	131	36	99	110	64	11	
Non-interest income	7	56	114	53	47	20	14	
Total income	114	187	150	152	157	84	25	
Expenses (income) in respect of credit losses	(6)	1	1	(30)	(75)	(21)	(1)	
Operating and other expenses	48	169	131	110	67	42	8	
Operating profit before taxes	72	17	18	72	165	63	18	
Provision for taxes on operating profit	25	6	7	25	58	22	6	
Operating profit after taxes	47	11	11	47	107	41	12	
Bank's share in operating profit of investee company after taxes	-	-	-	-	-	-	-	
Net profit								
Before attribution to non-controlling interests	47	11	11	47	107	41	12	
Attributed to non-controlling interests	-	-	-	-	-	-	-	
Attributed to shareholders of the Bank	47	11	11	47	107	41	12	
Average balance of assets <sup>(1)</sup>	29,518	14,808	4,177	10,381	22,776	9,424	1,353	
Balance of credit to the public at the end of the reported period	29,921	15,385	4,520	11,533	24,417	9,772	1,188	
Balance of deposits from the public at the end of the reported period	-	29,605	40,334	19,971	22,210	7,421	26,968	

\* Immaterial adjustment of comparative data. See Note 1.E.

(1) Average balance calculated on the basis of balances at the beginning of the quarter or the beginning of the month.

	Adjustments				Customer
	Of which: operation in the		Subsidiary	Financial	Asset
Total	capital market products	Total	companies	management	Division
859	(144)	(191)	70	147	144
349	(190)	(216)	23	(28)	238
1,208	(334)	(407)	93	119	382
3	-	(19)	(3)	-	-
662	(166)	(206)	54	17	207
515	(168)	(182)	42	102	175
179	(59)	(63)	14	35	61
336	(109)	(119)	28	67	114
20	<u> </u>	<u> </u>	<u> </u>	20	·
356	(109)	(119)	28	87	114
(14	-	-	(14)	-	-
342	(109)	(119)	14	87	114
183,124	(10,422)	(16,900)	9,028	70,612	10,422
113,932	(11,088)	(18,106)	5,889	-	11,088
164,539	(157,714)	(168,659)	9,581	-	157,714

undulled)	ee months ended June 30, 2021 (	i oi ule uli			
	Adjustments				Customer
	Of which: operation in the		Subsidiary	Financial	Asset
Total	capital market products	Total	companies	management	Division
710	(55)	(94)	63	128	55
425	(171)	(201)	24	*71	220
1,135	(226)	(295)	87	199	275
(128	3	9	(3)	-	(3)
652	(156)	(196)	46	31	196
611	(73)	(108)	44	168	82
216	(26)	(38)	16	*60	29
395	(47)	(70)	28	108	53
23	<u> </u>	-		23	
418	(47)	(70)	28	131	53
(14	-	-	(14)	-	-
404	(47)	(70)	14	131	53
170,768	(5,826)	(11,783)	8,948	75,340	5,826
96,340	(6,092)	(11,969)	5,481	-	6,092
146,276	(139,769)	(148,826)	8,824	-	139,769

## NOTE 11A - OPERATION SEGMENTS BASED ON THE MANAGEMENT'S APPROACH

			Bankir	ng Division		Corporat	e Division	
	Housing		Private		Corporate	Commercial		
	loans	Households	banking	Other	customers	customers	Other	
Net interest income	232	284	102	229	249	143	36	
Non-interest income	6	109	235	115	143	44	22	
Total income	238	393	337	344	392	187	58	
Expenses (income) in respect of credit losses	11	4	3	4	(3)	21	-	
Operating and other expenses	104	346	255	222	170	89	16	
Operating profit before taxes	123	43	79	118	225	77	42	
Provision for taxes on operating profit	43	15	27	41	78	27	15	
Operating profit after taxes	80	28	52	77	147	50	27	
Bank's share in operating profit of investee company after taxes	-	-	-	-	-	-	-	
Net profit			<u> </u>					
Before attribution to non-controlling interests	80	28	52	77	147	50	27	
Attributed to non-controlling interests						-		
Attributed to shareholders of the Bank	80	28	52	77	147	50	27	
Average balance of assets <sup>(1)</sup>	33,348	15,350	4,479	11,149	29,805	10,990	1,297	
Balance of credit to the public at the end of the reported period	34,430	16,154	4,892	13,293	33,274	11,723	1,295	
Balance of deposits from the public at the end of the reported period	-	31,827	42,873	22,716	30,096	9,056	29,335	

			<b>B</b>			<u> </u>	<b>D</b> : 1.1.1	
			Bankir	g Division		Corporate	Division	
	Housing		Private		Corporate	Commercial		
	loans	Households	banking	Other	customers	customers	Other	
Net interest income	209	261	75	199	225	129	21	
Non-interest income	10	111	240	105	104	40	18	
Total income	219	372	315	304	329	169	39	
Expenses (income) in respect of credit losses	1	2	2	(26)	(91)	(18)	(1)	
Operating and other expenses	95	341	268	223	145	87	14	
Operating profit before taxes	123	29	45	107	275	100	26	
Provision for taxes on operating profit	43	10	16	37	96	35	9	
Operating profit after taxes	80	19	29	70	179	65	17	
Bank's share in operating profit of investee company								
after taxes	-	-		-	-		-	
Net profit								
Before attribution to non-controlling interests	80	19	29	70	179	65	17	
Attributed to non-controlling interests	-	-	-	-	-	-	-	
Attributed to shareholders of the Bank	80	19	29	70	179	65	17	
Average balance of assets <sup>(1)</sup>	29,018	14,675	4,098	10,264	23,441	9,363	1,033	
Balance of credit to the public at the end of the reported								
period	29,921	15,385	4,520	11,533	24,417	9,772	1,188	
Balance of deposits from the public at the end of the reported period	-	29,605	40,334	19,971	22,210	7,421	26,968	

\* Immaterial adjustment of comparative data. See Note 1.E.

(1) Average balance calculated on the basis of balances at the beginning of the quarter or the beginning of the month.

	Adjustments				Customer
Total	Of which: operation in the capital market products	Total	Subsidiary companies	Financial management	Asset Division
1,603	(210)	(296)	133	281	210
775	(391)	(447)	49	7	492
2,378	(601)	(743)	182	288	702
31	3	(4)	(2)	-	(3)
1,346	(336)	(412)	103	38	415
1,001	(268)	(327)	81	250	290
348	(93)	(114)	28	87	101
653	(175)	(213)	53	163	189
37	<u> </u>	<u> </u>	<u> </u>	37	_ <u> </u>
690	(175)	(213)	53	200	189
(26)	-	-	(26)	-	-
664	(175)	(213)	27	200	189
182,327	(9,792)	(16,118)	9,023	73,212	9,792
113,932	(11,088)	(18,106)	5,889	-	11,088
164,539	(157,714)	(168,659)	9,581	-	157,714

For the six months ended June 30, 2021 (unaudited)

	Adjustments		_		
Total	Of which: operation in the capital market products	Total	Subsidiary companies	Financial management	Customer Asset Division
1,380	(115)	(195)	123	218	115
866	(367)	(416)	47	*147	460
2,246	(482)	(611)	170	365	575
(137)	2	1	(5)	-	(2)
1,308	(328)	(402)	94	42	401
1,075	(156)	(210)	81	323	176
377	(55)	(73)	29	*113	62
698	(101)	(137)	52	210	114
36				36	
734	(101)	(137)	52	246	114
(26)	-	-	(26)	-	-
708	(101)	(137)	26	246	114
170,138	(5,691)	(11,598)	8,732	75,421	5,691
96,340	(6,092)	(11,969)	5,481	-	6,092
146,276	(139,769)	(148,826)	8,824	-	139,769

# NOTE 11A - OPERATION SEGMENTS BASED ON THE MANAGEMENT'S APPROACH (CONT)

(NIS million)

		Banking Division Corpora				Corporate	e Division	
	Housing		Private		Corporate	Commercial		
	loans	Households	banking	Other	customers	customers	Other	
Net interest income	431	524	144	401	440	262	42	
Non-interest income	16	228	477	217	220	82	37	
Total income	447	752	621	618	660	344	79	
Expenses (income) in respect of credit losses	(8)	(12)	2	(61)	(94)	(47)	(2)	
Operating and other expenses	199	691	531	441	295	174	28	
Operating profit before taxes	256	73	88	238	459	217	53	
Provision for taxes on operating profit	88	25	30	82	158	75	18	
Operating profit after taxes	168	48	58	156	301	142	35	
Bank's share in operating profit of investee company after taxes	-	-	-	-	-	-	-	
Net profit								
Before attribution to non-controlling interests	168	48	58	156	301	142	35	
Attributed to non-controlling interests	-	-	-	-	-	-	-	
Attributed to shareholders of the Bank	168	48	58	156	301	142	35	
Average balance of assets <sup>(1)</sup>	30,108	14,857	4,201	10,409	23,851	9,687	1,058	
Balance of credit to the public at the end of the reported period	32,012	15,660	4,634	11,992	26,900	10,562	1,073	
Balance of deposits from the public at the end of the reported period	-	30,432	39,353	21,641	26,424	8,657	28,439	

(1) Average balance calculated on the basis of balances at the beginning of the quarter or the beginning of the month.

1 (audited)	he year ended December 31, 202	For t			
		Adjustments			Customer
Total	Of which: operation in the capital market products	Total	Subsidiary companies	Financial management	Asset Division
2,794	(222)	(378)	245	462	221
1,756	(734)	(836)	101	289	925
4,550	(956)	(1,214)	346	751	1,146
(216)	2	11	(3)	-	(2)
2,652	(658)	(797)	192	94	804
2,114	(300)	(428)	157	657	344
728	(103)	(147)	55	226	118
1,386	(197)	(281)	102	431	226
69	<u> </u>			69	
1,455	(197)	(281)	102	500	226
(50)	-	-	(50)	-	-
1,405	(197)	(281)	52	500	226
172,373	(6,474)	(12,415)	8,667	75,476	6,474
102,240	(9,328)	(15,562)	5,641	-	9,328
153,447	(147,340)	(157,864)	9,025	-	147,340

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# NOTE 12 - ADDITIONAL INFORMATION ABOUT CREDIT RISK, CREDIT TO THE PUBLIC AND PROVISION FOR CREDIT LOSSES

(NIS million)

## A. Debts and off-balance sheet credit instruments

Provision for credit losses (Cont'd)

## 1. Change in provision for credit losses

	For the three months ended June 30, 2022 (unaudited)								
			Credit to th	e public	Banks,				
	Commercial	Housing	Other private	Total	Governments and Bonds	Total			
Provision for credit losses at beginning of the year (audited)(1)	752	127	343	1,222	2	1,224			
Expenses (income) in respect of credit losses	32	10	(11)	31	-	31			
- Accounting write-offs	(34)	-	(26)	(60)	-	(60)			
- Collection of debts written off in accounting in previous years	14	1	22	37	-	37			
Net accounting write-offs	(20)	1	(4)	(23)	-	(23)			
Provision for credit losses at end of the period(2)	764	138	328	1,230	2	1,232			
Of which: (1) In respect of off-balance sheet credit instruments	116	6	12	134	-	134			
(2) In respect of off-balance sheet credit instruments	92	6	11	109	-	109			

	For the three months ended June 30, 2021 (unaudited)								
		Credit to the put			Banks.				
	Commercial	Housing	Other private	Total	Governments and Bonds	Total			
Provision for credit losses at beginning of the year (audited)(1)	857	171	320	1,348	-	1,348			
Expenses (income) in respect of credit losses	(132)	(5)	9	(128)	-	(128)			
- Accounting write-offs	(18)	(1)	(22)	(41)	-	(41)			
- Collection of debts written off in accounting in previous years	26	-	23	49	-	49			
Net accounting write-offs	8	(1)	1	8	-	8			
Provision for credit losses at end of the period(2)	733	165	330	1,228	-	1,228			
Of which: (1) In respect of off-balance sheet credit instruments	75	-	13	88	-	88			
(2) In respect of off-balance sheet credit instruments	67	-	12	79	-	79			

\* Credit to the public, credit to governments, deposits with banks and other debts, excluding bonds and securities borrowed.

# NOTE 12 - ADDITIONAL INFORMATION ABOUT CREDIT RISK, CREDIT TO THE PUBLIC AND PROVISION FOR CREDIT LOSSES (CONT'D)

(NIS million)

## A. Debts(1) and off-balance sheet credit instruments (Cont'd)

Provision for credit losses (Cont'd)

## 1. Change in provision for credit losses (Cont'd)

	For the six months ended June 30, 2022 (unaudited)								
			Credit to th	e public	Banks,				
	Commercial	Housing	Other private	Total	Governments and Bonds	Total			
Provision for credit losses at beginning of the year (audited)(1)	670	159	326	1,155	-	1,155			
Adjustment to opening balance due to effect of initial implementation*	93	(34)	4	63	2	65			
Expenses (income) in respect of credit losses	21	11	(1)	31	-	31			
- Accounting write-offs	(58)	-	(46)	(104)	-	(104)			
- Collection of debts written off in accounting in previous years	38	2	45	85	-	85			
Net accounting write-offs	(20)	2	(1)	(19)	-	(19)			
Provision for credit losses at end of the period(2)	764	138	328	1,230	2	1,232			
Of which: (1) In respect of off-balance sheet credit instruments	68	-	11	79	-	79			
(2) In respect of off-balance sheet credit instruments	92	6	11	109	-	109			

	For the six months ended June 30, 2021 (unaudited)								
					Banks.				
	Commercial	Housing	Other private	Total	Governments and Bonds	Total			
Provision for credit losses at beginning of the year (audited)(1)	881	164	318	1,363	-	1,363			
Expenses (income) in respect of credit losses	(145)	2	6	(137)	-	(137)			
- Accounting write-offs	(44)	(1)	(41)	(86)	-	(86)			
- Collection of debts written off in accounting in previous years	41		47	88		88			
Net accounting write-offs	(3)	(1)	6	2	-	2			
Provision for credit losses at end of the period(2)	733	165	330	1,228	-	1,228			
Of which: (1) In respect of off-balance sheet credit instruments	72	-	14	86	-	86			
(2) In respect of off-balance sheet credit instruments	67	-	12	79	-	79			

\* Effect of initial implementation of the public reporting instruction regarding expected credit losses, for additional details, see Note 1(c) above.

\*\* Credit to the public, credit to governments, deposits with banks and other debts, excluding bonds and securities borrowed.

(NIS million)

#### A. Debts<sup>(1)</sup> and off-balance sheet credit instruments (Cont'd)

2. Additional information regarding the method of calculating the provision for credit losses in respect of debts<sup>(1)</sup> and the underlying debts<sup>(1)</sup>

					June 30, 2022 (u	inaudited)
			Credit to	the public		
	Commercial	Housing	Other private	Total	Banks and Governments	Total
Recorded debt balance of debts						
Examined on an individual basis	49,185	-	541	49,726	19,333	69,059
Examined on a collective basis	6,573	34,695	22,938	64,206	-	64,206
Total debts	55,758	34,695	23,479	113,932	19,333	133,265
Provision for credit losses in respect of debts						
Examined on an individual basis	592	-	45	637	2	639
Examined on a collective basis	80	132	272	484	-	484
Total provision for credit losses	672	132	317	1,121	2	1,123

					June 30, 2021 (u	naudited)
			Credit to t	he public		
			Other		Banks and	
	Commercial	Housing	private	Total	Governments	Total
Recorded debt balance of debts						
Examined on an individual basis	37,992	-	406	38,398	18,270	56,668
Examined on a collective basis	6,156	30,159	21,627	57,942	-	57,942
Total debts	44,148	30,159	22,033	96,340	18,270	114,610
Provision for credit losses in respect of debts						
Examined on an individual basis	580	-	36	616	-	616
Examined on a collective basis	86	165	282	533	-	533
Total provision for credit losses	666	165	318	1,149	-	1,149

					December 31, 2021	(audited)
			Credit to	the public		
	Commercial	Housing	Other private	Total	Banks and Governments	Total
Recorded debt balance of debts			<u> </u>			
Examined on an individual basis	41,141	-	491	41,632	17,548	59,180
Examined on a collective basis	6,206	32,260	22,142	60,608	-	60,608
Total debts	47,347	32,260	22,633	102,240	17,548	119,788
Provision for credit losses in respect of debts						
Examined on an individual basis	530	-	38	568	-	568
Examined on a collective basis	72	159	277	508	-	508
Total provision for credit losses	602	159	315	1,076	-	1,076

(1) Credit to the public, credit to governments, deposits with banks and other debts, excluding bonds and securities borrowed.

(NIS million)

#### B. Credit to the public (Cont'd)

#### 1. Credit quality and arrears (Cont'd)

					June 30, 2	022 (unaudited)
		P	Problematic <sup>(1)</sup>		-	Accrual debts <sup>(2)</sup> -
	Non-	·	Toblemate		In arrears of 90	In arrears of 30
	problematic	Accrual <sup>(2)</sup>	Nonaccrual	Total	days or more	to 89 days <sup>(3)</sup>
Borrower activity in Israel						
Public - commercial						
Construction and real estate - construction	8,799	36	69	8,904	-	3
Construction and real estate - real estate activities	7,235	30	41	7,306	1	-
Financial services	10,983	3	4	10,990	-	1
Commercial - other	27,360	553	233	28,146	5	16
Total commercial	54,377	622	347	55,346	6	20
Private individuals - housing loans	34,492	51	152	34,695	-	167
Private individuals - others	23,28	149	102	23,479	13	30
Total activity in Israel	112,097	822	601	113,520	19	217
Borrower activity abroad						
Public - commercial						
Construction and real estate	23	-	-	23	-	-
Other commercial	383	-	6	389	-	2
Total commercial	406	-	6	412	-	2
Private individuals	-	-	-	-	-	-
Total activity abroad	406	-	6	412	-	2
Total credit to the public	112,503	822	607	113,932	19	219

(1) Credit risk that is nonaccrual, inferior, or under special supervision.

(2) Classified as accrual problematic debts, accruing interest income.

(3) Accruing interest income. Debts in arrears of 30 to 89 days, in the amount of approximately NIS 65 million were classified as accruing problematic debts (30.6.21- NIS 89 million).

(NIS million)

### B. Credit to the public (Cont'd)

#### 1. Credit quality and arrears (Cont'd)

					June 30, 20	21 (unaudited)*
			roblematic <sup>(1)</sup>		-	Accrual debts <sup>(2)</sup> -
	Non-	P	roblematic		In arrears of 90	In arrears of 30
	problematic	Accrual <sup>(2)</sup>	Nonaccrual	Total	days or more	to 89 days <sup>(3)</sup>
Borrower activity in Israel						
Public - commercial						
Construction and real estate - construction	6,370	83	41	6,494	4	3
Construction and real estate - real estate activities	5,492	11	46	5,549	-	1
Financial services	8,126	9	7	8,142	1	1
Commercial - other	22,268	769	282	23,319	3	19
Total commercial	42,256	872	376	43,504	8	24
Private individuals - housing loans	29,816	343	-	30,159	184	156
Private individuals - others	21,771	158	104	22,033	11	28
Total activity in Israel	93,843	1,373	480	95,696	203	208
Borrower activity abroad						
Public - commercial						
Construction and real estate	16	-	-	16	-	-
Other commercial	625	3	-	628	-	5
Total commercial	641	3	-	644	-	5
Private individuals	-	-	-	-	-	-
Total activity abroad	641	3	-	644	-	5
Total credit to the public	94,484	1,376	480	96,340	203	213

\* Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

(NIS million)

#### B. Credit to the public (Cont'd)

#### 1. Credit quality and arrears (Cont'd)

					December 31,	2021 (audited)*
			roblematic <sup>(1)</sup>			Accrual debts <sup>(2)</sup> - onal information
	Non-	P	robiematic		In arrears of 90	In arrears of 30
	problematic	Accrual <sup>(3)</sup>	Nonaccrual	Total	days or more	to 89 days <sup>(3)</sup>
Borrower activity in Israel						
Public - commercial						
Construction and real estate - construction	7,219	51	47	7,317	3	5
Construction and real estate - real estate activities	5,962	12	38	6,012	-	2
Financial services	9,224	5	5	9,234	-	10
Commercial - other	23,192	763	248	24,203	5	14
Total commercial	45,597	831	338	46,766	8	31
Private individuals - housing loans	31,985	275	-	32,260	167	159
Private individuals - others	22,364	166	103	22,633	22	44
Total activity in Israel	99,946	1,272	441	101,659	197	234
Borrower activity abroad						
Public - commercial						
Construction and real estate	19	-	-	19	-	-
Other commercial	560	2	-	562	2	3
Total commercial	579	2	-	581	2	3
Private individuals	-	-		-	-	-
Total activity abroad	579	2	-	581	2	3
Total credit to the public	100,525	1,274	441	102,240	199	237

\* Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

(1) Credit risk that is impaired, substandard, or under special supervision.

(2) Classified as unimpaired problematic debts, accruing interest income.

(3) Accruing interest income. Debts in arrears of 30 to 89 days, in the amount of approximately NIS 85 million were classified as accruing problematic debts.

(NIS million)

### B. Credit to the public (Cont'd)

#### 1.1. Credit quality according to the credit granting year

	State	d balance	of debt reg	arding fixe	d-term cre	dit to the	June 30, 2022 (	anadited)
	2022	2021	2020	2019	2018	public* Prior years	Stated debt Balance of renewable Ioans	Total
Borrower activity in Israel								
Public - commercial								
Construction and real estate	6,324	4,585	1,687	831	424	595	1,764	16,210
Credit having a credit granting rating	6,218	4,293	1,628	797	410	554	1,644	15,544
Credit not having credit granting rating and is not problematic	103	253	42	10	12	6	64	490
Accrual problematic credit	2	31	7	3	2	8	13	66
Nonaccrual credit	1	8	10	21	-	27	43	110
Other commercial	16,709	5,316	4,033	1,767	887	1,188	9,236	39,136
Credit having a credit granting rating	16,505	4,905	3,745	1,668	816	1,100	8,591	37,330
Credit not having credit granting rating and is not problematic	175	179	125	35	33	38	428	1,013
Accrual problematic credit	28	176	92	46	26	34	154	556
Nonaccrual credit	1	56	71	18	12	16	63	237
Private individuals - residential loans	4,762	8,263	5,511	3,228	2,478	10,453	-	34,695
LTV of up to 60%	2,956	5,397	3,753	2,287	1,809	7,708	-	23,910
LTV of over 60% and up to 75%	1,782	2,800	1,702	909	635	2,206	-	10,034
LTV of over 75%	24	66	56	32	34	539	-	751
Credit not in default, having a credit granting rating	4,742	8,201	5,436	3,196	2,436	10,157	-	34,168
Credit not in default, not having a credit granting rating	14	31	45	13	14	105	-	222
In arrears for 30 to 89 days	6	26	23	14	22	85	-	176
In arrears for over 90 days	-	5	7	5	7	105	-	129
Nonaccrual credit	-	6	8	7	13	118	-	152
Private individuals - others	7,691	5,210	3,546	2,229	1,370	1,544	1,889	23,479
Credit not in default, having a credit granting rating	7,565	5,004	3,367	2,130	1,298	1,450	1,771	22,585
Credit not in default, not having a credit granting rating	123	174	147	84	64	85	105	782
In arrears for 30 to 89 days	-	26	26	13	6	6	4	81
In arrears for over 90 days	3	6	6	2	2	3	9	31
Nonaccrual credit	6	31	29	15	8	9	4	102
Total Credit to the public - activity in Israel	35,486	23,374	14,777	8,055	5,159	13,780	12,889	113,520
Total Credit to the public - activity abroad	128	23	7	-	10	102	142	412
Performing credit	128	23	1	-	10	102	142	406
Accrual problematic credit	-	-	-	-	-	-	-	-
Nonaccrual credit		-	6	-	-		-	6
Total Credit to the public	35,614	23,397	14,784	8,055	5,169	13,882	13,031	113,932

\* Including stated debts balance of renewable loans which were converted into fixed term loans.

(NIS million)

#### B. Credit to the public (Cont'd)

#### 2. A.: Additional information regarding nonaccrual debts:

						June 30, 202	2 (unaudited)
		Balance <sup>(1)</sup> of provided for nonaccrual debts	Balance of provision	Balance <sup>(1)</sup> of not provided for nonaccrual debts	Total Balance <sup>(1)</sup> of nonaccrual debts	Balance of contractual principal of nonaccrual debts	Recognized interest income <sup>(2)</sup>
Bor	rower activity in Israel						
Con	struction and real estate	91	20	19	110	1,990	-
Com	nmercial - other	185	78	52	237	3,663	-
Tota	al commercial	276	98	71	347	5,653	-
Priva	ate individuals - residential loans	152	6	-	152	165	-
Priva	ate individuals - others	92	28	10	102	236	-
Tota	al Credit to the public - activity in Israel	520	132	81	601	6,054	-
Bori	rower activity abroad						
Tota	l Credit to the public - activity abroad	6	3	-	6	32	-
Tota	al *	526	135	81	607	6,086	-
(*)	Of which:						
	Measured by present value of cash flows	369	128	62	431		
	Measured specifically according to present value of collateral	-	-	12	12		
	Measured on a collective basis	157	7	7	164		

Had the nonaccrual debts accrued interest according to the original terms, interest income of NIS 16 million would have been recognized.

(1) Stated balance of debt.

(2) Amount of interest income recognized in the reported period, in respect of the average balance of nonaccrual debts, during the period of time in which the debts had been classified as nonaccrual.

Additional information: the total stated average debt balance of nonaccrual debts was NIS 553 million.

(NIS million)

#### B. Credit to the public (Cont'd)

2. A.: Additional information regarding nonaccrual debts: (Cont'd)

						June 30, 2021	(unaudited)*
		Balance <sup>(1)</sup> of provided for nonaccrual debts	Balance of provision	Balance <sup>(1)</sup> of not provided for nonaccrual debts	Total Balance <sup>(1)</sup> of nonaccrual debts	Balance of contractual principal of nonaccrual debts	Recognized interest income <sup>(2)</sup>
Bor	rower activity in Israel						
Con	struction and real estate	65	12	22	87	1,816	-
Com	nmercial - other	259	134	30	289	3,230	-
Tota	al commercial	324	146	52	376	5,046	-
Priva	ate individuals - housing loans	-	-	-	-	-	-
Priva	ate individuals - others	91	33	13	104	456	-
Tota	al Credit to the public - activity in Israel	415	179	65	480	5,502	
Bor	rower activity abroad						
Tota	I Credit to the public - activity abroad	-				15	-
Tota	l *	415	179	65	480	5,517	-
(*)	Of which:						
	Measured by present value of cash flows	415	179	38	453		
	Measured specifically according to present value of collateral	-	-	19	19		
	Measured on a collective basis	-	-	8	8		

\* Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

Had the nonaccrual debts accrued interest according to the original terms, interest income of NIS 15 million would have been recognized.

(1) Stated balance of debt.

(2) Amount of interest income recognized in the reported period, in respect of the average balance of nonaccrual debts, during the period of time in which the debts had been classified as nonaccrual.

Additional information: the total stated average debt balance of nonaccrual debts was NIS 599 million.

(NIS million)

#### B. Credit to the public (Cont'd)

#### 2. A.: Additional information regarding nonaccrual debts: (Cont'd)

					C	ecember 31, 20	)21 (audited)*
		Balance <sup>(1)</sup> of provided for nonaccrual debts	Balance of provision	Balance <sup>(1)</sup> of not provided for nonaccrual debts	Total Balance <sup>(1)</sup> of nonaccrual debts	Balance of contractual principal of nonaccrual debts	Recognized interest income <sup>(2)</sup>
Bori	rower activity in Israel						
Con	struction and real estate	65	11	20	85	1,814	-
Com	nmercial - other	221	118	32	253	3,395	1
Tota	al commercial	286	129	52	338	5,209	1
Priva	ate individuals - housing loans	-	-	-	-	-	-
Priva	ate individuals - others	92	33	11	103	458	1
Tota	I Credit to the public - activity in Israel	378	162	63	441	5,667	2
Bori	rower activity abroad						
Tota	I Credit to the public - activity abroad	-	-	-		14	-
Tota	ll *	378	162	63	441	5,681	2
(*)	Of which:						
	Measured by present value of cash flows	378	162	38	416		
	Measured specifically according to present value of collateral	-		17	17		
	Measured on a collective basis	-	-	8	8		

\* Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

Had the nonaccrual debts accrued interest according to the original terms, interest income of NIS 28 million would have been recognized.

(1) Stated balance of debt.

(2) Amount of interest income recognized in the reported period, in respect of the average balance of nonaccrual debts, during the period of time in which the debts had been classified as nonaccrual.

Additional information: the total stated average debt balance of nonaccrual debts was NIS 478 million.

(NIS million)

### B. Credit to the public (Cont'd)

#### 2.B. Debts which had undergone restructure of a problematic debt:

				June 30, 2022 (	(unaudited)
				Recorded de	ebt balance
	Not accruing interest income	accruing <sup>(1)</sup> in arrears of 90 days or more	accruing <sup>(1)</sup> in arrears of 30 to 89 days	Accruing <sup>(1)</sup> , not in arrears	Total
Borrower activity in Israel					
Public - commercial					
Construction and real estate	7	-	-	1	8
Commercial - other	54		-	10	64
Total commercial	61	-	-	11	72
Private individuals - residential loans	14	-	-	3	17
Private individuals - others	65	<u> </u>	-	16	81
Total Credit to the public - activity in Israel	140			30	170
Borrower activity abroad					
Total Credit to the public - activity abroad	-		-	-	-
Total	140		-	30	170

				June 30, 2021 (unaudited)*		
				Recorded de	bt balance	
	Not accruing interest income	accruing <sup>(1)</sup> in arrears of 90 days or more	accruing <sup>(1)</sup> in arrears of 30 to 89 days	Accruing <sup>(1)</sup> , not in arrears	Total	
Borrower activity in Israel						
Public - commercial						
Construction and real estate	13	-	-	5	18	
Commercial - other	70	-	-	15	85	
Total commercial	83	-	-	20	103	
Private individuals - residential loans	-	-	-	-	-	
Private individuals - others	69	-	-	34	103	
Total Credit to the public - activity in Israel	152			54	206	
Borrower activity abroad						
Total Credit to the public - activity abroad	-	-	-	-	-	
Total	152	-	-	54	206	

(1) Accruing interest income.

(2) As at June 30, 2022, debts of NIS 170 million, that had been restructured are classified as problematic debts (as of June 30, 2021 – NIS 206 million).
 \* Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

(NIS million)

#### B. Credit to the public (Cont'd)

2.B. Debts which had undergone restructure of a problematic debt: (Cont'd)

			I	December 31, 2021	(audited)*
				Recorded de	bt balance
	Not accruing interest income	accruing <sup>(1)</sup> in arrears of 90 days or more	accruing <sup>(1)</sup> in arrears of 30 to 89 days	Accruing <sup>(1)</sup> , not in arrears	Total
Borrower activity in Israel					
Public - commercial					
Construction and real estate	9	-	-	5	14
Commercial - other	58			19	77
Total commercial	67	-	-	24	91
Private individuals - others	69	-		33	102
Total Credit to the public - activity in Israel	136			57	193
Borrower activity abroad					
Total Credit to the public - activity abroad	-	-	-		-
Total	136	-	-	57	193

(1) Accruing interest income.

(2) As at December 31, 2021, debts of NIS 174 million, that had been restructured are classified as problematic debts.
 Restated in report of the new disclosure formation.

Restated in respect of the new disclosure format on nonaccrual debts instead of impaired debts.

(NIS million)

#### B. Credit to the public (Cont'd)

2.B. Debts which had undergone restructure of a problematic debt: (Cont'd)

					Restr	ucturing made
				For the	e three months	ended June 30
			2022			2021
				For the three months       Number of contracts     Debt balance before restructuring       10     3       57     7       67     10       218     10		(unaudited)
	Number of contracts	Debt balance before restructuring	Debt balance after restructuring	of	Debt balance before restructuring	Debt balance after restructuring
Borrower activity in Israel						
Public - commercial						
Construction and real estate	3	-	-	10	3	3
Commercial - other	46	21	21	57	7	7
Total commercial	49	21	21	67	10	10
Private individuals - housing loans	1	1	1	-	-	-
Private individuals - others	242	8	7	218	10	9
Total credit to the public - activity in Israel	292	30	29	285	20	19

					Restr	ucturing made
				For	the six months	ended June 30
			2022			2021
	of before after o				(unaudited)	
	of	before	after	Number of contracts	Debt balance before restructuring	Debt balance after restructuring
Borrower activity in Israel						
Public - commercial						
Construction and real estate	9	1	1	21	4	4
Commercial - other	95	15	15	108	15	15
Total commercial	104	16	16	129	19	19
Private individuals - housing loans	1	1	1	-	-	-
Private individuals - others	589	22	21	443	21	20
Total credit to the public - activity in Israel	694	39	38	572	40	39

		Restructu	iring made a	nd failed <sup>(1)</sup>	Restructuring made and failed (1			
	F	or the three	months end	ed June 30		For the si	x months end	ed June 30
		2022		2021		2022		2021
				(unaudited)				(unaudited)
	Number of contracts	Balance of debt recorded	Number of contracts	Balance of debt recorded	Number of contracts	Balance of debt recorded	Number of contracts	Balance of debt recorded
Borrower activity in Israel								
Public - commercial								
Construction and real estate	5	-	12	1	14	1	13	1
Commercial - other	16	5	16	2	40	9	62	4
Total commercial	21	5	28	3	54	10	75	5
Private individuals - housing loans		-	-	-	4	1	-	-
Private individuals - others	119	3	95	2	251	7	249	5
Total credit to the public - activity in Israel	140	8	123	5	309	18	324	10

(1) Debts that became debts in arrears of 30 days or more during the reported period which were restructured as a problematic debt during the 12 months that preceded the date in which they became debts in arrears.

(NIS million)

### B. Credit to the public (Cont'd)

#### 2.c. Additional information regarding nonaccrual credit in arrears

							June 30, 2022 (I	unaudited)
	Not in arrears of 90 days or more	In arrears from 90 to 180 days	In arrears from 180 days to one year	In arrears from one to 3 years	In arrears from 3 to 5 years	In arrears from 5 to 7 years	In arrears for over 7 years	Total
Commercial	254	28	24	41	6	-	-	353
Residential loans	24	59	38	19	5	6	1	152
Private individuals - others	83	14	2	3			-	102
Total	361	101	64	63	11	6	1	607

June 30, 2021 (unaudited) Not in In arrears arrears of In arrears from 180 In arrears In arrears In arrears In arrears 90 days or from 90 to days to one from one to from 3 to 5 from 5 to 7 for over 7 180 days more 3 years years Total year years years Commercial 272 9 45 44 6 376 \_ -Residential loans -Private individuals - others 95 3 1 5 104 \_ \_ Total 367 12 46 49 6 \_ 480 \_

		December 31, 2021 (a										
	Not in arrears of 90 days or more	In arrears from 90 to 180 days	In arrears from 180 days to one year	In arrears from one to 3 years	In arrears from 3 to 5 years	In arrears from 5 to 7 years	In arrears for over 7 years	Total				
Commercial	251	15	20	45	7	-	-	338				
Residential loans	-	-	-	-	-	-	-	-				
Private individuals - others	97	2	1	3	-	-	-	103				
Total	348	17	21	48	7	-	-	441				

(NIS million)

#### B. Credit to the public (Cont'd)

#### 3. Additional information regarding housing loans

Year-end balances by financing ratio (LTV) (\*), repayment type, and interest type

		June 30, 2						
		Bala	nce of housing loans	Total Off-				
	Total	Of which: bullet and balloon	OF which: floating interest rate	balance sheet credit risk				
First lien financing rate								
- Up to 60%	23,432	209	13,848	1,459				
- Over 60%	10,786	71	6,521	2,000				
Secondary lien or no lien	477	67	412	-				
Total	34,695	347	20,781	3,459				

			June 30, 2	2021 (unaudited)	
		Balar	nce of housing loans	Total Off-	
	Total	Of which: bullet and balloon	OF which: floating interest rate	balance sheet credit risk	
First lien financing rate					
- Up to 60%	20,717	211	12,173	2,332	
- Over 60%	8,959	90	5,428	1,415	
Secondary lien or no lien	483	102	406	-	
Total	30,159	403	18,007	3,747	

			December 31	31, 2021 (audited)	
		Balar	nce of housing loans	Total Off-	
	Total	Of which: bullet and balloon	OF which: floating interest rate	balance sheet credit risk	
First lien financing rate					
- Up to 60%	22,020	227	12,965	2,053	
- Over 60%	9,770	73	5,903	1,525	
Secondary lien or no lien	470	76	398	-	
Total	32,260	376	19,266	3,578	

\* Ratio of the approved credit facility, when the facility was provided, to the value of the asset, as approved by the Bank when the facility was provided. The LTV ratio constitute an additional indication of the Bank for assessing the customer's risk in time of approving the credit facility.

(NIS million)

### C. Off-balance sheet financial instruments

		Balance of	contracts <sup>(1)</sup>	Balance of	provision for c	redit losses	
	30.6.22	30.6.21	31.12.21	30.6.22	30.6.21	31.12.21	
	(unaudited)	(unaudited)	(audited)	(unaudited)	(unaudited)	(audited)	
Transactions the balance of which represents credit risk:							
Documentary credit	334	168	179	1	1	-	
Guarantees securing credit	911	949	949	7	12	12	
Guarantees to home purchasers	4,353	2,587	3,282	10	4	5	
Guarantees and other liabilities	4,931	3,987	4,581	36	22	24	
Unutilized credit lines for derivatives instruments	3,144	2,679	2,715	-	-	-	
Unutilized revolving credit and other on-call credit facilities	11,768	11,105	11,738	26	20	20	
Irrevocable commitments to grant credit, not yet executed	6,875	7,067	7,267	19	8	9	
Unutilized credit lines for credit card facilities	9,064	8,471	8,650	8	6	5	
Facilities for the lending of securities	525	288	548	-	-	-	
Required guarantees and collateral in respect of the Stock Exchange							
and Maof Clearing Houses	266	329	324	-	-	-	
Commitments to issue guarantees	1,201	2,026	1,565	2	6	4	

(1) Balance of contracts or their stated amounts at the end of the period, before provision for credit losses.

(2) In addition, the Bank provided the courts with letters of self-undertaking unlimited in amounts, given in connection with legal proceedings, in order to secure compensation for the damage to the defendants in the event that the action against them is dismissed or the legal proceedings terminated because of any other reason.

# NOTE 13 - ASSETS AND LIABILITIES ACCORDING TO LINKAGE BASE

(NIS million)

					Ju	ne 30, 2022 (	unaudited)
	Isi	raeli currency		Foreign o	currency <sup>(1)</sup>		
		Linked to					
		the				Non-	
	New Baland	consumer		<b>F</b>	Others	monetary	<b>T</b> - 4 - 1
<u> </u>	Non-linked	price index	U.S. dollar	Euro	Other	items <sup>(2)</sup>	Total
Assets							
Cash and deposits with banks	51,667	-	3,925	425	288		56,305
Securities	7,346	922	4,951	1,359	-	771	15,349
Securities which were borrowed	289	-	-	-	-	-	289
Credit to the public, net <sup>(3)</sup>	93,084	13,467	3,878	1,352	71	959	112,811
Credit to the government	93	726	120	-	-	-	939
Investee company	-	-	-	-	-	669	669
Premises and equipment	-	-	-	-	-	904	904
Intangible assets and goodwill	-	-	-	-	-	300	300
Assets in respect of derivative instruments	194	14	1,423	94	34	1,121	2,880
Other assets	908	3	17	2	-	650	1,580
Total assets	153,581	15,132	14,314	3,232	393	5,374	192,026
Liabilities							
Deposits from the public	127,870	6,527	24,110	3,642	1,431	959	164,539
Deposits from banks	5,187	-	218	22	2	-	5,429
Deposits from the Government	510	4	53	2	1	-	570
Bonds and subordinated capital notes	4	4,183	-	-	-	-	4,187
Liabilities in respect of derivative instruments	201	27	1,028	18	18	1,120	2,412
Other liabilities	4,043	66	35	5	7	313	4,469
Total liabilities	137,815	10,807	25,444	3,689	1,459	2,392	181,606
Difference	15,766	4,325	(11,130)	(457)	(1,066)	2,982	10,420
Non-hedging derivatives							
Derivative instruments (not including options)	(10,768)	(195)	9,538	367	1,058	-	-
Options in the money, net (in terms of underlying asset)	(1,153)	-	1,082	71	-	-	-
Options out of the money, net (in terms of underlying asset)	(311)	-	320	(9)	-	-	-
Total	3,534	4,130	(190)	(28)	(8)	2,982	10,420
Options in the money, net (present value of stated amount)	(1,248)	-	1,148	100	-	-	-
Options out of the money, net (present value of stated amount)	(1,732)	-	1,802	(70)	-	-	-

(1) Including linked to foreign currency.

(2) Including derivatives instruments which their underlying assets represent non-monetary item.(3) After deduction of provisions for credit losses attributed to the linkage base.

# NOTE 13 - ASSETS AND LIABILITIES ACCORDING TO LINKAGE BASE (CONT'D)

(NIS million)

					Ju	ne 30, 2021 (	unaudited)
	Isi	raeli currency		Foreign o	currency <sup>(1)</sup>		
		Linked to					
		the				Non-	
	Non-linked	consumer price index	U.S. dollar	Euro	Other	monetary items <sup>(2)</sup>	Total
Assets	Non-Iniked	plice lindex	0.0. 00101	Luio	Oulei		Total
Cash and deposits with banks	54,053	-	2,224	217	179	-	56.673
Securities	9,626	284	4,191	1,549	-	*641	16,291
Securities which were borrowed	, 32	-	-	, _	-	-	32
Credit to the public, net <sup>(3)</sup>	78,943	11,855	2,526	961	97	809	95,191
Credit to the government	52	49	-	-	-	-	101
Investee company	-	-	-	-	-	675	675
Premises and equipment	-	-	-	-	-	945	945
Intangible assets and goodwill	-	-	-	-	-	279	279
Assets in respect of derivative instruments	317	10	186	14	17	763	1,307
Other assets	1,180	2	37	1	-	361	1,581
Total assets	144,203	12,200	9,164	2,742	293	4,473	173,075
Liabilities							
Deposits from the public	115,332	5,662	19,513	3,260	1,701	808	146,276
Deposits from banks	4,702	-	305	23	5	-	5,035
Deposits from the Government	391	-	42	1	1	-	435
Bonds and subordinated capital notes	6	2,827	-	-	-	-	2,833
Liabilities in respect of derivative instruments	338	10	247	58	24	763	1,440
Other liabilities	*6,220	96	69	5	2	363	6,755
Total liabilities	126,989	8,595	20,176	3,347	1,733	1,934	162,774
Difference	17,214	3,605	(11,012)	(605)	(1,440)	2,539	10,301
Non-hedging derivatives							
Derivative instruments (not including options)	(11,829)	(1)	9,971	387	1,472	-	-
Options in the money, net (in terms of underlying asset)	(467)	-	343	124	-	-	-
Options out of the money, net (in terms of underlying asset)	(590)	-	459	153	(22)		-
Total	4,328	3,604	(239)	59	10	2,539	10,301
Options in the money, net (present value of stated amount)	(990)	-	732	258	-	-	-
Options out of the money, net (present value of stated amount)	(1,915)	-	1,305	704	(94)	-	-

\* Immaterial adjustment of comparative data. See Note 1.E.

Including linked to foreign currency.
 Including derivatives instruments which their underlying assets represent non-monetary item.

(3) After deduction of provisions for credit losses attributed to the linkage base.

# NOTE 13 - ASSETS AND LIABILITIES ACCORDING TO LINKAGE BASE (CONT'D)

(NIS million)

					Dece	mber 31, 202	1 (audited)
	lsi	raeli currency		Foreign c	urrency(1)		
		Linked to			_		
		the				Non-	
	Non-linked	consumer price index	U.S. dollar	Euro	Other	monetary items(2)	Total
Assets	Non-Iniked	price index		Luio	Other		Total
Cash and deposits with banks	53,496	-	3,504	266	104	-	57,370
Securities	8,323	241	4,390	1,405	-	732	15,091
Securities which were borrowed	845	-	-	-	-	-	845
Credit to the public, net <sup>(3)</sup>	84.013	12,634	2,880	844	95	698	101,164
Credit to the government	48	763	_,	-			811
Investee company	-	-	-	-	-	713	713
Premises and equipment	-	-	-	-	-	931	931
Intangible assets and goodwill	-	-	-	-	-	300	300
Assets in respect of derivative instruments	526	11	149	8	18	997	1,709
Other assets	843	5	24	2	-	662	1,536
Total assets	148,094	13,654	10,947	2,525	217	5,033	180,470
Liabilities							
Deposits from the public	120,343	6,298	21,870	3,158	1,080	698	153,447
Deposits from banks	4,751	-	330	36	27	-	5,144
Deposits from the Government	857	-	101	1	1	-	960
Bonds and subordinated capital notes	6	3,350	-	-	-	-	3,356
Liabilities in respect of derivative instruments	793	18	182	42	6	997	2,038
Other liabilities	4,560	121	42	5	2	358	5,088
Total liabilities	131,310	9,787	22,525	3,242	1,116	2,053	170,033
Difference	16,784	3,867	(11,578)	(717)	(899)	2,980	10,437
Non-hedging derivatives							
Derivative instruments (not including options)	(11,338)	(213)	10,070	586	895	-	-
Options in the money, net (in terms of underlying asset)	(1,104)	-	957	145	2	-	-
Options out of the money, net (in terms of underlying asset)	(436)		447	(11)	-		-
Total	3,906	3,654	(104)	3	(2)	2,980	10,437
Options in the money, net (present value of stated amount)	(1,701)	-	1,453	247	1	-	-
Options out of the money, net (present value of stated amount)	(1,975)	-	1,909	64	2	-	-

(1) Including linked to foreign currency.

(2) Including derivatives instruments which their underlying assets represent non-monetary item.
(3) After deduction of provisions for credit losses attributed to the linkage base.

# **NOTE 14A - BALANCES AND FAIR VALUE ESTIMATES OF FINANCIAL INSTRUMENTS**

(NIS million)

				June 30, 2022	(unaudited)
	Stated in the				Fair value <sup>(1)</sup>
	Balance Sheet	(1)	(2)	(3)	Total
Financial assets					
Cash and deposits with banks	56,305	659	55,640	4	56,303
Securities <sup>(2)</sup>	15,349	8,676	6,497	112	15,285
Securities which were borrowed	289	-	289	-	289
Credit to the public, net	112,811	8,236	-	102,889	111,125
Credit to the government	939	-	213	723	936
Assets in respect of derivative instruments	2,880	1,242	733	905	2,880
Other financial assets	559	283	-	276	559
Total financial assets	<sup>(3)</sup> 189,132	19,096	63,372	104,909	187,377
Financial liabilities					
Deposits from the public	164,539	6,530	116,443	39,107	162,080
Deposits from Banks	5,429	-	1,333	3,937	5,270
Deposits from the Government	570	-	540	32	572
Bonds and non-convertible subordinated capital notes	4,187	4,104	-	9	4,113
Liabilities in respect of derivative instruments	2,412	1,190	1,195	27	2,412
Other financing liabilities	3,081	337	-	2,734	3,071
Total financial liabilities	<sup>(3)</sup> 180,218	12,161	119,511	45,846	177,518
Off balance sheet financial instruments					
Transaction where the balance represents credit risk	42	-	-	42	42
In addition, the liability in respect of employee rights, gross - pension and severance $\mbox{pay}^{(4)}$	859	-	-	859	859

 Level 1 - fair value measurements using prices quoted in an active market. Level 2 - fair value measurements using other significant observable data. Level 3 - fair value measurements using significant unobservable data.

(2) For further details of the stated balance and the fair value of securities, see Note 5, "Securities".

(3) Of which: assets of NIS 23,655 million and liabilities of NIS 9,279 million, the stated balance of which is identical to their fair value (instruments reflected in the balance sheet at fair value). For further information regarding instruments measured at fair value on a recurring basis and on a non-recurring basis, see note 14B-14D.

(4) The liability is shown gross, without considering the plan assets managed against it.

# NOTE 14A - BALANCES AND FAIR VALUE ESTIMATES

OF FINANCIAL INSTRUMENTS (CONT'D)

(NIS million)

				June 30, 2021	(unaudited)
	Stated in the				Fair value <sup>(1)</sup>
	Balance Sheet	(1)	(2)	(3)	Total
Financial assets					
Cash and deposits with banks	56,673	663	56,003	8	56,674
Securities <sup>(2)</sup>	*16,291	10,272	*6,040	82	16,394
Securities which were borrowed	32	-	32	-	32
Credit to the public, net	95,191	3,954	1	91,711	95,666
Credit to the government	101	-	51	50	101
Assets in respect of derivative instruments	1,307	886	280	141	1,307
Other financial assets	569	353	-	216	569
Total financial assets	<sup>(3)</sup> 170,164	16,128	62,407	92,208	170,743
Financial liabilities					
Deposits from the public	146,276	3,742	104,791	37,325	145,858
Deposits from Banks	5,035	-	1,383	3,623	5,006
Deposits from the Government	435	-	401	40	441
Bonds and non-convertible subordinated capital notes	2,833	2,868	-	85	2,953
Liabilities in respect of derivative instruments	1,440	889	541	10	1,440
Other financing liabilities	5,271	382	-	4,887	5,269
Total financial liabilities	<sup>(3)</sup> 161,290	7,881	107,116	45,970	160,967
Off balance sheet financial instruments					
Transaction where the balance represents credit risk	30	-	-	30	30
In addition, the liability in respect of employee rights, gross - pension and severance $\mbox{pay}^{(4)}$	955	-	-	955	955

\* Immaterial adjustment of comparative data. See Note 1.E.

 Level 1 - fair value measurements using prices quoted in an active market. Level 2 - fair value measurements using other significant observable data. Level 3 - fair value measurements using significant unobservable data.

(2) For further details of the stated balance and the fair value of securities, see Note 5, "Securities".

(3) Of which: assets of NIS 19,121 million and liabilities of NIS 5,564 million, the stated balance of which is identical to their fair value (instruments reflected in the balance sheet at fair value). For further information regarding instruments measured at fair value on a recurring basis and on a non-recurring basis, see note 14B-14D.

(4) The liability is shown gross, without considering the plan assets managed against it.

# NOTE 14A - BALANCES AND FAIR VALUE ESTIMATES

OF FINANCIAL INSTRUMENTS (CONT'D)

(NIS million)

			De	cember 31, 202	21 (audited)
	Stated in the Balance				Fair value <sup>(1)</sup>
	Sheet	(1)	(2)	(3)	Total
Financial assets					
Cash and deposits with banks	57,370	665	56,705	-	57,370
Securities <sup>(2)</sup>	15,091	9,112	5,999	78	15,189
Securities which were borrowed	845	-	845	-	845
Credit to the public, net	101,164	5,817	1	95,569	101,387
Credit to the government	811	-	48	768	816
Assets in respect of derivative instruments	1,709	1,141	319	249	1,709
Other financial assets	546	333	-	213	546
Total financial assets	<sup>(3)</sup> 177,536	17,068	63,917	96,877	177,862
Financial liabilities					
Deposits from the public	153,447	5,009	113,439	34,439	152,887
Deposits from Banks	5,144	-	939	4,175	5,114
Deposits from the Government	960	537	393	34	964
Bonds and non-convertible subordinated capital notes	3,356	3,437	-	84	3,521
Liabilities in respect of derivative instruments	2,038	1,176	844	18	2,038
Other financing liabilities	3,451	641	-	2,809	3,450
Total financial liabilities	<sup>(3)</sup> 168,396	10,800	115,615	41,559	167,974
Off balance sheet financial instruments					
Transaction where the balance represents credit risk	39	-	-	39	39
In addition, the liability in respect of employee rights, gross - pension and severance pay $^{\rm (4)}$	987	-	-	987	987

\* Reclassified.

 Level 1 - fair value measurements using prices quoted in an active market. Level 2 - fair value measurements using other significant observable data. Level 3 - fair value measurements using significant unobservable data.

(2) For further details of the stated balance and the fair value of securities, see Note 5, "Securities".

(3) Of which: assets of NIS 20,296 million and liabilities of NIS 8,225 million, the stated balance of which is identical to their fair value (instruments reflected in the balance sheet at fair value). For further information regarding instruments measured at fair value on a recurring basis and on a non-recurring basis, see note 14B-14D.

(4) The liability in shown gross, without considering the plan assets managed against it.

# NOTE 14A - BALANCES AND FAIR VALUE ESTIMATES OF FINANCIAL INSTRUMENTS (CONT'D)

(NIS million)

### A. Fair value of financial instruments.

The Note includes information regarding the fair value of financial instruments. There is no quotable "market value" for most of the financial instruments of the Bank since they are not traded in an active market. Therefore, the fair value is derived by accepted pricing models, such as discounting future cash flows at interest rates reflecting the credit risk inherent in the financial instrument.

Determination of fair value, estimated by discounting future cash flows and determining the relative interest rates is subjective. Furthermore, the fair value estimations for most of the financial instruments does not necessarily indicate the realizable value on the reporting date. The estimated fair value was calculated according to interest rates prevailing on balance sheet date and does not consider interest rate fluctuations. Given other interest rate assumptions fair value estimates may differ materially. This is mainly the case where financial instruments have fixed interest rates or do not bear interest.

In addition, in determining fair value, commissions to be received or paid as a result of the said transactions and tax effects, in respect of the gap between the fair value and the balances at the balance sheet, were not taken into consideration.

Furthermore, the difference between the balance sheet and the fair value amounts may not be realized as the Bank may hold the instruments until maturity. As a result of all of these it is necessary to emphasize that the data included in this note does not reflect the net worth of the Bank as a going concern. Also, as a result of the wide range of possible estimation techniques and methods, care should be taken when comparing fair value of different banks.

# NOTE 14A - BALANCES AND FAIR VALUE ESTIMATES OF FINANCIAL INSTRUMENTS (CONTD)

(NIS million)

# B. Principal methods and assumptions used for the calculation of the fair valueestimates of financial instruments

**Marketable securities** - According to their value in the principal market. Where there are several markets on which the instrument is traded, the assessment is made according to the most beneficial market.

**Credit to the public** - The fair value of the credit to the public balance was estimated according to discounting the future cash flows in an appropriate discount rate. The balance was separated into homogenous categories. The receipts in each category were discounted at a discount rate which reflects the risk inherent in the category. In general, this discount rate is determined according to the interest at which the Bank transacts similar business at the reporting date.

The fair value of nonaccrual debts is assessed using discount rates that reflect the high credit risk inherent in such debts.

Anticipated future cash flows in respect of nonaccrual debts and other debts have been assessed after deducting the effect of accounting write-offs and of provisions for credit losses in respect of the debts.

Accounting write-offs and provisions for credit losses are attributed, where possible, to periods in which these debts had been classified (example: where the provision was assessed on a specific basis, by the present value of future cash flows). In the absence of such data, accounting write-offs and provisions for credit losses are attributed proportionally to the outstanding balance of credit according to maturity periods at end of the period.

Cash flows in respect of mortgages have been assessed according to the premature repayment forecast, which is based on a statistical model.

**Deposits and subordinate capital notes** - By discounting future cash flows according to interest rates used by the Group in raising similar deposits, or issuing similar capital notes (if a quoted price on an active market is not available) at reporting date. As regards bonds and subordinate debt notes that are traded as an asset on an active market, fair value is based upon quoted market prices or on traders' quotations regarding a similar liability traded as an asset on an active market.

Cashflows with respect to demand deposits (current accounts) were distributed based on statistical model for forecasting stable balances.

Cashflows in respect of deposits from the public have been assessed according to the premature repayment forecast, which is based on a statistical model.

**Derivative financial instruments** - Derivative financial instruments for which an active market exists have been estimated at market value, and where several active markets exist, have been estimated according to the most beneficial market.

Derivative financial instruments for which no active market exists have been calculated according to models which are used by the Group in current activity and take into account the inherent risks of the financial instrument (market risk, credit risk, etc.).

**Off-balance sheet financial instruments and transactions the balance of which represents credit risk** - the fair value has been assessed in accordance with commission earned in similar transactions at the reporting date, adjusted in respect of the remaining period of the transaction and the credit quality of the counterparty.

# NOTE 14B - ITEMS MEASURED AT FAIR VALUE

(NIS million)

### A. Items measured at fair value on a recurrent basis

				June 30, 2022 (	(unaudited)	
		Fair-value meas	urements using -			
	Prices quoted in an active market (level 1)	Other significant observable inputs (level 2)	Significant unobservable inputs (level 3)	Effect of netting agreements	Balance sheet balance	
Assets						
Bonds available for sale	5,250	6,280	-	-	11,530	
Shares not for trading	575	-	-	-	575	
Trading Securities	151	-	-	-	151	
Assets in respect of derivative instruments	1,242	733	905	-	2,880	
Others	8,519	-	-	-	8,519	
Total assets	15,737	7,013	905	-	23,655	
Liabilities						
Liabilities in respect of derivative instruments	1,190	1,195	27	-	2,412	
Others	6,867	-	-	-	6,867	
Total liabilities	8,057	1,195	27	-	9,279	

				June 30, 2021 (I	unaudited)
		Fair-value meas	surements using -		
	Prices quoted in an active market (level 1)	Other significant observable inputs (level 2)	Significant unobservable inputs (level 3)	Effect of netting agreements	Balance sheet balance
Assets					
Bonds available for sale	6,994	5,706	-	-	12,700
Shares not for trading	424	*52	-	-	476
Trading Securities	331	-	-	-	331
Assets in respect of derivative instruments	886	280	141	-	1,307
Others	4,307	-	-	-	4,307
Total assets	12,942	6,038	141	-	19,121
Liabilities					
Liabilities in respect of derivative instruments	889	541	10	-	1,440
Others	4,124	-	-	-	4,124
Total liabilities	5,013	541	10	-	5,564

			Dec	ember 31, 202 <sup>.</sup>	(audited)	
		Fair-value meas	urements using -			
	Prices quoted in an active market (level 1)	Other significant observable inputs (level 2)	Significant unobservable inputs (level 3)	Effect of netting agreements	Balance sheet balance	
Assets						
Bonds available for sale	5,888	5,751	-	-	11,639	
Shares not for trading	565	-	-	-	565	
Trading Securities	233	-	-	-	233	
Assets in respect of derivative instruments	1,141	319	249	-	1,709	
Others	6,150	-	-	-	6,150	
Total assets	13,977	6,070	249	-	20,296	
Liabilities						
Liabilities in respect of derivative instruments	1,176	844	18	-	2,038	
Others	6,187	-	-	-	6,187	
Total liabilities	7,363	844	18	-	8,225	

\* Immaterial adjustment of comparative data. See Note 1.E.

# NOTE 14B - ITEMS MEASURED AT FAIR VALUE (CONT'D)

(NIS million)

#### B. Items measured at fair value on a non-recurrent basis

				Total losses for the
Level 1	Level 2	Level 3	Total fair value	six months ended June 30, 2022
-	84	-	84	(4
-	-	12	12	-
Level 1	Level 2	Level 3	Total fair	<b>0, 2021 (unaudited)</b> Total profit for the six months ended June 30, 2021
	81	-	81	2
-	1	18	19	1
-	- - Level 1	- 84 	- 84 - - 12 Level 1 Level 2 Level 3 - - 81 -	- 84 - 84 12 12 June 3 Level 1 Level 2 Level 3 70tal fair - 81 - 81

	Level 1	Level 2	Level 3	Total fair value	Total profit for the year ended December 31, 2021
Investment in shares	-	87	-	87	10
Nonaccrual problematic credit the collection of which is contingent on collateral	-	1	16	17	1

# NOTE 14C - CHANGES IN ITEMS MEASURED AT FAIR VALUE ON A RECURRENT BASIS INCLUDED IN LEVEL 3

(NIS million)

					For the three	e months e	ended June 3	0, 2022 (unaudited)
	Fair value as at March 31, 2022	Profits (losses) realized and unrealized Included in the profit and loss statement <sup>(1)</sup>	Purchases	Payments	Transfers to level 3, gross	Transfer from level 3, gross	Fair value as at June 30, 2022	Unrealized profits (losses) in respect of instruments held as at June 30, 2022
Assets								
Assets in respect of derivative instruments	247	1,802	17	(1,161)	-	-	905	793
Liabilities								
Liabilities in respect of derivative instruments	29	1	-	(1)	-	-	27	2

					For the three	e months e	ended June 3	0, 2021 (unaudited)
	Fair value as at March 31, 2021	Profits (losses) realized and unrealized Included in the profit and loss statement <sup>(1)</sup>	Purchases	Payments	Transfers to level 3, gross	Transfer from level 3, gross	Fair value as at June 30, 2021	Unrealized profits (losses) in respect of instruments held as at June 30, 2021
Assets								
Assets in respect of derivative instruments Liabilities	386	59	7	(311)	-	-	141	50
Liabilities in respect of derivative instruments	14	1	-	(3)	-	-	10	1

					For the s	ix months	ended June 3	0, 2022 (unaudited)
	Fair value as at December 31, 2021	Profits (losses) realized and unrealized Included in the profit and loss statement <sup>(1)</sup>	Purchases	Payments	Transfers to level 3, gross	Transfer from level 3, gross	Fair value as at June 30, 2022	Unrealized profits (losses) in respect of instruments held as at June 30, 2022
Assets	51, 2021	Statement	Fulcilases	Fayments	91033	91033	50, 2022	
Assets in respect of derivative instruments	249	2,348	36	(1,728)	-	-	905	805
Liabilities Liabilities in respect of derivative instruments	18	(10)	-	(1)	-	-	27	(9)

					For the s	ix months e	ended June 30	0, 2021 (unaudited)
	Fair value as at December 31, 2020	Profits (losses) realized and unrealized Included in the profit and loss statement <sup>(1)</sup>	Purchases	Payments	Transfers to level 3, gross	Transfer from level 3, gross	Fair value as at June 30, 2021	Unrealized profits (losses) in respect of instruments held as at June 30, 2021
Assets								
Assets in respect of derivative instruments Liabilities	376	492	21	(748)	-	-	141	115
Liabilities in respect of derivative instruments	13	-	-	(3)	-	-	10	2

# NOTE 14C - CHANGES IN ITEMS MEASURED AT FAIR VALUE ON A RECURRENT BASIS INCLUDED IN LEVEL 3 (CONT'D)

(NIS million)

					For ti	ne year end	led Decembe	r 31, 2021 (audited)
	Fair value as at December 31, 2020	Profits (losses) realized and unrealized Included in the profit and loss statement <sup>(1)</sup>	Purchases	Payments	Transfers to level 3, gross	Transfer from level 3, gross	Fair value as at December 31, 2021	Unrealized profits (losses) in respect of instruments held as at December 31, 2021
Assets								
Assets in respect of derivative instruments	376	1,102	49	(1,278)	-	-	249	284
Liabilities								
Liabilities in respect of derivative instruments	13	(9)	-	(4)	-	-	18	(7)

(1) Realized profits (losses) are included in the profit and loss statement in the item non interest financing income.

# NOTE 14D - QUANTITATIVE INFORMATION ON ITEMS MEASURED AT FAIR VALUE INCLUDED IN LEVEL 3

				As of	June 30, 202	2 (unaudited)
		Value Assessment				
		technique	Unobservable inputs	Fair value	Average	Range
				(NIS million)		in %
۹.	Items measured at fair value on a recurrent basis					
	Assets					
	Assets in respect of derivative instruments:					
	Interest rate contract: NIS-CPI	Discounted cash flow	CPI linked interest	7	(0.83)	(2.11)-(0.27)
	Interest rate contract: other	Discounted cash flow	Counter-party credit risk	20	1.41	1.20-1.55
	Foreign currency contracts	Discounted cash flow	1. CPI-linked interest	6	(2.01)	(3.62)-(1.18
			2. Counter-party credit risk	872	1.31	1.00-4.60
	Liabilities					
	Liabilities in respect of derivative instruments:					
	Interest rate contract: NIS-CPI	Discounted cash flow	CPI-linked interest	20	(0.52)	(2.11)-(0.01)
	Foreign currency contracts	Discounted cash flow	CPI-linked interest	7	(2.01)	(3.62)-(1.18
_						
В.	Items measured at fair value on a non-recurrent basis					
	Impaired credit the collection of which is contingent on collateral	Collaterals value		12		

				As of	June 30, 202	(unaudited)
		Value Assessment				
		technique	Unobservable inputs	Fair value	Average	Range
				(NIS million)		in %
A.	Items measured at fair value on a recurrent basis					
	Assets					
	Assets in respect of derivative instruments:					
	Interest rate contract: NIS-CPI	Discounted cash flow	CPI linked interest	-	(1.49)	(1.59)-(1.16)
	Interest rate contract: other	Discounted cash flow	Counter-party credit risk	10	1.62	1.20-1.95
	Foreign currency contracts	Discounted cash flow	1. CPI-linked interest	10	(2.06)	(2.17)-(1.91)
			2. Counter-party credit risk	121	1.44	1.00-4.66
	Liabilities					
	Liabilities in respect of derivative instruments:					
	Interest rate contract: NIS-CPI	Discounted cash flow	CPI-linked interest	-	(1.59)	(1.59)
	Foreign currency contracts	Discounted cash flow	CPI-linked interest	10	(2.06)	(2.17)-(1.91)
_	N					
В.	Items measured at fair value on a non-recurrent basis					
	Impaired credit the collection of which is contingent on collateral	Collaterals value		18		

# NOTE 14D - QUANTITATIVE INFORMATION ON ITEMS MEASURED AT FAIR VALUE INCLUDED IN LEVEL 3 (CONT'D)

				As of Dec	ember 31, 2	021 (audited)
		Value Assessment technique	Unobservable inputs	Fair value	Average	Range
		_		(NIS million)		in %
Α.	Items measured at fair value on a recurrent basis					
	Assets					
	Assets in respect of derivative instruments:					
	Interest rate contract: NIS-CPI	Discounted cash flow	CPI linked interest	1	(2.19)	(2.32)-(2.09)
	Interest rate contract: other	Discounted cash flow	Counter-party credit risk	8	1.61	1.20-1.75
	Foreign currency contracts	Discounted cash flow	1. CPI-linked interest	10	(2.73)	(3.64)-(2.39)
			2. Counter-party credit risk	230	1.48	1.00-4.60
	Liabilities					
	Liabilities in respect of derivative instruments:					
	Interest rate contract: NIS-CPI	Discounted cash flow	CPI-linked interest	8	(1.88)	(2.35)-(1.64)
	Foreign currency contracts	Discounted cash flow	CPI-linked interest	10	(2.73)	(3.64)-(2.39)
в.	Items measured at fair value on a non-recurrent basis					
	Impaired credit the collection of which is contingent on collateral	Collaterals value		16		

Qualitative information in respect of items measured at fair value included in level 3

- Interest linked to the CPI- a change in the forecasted inflation rate will affect the fair value of CPI transaction, so an Increase (decrease) in the forecasted inflation rate will lead to an increase (decrease) in the fair value in accordance to the Bank's CPI position.
- Counter-party credit risk- a change in the credit risk of the counter-party to the transaction, so when the credit risk of the counter-party will be high/low, the value of the transaction will be low/high.

# Corporate Governance, Additional Information and Appendix

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# **CORPORATE GOVERNANCE**

# **DISCLOSURE OF THE INTERNAL AUDITOR**

Details regarding the Internal Auditor of the Bank (which also serves as the Internal Auditor in Massad Bank), including the working plan of the internal auditor department, conduct of the audit and the internal audit reports, were published in the annual financial statements for 2021.

The report of the internal audit for the year 2021 was discussed in the audit committee of the Bank on April 28, 2022.

# **MEETINGS OF THE BOARD OF DIRECTORS AND ITS COMMITTEES**

During January-June 2022, the Bank's Board of Directors held 15 meetings in plenary session and 30 meetings of its various Board Committees.

### TRANSACTIONS WITH INTERESTED PARTIES

### a. Amendments to the Securities Regulations (Periodic and immediate reports), 1970 -Reporting of transactions with controling interests

No changes occurred during the reported period in the rules regarding the reporting of transactions with controlling interests, as detailed in the Chapter on corporate governance, transactions with interested parties, contained in the financial statements for the year 2018.

#### b. Determination of criteria regarding transactions of the Bank with interested parties

No changes occurred during the reported period in the said criteria, as detailed in the Chapter on corporate governance, transactions with interested parties, contained in the financial statements for the year 2018.

c. Transactions with controlling shareholders, or transactions in which controlling shareholders have a personal interest, which have been approved during the reported period in accordance with Section 270(4) and or Section 267A of the Companies Act (including framework transactions that are still in effect at date of the report and transactions approved under the Companies Regulations (Relief respecting transactions with interested parties), 2000 (hereinafter – "the Relief Regulations"):

For details of transactions, see Chapter "Corporate Governance", interested party transactions, in the financial statements for 2021.

#### In addition:

- 1. In March 2022, and in accordance with the Companies Regulations (Rules regarding compensation and reimbursement of expenses to an external Director) (Provisional instruction), 2022 (hereinafter "the Provisional Instruction"), the Board of Directors of the Bank approved criteria according to which, participation of a Director in a meeting held or to be held during the period of limitations (as defined in the Provisional Instruction) through use of means of communication, as stated in Section 101 of the Companies Act, would be classified as participation in a regular meeting, entitling the participants to full compensation in respect thereof. The said criteria apply to any Director of the Bank entitled to compensation for participation determined according to the Companies Regulations (Rules regarding compensation and reimbursement of expenses to an external Director), 2000 (including Directors belonging to the controlling shareholders of the Bank).
- 2. On June 28, 2022, the Board of Directors of the Bank, following approvals by the Audit Committee and the Compensation Committee, and in accordance with Regulations 1(3), 1(a)1, 1(b)5 and 1 (b)1 of the Relief Regulations, approved the renewal of the Officers and Directors responsibility insurance policy, for an additional period, covering the Bank and the Bank Group, including the subsidiary companies of the Bank, as well as the controlling shareholder of the Bank, FIBI Holdings Ltd., and including Directors from among the controlling shareholders of the Bank. The additional insurance period takes effect on July 1, 2022 and ends on June 30, 2023. For details regarding the terms of the policy, see the Immediate Report by the Bank dated June 28, 2022 (Ref No. 080383-01-2022), the contents thereof are presented hereby by way of reference.

# d. Additional information regarding transactions with interested parties that have undergone changes in the reported period

Set out below is a collation of data concerning banking transactions that were conducted by the Bank and companies under its control with the controlling owners at the Bank (including their relatives and companies in which controlling owners at the Bank are interested parties), including data concerning transactions conforming to the criteria that were determined with respect to negligible transactions, as detailed in the Chapter Corporate Governance, transactions with interested parties, contained in the financial statements for the year 2018 (NIS thousand):

Indebtedness	Credit	Investment in bonds	Fair value of derivatives	Total balance- sheet monetary indebtedness	Unutilized credit balance	Guarantees granted by Bank for securing credit to a controlling owner or to a party related thereto	Guarantees granted to Bank by controlling owner in favor of third party	Indebtedness of controlling owner in respect of transactions in derivatives	Total
								N	IS thousand
Indebtedness of others <sup>(1)</sup>									
June 30, 2022	180	-	-	180	478	-	-	-	658
December 31, 2021	161	-	-	161	520	-	-	-	681
Deposits					I	ne 30. 2022		Decembe	- 21 0001

Deposita		oune 50, 2022	December 51, 2021		
	Balance on balance-sheet date	Highest balance during period <sup>(3)</sup>	Balance on balance-sheet date	Highest balance during period <sup>(3)</sup>	
		NIS thousand		NIS thousand	
Deposits of others <sup>(1)</sup>	3,805	7,155	3,744	16,045	

(1) Relatives of controlling shareholders of the Bank. As the term relative is defined in the Banking Law (licensing)-1981.

(2) On the basis of balances at the end of each day.

### DETAILS OF THE OWNERS OF CONTROL IN THE BANK

FIBI Holdings Ltd. (hereinafter – "FIBI"), a public company, which shares are traded on the Stock Exchange, owns 48.34% of the issued share capital and voting rights in the Bank (a rate comprising the control core in accordance with the control permit granted by Bank of Israel). The controlling shareholders of FIBI are Mr. Zadik Bino and his children, Messrs. Gil Bino, Hadar Bino-Shmueli and Daphna Bino-Or (hereinafter - "the Bino Family), Messrs. Michael and Helen Abeles and Messrs. Barry Lieberman, Casey Lieberman-Harris, Lee Lieberman and Joshua Lieberman (each of the said groups through corporations under their full control: Binohon Ltd., Instanz No. 2 Ltd. and Dolphin Energies Ltd.). For details regarding the various arrangements, to which the controlling shareholders are party, in respect of their holdings in FIBI, and indirectly, in the Bank, and with respect to the terms of the control permit dated September 19, 2003, granted to the controlling shareholders by Bank of Israel, as amended from time to time, see the Chapter "Details regarding the controlling interests in the Bank" in the Chapter "Corporate governance" in the financial report for 2019.

In accordance with FIBI's reports as of the date of publication of the financial statements, the holdings of the controlling shareholders in FIBI (in equity and voting) are as follows: Binohon Ltd. – 28.54%, Instanz No. 2 Ltd. – 11.68% and Dolphin Energies Ltd - 11.68% (the holdings of all the controlling shareholders in FIBI comprise the control core therein, in accordance with the control permit granted by Bank of Israel).

# **ADDITIONAL INFORMATION**

# **LEGISLATION AND REGULATORY INITIATIVES**

Following are summarized details of the provisions of laws and regulatory initiatives, which were published and/or entered into effect during the reported period, and which materially affect or might affect the operations of the Bank. The Bank is studying the overall significance of the said provisions and initiatives regarding the income and expenses of the Bank, as well as the long-term business and operating implications.

A part of the initiatives may have an adverse effect on the income of the Bank and/or its expenses. This effect cannot be quantified at this stage, due to dependence of different factors, including customer behavior, competitors' activity and additional regulatory changes regarding legislation not yet finalized, it is also not possible to assess whether it would be in fact be enacted and what would be its final content.

Nothing in the contents of this Chapter derogates from that stated in other Chapters and Sections of this Report, where there exists additional reference to provisions of the law and to regulatory initiatives as described below or to other.

# A PERIOD OF EMERGENCY – THE CORONAVIRUS CRISIS

On background of the outbreak of the Coronavirus, Bank of Israel and additional Regulators have published, since March 2020, mitigating instructions and special arrangements with the aim of allowing banking corporations the required business flexibility, providing assistance to households and businesses in the evolving exceptional circumstances.

The effective period of most of the said mitigating instructions and arrangements has expired, a small number of which have been permanently approved, and another small part of which are still in effect, mostly within the framework of Proper Conduct of Banking Business Directive No. 250 - amendments of Proper Conduct of Banking Business Directives aimed at confronting the Corona crisis (Provisional instruction), the effect of which expired on December 31, 2021 (hereinafter - "Provisional Instruction"), except for, as stated, certain mitigating instructions the effect of which had been extended. Following are the principal of which that might still be relevant to the Bank:

- Reduction in the leverage ratio applying to banking corporations by one-half of a percent.
   In accordance with an update of May 15, 2022, of Proper Conduct of Banking Business Directive No. 250, the validity of the said mitigation with respect to the leverage ratio was extended to June 30, 2024, provided that the leverage ratio shall not be lower than the ratio at December 31, 2023, or lower than the leverage ratio required from the banking corporation prior to the Provisional Instruction, the lower of the two.
- The maximum amount of the credit facilities allocated to the construction and real estate sector (including indebtedness in respect of national infrastructure) has been increased from 24% to 26% of total indebtedness of the public, and the said maximum rate, net of indebtedness in respect of national infrastructure, has been increased from 20% to 22% of total indebtedness of the public. This mitigation remains in effect until the end of twenty-four months from December 31, 2025, provided that during the said 24 months the rate of indebtedness should not exceed the rate existing on December 31, 2025, or the rate of the segmental limitation existing prior to the mitigation, whichever is higher.

#### BANKING

#### Proper Conduct of Banking Business Directive No. 420 - Delivery of notices through communication channels

In accordance with an update of the Directive, published on June 6, 2021, intended to improve service to customers and reduce costs, it has been, inter alia, determined that a banking corporation has to choose the most suitable communication channel for delivering particular notices to customers who had joined the service of receiving notices by means of

communication channels, in accordance with the level of materiality of the information and the speed required for its delivery. For this purpose, a banking corporation has to examine the needs of the customer in accordance with circumstances and take into consideration aspects of privacy protection, and among other things, examine whether a need exists to enable the customer to receive the information immediately and in an accessible manner, and whether the customer needs to monitor, safekeep and print the notice. Moreover, a closed list of notices has been determined, which a bank is required to deliver to the customer both by means of a communication channel, allowing the customer the monitoring, safekeeping and printing of the notice, and by means of a communication channel enabling the immediate delivery of the notice in an accessible manner, such as SMS notices. Following an amendment dated June 13, 2022, the update will take effect on January 1, 2023.

# Proper Conduct of Banking Business Directive No. 314A - Management of debt arrangements and of collection procedures regarding material problematic debts

The Directive was published on September 30, 2021, with a view of regulating the manner of treatment, reporting and authority relating to problematic debts, the amount of which exceeds NIS 50 million, or which are in lower amounts, matching quantitative or qualitative parameters defined in the matter by the banking corporation. The Directive includes corporate governance instructions in the matter, including the duty to define a policy, goals and an organizational structure that would include a "designated function". The Directive also states the measures that have to be adopted prior to the debt becoming a problematic debt, starting with the underwriting stage and continuing with the early recognition processes and risk reducing measures, before passing on the debt for handling by the designated function. The Directive took effect on April 1, 2022.

#### Proper Conduct of Banking Business Directive No. 250A - Transition from the LIBOR interest

The Directive was published on September 30, 2021, stating principles for the implementation of the transition to interest bases serving as an alternative to the LIBOR interest, the quotation which for most currencies, was discontinued at the beginning of 2022 (the LIBOR interest in respect of the US dollar would continue to be quoted for certain periods until June 2023). In accordance with the Directive, the Bank is required, inter alia, to discontinue, as early as possible and no later than December 31, 2021, the entry into new LIBOR interest based agreements, to choose alternative interest bases, taking into account the recommendations of the relevant international bodies, and document the reasons for the choise, as well as inform its customers with respect to the discontinuation of the LIBOR interest quotations and its implications. The Bank had completed the transition to the alternative interest bases on January 1, 2022.

#### Proper Conduct of Banking Business Directive No. 362 - cloud computing

On background of development and upgrading of the cloud computing technology, an amendment to the Directive was published on June 13, 2022. Among other things, the amendment defined "cloud computing" and "material cloud computing", removed the prohibition on usage of cloud computing services for core operations and/or core systems, stated that cloud computing is a private matter of outsourcing and, accordingly, added singular duties for the board of directors and senior management with respect to the use of cloud computing services, which are not included in Proper Conduct of Banking Business Directive No. 359A, including the duty of the board of directors to approve a policy and a multi-annual program for the use of cloud computing services, and the duty to define a function subject to the head of the information tech nology division, who would have an in-depth knowledge of the risks involved in the use of cloud computing services and of the technological services provided by all suppliers of cloud computing services, with whom a banking corporation is engaged. Further new requirements were added within the framework of risk assessment by a banking corporation, such as the duty to perform a risk survey regarding a material cloud computing services, regarding confrontation with cyber events in cloud computing services, including performance of cyber exercises, and with respect to the management of business continuity. The contents of the Directive takes effect on January 1, 2023, however, a banking corporation may apply the Directive in general, before the effective date. Also stated are transitional instructions regarding agreements with suppliers of cloud

computing services that had been signed prior to the date of publication of the Directive, as well as regarding such agreements signed after date of publication of the Directive and up to the said effective date.

#### **CAPITAL MARKET**

# Proper Conduct of Banking Business Directive No. 460 - presentation of data regarding transactions in a securities deposit

The Directive, which was published on December 23, 2021, and updated on June 13, 2022, determines a uniform format for the presentation to the customer of data regarding his securities deposit with a banking corporation, with a view of improving the ability of the customer to take an educated decision as to the investment track best for him in relation to other investment options.

The Directive includes, inter alia, details of the types of information and data, which the banking corporation has to present, including the rate of return, and where the customer obtains from the bank investment advisory services, it is required to present, inter alia, also the measure of exposure of his securities deposit. The Directive states also the dates and format in which the information would be presented.

The Directive takes effect on January 1, 2023.

#### **OPEN BANKING**

# Proper Conduct of Banking Business Directive No. 368 - application in Israel of the open banking Standard

The Directive was published on February, 24 2020, in continuation to the provisions of the Increase in Competition and Decrease in Centralization in the Banking Market in Israel Act (Legislation amendments), 2017, and with a view of promoting the open banking Reform, giving customers the option of allowing third parties access to their financial information in a digital and secured way.

With respect to information regarding the current account of the customer, the Directive took effect on April 18, 2021. Graded and later effective date were determined in respect of information regarding charge cards and nonrecurring payment orders in shekel; information regarding savings accounts, deposits and credit. No date was fixed with respect to information regarding securities.

The Directive applies to banks and credit card companies and includes provisions in matters of implementation of open banking (both as regards the transfer of information and in respect of payment orders), with respect to corporate governance, the manner in which the consent of the customer for delivery of information or for instructing payment, is obtained, rules regarding the level of service, principles for the management of data protection risk and cyber defense, duties applying to banks and to credit card companies choosing to operate also as a consumer of information or as a payments initiator, the manner of treating approaches by customers and the reports required by the Supervisor.

Following the enactment of the Financial Information Service Act, 2021, (hereinafter - "the Act"), Bank of Israel published of February 23, 2022, an amendment to the Directive, with the aim of modifying it to the provisions of the Act, including expansion of the classes of providers of financial information services, who would be entitled to obtain access to the financial information of a customer, with his consent. Also , on January 17, 2022, Bank of Israel published a letter updating a part of the effective dates that had been fixed by the Directive, with a view of modifying them to the provisions of the Act. On May 15, 2022, Bank of Israel published an additional amendment to the Directive, which includes instructions regarding the consideration received from another entity in respect of the granting of financial information services to the customer. The instructions are intended to avoid concern in respect of conflict of interests, and require, inter alia, determination of rules ensuring that the consideration arrangement with that other party would not affect the quality of service granted to the customer.

#### Financial Information Service Act, 2021

The Act, which was published on November 18, 2021, creates comprehensive and uniform regulation of the financial information service activity. In accordance with the Act, the providing of this service requires a license or approval by the Regulator relevant to the provider of the service (the Supervisor of Banks in the case of a bank, settling agent and an auxiliary corporation). It is further stated that the provider of the service may not engage in cost comparison services or in brokerage, as defined by law, with respect to financial products and services, which it (or parties related to it) provides to its customers. The Act includes provisions regarding the activity and duties of the entities providing the financial information services and the "sources of information" (which include, in accordance with the Act, banks, settlement agents, auxiliary corporations, institutional bodies [provident funds and insurance companies], the holder of a license for the provision of deposit and credit services, the holder of a license for to provide credit and the holder of a license to operate a credit brokerage system), including in the matter of privacy protection, the use of information, its protection and obtaining consent for making use thereof, collection of consideration, avoidance of conflict of interests and consumer instructions. The Act states gradual implementation dates for sources of information and different types of information, the earliest of which is on June 14, 2022, with respect to information regarding payment accounts and charge cards, originating in a bank, an auxiliary corporation or a settlement agent.

#### **CORPORATE GOVERNANCE**

#### Proper Conduct of Banking Business Directive No. 301 - the Board of Directors

In accordance with an amendment to the Directive published on January 18, 2022, the Board of Directors of the Bank has to determine, within six months from date of publication of the amendment, a policy regarding the ratio for an appropriate representation of the genders on the Board, including the time limit and milestones to achive this goal.

Achievement of the determined goal is to be reached within three years from date of approval of the policy. As required, the Board of Directors has approved such a policy.

# Proper Conduct of Banking Business Directive No. 301 – Board of Directors and Directive No. 301A – Compensation policy of a banking corporation

Within the framework of an amendment to this Directive, published on April 10, 2022, it is stated, inter alia, that the Board of Directors has to define the duties and authority of the Chairman of the Board in accordance with those conferred upon him by law, and in a manner that would not belittle or replace the duties of the Board and also should not reduce the duties and responsibilities of the other Directors. The required differentiation between the Board of Directors and the Chairman of the Board on the one part, and the Management of the Bank on the other part, is clarified and emphasized, and it is also stated that the Board of Directors has to define the scope of time that the Chairman of the Board has to devote in order to fulfill his duties. The amendment also points out the existing principle, according to which the compensation payable to the Chairman of the Board shall be determined in relation to the manner of compensation of the other members of the Board. It is noted, that additional rules regarding the compensation of the Chairman of the Board, apply to banking corporations having no control core. The amendment takes effect on date of publication. It is clarified, that as a Bank having a control core, the above amendment has no effect upon the engagement terms of the Chairman of the Board of the Bank.

### **Money Laundering Prohibition**

# Bank of Israel letter in the matter of risks involved in engagement with entities declared in international sactions lists and in national sanctions lists of foreign countries.

In accordance with a letter dated June 8, 2022, exploitation of the banking system for the purpose of circumventing the sanction regime imposed by foreign countries and by international organizations, exposes banking corporations to significant risks, including compliance risks, money laundering and the finance of terror risks and more. Accordingly, banking corporations are required to adopt policies and procedures with respect to the manner by which use should be made of international sanctions lists and national sanctions lists of foreign countries, as well as with respect to engagement or entering into transactions with entities declared in the above stated lists. It is further stated in the letter that refusal to approve a transaction or to engage in an agreement, or the discontinuation of engagement due to the application of the above policy, shall be considered reasonable refusal to provide service with respect to the Banking Act (Customer service), 1981.

#### **MISCELLANEOUS MATTERS**

#### **Pricacy protection**

In January 2022, the Privacy Ptotection Authority issued a document containing recommendations regarding the appointment of a privacy protection officer, relevant to organizations collecting and processing personal data. The documents provides a set of tools and guidelines regarding everything connected to the areas of responsibility of the privacy protection officer in the organization, states the fields of knowledge and qualification required from whoever officiates in this office, and refers to his position in the organization. The Bank has appointed a privacy protection officer. For additional details, see the Risk Review Chapter.

In January 2022, the Government tabled a proposed Amendment Bill to the Privacy Protection Act (Amendment No. 14), 2022. The Amendment Bill contains, inter alia, a significant reduction in the duty to register data bases, modifications of the definitions contained in the Act to technological and social developments, and expansion of the supervision and enforcement powers of the Privacy Protection Authority, authorizing it to impose monetary penalties in amounts of between NIS 1,000 and up to NIS 3.2 million (depending on the circumstances of processing the information and on the severity of the violation). In July 2022, the Privacy Protection Authority published a statement of position document in the matter of the duties of notification in relation to the assembly and use of personal data. The document presents the interpretation of the Authority regarding Section 11 of the Privacy Protection Act, while focusing on the duty of notification within the framework of a process for obtaining consent and as part of the use of decidion making systems based on algorithem or artificial intelligence. Likewise, the document clarifies that the duty of notification stated in Section 11 of the Privacy Protection Act, applies in all cases where assembly of personal data regarding a person is made on the basis of an approach to that person, no matter whether the data is assembled with the consent of the person to whom it applies, or the assembly of data is made under power of authority by law.

# LEGAL PROCEEDINGS

With respect to material legal actions pending against the Bank and against its consolidated subsidiaries, see Note 9 to the financial statements.

# THE RATING OF THE BANK BY RATING AGENCIES

Set out below is the Bank's rating as determined by rating agencies in Israel and by an international rating agency:

- On January 4, 2022, S&P Maalot ratified the issuer rating of the Bank at iIAAA/Stable and the rating of the subordinate debt notes with a loss absorption mechanism at iIAA-.
- On May 18, 2022, the international rating agency Moody's ratified the rating of long-term deposits with the Bank in foreign currency and in Israeli currency at A2, the short-term deposits with the Bank at Prime-1, and the rating outlook at "stable".
- On August 8, 2022, Midrug ratified the evaluation of the Bank's internal financial stability at the rank of aa2.il, the Bank's short-term deposits at the rank of P-1.il, the Bank's long-term deposits and the senior debt at the rank of Aaa.il/stable outlook and its subordinate debt notes with a loss absorption mechanism at Aa3.il (hyb)/stable outlook rating.

# **EMPLOYEE COMPENSATION POLICY**

For disclosure regarding the employee compensation policy, see the 2021 Risk Report on the Internet site of the Bank.

### INVOLVEMENT AND CONTRIBUTION TO THE COMMUNITY

The Bank attributes great importance to the promotion of social values and contribution to the community alongside its business activity. Therefore, the Bank acts within the framework of the flag plan "Believing-in-you", the aim of which is to establish long-term involvement and cooperation in society, inter alia, by means of voluntary activity of its employees and cooperation with factors, organizations and associations assisting the community. Employees of the Bank take part in such projects and contribute their time, experience and skills, in aid of different populations and sectors. Voluntary work is performed while making the necessary adjustments required for the continuity of the voluntary activity under existing limitations, in accordance with guidelines routine operation during the Corona period.

#### Defense forces

"Warm Home" - the Bank is active in favor of the defense forces, with a focus on providing response to the needs of solitary soldiers serving in fighting units of the IDF. In conjunction with the "Together in favor of the Soldier", the Bank has put at the disposal of soldiers eighteen apartments all over the country, equiped at a high level, serving soldiers in leading a comfortable and embracing daily routine, providing the feeling of a warm home. Each such apartment has an adopting branch of the Bank, employees of which escort the soldiers using the apartment and maintain current relations with them, being attentive and providing response to their needs in their daily life.

"Adopt a fighter" - Within nthe framework of the "Adopt a Fighter" initiative, the Bank continues to adopt for several years a fighting Regiment, participating in events and social gatherings of the Regiment. The Bank maintains close cooperation with the IDF Invalid Association, escorting IDF invalids at enrichment meetings and tours. In addition the Bank is promoting cooperation with a framework escorting and training soldiers completing their military service, towards employment.

"Leading to Success" - The Bank attributes great importance to the issue of reduction of gaps in the population and providing opportunities for the integration of disadvantaged soldiers and veterans in the community. The Bank has formed a scholarship plan to finance academic studies at the Open University, intended for such students, with a view of providing them with a key for economic independence, allowing a change of life and increasing their earning ability, thus leading them to optimal integration in society.

#### Financial skills

Professionalism and knowledge of Bank employees allow for cooperation of social involvement and learning in area of financial education. Accordingly, the Bank focuses its activity with youth in risk situations from the geographic and social periphery, and who were expelled from different programs, with a view of enabling them to receive the tools required to change direction towards a normative life in the Israeli society. Through the "Planting Melodies" Association, the Bank has adopted a number of youth groups, residing in youth villages and othe frameworks, providing them with enrichment lectures and tools regarding the financial education world. At the same time, the Bank cooperates with Bank of Israel, the Union of Banks and the banking system, regarding financial education to other diversified populations.

The Bank made a contribution of an advanced mobile imaging machine (X-Ray machine) to the field hospital established in the town of Mustika in West Ukraine by the Shibba Medical Center. The machine is available for treatment of the young and old, injured in the war and requiring treatment.

# APPENDIX 1 -RATES OF INTEREST INCOME AND EXPENSES AND ANALYSIS OF CHANGES IN INTEREST INCOME AND EXPENSES

#### A. Average balances and interest rates - assets

		For the thre ended Jun				For the three months ended June 30, 2021	
	Average balance <sup>(1)</sup>	Interest income	Rate of income	Average balance <sup>(1)</sup>	Interest income	Rate of income	
		NIS million	%		NIS million	%	
Assets bearing interest							
Credit to the public <sup>(2)(5)</sup>							
- In Israel	100,358	996	3.97	86,061	809	3.76	
Total	100,358	996	3.97	86,061	809	3.76	
Credit to the Government							
- In Israel	851	12	5.64	656	8	4.88	
Total	851	12	5.64	656	8	4.88	
Deposits with banks							
- In Israel	2,589	1	0.15	2,129	-	-	
Total	2,589	1	0.15	2,129	-	-	
Deposits with central banks							
- In Israel	41,462	49	0.47	46,402	12	0.10	
Total	41,462	49	0.47	46,402	12	0.10	
Securities borrowed or repurchased							
- In Israel	336	1	1.19	95	-	-	
Total	336	1	1.19	95	-	-	
Held to maturity or available for sale bonds <sup>(3)</sup>							
- In Israel	14,583	44	1.21	14,683	26	0.71	
Total	14,583	44	1.21	14,683	26	0.71	
Trading bonds							
- In Israel	218	1	1.83	318	1	1.26	
Total	218	1	1.83	318	1	1.26	
Total assets bearing interest	160,397	1,104	2.75	150,344	856	2.28	
Debtors regarding credit cards non-bearing interest	2,741			2,783			
Other assets non-bearing interest <sup>(4)</sup>	20,135			17,567			
Total assets	183,273			170,694			

# APPENDIX 1 -RATES OF INTEREST INCOME AND EXPENSES AND ANALYSIS OF CHANGES IN INTEREST INCOME AND EXPENSES (CONT'D)

### B. Average balances and interest rates - liabilities and capital

			ree months ne 30, 2022			ree months ne 30, 2021
	Average balance <sup>(1)</sup>	Interest expense	Rate of expense	Average balance <sup>(1)</sup>	Interest expense	Rate of expense
		NIS million	%		NIS million	%
Liabilities bearing interest						
Deposits from the public						
- In Israel						
Demand	28,002	13	0.19	27,000	-	-
Fixed-term	52,718	151	1.15	46,601	84	0.72
Total	80,720	164	0.81	73,601	84	0.46
Deposits from the Government						
- In Israel	85	1	4.71	171	-	-
Total	85	1	4.71	171	-	-
Deposits from banks						
- In Israel	1,103	1	0.36	1,032	1	0.39
Total	1,103	1	0.36	1,032	1	0.39
Deposits with Bank of Israel						
- In Israel	4,195	-	-	2,944	1	0.14
Total	4,195	-	-	2,944	1	0.14
Bonds and subordinated capital notes						
- In Israel	3,696	78	8.44	3,734	60	6.43
Total	3,696	78	8.44	3,734	60	6.43
Other liabilities						
- In Israel	124	1	3.23	25	-	-
Total	124	1	3.23	25	-	-
Total liabilities bearing interest	89,923	245	1.09	81,507	146	0.72
Deposits from the public non-bearing interest	76,835			70,267		
Creditors in respect of credit cards non-bearing interest	1,847			2,587		
Other liabilities non-bearing interest (6)	4,288			6,440		
Total liabilities	172,893			160,801		
Total capital resources	10,380			9,893		
Total liabilities and capital resources	183,273			170,694		
Interest spread			1.66			1.56
Net return on assets bearing interest (7)						
- In Israel	160,397	859	2.14	150,344	710	1.89
Total	160,397	859	2.14	150,344	710	1.89

# APPENDIX 1 -RATES OF INTEREST INCOME AND EXPENSES AND ANALYSIS OF CHANGES IN INTEREST INCOME AND EXPENSES (CONT'D)

### A. Average balances and interest rates - assets

		For the s ended Jun	ix months e 30, 2022		For the s ended Jun	six months e 30, 2021
	Average balance <sup>(1)</sup>	Interest income	Rate of income	Average balance <sup>(1)</sup>	Interest income	Rate of income
		NIS million	%		NIS million	%
Assets bearing interest						
Credit to the public <sup>(2)(5)</sup>						
- In Israel	97,403	1,824	3.75	85,776	1,503	3.50
Total	97,403	1,824	3.75	85,776	1,503	3.50
Credit to the Government						
- In Israel	826	19	4.60	652	9	2.76
Total	826	19	4.60	652	9	2.76
Deposits with banks						
- In Israel	3,013	1	0.07	2,322	-	-
Total	3,013	1	0.07	2,322	-	-
Deposits with central banks					· ·	
- In Israel	43,187	60	0.28	47,109	24	0.10
Total	43,187	60	0.28	47,109	24	0.10
Securities borrowed or repurchased						
- In Israel	455	1	0.44	91	-	-
Total	455	1	0.44	91	-	-
Held to maturity or available for sale bonds <sup>(3)</sup>						
- In Israel	14,074	68	0.97	14,117	48	0.68
Total	14,074	68	0.97	14,117	48	0.68
Trading bonds					· ·	
- In Israel	239	2	1.67	280	1	0.71
Total	239	2	1.67	280	1	0.71
Total assets bearing interest	159,197	1,975	2.48	150,347	1,585	2.11
Debtors regarding credit cards non-bearing interest	2,870			2,699		
Other assets non-bearing interest <sup>(4)</sup>	20,325			17,015		
Total assets	182,392			170,061		

# APPENDIX 1 -RATES OF INTEREST INCOME AND EXPENSES AND ANALYSIS OF CHANGES IN INTEREST INCOME AND EXPENSES (CONT'D)

# B. Average balances and interest rates - liabilities and capital

			six months ne 30, 2022		For the six month ended June 30, 202	
	Average balance <sup>(1)</sup>	Interest expense	Rate of expense	Average balance (1)	Interest expense	Rate of expense
		NIS million	%		NIS million	%
Liabilities bearing interest						
Deposits from the public						
- In Israel						
Demand	29,530	14	0.09	27,278	-	-
Fixed-term	49,985	234	0.94	47,653	126	0.53
Total	79,515	248	0.62	74,931	126	0.34
Deposits from the Government						
- In Israel	126	1	1.59	184	1	1.09
Total	126	1	1.59	184	1	1.09
Deposits from banks						
- In Israel	984	1	0.20	1,063	1	0.19
Total	984	1	0.20	1,063	1	0.19
Deposits with Bank of Israel						
- In Israel	4,195	1	0.05	2,486	1	0.08
Total	4,195	1	0.05	2,486	1	0.08
Bonds						
- In Israel	3,526	120	6.81	3,896	76	3.90
Total	3,526	120	6.81	3,896	76	3.90
Other liabilities						
- In Israel	197	1	1.02	17	-	-
Total	197	1	1.02	17	-	-
Total liabilities bearing interest	88,543	372	0.84	82,577	205	0.50
Deposits from the public non-bearing interest	76,456			68,592		
Creditors in respect of credit cards non-bearing interest	1,624			2,522		
Other liabilities non-bearing interest (6)	5,387			6,596		
Total liabilities	172,010			160,287		
Total capital resources	10,382			9,774		
Total liabilities and capital resources	182,392			170,061		
Interest spread			1.64			1.61
Net return on assets bearing interest <sup>(7)</sup>						
- In Israel	159,197	1,603	2.01	150,347	1,380	1.84
Total	159,197	1,603	2.01	150,347	1,380	1.84

# APPENDIX 1 -RATES OF INTEREST INCOME AND EXPENSES AND ANALYSIS OF CHANGES IN INTEREST INCOME AND EXPENSES (CONTD)

# C. Average balances and income rates - additional information on interest bearing assets and liabilities attributed to activity in Israel

		For the three months ended June 30, 2022			For the three months ended June 30, 2021	
	Average balance <sup>(1)</sup>	Income (expense) interest	Income (expense) ratio	Average balance <sup>(1)</sup>	Income (expense) interest	Income (expense) ratio
		NIS million	%		NIS million	%
Non-linked Israeli currency						
Total assets bearing interest	135,270	748	2.21	127,872	599	1.87
Total liabilities bearing interest	72,290	(58)	(0.32)	65,648	(23)	(0.14)
Interest spread			1.89			1.73
Israeli currency linked to the CPI						
Total assets bearing interest	12,026	308	10.24	11,125	226	8.13
Total liabilities bearing interest	7,881	(165)	(8.37)	7,644	(120)	(6.28)
nterest spread			1.87			1.85
Foreign currency (including linked to f-c)						
Total assets bearing interest	13,101	48	1.46	11,347	31	1.09
Total liabilities bearing interest	9,752	(22)	(0.90)	8,215	(3)	(0.15)
nterest spread			0.56			0.94
Fotal activity in Israel						
Total assets bearing interest	160,397	1,104	2.75	150,344	856	2.28
Total liabilities bearing interest	89,923	(245)	(1.09)	81,507	(146)	(0.72)
Interest spread			1.66			1.56

		For the six months ended June 30, 2022			For the six months ended June 30, 2021	
	Average balance <sup>(1)</sup>	Income (expense) interest	Income (expense) ratio	Average balance <sup>(1)</sup>	Income (expense) interest	Income (expense) ratio
		NIS million	%		NIS million	%
Non-linked Israeli currency						
Total assets bearing interest	134,729	1,378	2.04	127,499	1,195	1.87
Total liabilities bearing interest	70,903	(83)	(0.23)	66,412	(53)	(0.16)
Interest spread			1.81			1.71
Israeli currency linked to the CPI						
Total assets bearing interest	11,778	519	8.81	10,989	320	5.82
Total liabilities bearing interest	7,722	(262)	(6.79)	7,773	(145)	(3.73)
Interest spread			2.02			2.09
Foreign currency (including linked to f-c)						
Total assets bearing interest	12,690	78	1.23	11,859	70	1.18
Total liabilities bearing interest	9,918	(27)	(0.54)	8,392	(7)	(0.17)
Interest spread			0.69			1.01
Total activity in Israel						
Total assets bearing interest	159,197	1,975	2.48	150,347	1,585	2.11
Total liabilities bearing interest	88,543	(372)	(0.84)	82,577	(205)	(0.50)
nterest spread			1.64			1.61

# APPENDIX 1 -RATES OF INTEREST INCOME AND EXPENSES AND ANALYSIS OF CHANGES IN INTEREST INCOME AND EXPENSES (CONTD)

D. Analysis of changes in interest income and expenses

		For the three months ended June 30, 2022 compared with the same period last year			For the six months ended June 30, 2022 compared with the same period last year			
		Increase (decrease) due to the change		Increase (decrease) due to the change		Net		
	Quantity	Price	Net change	Quantity	Price	change		
			NIS million			NIS million		
Interest bearing assets								
Credit to the public								
In Israel	142	45	187	218	103	321		
Total	142	45	187	218	103	321		
Other interest bearing assets								
In Israel	(8)	69	61	(7)	76	69		
Total	(8)	69	61	(7)	76	69		
Total interest income	134	114	248	211	179	390		
Interest bearing liabilities								
Deposits from the public								
In Israel								
Demand	-	13	13	1	13	14		
Fixed-term	18	49	67	11	97	108		
Total	18	62	80	12	110	122		
Other interest bearing liabilities								
In Israel	11	8	19	19	26	45		
Total	11	8	19	19	26	45		
Total interest expenses	29	70	99	31	136	167		
Total interest income less interest expenses	105	44	149	180	43	223		

(1) On the basis of monthly opening balances, excluding the non-linked Shekel segment in which calculated on daily balances.

(2) Before deduction of the average balance of provisions for credit losses including impaired debts which are non-bearing interest income.

(3) From the average balance of available for sale bonds was added the average balance of unrealized gains from adjustments to fair value of bonds, included in other comprehensive profit in the item "adjustments to fair value of available for sale securities" for the three and six months ended on June 30, 2022 in the amount of NIS 149 million and NIS 65 million, respectively (for the three and six months ended June 30, 2021 balance of NIS 74 million and NIS 77 million, respectively was deducted).

(4) Including derivative instruments, other non-bearing interest assets and after deduction of provision for credit losses.

(5) Fees in the amount of NIS 48 million and NIS 53 million were included in interest income for the three months ended June 30, 2022 and June 30, 2021, respectively, and amount of NIS 105 million and NIS 107 million were included in interest income for the six months ended June 30, 2022 and June 30, 2021, respectively.

(6) Including derivative instruments.

(7) Net return- net interest income to total interest-bearing assets.

(8) Change attributed to quantity was calculated by multiplying the price in the reported period by the change in the quantity in the compared periods. Change attributed to price was calculated by multiplying the quantity in the previous period by the change in the price in the compared periods.